

TOWN OF VIENNA**Request For Waiver**

Dept Police	Date 10/29/2021	Dept Head Signature DocuSigned by: James Morris 10/29/21 12:29 PM EDT D2552AC54F5A14...	Proposed Vendor Motorola Solutions	Amount \$ 364,621
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A Request For Waiver is required by the Town's Procurement Policies and Procedures.
Check the box below that best applies.

Sole Source/Proprietary	<input checked="" type="checkbox"/>	Emergency Procurement	<input type="checkbox"/>	Waive Purchase Procedures	<input checked="" type="checkbox"/>
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CHECK JUSTIFICATION(S) BELOW THAT APPLY TO THE PROPOSED PURCHASE AND SUPPLY DOCUMENTATION/EXPLANATION AS REQUIRED

1. Commodity/Service is from the original manufacturer or provider. There are no other distributors. (Findings must be documented below or attached)
2. The product is an integral part of existing equipment. Other brands not interchangeable. (State manufacturer and model number of existing equipment below.)
3. Only known product that meets the specialized needs of the department to bring about continuity of results. (Explain in detail below or attached)
4. Staff has had extensive training and/or experience with the product. Purchase of other than proposed product would incur substantial cost in re-training. (Explain in detail below or attached)
5. Purchase of this item/service is of an urgent nature because it is essential to public health & safety. (Describe in detail below)
6. Unable to obtain 3 or more quotes for item/service (Explain in detail below or attached)
7. Competitive negotiation (or quotes) is either not practicable or not fiscally advantageous, as described below.
8. Confirming Purchase Order (Explain reason for expenditure without issuance of PO below)

Explanation:

The Police Department wishes to purchase new and up to date portable public safety radios. The Department utilizes Motorola dispatch radio equipment, Motorola car radio equipment, and currently Motorola XTS 5000 portable radios that are over 10 years old. To maintain consistency both internally and in the region the Department is seeking to purchase Motorola APX NEXT portable radios and associated equipment such as chargers and radio holders. These are the next generation of Motorola public safety portable radios and will keep the Police Department operating on the regional public safety radio system for many years.

The only way for us to purchase the Motorola APX NEXT radio is from the local Motorola representative Motorola Solutions Inc. SmartMapping and SmartProgramming features which will be used throughout the region are only available using this Motorola product.

Scheduled to go to Town Council on December 6, 2021, for approval of purchase.

Reviewed by: Gina Gilpin Date: 10/29/21 | 12:35 PM EDT Purchasing Agent
Reviewed by: Steven D. Briglia Date: 11/01/21 | 9:39 AM EDT Town Attorney

Reviewed and Approved by: Marion Surfass Date: 10/29/21 | 10:31 AM PDT
Finance Director

Reviewed and Approved by: Mercury Payton Date: 11/01/21 | 3:09 PM EDT
Town Manager

