



# Town of Vienna

Charles A. Robinson Jr.  
Town Hall  
127 Center Street South  
Vienna VA, 22180

## Master

**File Number: 18-936**

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<b>File ID:</b> 18-936	<b>Type:</b> Action Item	<b>Status:</b> Agenda Ready
<b>Version:</b> 1	<b>Reference:</b>	<b>Meeting Type:</b> Town Council Meeting
		<b>File Created:</b> 06/19/2018
<b>File Name:</b>		<b>Final Action:</b>

<p><b>Title:</b> Request award of IFB 19-02 and FY19 spending with National Asphalt Mfg Corp (primary award) and Superior Paving Corp (secondary award)</p>
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### Internal Notes:

<b>Sponsors:</b>	<b>Enactment Date:</b>
<b>Attachments:</b> IFB 19-02 Summary Award Info Package, IFB19-02FINAL	<b>ORD/RES Number:</b>
<b>Contact:</b>	<b>Hearing Date:</b>
<b>Drafter:</b> katrina.pruitt@viennava.gov	<b>Effective Date:</b>

### History of Legislative File

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Ver- sion:	Acting Body:	Date:	Action:	Sent To:	Due Date:	Return Date:	Result:
1	Town Council Meeting	07/09/2018	approved				Pass

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### Text of Legislative File 18-936

**Subject:**

..Title

Request award of IFB 19-02 and FY19 spending with National Asphalt Mfg Corp (primary award) and Superior Paving Corp (secondary award)

..Body

**EXPLANATION AND SUMMARY:**

Bids were received from three (3) vendors for IFB 19-02 for asphalt hot mix. Results of the bids are detailed in the Bid Tabulation, attached.

National Asphalt Mfg Corp (primary award) was the low bidder with a total bid amount of \$110,400; Superior Paving Corp (secondary award) was the second lowest bidder. National Asphalt and Superior Paving have been determined to be responsive and responsible bidders and have met IFB specifications. DPW also requests FY19 spending with both vendors for a combined total of \$195,492. The reason for a secondary award is to ensure continuous access to asphalt in the event that the primary vendor is unavailable due to plant closures for seasonal or periodic maintenance.

**Departmental Recommendation:** Award IFB 19-02 to National Asphalt Mfg Corp (primary award) and Superior Paving Corp (secondary award) and approve FY19 spending.

**Finance Recommendation:** Recommend approval.

**Purchasing Recommendation:** Recommend approval.

**Town Attorney Recommendation:** Town Council may award the proposed asphalt contract to the lowest responsive and responsible bidder and a secondary contract with the second responsive and responsible bidder in its discretion.

**Town Manager's Recommendation:** I recommend the Town Council award IFB 19-02 to National Asphalt Mfg Corp as the primary contractor and Superior Paving Corp as the secondary contractor for asphalt hot mix as presented.

Cost and Financing: \$195,492

Account Number: 100-104-1041-14120-47408

Decision Needed by This date: 07/09/2018

**PROPOSED/SUGGESTED MOTION**

..Recommended Action

"I move to award IFB 19-02 to National Asphalt Mfg Corp as the primary contractor and Superior Paving Corp as the secondary contractor for asphalt hot mix as needed and to approve FY19 spending in the amount of \$195,492."

Or

Other action deemed necessary by Council.

**INVITATION FOR BID SUMMARY REPORT  
AND AWARD RECOMMENDATION**

Date: May 23, 2018

**Bid Number and Title:** IFB 19-02 ASPHALT - HOT MIX. AS NEEDED

**Bid Opening Date and Time:** May 17, 2018, 11:00 AM

**Bids Opened by:** Gina Gilpin, Purchasing Agent

**Witnessed by:** David Donahue, Deputy Director of Public Works

**Total Bids Received:** Three (3)

Bids were received from three (3) vendors for the subject IFB. The results of the bids are detailed on the Bid Tabulation, attached.

National Asphalt Mfg. Corporation is the low bidder with a total bid amount of **\$110,400**. National Asphalt has been determined to be a responsive and responsible bidder.

Superior Paving was the second lowest bidder with a total amount of \$140,400. Superior Paving has been determined to be a responsive and responsible bidder.

Primary Award is recommended to be made to National Asphalt.

National Asphalt Mfg. Corp.  
PO Box 327  
Merrifield, VA 22116

In the amount of **\$110,400**.

Secondary Award is recommended to be made to Superior Paving.

Superior Paving Corp  
5551 Wellington Road  
Gainesville, VA 20155

The effective date of the contract will be July 1, 2018.

**THE TOWN OF VIENNA, VIRGINIA**

**BID NUMBER:** IFB 19-02

**BIDS DUE:** 05/17/18 AT 11:00 AM

**OPENED BY:** Gina Gilpin

**WITNESS:** David Donahue

**BID TITLE:**  
ASPHALT - HOT MIX, AS NEEDED

**National Asphalt Mfg Corp**  
PO Box 327 (3400 Pickett Rd, FFX)  
Merrifield, VA 22116

**Superior Paving**  
5551 Wellington Road  
Gainesville, VA 20155

DESCRIPTION	QTY	UNIT	UNIT PRICE	TOTAL	UNIT PRICE	TOTAL
<i>Asphalt Concrete, Hot Surface Mix SM 9.5A</i>	600	TON	\$59.00	\$35,400.00	\$58.00	\$34,800.00
<i>Asphalt Concrete, Hot Base Mix Type BM-25A</i>	600	TON	\$59.00	\$35,400.00	\$58.00	\$34,800.00
<i>Asphalt Concrete, Hot Intermediate Mix, Type IM-19.0</i>	600	TON	\$59.00	\$35,400.00	\$58.00	\$34,800.00
		TOTAL MATERIALS COST		\$106,200.00		\$104,400.00
<i>Travel Cost (internal cost to Town)</i>				\$4,200.00		\$36,000.00
		TOTAL COST ESTIMATE		\$110,400.00		\$140,400.00
Percent Discount offered on Additional Materials				0%		2%
Low Bidder				X		

IFB 19-02 ASPHALT – HOT MIX, AS NEEDED

VENDOR: NATIONAL ASPHALT MFG. CORP.



Town of Vienna, Virginia  
127 Center Street S  
Vienna, VA 22180

**SECTION 13. OFFICIAL TOWN BID FORM**

Vendor Name: NATIONAL ASPHALT MFG. CORP.

Address: P.O. Box 327  
MERRIFIELD, VA 22116

Item	Description	Est Qty	Unit	Unit Price	Extension
1	Asphalt Concrete, Hot Surface Mix SM9.5A	600	ton	59.00	35,400.00
2	Asphalt Concrete, Hot Base Mix Type BM-25A	600	ton	59.00	35,400.00
3	Asphalt Concrete, Hot Intermediate Mix, Type IM-19.0A	600	ton	59.00	35,400.00
				Total Material Cost	106,200.00

Percent Discount offered on additional materials, as needed 0 %

Hours of Operation for Pick-up: Monday – Friday 7:00 AM to 4:30 PM

Scheduled Days/Months Plant is Closed Annually Closed - Memorial Day, July 4th,

Labor Day, Thanksgiving - Thursday & Friday, Christmas Eve & Day -

We usually close the months of January & February for our winter maintenance.

IFB 19-02 ASPHALT – HOT MIX, AS NEEDED

VENDOR: NATIONAL ASPHALT MFG. CORP.

Insert distance in miles that your plant is from 600 Mill Street, NE, Vienna, VA 22180:

4.2 x 2 (round trip) x 240 trips x \$5.00 per mile = \$4,200.00  
Miles From 600 Mill Street, Vienna Travel Cost

Total Material Cost (prices from Bidder)

\$106,200.00

Travel Cost (internal Town cost)

4,200.00

Total Bid Amount

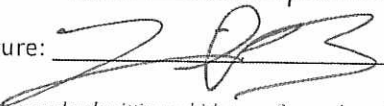
110,400.00

RETURN BID FORM IN DUPLICATE. All addendums that have been issued shall be returned with the bid. It is the responsibility of the bidder to ensure that it has received all addendums.

Person to contact regarding this bid (Please print): TIM BOONE

Title: PRESIDENT Phone: 703-273-2536

E-mail: tim@nationalasphalt.net

Signature:  Date: 5-16-18

*By signing and submitting a bid, your firm acknowledges and agrees that it has read and understands the IFB documents and agrees to the Contract Terms and Conditions as contained herein.*

IFB 19-02 ASPHALT – HOT MIX, AS NEEDED

VENDOR: SUPERIOR PAVING CORP.



Town of Vienna, Virginia  
127 Center Street S  
Vienna, VA 22180

SECTION 13. OFFICIAL TOWN BID FORM

Vendor Name: SUPERIOR PAVING CORP.

Address: 5551 WELLINGTON ROAD  
GAINESVILLE, VA 20155

Item	Description	Est Qty	Unit	Unit Price	Extension
1	Asphalt Concrete, Hot Surface Mix SM9.5A	600	ton	\$ 58.00	\$ 34,800.00
2	Asphalt Concrete, Hot Base Mix Type BM-25A	600	ton	\$ 58.00	\$ 34,800.00
3	Asphalt Concrete, Hot Intermediate Mix, Type IM-19.0A	600	ton	\$ 58.00	\$ 34,800.00
				Total Material Cost	\$ 104,400.00

Percent Discount offered on additional materials, as needed 2 %

Hours of Operation for Pick-up: Monday – Friday 7 A.M. to 4 P.M.

Scheduled Days/Months Plant is Closed Annually WEEKENDS, WEEK AFTER

CHRISTMAS, CHRISTMAS EVE, JAN-MARCH PLANTS WILL BE STAGGERED DUE TO MAINTENANCE



IFB 19-02 ASPHALT – HOT MIX, AS NEEDED

VENDOR: SUPERIOR PAVING CORP.

Insert distance in miles that your plant is from 600 Mill Street, NE, Vienna, VA 22180:

15 MILES x 2 (round trip) x 240 trips x \$5.00 per mile = \$ 36,000.<sup>00</sup>  
Miles From Travel Cost  
600 Mill Street, Vienna

Total Material Cost (prices from Bidder)

\$ 104,400.<sup>00</sup>

Travel Cost (internal Town cost)

\$ 36,000.<sup>00</sup>

Total Bid Amount


\$ 140,400.<sup>00</sup>

RETURN BID FORM IN DUPLICATE All addendums that have been issued shall be returned with the bid. It is the responsibility of the bidder to ensure that it has received all addendums.

Person to contact regarding this bid (Please print): KELLY CORDLE

Title: F.O.B. SALES MGR. Phone: 703-631-0004

E-mail: KELLYCORDLE@SUPERIORPAVING.NET

Signature:  Date: 5/16/2018

By signing and submitting a bid, your firm acknowledges and agrees that it has read and understands the IFB documents and agrees to the Contract Terms and Conditions as contained herein.

## REFERENCES

City of Manassas  
8500 Public Works Drive  
Manassas, VA 20110  
Steve Schrank 703-257-8226

Dominion Paving  
290 N. Brewster Lane  
Purcellville, VA 20132  
Dave Campbell 800-728-3312

Finley Asphalt  
P.O. Box 1710  
Manassas, VA 20108  
Ron Lane 703-368-2289