

October 26, 2021

Town of Vienna, Virginia
Police Department
Captain Farhan
215 Center St. S.
Vienna, VA 22180

Captain Farhan

Motorola Solutions, Inc. ("Motorola") is pleased provide the Town of Vienna Police Department a quote for our next generation two-way portable radios; APX NEXT. APX NEXT radios are manufactured, sold, and distributed exclusively by Motorola.

APX NEXT radios will seamlessly operate on the current Fairfax County P25 Motorola Land-Mobile Radio (LMR) Network as the Town's current two-way portable radios are no longer supported in terms of lifecycle repair. The main benefits of APX NEXT that are unique to any other two-way radio that can operate on the County system are:

- SmartConnect- this application keeps users connected and maintains critical LMR features through a broadband connection by extending LMR networks for voice communication outside normal LMR service areas seamlessly.
- SmartMapping – This application provides precise and accessible location information for field users on APX NEXT's modernized map interface, improving situational awareness and information response.
- SmartProgramming – This application allows APX NEXT radios to be updated, programmed, and managed anywhere within an agency's LTE network coverage area.

If you have any questions please feel free to contact me directly at 804-495-7218, or via email at tej@motorolasolutions.com.

Sincerely,

Tej Parikh

Tej Parikh
Account Executive
Motorola Solutions, Inc.