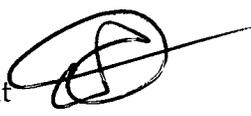


TOWN OF VIENNA

MEMORANDUM

TO: Jim Morris, Chief of Police

FROM: Craig Schlemmer, Vehicle Maintenance Superintendent 

CC: Michael Gallagher, Director of Public Works; Gina Gilpin, Purchasing Agent; Katrina Pruitt, Public Works Assistant

DATE: August 15, 2018

SUBJECT: Vehicle Replacement Police Vehicles

Due for replacement according to the Vehicle Replacement Program (VRP) are vehicles #1, #12, #22, #20, and #19 under the Police Department, Patrol, Administration, and CIS Divisions on page 4. Sheehy Ford of Richmond was awarded the Virginia Sheriffs' Association Contract # 18-01-0921 for 2019 Ford Police Interceptor utility and 2018 sedan models.

I recommend patrol sedan #22 be replaced with a police utility vehicle to reduce the impact of Ford Motor Company's phasing out ordering of all sedan patrol cars as of September 1, 2018, and that we purchase all five vehicles utilizing the Virginia Sheriffs' Association contract with the options indicated on the attached spreadsheets.

I recommend we purchase five police radios from Motorola Solutions Inc. for \$4,452 each totaling; \$22,262 riding the Stafford County Contract #1024064.

The cost is; #1 unmarked sedan \$31,724 with radio \$36,177 VRP estimate \$39,906; #12 marked sedan \$31,724 with radio \$36,177 VRP estimate \$ 39,906; #22 marked utility \$35,345 with radio \$39,797 VRP estimate \$39,906; #20 unmarked sedan \$28,174 with radio \$32,626 VRP estimate \$34,906; #19 unmarked utility \$32,842 with radio \$37,295 VRP estimate \$39,906.

The VRP estimated cost for the five police vehicles is \$194,531; the actual total cost of the vehicles is \$182,072.

**UPDATED VEHICLE REPLACEMENT SCHEDULE
Police Department**

Administration															
Vehicle #	Description	Age	Useful Life	Mileage	Cost Per Mile	FYE 2019	FYE 2020	FYE 2021	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027	FYE 2028
2	Sedan	5	6 years	67,000	0.1159		36,303						44,680		
20	Sedan	6	6 years	81,900	0.1375	34,906						42,021			
Patrol															
Vehicle #	Description	Age	Useful Life	Mileage	Cost Per Mile	FYE 2019	FYE 2020	FYE 2021	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027	FYE 2028
1	Sedan	4	4 years	44,286	0.3304	39,906				40,491				46,076	
7*	Sedan	1	4 years	56,185	0.3612				39,095				44,680		
12	Sedan	5	4 years	34,570	0.3410	39,906				40,491				46,076	
14	SUV	1	4 years	71,625	0.3255				39,095				44,680		
15	SUV	2	4 years	12,970	0.2348			42,378				51,207			
18*	Sedan	1	4 years	68,494	0.3846				39,095				44,680		
21*	Sedan	1	4 years	54,691	0.3523				39,095				44,680		
22	Sedan	4	4 years	36,492	0.3648	39,906				40,491				46,076	
CIS															
Vehicle #	Description	Age	Useful Life	Mileage	Cost Per Mile	FYE 2019	FYE 2020	FYE 2021	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027	FYE 2028
5	Sedan	5	6 years	79,125	0.1048		41,303						44,680		
9	Sedan	5	6 years	77,800	0.0967		41,303						44,680		
13	SUV	1	6 years	96,547	0.1756						43,321				
19	SUV	6	6 years	56,264	0.1671	39,906						44,634			
24*	Sedan	1	6 years	69,430	0.1964						43,321				
Community Service															
Vehicle #	Description	Age	Useful Life	Mileage	Cost Per Mile	FYE 2019	FYE 2020	FYE 2021	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027	FYE 2028
4	SUV	8	10 years	23,784	0.3525			47,500							
Animal Control															
Vehicle #	Description	Age	Useful Life	Mileage	Cost Per Mile	FYE 2019	FYE 2020	FYE 2021	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027	FYE 2028
16	Animal Transport	7	12 years	14,247	0.4847						60,640				

Costs in Purple have an additional \$5,000 for Upgraded Digital Radio

*Replacement is on order

**Hours

VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
Sheehy Ford of Richmond ★	2018 Ford Police Inteceptor Sedan Base AWD (P2M)	Dogwood	\$25,078.00
Sheehy Ford of Richmond ★	2018 Ford Police Inteceptor Sedan Base AWD (P2M)	Colonial	\$25,048.00
Sheehy Ford of Richmond ★	2018 Ford Police Inteceptor Sedan Base AWD (P2M)	Heritage	\$25,048.00
Sheehy Ford of Richmond ★	2018 Ford Police Inteceptor Sedan Base AWD (P2M)	Chesapeake	\$25,019.00

The Ford Utility Police Inteceptor Base AWD (K8A) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

CUSTOMER: Town of Vienna (#1) Color: Dark Toreador (code JL)

Quantity	(choose zone from drop down menu below)	Unit Price	Qty Price
1	Heritage	\$25,048.00	\$25,048.00

P2M/998/44J/500A/21D/RW/153/60V

VEHICLE INCLUDES KEYLESS ENTRY

Order Code Delete Options

	Front Console Plate Delet	67C	N/C	
1	Police Interceptor Badge Delete	19D	N/C	
1	Driver's Side (Left Hand) Spotlight	21D	\$199.00	-\$199.00
	Delivery Fee		\$35.00	

Order Code Add Options

	Engine Block Heater	41H	\$33.25	
	Ecoboost	P2M/99T	\$2,920.75	
	Electronics tray (w/o fan)	62D	\$273.04	
1	Ballistic door panels - driver and passenger front doors	65C	\$2,962.05	\$2,962.05
	Ballistic door panels - driver front doors	65E	\$1,485.06	
	Trunk circulation fan (mounted on package tray)	97T	\$95.72	
1	Noise suppression bonds	20P	\$90.68	\$90.68
	Heavy-Duty Cloth Front Bucket Seats/cloth Rear	C	\$58.44	
	Perimeter anti-theft alarm	59B	\$114.86	
	Front Headlamp Lighting Solution - CLICK ON THE FOLLOWING FOR PACKAGE INFORMATION (www.fordpoliceinterceptorupfit.com) WILL NOT PASS THE VIRGINIA STATE INSPECTION CODE (Note: Included with option 856; Requires Pre-Wiring for grille LED lights, siren and speaker - 51G)	661	\$856.38	
	Front Headlamp/Police Interceptor Housing Only (Includes pre-drilled hole for side marker police use, does not include LED installed lights (eliminates need to drill housing assemblies) and pre-molded side warning LED holes with standard twist lock sealed capability (does not include LED installed lights) (Note: Not available with options 661 and 856)	13P	\$114.86	
	Police Interior Upgrade Package - Cloth rear seats; Floor mats, front and rear: 1st & 2nd Row Carpet Floor Covering ; Full floor console with unique police finish panels; Rear Grab Handles w/Coat Hook (Note: Not available with the following options: 854, 855, 856, 857, 97D)	12P	\$363.71	
1	Tail Lamp Lighting Solution – Includes base LED lights, plus two (2) rear integrated hemispheric red lighthouse LED side warning lights in taillamps; LED lights only. Wiring, controller "not" included (Note: Included with option 856)	662	\$396.96	\$396.96

1	Rear Lighting Solution – Includes two (2) backlit flashing linear high-intensity LED lights (driver side red / passenger side blue) mounted inside back window; surrounds brake stop light); Includes two (2) linear high-intensity LED lights (driver side red / passenger side blue) mounted on inside trunk decklid (lights activate when decklid is open); LED lights only. Wiring, controller "not" included (Note: Included with option 856)	663	\$454.39	\$454.39
1	Trunk Upfit Package – Rear console mounting plate – contours through 2nd row; channel for wiring; Wiring overlay harness with lighting and siren interface connections; Vehicle Engine Harness includes: Two (2) light connectors – supports up to three (3) LED lights each (engine compartment); One (1) grille LED light connector – supports two (2) LED lights; Two (2) 50 amp battery ground circuits in power distribution junction block (in-trunk); One (1) 10-amp siren/speaker circuit (engine to trunk);	854	\$910.78	\$910.78
	Light Controller Package – Includes content from the following Police Interceptor Packages: #4 (854) plus: Whelen Light Controller Head (PCC8R); Whelen PCC8R Light Relay Center (electronics tray mounted); Light Controller / Relay Center Wiring (jumper harness); Whelen Specific Cable (console to trunk) connects PCC8R to Control Head. Does "not" include LED lights; Recommend Police Wire Harness Connector Kits 77E and 51J (Note: Not available with options 854, 856, 857)	855	\$1,536.44	
	Ready for the Road Package - Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com . Will not pass the Virginia State Inspection Code	856	\$3,417.44	
	Ultimate Wiring Package – Includes the following: Rear console mounting plate (97D); I/P to trunk overlay harness; Two (2) light cables – supports up to 6 LED lights (engine compartment); Trunk Power Distribution box (PDB); Two (2) 50-amp battery and ground circuits in-trunk; One (1) 10-amp siren/speaker circuit engine to trunk; Rear backlight/decklid/trunk wiring – supports up to six (6) rear LED lights; Grille LED lights, Siren and Speaker Wiring (51G); Light Controller / Relay Cencom Wiring	857	\$515.84	
1	Police Wire Harness Connector Kit (Front) – For connectivity to Ford PI Package solutions includes: Two (2) Male 4-pin connectors for siren; Five (5) Female 4-pin connectors for lighting/siren/speaker; One (1) 4-pin IP connector for speakers; One (1) 4-pin IP connector for siren controller connectivity; One (1) 8-pin sealed connector; One (1) 14-pin IP connector	77E	\$100.75	\$100.75
1	Police Wire Harness Connector Kit -Rear - For connectivity to Ford PI Package solutions includes: One (1) 2-pin connector for rear lighting; One (1) 2-pin connector for trunk circulation fan; Six (6) Female 4-pin connectors; Six (6) Male 4 pin connectors; One (1) 10-pin connector	51J	\$123.93	\$123.93
	Dark Car Feature - Courtesy lamps and chimes disabled when any door is opened.	13C	\$19.15	
	Rear door locks & handles inoperative	18G	\$33.25	
1	Rear Windows Inoperative	67D	\$24.18	\$24.18
	Rear Door Handles inoperable/Locks operable	18L	\$33.25	
	Daytime Running Lamps	942	\$49.37	
1	Hidden door lock plunger	63P	\$149.11	\$149.11
	Reverse sensors	76R	\$282.10	
	SYNC Basic (Voice-Activated Communications System)- Includes single USB port and single auxiliary audio input jack.	53M	\$282.10	
	1st & 2nd Row Carpet Floor Covering	17I	\$119.90	
	Locking gas cap	98K	\$19.15	
1	Wheel Covers (18" Full Face WheelCover)	65L	\$58.44	\$58.44
	18" Painted Aluminum Wheels	642	\$445.32	
	Two-Tone Vinyl Package #1 (roof vinyl; RH/LH front doors vinyl; RH/LH rear doors vinyl - not	141	\$784.85	

	2-Tone Vinyl Package #3 - Includes roof vinyl and right hand/left hand front-doors only vinyl. White (YZ) only.	143	\$655.89	
1	Trunk storage vault	19T	\$114.86	\$114.86
	2-Tone Vinyl Roof In White	148	\$396.96	
	2-Tone Vinyl RH/LH Front Doors (White Only)	149	\$282.10	
	Automatic Headlamps	55D	\$114.86	
1	Side Marker LED Fender Lights	96E	\$233.74	\$233.74
1	Grille LED Lights, Siren & Speaker Pre-Wiring	51G	\$49.37	\$49.37
1	Driver Side Spot Lamp Prep Kit - Does not include spot lamp housing and bulb	21H	\$90.68	\$90.68
	Dual Side Spot Lamp Prep Kit - Does not include spot lamp housing and bulbs	21J	\$172.29	
	Driver & Passenger Incandescent Spot Lamps	21P	\$368.75	
1	Unity Driver Only LED Spot Lamp	21L	\$324.42	\$324.42
	Whelen Driver Only LED Spot Lamp	21F	\$345.58	
	Unity Driver & Passenger LED Spot Lamps	21B	\$579.32	
	Whelen Driver & Passenger LED Spot Lamps	21G	\$623.65	
1	Rear Console Mounting Plate	97D	\$33.25	\$33.25
	BLIS Blind Spot Monitoring w/ Cross Traffic Alert	55B	\$454.39	
1	Heated Sideview Mirrors	549	\$58.44	\$58.44
1	Battery Powered Trunk Release Button	62B	\$28.21	\$28.21
	Scuff Guards	59E	\$49.37	
	Bumper to Frame Rail Bracket Kit	60B	\$24.18	
1	Optional Equipment - 100W SIREN/SPEAKER (Includes Bracket and Pigtail)	96P	\$278.07	\$278.07
	Rear View Camera Optional equipment - specify CAMERA DISPLAYED IN REARVIEW MIRROR - REPLACES CAMERA IN 4" CENTER STACK AREA	77B	N/C	
	REMOTE KEYLESS ENTRY IS STANDARD ON THIS CONTRACT		N/C	
	ADDITIONAL OPTIONS - NOT ON CONTRACT			
	Tremco		\$142.14	
1	BLUE/BUE LIGHTING FOR (663) Rear Window LED Light	ZDJ	\$49.00	\$49.00
1	BLUE/BUE LIGHTING FOR (96E) Frt Fender Pocket Light	ZDL	\$44.00	\$44.00
1	50 FRONT/ 35 REAR		\$300.00	\$300.00
	Total Per Unit			\$31,724.31
	Total of All Units			\$ 31,724.31

VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	★	Type of Vehicle	Zone	Base Unit Price
Sheehy Ford of Richmond	★	2018 Ford Police Inteceptor Sedan Base AWD (P2M)	Dogwood	\$25,078.00
Sheehy Ford of Richmond	★	2018 Ford Police Inteceptor Sedan Base AWD (P2M)	Colonial	\$25,048.00
Sheehy Ford of Richmond	★	2018 Ford Police Inteceptor Sedan Base AWD (P2M)	Heritage	\$25,048.00
Sheehy Ford of Richmond	★	2018 Ford Police Inteceptor Sedan Base AWD (P2M)	Chesapeake	\$25,019.00

The Ford Utility Police Inteceptor Base AWD (K8A) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

CUSTOMER: Town of Vienna (12) **Color: Ingot Silver Metallic (code UX)**

Quantity	(choose zone from drop down menu below)	Unit Price	Qty Price
1	Heritage	\$25,048.00	\$25,048.00

P2M/998/44J/500A/21D/RW/153/60V

VEHICLE INCLUDES KEYLESS ENTRY

Order Code Delete Options

	Front Console Plate Delet	67C	N/C	
1	Police Interceptor Badge Delete	19D	N/C	
1	Driver's Side (Left Hand) Spotlight	21D	\$199.00	-\$199.00
	Delivery Fee		\$35.00	

Order Code Add Options

	Engine Block Heater	41H	\$33.25	
	Ecoboost	P2M/99T	\$2,920.75	
	Electronics tray (w/o fan)	62D	\$273.04	
1	Ballistic door panels - driver and passenger front doors	65C	\$2,962.05	\$2,962.05
	Ballistic door panels - driver front doors	65E	\$1,485.06	
	Trunk circulation fan (mounted on package tray)	97T	\$95.72	
1	Noise suppression bonds	20P	\$90.68	\$90.68
	Heavy-Duty Cloth Front Bucket Seats/cloth Rear	C	\$58.44	
	Perimeter anti-theft alarm	59B	\$114.86	
	Front Headlamp Lighting Solution - CLICK ON THE FOLLOWING FOR PACKAGE INFORMATION (www.fordpoliceinterceptorupfit.com) WILL NOT PASS THE VIRGINIA STATE INSPECTION CODE (Note: Included with option 856; Requires Pre-Wiring for grille LED lights, siren and speaker - 51G)	661	\$856.38	
	Front Headlamp/Police Interceptor Housing Only (Includes pre-drilled hole for side marker police use, does not include LED installed lights (eliminates need to drill housing assemblies) and pre-molded side warning LED holes with standard twist lock sealed capability (does not include LED installed lights) (Note: Not available with options 661 and 856)	13P	\$114.86	
	Police Interior Upgrade Package - Cloth rear seats; Floor mats, front and rear: 1st & 2nd Row Carpet Floor Covering ; Full floor console with unique police finish panels; Rear Grab Handles w/Coat Hook (Note: Not available with the following options: 854, 855, 856, 857, 97D)	12P	\$363.71	
1	Tail Lamp Lighting Solution – Includes base LED lights, plus two (2) rear integrated hemispheric red lighthouse LED side warning lights in taillamps; LED lights only. Wiring, controller "not" included (Note: Included with option 856)	662	\$396.96	\$396.96

1	Rear Lighting Solution – Includes two (2) backlit flashing linear high-intensity LED lights (driver side red / passenger side blue) mounted inside back window; surrounds brake stop light); Includes two (2) linear high-intensity LED lights (driver side red / passenger side blue) mounted on inside trunk decklid (lights activate when decklid is open); LED lights only. Wiring, controller "not" included (Note: Included with option 856)	663	\$454.39	\$454.39
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	Light Controller Package – Includes content from the following Police Interceptor Packages: #4 (854) plus: Whelen Light Controller Head (PCC8R); Whelen PCC8R Light Relay Center (electronics tray mounted); Light Controller / Relay Center Wiring (jumper harness); Whelen Specific Cable (console to trunk) connects PCC8R to Control Head. Does "not" include LED lights; Recommend Police Wire Harness Connector Kits 77E and 51J (Note: Not available with options 854, 856, 857)	855	\$1,536.44	
	Ready for the Road Package - Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com . Will not pass the Virginia State Inspection Code	856	\$3,417.44	
	Ultimate Wiring Package – Includes the following: Rear console mounting plate (97D); I/P to trunk overlay harness; Two (2) light cables – supports up to 6 LED lights (engine compartment); Trunk Power Distribution box (PDB); Two (2) 50-amp battery and ground circuits in-trunk; One (1) 10-amp siren/speaker circuit engine to trunk; Rear backlight/decklid/trunk wiring – supports up to six (6) rear LED lights; Grille LED lights, Siren and Speaker Wiring (51G); Light Controller / Relay Cencom Wiring	857	\$515.84	
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1	Police Wire Harness Connector Kit -Rear - For connectivity to Ford PI Package solutions includes: One (1) 2-pin connector for rear lighting; One (1) 2-pin connector for trunk circulation fan; Six (6) Female 4-pin connectors; Six (6) Male 4 pin connectors; One (1) 10-pin connector	51J	\$123.93	\$123.93
	Dark Car Feature - Courtesy lamps and chimes disabled when any door is opened.	13C	\$19.15	
	Rear door locks & handles inoperative	18G	\$33.25	
1	Rear Windows Inoperative	67D	\$24.18	\$24.18
	Rear Door Handles inoperable/Locks operable	18L	\$33.25	
	Daytime Running Lamps	942	\$49.37	
1	Hidden door lock plunger	63P	\$149.11	\$149.11
	Reverse sensors	76R	\$282.10	
	SYNC Basic (Voice-Activated Communications System)- Includes single USB port and single auxiliary audio input jack.	53M	\$282.10	
	1st & 2nd Row Carpet Floor Covering	17I	\$119.90	
	Locking gas cap	98K	\$19.15	
1	Wheel Covers (18" Full Face WheelCover)	65L	\$58.44	\$58.44
	18" Painted Aluminum Wheels	642	\$445.32	
	Two-Tone Vinyl Package #1 (roof vinyl; RH/LH front doors vinyl; RH/LH rear doors vinyl - not	141	\$784.85	

	2-Tone Vinyl Package #3 - Includes roof vinyl and right hand/left hand front-doors only vinyl. White (YZ) only.	143	\$655.89	
1	Trunk storage vault	19T	\$114.86	\$114.86
	2-Tone Vinyl Roof In White	148	\$396.96	
	2-Tone Vinyl RH/LH Front Doors (White Only)	149	\$282.10	
	Automatic Headlamps	55D	\$114.86	
1	Side Marker LED Fender Lights	96E	\$233.74	\$233.74
1	Grille LED Lights, Siren & Speaker Pre-Wiring	51G	\$49.37	\$49.37
1	Driver Side Spot Lamp Prep Kit - Does not include spot lamp housing and bulb	21H	\$90.68	\$90.68
	Dual Side Spot Lamp Prep Kit - Does not include spot lamp housing and bulbs	21J	\$172.29	
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1	Unity Driver Only LED Spot Lamp	21L	\$324.42	\$324.42
	Whelen Driver Only LED Spot Lamp	21F	\$345.58	
	Unity Driver & Passenger LED Spot Lamps	21B	\$579.32	
	Whelen Driver & Passenger LED Spot Lamps	21G	\$623.65	
1	Rear Console Mounting Plate	97D	\$33.25	\$33.25
	BLIS Blind Spot Monitoring w/ Cross Traffic Alert	55B	\$454.39	
1	Heated Sideview Mirrors	549	\$58.44	\$58.44
1	Battery Powered Trunk Release Button	62B	\$28.21	\$28.21
	Scuff Guards	59E	\$49.37	
	Bumper to Frame Rail Bracket Kit	60B	\$24.18	
1	Optional Equipment - 100W SIREN/SPEAKER (Includes Bracket and Pigtail)	96P	\$278.07	\$278.07
	Rear View Camera Optional equipment - specify CAMERA DISPLAYED IN REARVIEW MIRROR - REPLACES CAMERA IN 4" CENTER STACK AREA	77B	N/C	
	REMOTE KEYLESS ENTRY IS STANDARD ON THIS CONTRACT		N/C	
	ADDITIONAL OPTIONS - NOT ON CONTRACT			
	Tremco		\$142.14	
1	BLUE/BUE LIGHTING FOR (663) Rear Window LED Light	ZDJ	\$49.00	\$49.00
1	BLUE/BUE LIGHTING FOR (96E) Frt Fender Pocket Light	ZDL	\$44.00	\$44.00
1	50 FRONT/ 35 REAR		\$300.00	\$300.00
	Total Per Unit			\$31,724.31
	Total of All Units			\$ 31,724.31

VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
Sheehy Ford of Richmond	★ 2019 Ford Utility Police Inteceptor Base AWD (K8A)	Dogwood	\$27,765.00
Sheehy Ford of Richmond	★ 2019 Ford Utility Police Inteceptor Base AWD (K8A)	Colonial	\$27,736.00
Sheehy Ford of Richmond	★ 2019 Ford Utility Police Inteceptor Base AWD (K8A)	Heritage	\$27,736.00
Sheehy Ford of Richmond	★ 2019 Ford Utility Police Inteceptor Base AWD (K8A)	Chesapeake	\$27,709.00

The Ford Utility Police Inteceptor Base AWD (K8A) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

CUSTOMER: Town of Vienna (#22) Color: Ingot Silver Metallic (code UX)

Quantity	(choose zone from drop down menu below)	Unit Price	Qty Price
1	Heritage	\$27,736.00	\$ 27,736.00

K8A/18W/51Y/55F

Order Code Delete Options

	Windows - Rear-Window Power - Operable from front driver side switches.	18W	\$24.00	
1	Driver's Side (Left Hand) Halogen Spotlight 51Y is the Utility Driver Side Spotlight Incandescent blub code. 21D is the Sedan code. 1	51Y	\$204.00	\$ (204.00)
	Delivery Fee		\$35.00	

Order Code Add Options

	Engine: 3.5L V6 EcoBoost (131 MPH top speed.Includes: Deflector Plate, 3.16 Axle Ratio)	99T	\$3,153.48	
	Wheels: 18" Painted Aluminum (Spare wheel is an 18" conventional (Police) black steel wheel)	64E	\$454.39	
1	Wheel Covers (18" Full Face WheelCover)	65L	\$58.44	\$ 58.44
	Unique HD Cloth Front Bucket Seatsw/Cloth Rear (Includes driver 6-way power seat, 2-way manual lumbar,passenger 2-way manual seat and built-in steel intrusion plates inboth front seatbacks)	F	\$45.00	
	6-Way Power Passenger Seat (Includes manual recline and lumbar)	87P	\$311.32	
	Interior Upgrade Package (Includes: 1st & 2nd Row Carpet Floor Covering), Unique HD Cloth Front Bucket Seats w/Cloth Rear(Includes driver 6-way power seat ,passenger 2-way manual seat) and built-in steel intrusion plates inboth front seatbacks),Center Floor Console Less Shifter, Front Console Plate Delete	65U	\$373.79	
	Front Headlamp/Police InterceptorHousing Only (Includes pre-drilled hole for side marker police use, does not include LED installed lights (eliminatesneed to drill housing assemblies) and pre-molded side warning LED holes with standard sealedcapability (does not include LED installed lights))	86P	\$119.90	
	Front Headlamp Lighting Solution - CLICK ON THE FOLLOWING FOR PACKAGE INFORMATION (www.fordpoliceinterceptorupfit.com) WILL NOT PASS THE VIRGINIA STATE INSPECTION CODE	66A	\$815.07	
	Tail Lamp/Police Interceptor HousingOnly - Pre-existing holes with standard twist lock sealed capability (does not include LED installed lights)(eliminates need to drill housing assemblies).	86T	\$58.44	
1	Tail Lamp Lighting Solution - Includes base LED lights plus two (2) rear integrated hemispheric lighthhead WHITE LED side warning lights in the tail lamps - LED LIGHTS ONLY. Wiring and controller "not " included	66B	\$407.03	\$ 407.03

1	Rear Lighting Solution -Recommend using Cargo Wiring Uplift Package (67G) or Ultimate WiringPackage (67U) - Includes (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue)mounted to inside liftgate glass and (2) backlit flashing linear high-intensity LED lights (driver's sidered/passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open). LEDlights only. Wiring and controller not included.	66C	\$436.25	\$ 436.25
	Cargo Wiring Upfit Package - Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com .	67G	\$1,281.54	
	Ready for the Road Package - Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com . Will not pass the Virginia State Inspection Code	67H	\$3,268.33	
	Ultimate Wiring Package --Includes contours through 2nd row; channel for wiring, wiring harness instrument panel to rearcargo area (overlay), (2) light cables - supports up to (6) LED lights (engine compartment/grille), (2)50-amp battery and ground circuits in right hand rear-quarter, (1) 10-amp siren/speaker circuit engine cargo area and rear hatch/cargo area wiring - supports up to (6) rear LED lights. Does not include LED lights , side connectors or controller.(Includes: Rear Console Plate; Grille LED Lights, Siren & Speaker Pre-Wiring)	67U	\$527.93	
1	Police Wire Harness Connector Kit -Front - For connectivity to Ford PI Package solutions. Includes (2) male 4-pin connectors for siren, (5)female 4-pin connectors for lighting/siren/speaker, (1) 4-pin IP connector for speakers, (1) 4-pin IPconnector for siren controller connectivity, (1) 8-pin sealed connector and (1) 14-pin IP connector.Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com .	47C	\$100.75	\$ 100.75
1	Police Wire Harness Connector Kit -Rear - For connectivity to Ford PI Package solutions. Includes (1) 2-pin connector for rear lighting, (1) 2-pin connector, (6) female 4-pin connectors, (6) male 4 pin connectors and (1) 10-pin connector.Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com .	21P	\$123.93	\$ 123.93
	Auto Headlamp	86L	\$109.82	
	Dark Car Feature - Courtesy lamps and chimes disabled when any door is opened.	43D	\$19.15	
	Police Silent Mode - Daytime running lamps do not disable where required by law. (When activated, courtesy lamps chimes and Daytime Running Lamps disabled (user configurable) MUST ORDER 942	43L	\$19.15	
	Daytime Running Lamps	942	\$50.38	
1	Red/White Dome Lamp in CargoArea	17T	\$50.38	\$ 50.38
1	Front Warning Auxiliary Light - Includes driver side - red / passenger side - blue.	21L	\$527.93	\$ 527.93
1	Forward Indicator Pocket Warning Light - Includes warn, park, turn (driver side - red / passenger side - blue).	21W	\$611.56	\$ 611.56
	Front Interior Windshield Warning Lights - Red/blue with take down.	96W	\$1,066.95	
1	Grille LED Lights, Siren & Speaker Pre-Wiring	60A	\$49.37	\$ 49.37
1	Rear Quarter Glass Side Marker Lights - Includes driver side - red / passenger side - blue.	63L	\$550.10	\$ 550.10
1	Side Marker LED Sideview Mirrors - Recommend using Cargo Wiring Uplift Package (67G), Ready for the Road Package (67H) or Ultimate Wiring Package (67U). (Includes driver side - red / passenger side - blue. Located on backside of exterior mirror housing. LED lights only. Wiring and controller not included)	63B	\$278.07	\$ 278.07
1	Driver Side Spot Lamp Prep Kit - Does not include spot lamp housing and bulb	51P	\$132.99	\$ 132.99

	Dual Side Spot Lamp Prep Kit - Does not include spot lamp housing and bulbs	51W	\$268.00	
	Driver Only Incandescent Spot Lamp	51Y	\$205.53	
	Dual Incandescent Spot Lamps - Driver and passenger	51Z	\$336.51	
1	Driver Only LED Spot Lamp (Unity)	51R	\$377.82	\$ 377.82
	Driver Only LED Spot Lamp (Whelen)	51T	\$402.00	
	Dual (Driver & Passenger) LED Spot Lamps (Unity)	51S	\$593.42	
	Dual (Driver & Passenger) LED Spot Lamps (Whelen)	51V	\$636.74	
	2nd Row, Rear Quarter & Liftgate Window Solar Tint - Deletes privacy glass.	92G	\$114.86	
1	2nd Row Only Solar Tint Glass - Includes privacy glass on rear quarter and liftgate window.	92R	\$81.61	\$ 81.61
	Black Roof Rack Side Rails	68Z	\$149.11	
	2-Tone Vinyl Package #1 - Includes roof vinyl, right hand/left hand front-doors vinyl, right hand/left hand rear-doors vinyl. White (YZ) only.	91A	\$805.98	
	2-Tone Vinyl Package #3 - Includes roof vinyl and right hand/left hand front-doors only vinyl. White (YZ) only.	91C	\$669.99	
	2-Tone Vinyl Roof In White	91H	\$469.50	
	2-Tone Vinyl RH/LH Front Doors InWhite	91J	\$292.18	
	POLICE Vinyl Word Wrap - White Non-Reflective - Lettering located on left hand/right hand sides of vehicle.	91D	\$760.67	
	POLICE Vinyl Word Wrap - Black Reflective - Lettering located on left hand/right hand sides of vehicle.	91E	\$760.67	
	POLICE Vinyl Word Wrap - White Reflective - Lettering located on left hand/right hand sides of vehicle.	91F	\$760.67	
	SHERIFF Vinyl Word Wrap - White Non-Reflective - Lettering located on left hand/right hand sides of vehicle.	91G	\$760.67	
	Rear View Camera - Note: This option would replace the camera that comes standard in the 4" center stack area. Camera can only be displayed in the 4" center stack (standard) OR the rear view mirror (87R). Includes: Electrochromic Rear View Mirror - Video is displayed in rear view mirror)	87R	N/C	
	SYNC Basic (Voice-Activated Communications System)- Includes single USB port and single auxiliary audio input jack.	53M	\$282.10	
	4 Remappable Steering Wheel Switches	61R	\$149.11	
	4 Remappable Steering Wheel Switches w/SYNC	61S	\$149.11	
	Rear-Door Handles Inoperable/Locks Operable	68L	\$33.25	
	Rear-Door Handles Inoperable/Locks Inoperable	68G	\$33.25	
	Hidden Door-Lock Plunger/Rr-Door Handles Operable	52H	\$132.99	
1	Hidden Door-Lock Plunger/Rr-Door Handles Inoperable	52P	\$154.15	\$ 154.15
	1st & 2nd Row Carpet Floor Covering - Includes front and rear mats	16C	\$119.90	
1	Rear Console Plate	85R	\$33.25	\$ 33.25
	Keyed Alike - 1435X	59E	\$49.37	
	Keyed Alike - 1284X	59B	\$49.37	
	Keyed Alike - 0135X	59D	\$49.37	
	Keyed Alike - 0576X	59F	\$49.37	
	Keyed Alike - 1111X	59J	\$49.37	
	Keyed Alike - 1294X	59C	\$49.37	
	Keyed Alike - 0151X	59G	\$49.37	
	Ballistic Door-Panel (Level III) - Tested and meets the requirements of NIJ Standard 0108.01 Level III: 7.62 x 51 mm 9.7g M80 (.308 Winchester 150gr). Per LAPD requirements, they're also desined to withstand sprecial threat rounds: 7.62 x 39 mm MSC 7.9g (Type 56), 5.56 x 45 mm M193 3.36g and 5.56 x 45mm M855 4g. (Driver front-door only)	90D	\$1,517.30	

1	Ballistic Door-Panels (Level III) - . (Driver and passenger front - doors.)	90E	\$3,034.59	\$ 3,034.59
	Ballistic Door-Panel (Lvl IV+) - Tested and meets the requirements of NIJ Standard 0108.01 Level IV: .30-06M2 AP 166gr (7.62 x 63 APM2 10.8g). Designed to withstand special threat rounds: 7.62 x 54R LPS 9.65g and 7.62 x 51 mm M61 9.75g (.308 Winchester150.5gr). In addition, Level IV+ includes all of the NIJ Level III and LAPD rounds listed in footnote 2. (Driver front-door only.)	90F	\$2,311.21	
	Ballistic Door-Panels (Level IV+) - (Driver and passenger front-doors only.)	90G	\$4,622.41	
	BLIS Blind Spot Monitoring w/Cross Traffic Alert	55B	\$520.88	
	Lockable Gas Cap For Easy Fuel Capless Fuel-Filler	19L	\$19.15	
1	Heated Sideview Mirrors	549	\$58.11	\$ 58.11
	Perimeter Anti-Theft Alarm - Activated by hood, door or liftgate	593	\$114.86	
	Police Engine Idle Feature - This feature allows you to leave the engine running and prevents your vehicle from unauthorized use when outside of your vehicle. Allows the key to be removed from ignition while vehicle remains idling.	47A	\$249.86	
	Remote Keyless Entry Key Fob w/o Key Pad - Does not include PATS. <i>595 IS NO LONGER THE KEYLESS ENTRY CODE 55F IS NOW KEYLESS ENTRY W/O KEY PAD - INCLUDES 4 FOBS 1</i>	55F	\$324.42	
	Reverse Sensing	76R	\$262.96	
	Aux Air Conditioning	17A	\$583.35	
	Cargo Storage Vault - Includes lockable door and compartment light (N/A with Aux Air)	63V	\$233.74	
	Scuff Guards - Protective wrap edging located on front edge of both rear doors and top surface of rear bumper (help protect the upper surface from paint damage that can occur while loading and unloading of cargo).	55D	\$67.51	
	My Speed Fleet Management - Allows dealer or fleet administrator to lower the maximum vehicle speed and the maximum audio system volume using a Ford authorized IDS diagnostic service tool and allows the VMAX speed to be set in 5mph increments (between 90 - 131 mph). See Upfitter's Guide for further detail www.fordpoliceinterceptorupfit.com .	43S	\$58.44	
1	Noise Suppression Bonds (Ground Straps)	60R	\$95.72	\$ 95.72
	Enhanced PTU (Power Transfer Unit) Cooler- Recommended usage: EVOC training; continuous/extended track usage. This PTU cooler is not required for day to day patrol usage.	52B	\$2,799.85	
1	100 Watt Siren/Speaker w/Bracket & Pigtail	18X	\$287.14	\$ 287.14
	Engine Block Heater - REQUIRES valid FIN code.	41H	\$86.65	
	ADDITIONAL OPTIONS - NOT ON CONTRACT			
	Tremco		\$142.14	
1	BLUE/BLUE LIGHTING FOR (21L) Frt Aux Light	ZCR	\$159.19	\$159.19
1	BLUE/BLUE LIGHTING FOR (21W) Frt Pocket Light	ZCT	\$159.19	\$159.19
1	BLUE/BLUE LIGHTING FOR (63L) Rear Quarter	ZCV	\$45.34	\$45.34
	BLUE/BLUE LIGHTING FOR (66B) Tail Lamp Lighting Solutions	ZCX	\$50.47	
	BLUE/BLUE LIGHTING FOR (66B) Tail Lamp Lighting Solutions	ZD8	\$47.38	
	Total Per Unit			\$35,344.91
	Total of All Units			\$ 35,344.91

VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	★	Type of Vehicle	Zone	Base Unit Price
Sheehy Ford of Richmond	★	2018 Ford Police Inteceptor Sedan Base AWD (P2M)	Dogwood	\$25,078.00
Sheehy Ford of Richmond	★	2018 Ford Police Inteceptor Sedan Base AWD (P2M)	Colonial	\$25,048.00
Sheehy Ford of Richmond	★	2018 Ford Police Inteceptor Sedan Base AWD (P2M)	Heritage	\$25,048.00
Sheehy Ford of Richmond	★	2018 Ford Police Inteceptor Sedan Base AWD (P2M)	Chesapeake	\$25,019.00

The Ford Utility Police Inteceptor Base AWD (K8A) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

CUSTOMER: Town of Vienna (#20) **Color: Agate Black (code UM)**

Quantity	(choose zone from drop down menu below)	Unit Price	Qty Price
1	Heritage	\$25,048.00	\$25,048.00

P2M/998/44J/500A/21D/RW/153/60V

VEHICLE INCLUDES KEYLESS ENTRY

Order Code Delete Options

	Front Console Plate Delet	67C	N/C	
1	Police Interceptor Badge Delete	19D	N/C	
1	Driver's Side (Left Hand) Spotlight	21D	\$199.00	-\$199.00
	Delivery Fee		\$35.00	

Order Code Add Options

	Engine Block Heater	41H	\$33.25	
	Ecoboost	P2M/99T	\$2,920.75	
	Electronics tray (w/o fan)	62D	\$273.04	
	Ballistic door panels - driver and passenger front doors	65C	\$2,962.05	
	Ballistic door panels - driver front doors	65E	\$1,485.06	
	Trunk circulation fan (mounted on package tray)	97T	\$95.72	
1	Noise suppression bonds	20P	\$90.68	\$90.68
	Heavy-Duty Cloth Front Bucket Seats/cloth Rear	C	\$58.44	
	Perimeter anti-theft alarm	59B	\$114.86	
	Front Headlamp Lighting Solution - CLICK ON THE FOLLOWING FOR PACKAGE INFORMATION (www.fordpoliceinterceptorupfit.com) WILL NOT PASS THE VIRGINIA STATE INSPECTION CODE (Note: Included with option 856; Requires Pre-Wiring for grille LED lights, siren and speaker - 51G)	661	\$856.38	
	Front Headlamp/Police Interceptor Housing Only (Includes pre-drilled hole for side marker police use, does not include LED installed lights (eliminates need to drill housing assemblies) and pre-molded side warning LED holes with standard twist lock sealed capability (does not include LED installed lights) (Note: Not available with options 661 and 856)	13P	\$114.86	
	Police Interior Upgrade Package - Cloth rear seats; Floor mats, front and rear: 1st & 2nd Row Carpet Floor Covering ; Full floor console with unique police finish panels; Rear Grab Handles w/Coat Hook (Note: Not available with the following options: 854, 855, 856, 857, 97D)	12P	\$363.71	
1	Tail Lamp Lighting Solution – Includes base LED lights, plus two (2) rear integrated hemispheric red lighthouse LED side warning lights in taillamps; LED lights only. Wiring, controller "not" included (Note: Included with option 856)	662	\$396.96	\$396.96

1	Rear Lighting Solution – Includes two (2) backlit flashing linear high-intensity LED lights (driver side red / passenger side blue) mounted inside back window; surrounds brake stop light); Includes two (2) linear high-intensity LED lights (driver side red / passenger side blue) mounted on inside trunk decklid (lights activate when decklid is open); LED lights only. Wiring, controller "not" included (Note: Included with option 856)	663	\$454.39	\$454.39
1	Trunk Upfit Package – Rear console mounting plate – contours through 2nd row; channel for wiring; Wiring overlay harness with lighting and siren interface connections; Vehicle Engine Harness includes: Two (2) light connectors – supports up to three (3) LED lights each (engine compartment); One (1) grille LED light connector – supports two (2) LED lights; Two (2) 50 amp battery ground circuits in power distribution junction block (in-trunk); One (1) 10-amp siren/speaker circuit (engine to trunk);	854	\$910.78	\$910.78
	Light Controller Package – Includes content from the following Police Interceptor Packages: #4 (854) plus: Whelen Light Controller Head (PCC8R); Whelen PCC8R Light Relay Center (electronics tray mounted); Light Controller / Relay Center Wiring (jumper harness); Whelen Specific Cable (console to trunk) connects PCC8R to Control Head. Does "not" include LED lights; Recommend Police Wire Harness Connector Kits 77E and 51J (Note: Not available with options 854, 856, 857)	855	\$1,536.44	
	Ready for the Road Package - Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com . Will not pass the Virginia State Inspection Code	856	\$3,417.44	
	Ultimate Wiring Package – Includes the following: Rear console mounting plate (97D); I/P to trunk overlay harness; Two (2) light cables – supports up to 6 LED lights (engine compartment); Trunk Power Distribution box (PDB); Two (2) 50-amp battery and ground circuits in-trunk; One (1) 10-amp siren/speaker circuit engine to trunk; Rear backlight/decklid/trunk wiring – supports up to six (6) rear LED lights; Grille LED lights, Siren and Speaker Wiring (51G); Light Controller / Relay Cencom Wiring	857	\$515.84	
1	Police Wire Harness Connector Kit (Front) – For connectivity to Ford PI Package solutions includes: Two (2) Male 4-pin connectors for siren; Five (5) Female 4-pin connectors for lighting/siren/speaker; One (1) 4-pin IP connector for speakers; One (1) 4-pin IP connector for siren controller connectivity; One (1) 8-pin sealed connector; One (1) 14-pin IP connector	77E	\$100.75	\$100.75
1	Police Wire Harness Connector Kit -Rear - For connectivity to Ford PI Package solutions includes: One (1) 2-pin connector for rear lighting; One (1) 2-pin connector for trunk circulation fan; Six (6) Female 4-pin connectors; Six (6) Male 4 pin connectors; One (1) 10-pin connector	51J	\$123.93	\$123.93
	Dark Car Feature - Courtesy lamps and chimes disabled when any door is opened.	13C	\$19.15	
	Rear door locks & handles inoperative	18G	\$33.25	
	Rear Windows Inoperative	67D	\$24.18	
	Rear Door Handles inoperable/Locks operable	18L	\$33.25	
	Daytime Running Lamps	942	\$49.37	
	Hidden door lock plunger	63P	\$149.11	
	Reverse sensors	76R	\$282.10	
	SYNC Basic (Voice-Activated Communications System)- Includes single USB port and single auxiliary audio input jack.	53M	\$282.10	
	1st & 2nd Row Carpet Floor Covering	17I	\$119.90	
	Locking gas cap	98K	\$19.15	
1	Wheel Covers (18" Full Face WheelCover)	65L	\$58.44	\$58.44
	18" Painted Aluminum Wheels	642	\$445.32	
	Two-Tone Vinyl Package #1 (roof vinyl; RH/LH front doors vinyl; RH/LH rear doors vinyl - not	141	\$784.85	

	2-Tone Vinyl Package #3 - Includes roof vinyl and right hand/left hand front-doors only vinyl. White (YZ) only.	143	\$655.89	
1	Trunk storage vault	19T	\$114.86	\$114.86
	2-Tone Vinyl Roof In White	148	\$396.96	
	2-Tone Vinyl RH/LH Front Doors (White Only)	149	\$282.10	
	Automatic Headlamps	55D	\$114.86	
1	Side Marker LED Fender Lights	96E	\$233.74	\$233.74
1	Grille LED Lights, Siren & Speaker Pre-Wiring	51G	\$49.37	\$49.37
	Driver Side Spot Lamp Prep Kit - Does not include spot lamp housing and bulb	21H	\$90.68	
	Dual Side Spot Lamp Prep Kit - Does not include spot lamp housing and bulbs	21J	\$172.29	
	Driver & Passenger Incandescent Spot Lamps	21P	\$368.75	
	Unity Driver Only LED Spot Lamp	21L	\$324.42	
	Whelen Driver Only LED Spot Lamp	21F	\$345.58	
	Unity Driver & Passenger LED Spot Lamps	21B	\$579.32	
	Whelen Driver & Passenger LED Spot Lamps	21G	\$623.65	
1	Rear Console Mounting Plate	97D	\$33.25	\$33.25
	BLIS Blind Spot Monitoring w/ Cross Traffic Alert	55B	\$454.39	
1	Heated Sideview Mirrors	549	\$58.44	\$58.44
1	Battery Powered Trunk Release Button	62B	\$28.21	\$28.21
	Scuff Guards	59E	\$49.37	
	Bumper to Frame Rail Bracket Kit	60B	\$24.18	
1	Optional Equipment - 100W SIREN/SPEAKER (Includes Bracket and Pigtail)	96P	\$278.07	\$278.07
	Rear View Camera Optional equipment - specify CAMERA DISPLAYED IN REARVIEW MIRROR - REPLACES CAMERA IN 4" CENTER STACK AREA	77B	N/C	
	REMOTE KEYLESS ENTRY IS STANDARD ON THIS CONTRACT		N/C	
	ADDITIONAL OPTIONS - NOT ON CONTRACT			
	Tremco		\$142.14	
1	BLUE/BUE LIGHTING FOR (663) Rear Window LED Light	ZDJ	\$49.00	\$49.00
1	BLUE/BUE LIGHTING FOR (96E) Frt Fender Pocket Light	ZDL	\$44.00	\$44.00
1	50 FRONT/ 35 REAR		\$300.00	\$300.00
	Total Per Unit			\$28,173.87
	Total of All Units			\$ 28,173.87

VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
Sheehy Ford of Richmond	★ 2019 Ford Utility Police Inteceptor Base AWD (K8A)	Dogwood	\$27,765.00
Sheehy Ford of Richmond	★ 2019 Ford Utility Police Inteceptor Base AWD (K8A)	Colonial	\$27,736.00
Sheehy Ford of Richmond	★ 2019 Ford Utility Police Inteceptor Base AWD (K8A)	Heritage	\$27,736.00
Sheehy Ford of Richmond	★ 2019 Ford Utility Police Inteceptor Base AWD (K8A)	Chesapeake	\$27,709.00

The Ford Utility Police Inteceptor Base AWD (K8A) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

CUSTOMER: Town of Vienna (#19) Color: Medium Titanium Metallic (code YG)

Quantity	(choose zone from drop down menu below)	Unit Price	Qty Price
1	Heritage	\$27,736.00	\$ 27,736.00

K8A/18W/51Y/55F

Order Code Delete Options

1	Windows - Rear-Window Power - Operable from front driver side switches.	18W	\$24.00	\$ (24.00)
1	Driver's Side (Left Hand) Halogen Spotlight 51Y is the Utility Driver Side Spotlight Incandescent blub code. 21D is the Sedan code. 1	51Y	\$204.00	\$ (204.00)
	Delivery Fee		\$35.00	

Order Code Add Options

	Engine: 3.5L V6 EcoBoost (131 MPH top speed.Includes: Deflector Plate, 3.16 Axle Ratio)	99T	\$3,153.48	
	Wheels: 18" Painted Aluminum (Spare wheel is an 18" conventional (Police) black steel wheel)	64E	\$454.39	
1	Wheel Covers (18" Full Face WheelCover)	65L	\$58.44	\$ 58.44
	Unique HD Cloth Front Bucket Seatsw/Cloth Rear (Includes driver 6-way power seat, 2-way manual lumbar,passenger 2-way manual seat and built-in steel intrusion plates inboth front seatbacks)	F	\$45.00	
	6-Way Power Passenger Seat (Includes manual recline and lumbar)	87P	\$311.32	
	Interior Upgrade Package (Includes: 1st & 2nd Row Carpet Floor Covering), Unique HD Cloth Front Bucket Seats w/Cloth Rear(Includes driver 6-way power seat ,passenger 2-way manual seat) and built-in steel intrusion plates inboth front seatbacks),Center Floor Console Less Shifter, Front Console Plate Delete	65U	\$373.79	
	Front Headlamp/Police InterceptorHousing Only (Includes pre-drilled hole for side marker police use, does not include LED installed lights (eliminatesneed to drill housing assemblies) and pre-molded side warning LED holes with standard sealedcapability (does not include LED installed lights))	86P	\$119.90	
	Front Headlamp Lighting Solution - CLICK ON THE FOLLOWING FOR PACKAGE INFORMATION (www.fordpoliceinterceptorupfit.com) WILL NOT PASS THE VIRGINIA STATE INSPECTION CODE	66A	\$815.07	
	Tail Lamp/Police Interceptor HousingOnly - Pre-existing holes with standard twist lock sealed capability (does not include LED installed lights)(eliminates need to drill housing assemblies).	86T	\$58.44	
1	Tail Lamp Lighting Solution - Includes base LED lights plus two (2) rear integrated hemispheric lighthhead WHITE LED side warning lights in the tail lamps - LED LIGHTS ONLY. Wiring and controller "not " included	66B	\$407.03	\$ 407.03

1	Rear Lighting Solution -Recommend using Cargo Wiring Uplift Package (67G) or Ultimate WiringPackage (67U) - Includes (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue)mounted to inside liftgate glass and (2) backlit flashing linear high-intensity LED lights (driver's sidered/passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open). LEDlights only. Wiring and controller not included.	66C	\$436.25	\$ 436.25
	Cargo Wiring Upfit Package - Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com .	67G	\$1,281.54	
	Ready for the Road Package - Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com . Will not pass the Virginia State Inspection Code	67H	\$3,268.33	
	Ultimate Wiring Package --Includes contours through 2nd row; channel for wiring, wiring harness instrument panel to rearcargo area (overlay), (2) light cables - supports up to (6) LED lights (engine compartment/grille), (2)50-amp battery and ground circuits in right hand rear-quarter, (1) 10-amp siren/speaker circuit engine cargo area and rear hatch/cargo area wiring - supports up to (6) rear LED lights. Does not include LED lights , side connectors or controller.(Includes: Rear Console Plate; Grille LED Lights, Siren & Speaker Pre-Wiring)	67U	\$527.93	
1	Police Wire Harness Connector Kit -Front - For connectivity to Ford PI Package solutions. Includes (2) male 4-pin connectors for siren, (5)female 4-pin connectors for lighting/siren/speaker, (1) 4-pin IP connector for speakers, (1) 4-pin IPconnector for siren controller connectivity, (1) 8-pin sealed connector and (1) 14-pin IP connector.Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com .	47C	\$100.75	\$ 100.75
1	Police Wire Harness Connector Kit -Rear - For connectivity to Ford PI Package solutions. Includes (1) 2-pin connector for rear lighting, (1) 2-pin connector, (6) female 4-pin connectors, (6) male 4 pin connectors and (1) 10-pin connector.Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com .	21P	\$123.93	\$ 123.93
	Auto Headlamp	86L	\$109.82	
	Dark Car Feature - Courtesy lamps and chimes disabled when any door is opened.	43D	\$19.15	
	Police Silent Mode - Daytime running lamps do not disable where required by law. (When activated, courtesy lamps chimes and Daytime Running Lamps disabled (user configurable) MUST ORDER 942	43L	\$19.15	
	Daytime Running Lamps	942	\$50.38	
1	Red/White Dome Lamp in CargoArea	17T	\$50.38	\$ 50.38
1	Front Warning Auxiliary Light - Includes driver side - red / passenger side - blue.	21L	\$527.93	\$ 527.93
1	Forward Indicator Pocket Warning Light - Includes warn, park, turn (driver side - red / passenger side - blue).	21W	\$611.56	\$ 611.56
1	Front Interior Windshield Warning Lights - Red/blue with take down.	96W	\$1,066.95	\$ 1,066.95
1	Grille LED Lights, Siren & Speaker Pre-Wiring	60A	\$49.37	\$ 49.37
1	Rear Quarter Glass Side Marker Lights - Includes driver side - red / passenger side - blue.	63L	\$550.10	\$ 550.10
1	Side Marker LED Sideview Mirrors - Recommend using Cargo Wiring Uplift Package (67G), Ready for the Road Package (67H) or Ultimate Wiring Package (67U). (Includes driver side - red / passenger side - blue. Located on backside of exterior mirror housing. LED lights only. Wiring and controller not included)	63B	\$278.07	\$ 278.07
	Driver Side Spot Lamp Prep Kit - Does not include spot lamp housing and bulb	51P	\$132.99	

	Dual Side Spot Lamp Prep Kit - Does not include spot lamp housing and bulbs	51W	\$268.00	
	Driver Only Incandescent Spot Lamp	51Y	\$205.53	
	Dual Incandescent Spot Lamps - Driver and passenger	51Z	\$336.51	
	Driver Only LED Spot Lamp (Unity)	51R	\$377.82	
	Driver Only LED Spot Lamp (Whelen)	51T	\$402.00	
	Dual (Driver & Passenger) LED Spot Lamps (Unity)	51S	\$593.42	
	Dual (Driver & Passenger) LED Spot Lamps (Whelen)	51V	\$636.74	
	2nd Row, Rear Quarter & Liftgate Window Solar Tint - Deletes privacy glass.	92G	\$114.86	
1	2nd Row Only Solar Tint Glass - Includes privacy glass on rear quarter and liftgate window.	92R	\$81.61	\$ 81.61
	Black Roof Rack Side Rails	68Z	\$149.11	
	2-Tone Vinyl Package #1 - Includes roof vinyl, right hand/left hand front-doors vinyl, right hand/left hand rear-doors vinyl. White (YZ) only.	91A	\$805.98	
	2-Tone Vinyl Package #3 - Includes roof vinyl and right hand/left hand front-doors only vinyl. White (YZ) only.	91C	\$669.99	
	2-Tone Vinyl Roof In White	91H	\$469.50	
	2-Tone Vinyl RH/LH Front Doors InWhite	91J	\$292.18	
	POLICE Vinyl Word Wrap - White Non-Reflective - Lettering located on left hand/right hand sides of vehicle.	91D	\$760.67	
	POLICE Vinyl Word Wrap - Black Reflective - Lettering located on left hand/right hand sides of vehicle.	91E	\$760.67	
	POLICE Vinyl Word Wrap - White Reflective - Lettering located on left hand/right hand sides of vehicle.	91F	\$760.67	
	SHERIFF Vinyl Word Wrap - White Non-Reflective - Lettering located on left hand/right hand sides of vehicle.	91G	\$760.67	
	Rear View Camera - Note: This option would replace the camera that comes standard in the 4" center stack area. Camera can only be displayed in the 4" center stack (standard) OR the rear view mirror (87R). Includes: Electrochromic Rear View Mirror - Video is displayed in rear view mirror)	87R	N/C	
	SYNC Basic (Voice-Activated Communications System)- Includes single USB port and single auxiliary audio input jack.	53M	\$282.10	
	4 Remappable Steering Wheel Switches	61R	\$149.11	
	4 Remappable Steering Wheel Switches w/SYNC	61S	\$149.11	
	Rear-Door Handles Inoperable/Locks Operable	68L	\$33.25	
	Rear-Door Handles Inoperable/Locks Inoperable	68G	\$33.25	
	Hidden Door-Lock Plunger/Rr-Door Handles Operable	52H	\$132.99	
1	Hidden Door-Lock Plunger/Rr-Door Handles Inoperable	52P	\$154.15	\$ 154.15
	1st & 2nd Row Carpet Floor Covering - Includes front and rear mats	16C	\$119.90	
1	Rear Console Plate	85R	\$33.25	\$ 33.25
	Keyed Alike - 1435X	59E	\$49.37	
	Keyed Alike - 1284X	59B	\$49.37	
	Keyed Alike - 0135X	59D	\$49.37	
	Keyed Alike - 0576X	59F	\$49.37	
	Keyed Alike - 1111X	59J	\$49.37	
	Keyed Alike - 1294X	59C	\$49.37	
	Keyed Alike - 0151X	59G	\$49.37	
	Ballistic Door-Panel (Level III) - Tested and meets the requirements of NIJ Standard 0108.01 Level III: 7.62 x 51 mm 9.7g M80 (.308 Winchester 150gr). Per LAPD requirements, they're also desined to withstand sprecial threat rounds: 7.62 x 39 mm MSC 7.9g (Type 56), 5.56 x 45 mm M193 3.36g and 5.56 x 45mm M855 4g. (Driver front-door only)	90D	\$1,517.30	

	Ballistic Door-Panels (Level III) - . (Driver and passenger front - doors.)	90E	\$3,034.59	
	Ballistic Door-Panel (Lvl IV+) - Tested and meets the requirements of NIJ Standard 0108.01 Level IV: .30-06M2 AP 166gr (7.62 x 63 APM2 10.8g). Designed to withstand special threat rounds: 7.62 x 54R LPS 9.65g and 7.62 x 51 mm M61 9.75g (.308 Winchester150.5gr). In addition, Level IV+ includes all of the NIJ Level III and LAPD rounds listed in footnote 2. (Driver front-door only.)	90F	\$2,311.21	
	Ballistic Door-Panels (Level IV+) - (Driver and passenger front-doors only.)	90G	\$4,622.41	
	BLIS Blind Spot Monitoring w/Cross Traffic Alert	55B	\$520.88	
	Lockable Gas Cap For Easy Fuel Capless Fuel-Filler	19L	\$19.15	
1	Heated Sideview Mirrors	549	\$58.11	\$ 58.11
	Perimeter Anti-Theft Alarm - Activated by hood, door or liftgate	593	\$114.86	
	Police Engine Idle Feature - This feature allows you to leave the engine running and prevents your vehicle from unauthorized use when outside of your vehicle. Allows the key to be removed from ignition while vehicle remains idling.	47A	\$249.86	
	Remote Keyless Entry Key Fob w/o Key Pad - Does not include PATS. <i>595 IS NO LONGER THE KEYLESS ENTRY CODE 55F IS NOW KEYLESS ENTRY W/O KEY PAD - INCLUDES 4 FOBS 1</i>	55F	\$324.42	
	Reverse Sensing	76R	\$262.96	
	Aux Air Conditioning	17A	\$583.35	
	Cargo Storage Vault - Includes lockable door and compartment light (N/A with Aux Air)	63V	\$233.74	
	Scuff Guards - Protective wrap edging located on front edge of both rear doors and top surface of rear bumper (help protect the upper surface from paint damage that can occur while loading and unloading of cargo).	55D	\$67.51	
	My Speed Fleet Management - Allows dealer or fleet administrator to lower the maximum vehicle speed and the maximum audio system volume using a Ford authorized IDS diagnostic service tool and allows the VMAX speed to be set in 5mph increments (between 90 - 131 mph). See Upfitter's Guide for further detail www.fordpoliceinterceptorupfit.com .	43S	\$58.44	
1	Noise Suppression Bonds (Ground Straps)	60R	\$95.72	\$ 95.72
	Enhanced PTU (Power Transfer Unit) Cooler- Recommended usage: EVOC training; continuous/extended track usage. This PTU cooler is not required for day to day patrol usage.	52B	\$2,799.85	
1	100 Watt Siren/Speaker w/Bracket & Pigtail	18X	\$287.14	\$ 287.14
	Engine Block Heater - REQUIRES valid FIN code.	41H	\$86.65	
ADDITIONAL OPTIONS - NOT ON CONTRACT				
	Tremco		\$142.14	
1	BLUE/BLE LIGHTING FOR (21L) Frt Aux Light	ZCR	\$159.19	\$159.19
1	BLUE/BLE LIGHTING FOR (21W) Frt Pocket Light	ZCT	\$159.19	\$159.19
1	BLUE/BLE LIGHTING FOR (63L) Rear Quarter	ZCV	\$45.34	\$45.34
	BLUE/BLE LIGHTING FOR (66B) Tail Lamp Lighting Solutions	ZCX	\$50.47	
	BLUE/BLE LIGHTING FOR (66B) Tail Lamp Lighting Solutions	ZD8	\$47.38	
	Total Per Unit			\$32,842.46
	Total of All Units			\$ 32,842.46

BID AWARD ANNOUNCEMENT

18-01-0921

Effective Dates:

October 9, 2017 to October 8, 2018

Police Rated and Special Service Vehicles



Coordinated by

The Virginia Sheriffs' Association

Contact:

Jason Bennett

919-459-8195

jbennett@viriniasheriffs.org

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EFFECTIVE DATES AND ORDERING INSTRUCTIONS

We are pleased to announce that the Virginia Sheriffs' Association has successfully conducted its first competitive bid for vehicles, which includes police rated and special service. **This contract is effective beginning October 9, 2017 through October 8, 2018.**

Bids will be extended and guaranteed to all 123 sheriff's offices and public bodies within the Commonwealth of Virginia.

In order to ensure quality service for our user agencies, we are requesting each of you to notify the Virginia Sheriffs' Association regarding any problems encountered in working with the awarded dealers. Any issues, including but not limited to, receipt of confirmation of order, delivery problems and communication problems, should be reported to us by e-mail at jbennett@virginiasheriffs.org. This information will be considered in future bid awards in order to ensure that agencies are receiving the level of service required of dealers who wish to participate in this program.

All interested parties who wish to purchase from this contract may do so by following these simple procedures:

ORDERING INSTRUCTIONS

1. Contact the awarded dealership listed in the zone from which you wish to purchase and advise them of your interest to purchase from **VSA Bid No. 18-01-0921**. They will assist you with the placement of your order and answer any questions you may have regarding the vehicles purchased through this program. **Through participation in the VSA Vehicle Procurement Program, you can only purchase from a dealer who is listed as a winner of one of the four zones for the vehicle you wish to purchase. However, you may purchase from any awarded dealer within any zone (additional delivery fees may apply).**

Agencies ordering a FORD, GENERAL MOTORS, or FIAT CHRYSLER product please be advised that you must use the appropriate FIN CODE/FAN CODE for the Virginia Sheriffs' Association in order to obtain the manufacturer's concessions. For further assistance with FIN/FAN Codes for the VSA please call the Fleet Customer Information Center for your appropriate manufacturer or Kaylyn Mitman, VSA Cooperative Bid Coordinator, at 919-459-6471.

Manufacturer	Type Code	VSA Code	Fleet Center Contact Numbers
FORD	FIN CODE	KW462	1-800-34-FLEET (1-800-343-5338)
GENERAL MOTORS	FAN CODE	453225	1-800-FLEET OP (1-800-353-3867)
CHRYSLER	FAN CODE	010RK	1-800-999-FLEET (1-800-999-3533)

2. **It is important to send a copy of your original vehicle purchase order (including VSA's Contract No. 18-01-0921) to:**

Virginia Sheriffs' Association
901 East Byrd Street
Richmond, Virginia 23219
ATTN: Kaylyn Mitman, Cooperative Bid Coordinator

Or to – kmitman@virginiasheriffs.org

3. Basic information required on all purchase orders is listed in this Bid Award Announcement (see page 9). Purchase orders lacking the required basic information listed may result in the delay of placement and/or confirmation of orders. NOTE: Your agency is responsible for obtaining a "Confirmation of Order" from the respective dealership. Dealers are required to complete a "Confirmation of Order" and send it to the purchaser within fourteen (14) calendar days after receipt of purchase order. Purchasers are encouraged to contact the dealer if a "Confirmation of Order" has not been received within a reasonable time. Purchasers are reminded that the issuance of a purchase order does not in itself guarantee the placement of an order.

4. Agencies which elect to purchase from this contract will incur the following administrative fee:

Dealers have included a three-quarter of one percent (.0075) administrative fee in the base price and all add options that are listed. The three quarters of one percent (.0075) will also be included in any additional equipment (add options) the dealers quote to the governmental agencies.

5. Add/delete options might include a superscript listed by the Order Code. The purpose of the superscript is to identify which options correlate to a specific dealer. Superscripts will be a number between 1 and 4, and will correspond as follows:

- 1 = Dogwood zone dealer
- 2 = Colonial zone dealer
- 3 = Heritage zone dealer
- 4 = Chesapeake zone dealer

If a dealer has been awarded more than one zone, they will only have one superscript number assigned, and it will be the lowest numerical number that applies to their awarded zones. For example, if a dealer is awarded the Dogwood and Colonial zones, their add/delete options for both zones will be represented by a "1" superscript. Options are intended to add or delete equipment and/or features from the base vehicle specification, and to allow for an upgrade or downgrade to a manufacturer's model with a slightly different engine size or horsepower, and as such, will not be made available for purchase separate from the base vehicle.

IMPORTANT NOTE: The manufacturers produce limited quantities of police rated vehicles and orders are processed on a first come first serve basis while quantities last. To be on the safe side, we are advising all agencies to place their orders for police rated vehicles as soon as possible to ensure delivery of product.

DELIVERY CONDITIONS

Receipt of a vehicle by the Contractor is defined as acceptance of the vehicle(s) from a common carrier at the Contractor's place of business or any third party's place of business agreed upon by the Contractor and the manufacturer.

The Contractor shall complete delivery of the vehicle to the Customer as soon as practical after receipt of the vehicle(s) from the manufacturer. Vehicles originating as an incomplete vehicle would be exempt.

Deliveries of less than 750 miles may be accomplished by driving the vehicle. When the delivery is accomplished by driving the vehicle, the driver must comply with the manufacturer's break-in requirements and all applicable traffic laws and ordinances. Any delivery of a police rated vehicle must use an "Out of Service" cover on light bars. All deliveries in excess of 750 miles shall be made by transport, or otherwise approved by the purchasing agency. Incomplete vehicles would be exempt from the rules set forth in this paragraph.

At the Customer's option, a vehicle with more than 750 odometer miles may be rejected, or \$0.51 cents per mile in excess of 750 miles may be deducted from the invoice. This requirement also applies to the redelivery of vehicles which were rejected upon delivery.

All fees must be included in the base price and prices shall be firm. Delivery is F.O.B. Destination, delivered to the Customer. In the event of a discrepancy between a unit bid price and an extension, the unit bid price will govern. All items delivered or installed at any location of the participating agencies must include all manufacturer's standard equipment and warranties.

Warranty Start Date – All warranties shall begin at the time of delivery and final acceptance by the Customer. If the Customer needs to reset the warranty start date because of an extended delivery date, the request to reset the warranty must be made in writing to the Contractor. Incomplete vehicles or vehicles delivered to an upfitter would not qualify for a revised start date unless the vehicle is in the control of the dealer during the upfit.

The Contractor shall notify a Customer's designated representative, as listed on the purchase order, no less than 24 hours prior to delivery. Deliveries will be accepted only between 8:00 a.m. – 3:30 p.m. on Customer's normal work days. Transport deliveries must be unloaded and ready for inspection prior to 3:00 p.m. Deliveries not complying with these requirements may be rejected and will have to be redelivered at Contractor's expense.

All vehicles must contain no less than ¼ tank of fuel as indicated by the fuel gauge at time of delivery, except for vehicles and equipment with tanks over thirty five (35) gallons in capacity, in which case the vehicle must contain a minimum of ten (10) gallons of fuel.

The Contractor shall be responsible for delivering vehicles that are properly serviced, clean, and in perfect operating condition. Pre-delivery service, at a minimum, shall include the following:

- Standard dealer and manufacturer protocol for new vehicle delivery;
- Cleaning of vehicle, if necessary, and removal of all unnecessary tags, stickers, papers, etc. Do not remove window price sticker or supplied line sheet;
- Speedometer must be correct regardless of the tires provided by the vehicle manufacturer or axle ratio furnished;

- Owner's manual and warranty manual must accompany each vehicle;
- All specified options that are "factory installed" are to be installed on the vehicle at the primary site of assembly and are to be the manufacturer's standard assembly-line product. No aftermarket and no dealer installed equipment will be accepted as "factory installed." Vendors found supplying aftermarket or dealer installed equipment where "factory installed" are specified may be required to retrieve all vehicles delivered and reorder new vehicles meeting the specifications.
- Manufacturer's suggested retail price list sheet (window sticker) form MUST be in the vehicle when it is delivered to the purchasing agency. Vehicles that are missing this form, or have forms that have been altered, will not be accepted.

AWARDED DEALERS

Auto World of Big Stone Gap Inc.

721 East 5th Street N

Big Stone Gap, VA 24219

Contact: Brian Clark

Phone: 276-275-7104

Mobile:

Fax:

E-mail: brian@autoworldbsg.com

RK Chevrolet

2661 Virginia Beach Blvd

Virginia Beach, VA 23452

Contact: Kenneth Stolle

Phone: 757-431-6584

Mobile: 757-373-8056

Fax: 757-431-6523

E-mail: kstolle@rkautogroup.net

Dominion of Bedford

1750 Independence Blvd.

Bedford, VA 24523

Contact: Bob Kaplan

Phone: 540-586-8221

Mobile: 540-819-2853

Fax:

E-mail: bkaplan@dominiondodge.com

Sheehy Ford of Richmond

641 Johnston Willis Drive

North Chesterfield, VA 23236

Contact: Nick Crist

Phone: 804-419-1376

Mobile: 804-614-0048

Fax:

E-mail: nickcrist@sheehy.com

Hall Automotive

441 Viking Drive

Virginia Beach, VA 23452

Contact: Skip Webb

Jake Clarke

Phone: 757-498-2290

757-498-2303

Mobile:

Fax:

E-mail: skip@hallauto.com

jake.clarke@hallauto.com

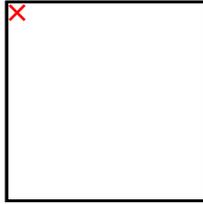
BASIC INFORMATION REQUIRED ON A VEHICLE PURCHASE ORDER

When filling out a purchase order for a vehicle that is to be purchased under the Virginia Sheriffs' Association's Bid No. 18-01-0921, there are certain items of information that must be on the purchase order, or enclosed with the purchase order, to minimize the possibility of errors on the order.

This information includes, but is not limited to, the following:

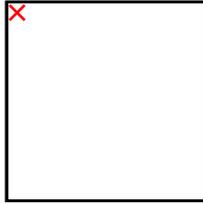
- Date of order
- Purchase order number
- Originator of purchase order
- Name and number (phone & fax) of contact person responsible for receiving "Confirmation of Order" and scheduling of delivery
- Delivery date required
- Contract number (18-01-0921)
- Contract specification number of vehicle(s), number of vehicles ordered and base price of vehicles
- Vehicle ordered (i.e., Chevrolet Tahoe or Dodge Charger)
- FIN CODE for the Virginia Sheriffs' Association (KW462) and your agency's FIN CODE when ordering FORD products
- FAN CODE for the Virginia Sheriffs' Association (453225) and your agency's FAN CODE when ordering GENERAL MOTORS products
- FAN CODE for the Virginia Sheriffs' Association (010RK) and your agency's FAN CODE when ordering CHRYSLER products
- Individual listing of each option ordered under the contract, along with each option cost
- Individual listing of each non-contract option ordered, along with each option cost
- Total cost of vehicle(s)
- Copy of dealer's quote for non-contract option(s)
- Copy of vehicle(s) specifications (if different from contract specifications)

Inclusion of the above mentioned items will help prevent a possible misunderstanding of the order and will assist in any audit of the purchase orders, or vehicles, which may be deemed necessary in the future.



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD INTERCEPTOR POLICE RATED FULL SIZE UTILITY - AWD (K8A) (Specification #01)</u>			
Sheehy Ford of Richmond	2018 Ford Utility Police Inteceptor Base AWD (K8A)	★Dogwood	\$27,665.00
Sheehy Ford of Richmond	2018 Ford Utility Police Inteceptor Base AWD (K8A)	★Colonial	\$27,636.00
Sheehy Ford of Richmond	2018 Ford Utility Police Inteceptor Base AWD (K8A)	★Heritage	\$27,636.00
Sheehy Ford of Richmond	2018 Ford Utility Police Inteceptor Base AWD (K8A)	★Chesapeake	\$27,609.00



VIRGINIA SHERIFFS' ASSOCIATION

FORD INTERCEPTOR POLICE RATED FULL SIZE UTILITY - AWD (K8A) **SPECIFICATION #1**

2018 Ford Utility Police Inteceptor Base AWD (K8A)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. **ENGINE:**

- a. Cylinders V6
- b. Ignition - Electronic
- c. Liters - 3.7L
- d. Recommended Fuel - Regular Unleaded
- e. Valvetrain - DOHC
- f. Engine Power - 304 HP @ 6,500 RPM

2. **TRANSMISSION/AXLES:**

- a. Electronic control - Yes
- b. Overdrive - Yes
- c. Type - Automatic
- d. Driver Selectable Mode - Yes
- e. Speed - 6
- f. Sequential Shift Control - SelectShift
- g. Drive Type - AWD Type - Control-Trac part and full-time

3. **SUSPENSION/HANDLING**

- a. Front independent strut suspension with anti-roll bar, gas-pressurized shocks
- b. Electric power-assist rack-pinion Steering
- c. Rear independent multi-link suspension with anti-roll bar, gas-pressurized shocks

4. **BODY EXTERIOR**

- a. 4 doors
- b. Black door mirrors
- c. Body-coloured bumpers
- d. Driver and passenger power remote folding door mirrors
- e. Front and rear 18 x 8.5 wheels
- f. Lip rear spoiler
- g. Clearcoat paint

5. **COMFORT ITEMS:**

- a. Manual air conditioning with air filter
- b. Power windows
- c. Driver and passenger 1-touch down
- d. Manual tilt steering wheel
- e. Power adjustable pedals
- f. Dual visor mirrors
- g. Cruise control with steering wheel controls

- h. Driver and passenger 1-touch up
- i. Power door locks
- j. Day-night rearview mirror
- k. 1 1st row LCD monitor
- l. Driver and passenger door bins

6. SEATS AND TRIM

- a. Seating capacity of 5
- b. 8-way 6-way power driver seat adjustment
- c. Power height adjustable driver seat
- d. 60-40 folding rear split-bench seat
- e. Metal-look instrument panel insert
- f. Front bucket seats
- g. Manual driver lumbar support
- h. 4-way passenger seat adjustment
- i. Front- Cloth/Vinyl-Rear seat upholstery

7. ENTERTAINMENT FEATURES

- a. AM/FM stereo radio
- b. MP3 decoder
- c. 6 speakers
- d. Single CD player
- e. Steering wheel mounted radio controls
- f. Integrated roof antenna

8. LIGHTING, VISIBILITY, AND INSTRUMENTATION

- a. LED low beam aero-composite headlights
- b. Variable intermittent front windshield wipers
- c. Fixed interval rear windshield wiper
- d. Fixed rearmost windows
- e. Front and rear reading lights
- f. Rear View Camera
- g. Trip computer
- h. LED brakelights
- i. Speed sensitive wipers
- j. Rear window defroster
- k. Deep tinted windows
- l. Tachometer
- m. Low tire pressure warning
- n. Trip odometer
- o. Driver's Side (Left Hand) Halogen Spotlight
- p. Windows - Rear-Window Power - Operable from front driver side switches.

9. SAFETY ITEMS:

- a. 4-wheel ABS Brakes
- b. 4-wheel disc brakes
- c. ABS and driveline traction control
- d. Dual seat mounted side impact airbag supplemental restraint system
- e. Airbag supplemental restraint system occupancysensor
- f. Manually adjustable front head restraints
- g. Brake assist with hill hold control
- h. AdvanceTrac w/Roll Stability Control electronic stability
- i. Dual front impact airbag supplemental restraint system
- j. Safety Canopy System curtain 1st and 2nd row overhead airbag supplemental restraint system
- k. Power door locks
- l. Remote Keyless Entry

10. TIRES AND WHEELS:

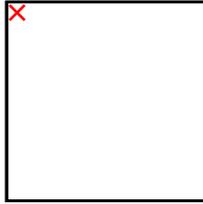
- a. P245/55WR18 BSW AS front and rear tires

b. Front and rear 18 x 8 black steel wheels

11. WARRANTY

a. Powertrain: 5 year/100,000 mile

b. Maintenance Plan and Extended Warranty available. Contact dealer for more information.



VIRGINIA SHERIFFS' ASSOCIATION

FORD INTERCEPTOR POLICE RATED FULL SIZE UTILITY - AWD (K8A) SPECIFICATION #1

2018 Ford Utility Police Inteceptor Base AWD (K8A)

The Ford Utility Police Inteceptor Base AWD (K8A) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$27,665.00	\$27,636.00	\$27,636.00	\$27,609.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Utility Police Inteceptor Base AWD (K8A)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$27,665.00	\$27,636.00	\$27,636.00	\$27,609.00

Order Code	Delete Options	All Zones
18W ¹	Windows - Rear-Window Power - Operable from front driver side switches.	\$24.00 ¹
51Y ¹	Driver's Side (Left Hand) Halogen Spotlight <i>51Y is the Utility Driver Side Spotlight Incandescent blub code. 21D is the Sedan code. ¹</i>	\$204.00 ¹
	Delivery Fee - Dogwood District	\$55.00
	Delivery Fee - Colonial District	\$35.00
	Delivery Fee - Heritage District	\$35.00
	Delivery Fee - Chesapeake District	\$25.00

Order Code	Add Options	All Zones
99T ¹	Engine: 3.5L V6 EcoBoost (131 MPH top speed.Includes: Deflector Plate, 3.16 Axle Ratio)	\$3,153.48 ¹
64E ¹	Wheels: 18" Painted Aluminum (Spare wheel is an 18" conventional (Police) black steel wheel)	\$454.39 ¹
65L ¹	Wheel Covers (18" Full Face WheelCover)	\$58.44 ¹
F ¹	Unique HD Cloth Front Bucket Seatsw/Cloth Rear (Includes driver 6-way power track (fore/aft.up/down, tilt with manual recline, 2-way manual lumbar,passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates inboth front seatbacks)	\$45.00 ¹
87P ¹	6-Way Power Passenger Seat (Includes manual recline and lumbar)	\$311.32 ¹
65U ¹	Interior Upgrade Package (Includes: 1st & 2nd Row Carpet Floor Covering(Includes front and rear floor mats), Unique HD Cloth Front Bucket Seats w/Cloth Rear(Includes driver 6-way power track (fore/aft.up/down, tilt with manual recline, 2-way manual lumbar,passenger 2-way manual track (fore/aft. with manual recline) and built-in steel intrusion plates inboth front seatbacks),Center Floor Console Less Shifter(Includes unique police console finish plate, console top plate - finish 3 (including 2 cup holders)), Front Console Plate Delete	\$373.79 ¹
86P ¹	Front Headlamp/Police InterceptorHousing Only (Includes pre-drilled hole for side marker police use, does not include LED installed lights (eliminatesneed to drill housing assemblies) and pre-molded side warning LED holes with standard sealedcapability (does not include LED installed lights))	\$119.90 ¹
66A ¹	Front Headlamp Lighting Solution - Recommend using Cargo Wiring Uplift Package (67G) or Ultimate WiringPackage (67U)- Includes base LED low beam/incandescent (halogen) high beam headlamp with high beam wigwagfunction and (2) white rectangular LED side warning lights. Wiring and LED lights included.Controller not included.(Includes: Grille LED Lights, Siren & Speaker Pre-Wiring) <i>Will not pass the Virginia State inspection code ¹</i>	\$815.07 ¹
86T ¹	Tail Lamp/Police Interceptor HousingOnly - Pre-existing holes with standard twist lock sealed capability (does not include LED installed lights)(eliminates need to drill housing assemblies).	\$58.44 ¹
66B ¹	Tail Lamp Lighting Solution - Recommend using Cargo Wiring Uplift Package (67G) or Ultimate WiringPackage (67U) - Includes (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue)mounted to inside liftgate glass and (2) backlit flashing linear high-intensity LED lights (driver's sidered/passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open). LEDlights only. Wiring and controller not included.	\$407.03 ¹

VEHICLE:	Utility Police Inteceptor Base AWD (K8A)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$27,665.00	\$27,636.00	\$27,636.00	\$27,609.00

67G ¹	Cargo Wiring Upfit Package - Recommend Police Wire Harness Connector Kits 47C and 21P - Includes contours through 2nd row; channel for wiring, wiring overlay harness with lighting and siren/interface connections, vehicle engine harness: (2) light connectors - supports up to (6) LED lights(engine compartment), (2) grille light connectors, (2) 50 amp battery ground circuits in right hand rear-quarter power distribution junction block and (1) 10-amp siren/speaker circuit (engine to cargo area), Whelen lighting PCC8R control head, Whelen PCC8R light relay center (mounted behind 2nd row seat), light controller/relay center wiring (jumper harness) and Whelen specific cable (console to cargo area) connects PCC8R to control head. Does not include LED lights. Includes: - Rear Console Plate- Grille LED Lights, Siren & Speaker Pre-Wiring	\$1,281.54 ¹
67H ¹	Ready For The Road Package - Includes Whelen Cencom light controller head with dimmable back light, Whelen Cencom relay center/siren/amp with Traffic Advisor (mounted behind 2nd row seat), light controller/relay Cencom wiring (wiring harness) with additional input/output pigtailed, high current pigtail, Whelen specific WECAN cable (console to cargo area) connects Cencom to control head, contours through 2nd row; channel for wiring, grille linear LED lights (red/blue) and harness and wiring harness with (2)50 amp battery and ground circuits in right hand rear-quarter. Includes: Front Headlamp Lighting Solution (Includes base LED low beam/incandescent (halogen) high beam headlamp with high beam wig-wag function and (2) white rectangular LED side warning lights. Wiring and LED lights included. Controller not included); Grille LED Lights, Siren & Speaker Pre-Wiring; Tail Lamp Lighting Solution (Includes base LED lights plus (2) rear integrated hemispheric light head white LED side warning lights in taillamps. LED lights only. Wiring and controller not included); Rear Lighting Solution (Includes (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) mounted to inside liftgate glass and (2) backlit flashing linear high-intensity LED lights (driver's side red/passenger side blue) installed on inside lip of liftgate (lights activate when liftgate is open). LED lights only. Wiring and controller not included); Rear Console Plate; 100 Watt Siren/Speaker w/Bracket & Pigtail; Hidden Door-Lock Plunger/Rr-Door Handles Inoperable <i>Will not pass the Virginia State inspection code¹</i>	\$3,268.33 ¹
67U ¹	Ultimate Wiring Package - Recommend Police Wire Harness Connector Kits 47C and 21P - Includes contours through 2nd row; channel for wiring, wiring harness instrument panel to rear cargo area (overlay), (2) light cables - supports up to (6) LED lights (engine compartment/grille), (2)50-amp battery and ground circuits in right hand rear-quarter, (1) 10-amp siren/speaker circuit engine cargo area and rear hatch/cargo area wiring - supports up to (6) rear LED lights. Does not include LED lights, side connectors or controller. (Includes: Rear Console Plate; Grille LED Lights, Siren & Speaker Pre-Wiring)	\$527.93 ¹
47C ¹	Police Wire Harness Connector Kit -Front - For connectivity to Ford PI Package solutions. Includes (2) male 4-pin connectors for siren, (5) female 4-pin connectors for lighting/siren/speaker, (1) 4-pin IP connector for speakers, (1) 4-pin IP connector for siren controller connectivity, (1) 8-pin sealed connector and (1) 14-pin IP connector. Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com .	\$100.75 ¹
21P ¹	Police Wire Harness Connector Kit -Rear - For connectivity to Ford PI Package solutions. Includes (1) 2-pin connector for rear lighting, (1) 2-pin connector, (6) female 4-pin connectors, (6) male 4 pin connectors and (1) 10-pin connector. Note: See upfitters guide for further detail www.fordpoliceinterceptorupfit.com .	\$123.93 ¹
86L ¹	Auto Headlamp	\$109.82 ¹
43D ¹	Dark Car Feature - Courtesy lamps and chimes disabled when any door is opened.	\$19.15 ¹

VEHICLE:	Utility Police Inteceptor Base AWD (K8A)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$27,665.00	\$27,636.00	\$27,636.00	\$27,609.00

43L ¹	Police Silent Mode - Daytime running lamps do not disable where required by law. (When activated, courtesy lamps chimes and Daytime Running Lamps disabled (user configurable))	\$19.15 ¹
942 ¹	Daytime Running Lamps	\$50.38 ¹
17T ¹	Red/White Dome Lamp in CargoArea	\$50.38 ¹
21L ¹	Front Warning Auxiliary Light - Includes driver side - red / passenger side - blue.	\$527.93 ¹
21W ¹	Forward Indicator Pocket Warning Light - Includes warn, park, turn (driver side - red / passenger side - blue).	\$611.56 ¹
96W ¹	Front Interior Windshield Warning Lights - Red/blue with take down.	\$1,066.95 ¹
60A ¹	Grille LED Lights, Siren & Speaker Pre-Wiring	\$49.37 ¹
63L ¹	Rear Quarter Glass Side Marker Lights - Includes driver side - red / passenger side - blue.	\$550.10 ¹
63B ¹	Side Marker LED Sideview Mirrors - Recommend using Cargo Wiring Uplift Package (67G), Ready for the Road Package (67H) or Ultimate Wiring Package (67U). (Includes driver side - red / passenger side - blue. Located on backside of exterior mirror housing. LED lights only. Wiring and controller not included)	\$278.07 ¹
51P ¹	Driver Side Spot Lamp Prep Kit - Does not include spot lamp housing and bulb	\$132.99 ¹
51W ¹	Dual Side Spot Lamp Prep Kit - Does not include spot lamp housing and bulbs	\$268.00 ¹
51Y ¹	Driver Only Incandescent Spot Lamp	\$205.53 ¹
51Z ¹	Dual Incandescent Spot Lamps - Driver and passenger	\$336.51 ¹
51R ¹	Driver Only LED Spot Lamp (Unity)	\$377.82 ¹
51T ¹	Driver Only LED Spot Lamp (Whelen)	\$402.00 ¹
51S ¹	Dual (Driver & Passenger) LED Spot Lamps (Unity)	\$593.42 ¹
51V ¹	Dual (Driver & Passenger) LED Spot Lamps (Whelen)	\$636.74 ¹
92G ¹	2nd Row, Rear Quarter & Liftgate Window Solar Tint - Deletes privacy glass.	\$114.86 ¹
92R ¹	2nd Row Only Solar Tint Glass - Includes privacy glass on rear quarter and liftgate window.	\$81.61 ¹
68Z ¹	Black Roof Rack Side Rails	\$149.11 ¹
76D ¹	Deflector Plate	NC ¹
91A ¹	2-Tone Vinyl Package #1 - Includes roof vinyl, right hand/left hand front-doors vinyl, right hand/left hand rear-doors vinyl. White (YZ) only.	\$805.98 ¹
91C ¹	2-Tone Vinyl Package #3 - Includes roof vinyl and right hand/left hand front-doors only vinyl. White (YZ) only.	\$669.99 ¹
91H ¹	2-Tone Vinyl Roof In White	\$469.50 ¹
91J ¹	2-Tone Vinyl RH/LH Front Doors InWhite	\$292.18 ¹
91D ¹	POLICE Vinyl Word Wrap - White Non-Reflective - Lettering located on left hand/right hand sides of vehicle.	\$760.67 ¹
91E ¹	POLICE Vinyl Word Wrap - Black Reflective - Lettering located on left hand/right hand sides of vehicle.	\$760.67 ¹
91F ¹	POLICE Vinyl Word Wrap - White Reflective - Lettering located on left hand/right hand sides of vehicle.	\$760.67 ¹

VEHICLE:	Utility Police Inteceptor Base AWD (K8A)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$27,665.00	\$27,636.00	\$27,636.00	\$27,609.00

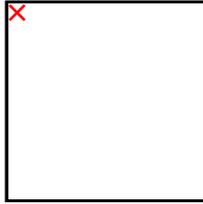
91G ¹	SHERIFF Vinyl Word Wrap - White Non-Reflective - Lettering located on left hand/right hand sides of vehicle.	\$760.67 ¹
87R ¹	Rear View Camera - Note: This option would replace the camera that comes standard in the 4" center stack area. Camera can only be displayed in the 4" center stack (standard) OR the rear view mirror (87R). Includes: Electrochromic Rear View Mirror - Video is displayed in rear view mirror)	NC ¹
53M ¹	SYNC Basic (Voice-Activated Communications System)- Includes single USB port and single auxiliary audio input jack.	\$282.10 ¹
61R ¹	4 Remappable Steering Wheel Switches	\$149.11 ¹
61S ¹	4 Remappable Steering Wheel Switches w/SYNC	\$149.11 ¹
68L ¹	Rear-Door Handles Inoperable/Locks Operable	\$33.25 ¹
68G ¹	Rear-Door Handles Inoperable/Locks Inoperable	\$33.25 ¹
52H ¹	Hidden Door-Lock Plunger/Rr-Door Handles Operable	\$132.99 ¹
52P ¹	Hidden Door-Lock Plunger/Rr-Door Handles Inoperable	\$154.15 ¹
16C ¹	1st & 2nd Row Carpet Floor Covering - Includes front and rear floor mats.	\$119.90 ¹
85R ¹	Rear Console Plate	\$33.25 ¹
59E ¹	Keyed Alike - 1435x	\$49.37 ¹
59B ¹	Keyed Alike - 1284x	\$49.37 ¹
59D ¹	Keyed Alike - 0135x	\$49.37 ¹
59F ¹	Keyed Alike - 0576x	\$49.37 ¹
59J ¹	Keyed Alike - 1111x	\$49.37 ¹
59C ¹	Keyed Alike - 1294x	\$49.37 ¹
59G ¹	Keyed Alike - 0151x	\$49.37 ¹
90D ¹	Ballistic Door-Panel (Level III) - Tested and meets the requirements of NIJ Standard 0108.01 Level III: 7.62 x 51 mm 9.7g M80 (.308 Winchester 150gr). Per LAPD requirements, they're also designed to withstand special threat rounds: 7.62 x 39 mm MSC 7.9g (Type 56), 5.56 x 45 mm M193 3.36g and 5.56 x 45mm M855 4g. (Driver front-door only.)	\$1,517.30 ¹
90E ¹	Ballistic Door-Panels (Level III) - Tested and meets the requirements of NIJ Standard 0108.01 Level III: 7.62 x 51 mm 9.7g M80 (.308 Winchester 150gr). Per LAPD requirements, they're also designed to withstand special threat rounds: 7.62 x 39 mm MSC 7.9g (Type56), 5.56 x 45 mm M193 3.36g and 5.56 x 45mm M855 4g. (Driver and passenger front-doors.)	\$3,034.59 ¹
90F ¹	Ballistic Door-Panel (Lvl IV+) - Tested and meets the requirements of NIJ Standard 0108.01 Level IV: .30-06M2 AP 166gr (7.62 x 63 APM2 10.8g). Designed to withstand special threat rounds: 7.62 x 54R LPS 9.65g and 7.62 x 51 mm M61 9.75g (.308 Winchester150.5gr). In addition, Level IV+ includes all of the NIJ Level III and LAPD rounds listed in footnote 2. (Driver front-door only.)	\$2,311.21 ¹
90G ¹	Ballistic Door-Panels (Level IV+) - Tested and meets the requirements of NIJ Standard 0108.01 Level IV: .30-06 M2 AP 166gr (7.62 x 63 APM2 10.8g). Designed to withstand special threat rounds: 7.62 x 54R LPS 9.65g and 7.62 x 51 mm M61 9.75g (.308 Winchester 150.5gr). In addition, Level IV+ includes all of the NIJ Level III and LAPD rounds listed in footnote 2. (Driver and passenger front-doors only.)	\$4,622.41 ¹
55B ¹	BLIS Blind Spot Monitoring w/Cross Traffic Alert	\$520.88 ¹

VEHICLE:	Utility Police Inteceptor Base AWD (K8A)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$27,665.00	\$27,636.00	\$27,636.00	\$27,609.00

19L ¹	Lockable Gas Cap For Easy Fuel Capless Fuel-Filler	\$19.15 ¹
549 ¹	Heated Sideview Mirrors	\$58.11 ¹
593 ¹	Perimeter Anti-Theft Alarm - Activated by hood, door or liftgate.	\$114.86 ¹
47A ¹	Police Engine Idle Feature - This feature allows you to leave the engine running and prevents your vehicle from unauthorized use when outside of your vehicle. Allows the key to be removed from ignition while vehicle remains idling.	\$249.86 ¹
55F ¹	Remote Keyless Entry Key Fob w/o Key Pad - Does not include PATS. <i>595 IS NO LONGER THE KEYLESS ENTRY CODE 55F IS NOW KEYLESS ENTRY W/O KEY PAD - INCLUDES 4 FOBS¹</i>	\$324.42 ¹
76R ¹	Reverse Sensing	\$262.96 ¹
17A ¹	Aux Air Conditioning	\$583.35 ¹
63V ¹	Cargo Storage Vault - Includes lockable door and compartment light.	\$233.74 ¹
55D ¹	Scuff Guards - Protective wrap edging located on front edge of both rear doors and top surface of rear bumper (help protect the upper surface from paint damage that can occur while loading and unloading of cargo).	\$67.51 ¹
43S ¹	My Speed Fleet Management - Allows dealer or fleet administrator to lower the maximum vehicle speed and the maximum audio system volume using a Ford authorized IDS diagnostic service tool and allows the VMAX speed to be set in 5mph increments (between 90 - 131 mph). See Upfitter's Guide for further detail www.fordpoliceinterceptorupfit.com .	\$58.44 ¹
60R ¹	Noise Suppression Bonds (Ground Straps)	\$95.72 ¹
52B ¹	Enhanced PTU (Power Transfer Unit) Cooler- Recommended usage: EVOC training; continuous/extended track usage. This PTU cooler is not required for day to day patrol usage.	\$2,799.85 ¹
18X ¹	100 Watt Siren/Speaker w/Bracket & Pigtail	\$287.14 ¹
41H_ ¹	Engine Block Heater - REQUIRES valid FIN code.	\$86.65 ¹

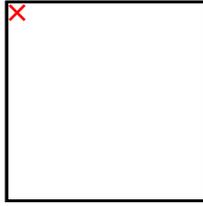
VEHICLE:	Utility Police Inteceptor Base AWD (K8A)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$27,665.00	\$27,636.00	\$27,636.00	\$27,166.00

55B ¹ 55B ²	BLIS Blind Spot Monitoring w/Cross Traffic Alert	\$520.88 ¹	\$513.00 ²
19L ¹ 19L ²	Lockable Gas Cap For Easy Fuel Capless Fuel-Filler	\$19.15 ¹	\$19.00 ²
549 ¹ 549 ²	Heated Sideview Mirrors	\$58.11 ¹	\$57.00 ²
593 ¹ 593 ²	Perimeter Anti-Theft Alarm - Activated by hood, door or liftgate.	\$114.86 ¹	\$113.00 ²
47A ¹ 47A ²	Police Engine Idle Feature - This feature allows you to leave the engine running and prevents your vehicle from unauthorized use when outside of your vehicle. Allows the key to be removed from ignition while vehicle remains idling.	\$249.86 ¹	\$245.00 ²
55F ¹ 55F ²	Remote Keyless Entry Key Fob w/o Key Pad - Does not include PATS. <i>595 IS NO LONGER THE KEYLESS ENTRY CODE 55F IS NOW KEYLESS ENTRY W/O KEY PAD - INCLUDES 4 FOBs¹</i>	\$324.42 ¹	\$320.00 ²
76R ¹ 76R ²	Reverse Sensing	\$262.96 ¹	\$259.00 ²
17A ¹ 17A ²	Aux Air Conditioning	\$583.35 ¹	\$574.00 ²
63V ¹ 63V ²	Cargo Storage Vault - Includes lockable door and compartment light.	\$233.74 ¹	\$231.00 ²
55D ¹ 55D ²	Scuff Guards - Protective wrap edging located on front edge of both rear doors and top surface of rear bumper (help protect the upper surface from paint damage that can occur while loading and unloading of cargo).	\$67.51 ¹	\$66.00 ²
43S ¹ 43S ²	My Speed Fleet Management - Allows dealer or fleet administrator to lower the maximum vehicle speed and the maximum audio system volume using a Ford authorized IDS diagnostic service tool and allows the VMAX speed to be set in 5mph increments (between 90 - 131 mph). See Upfitter's Guide for further detail www.fordpoliceinterceptorupfit.com .	\$58.44 ¹	\$57.00 ²
60R ¹ 60R ²	Noise Suppression Bonds (Ground Straps)	\$95.72 ¹	\$94.00 ²
52B ¹ 52B ²	Enhanced PTU (Power Transfer Unit) Cooler- Recommended usage: EVOc training; continuous/extended track usage. This PTU cooler is not required for day to day patrol usage.	\$2,799.85 ¹	\$2,750.00 ²
18X ¹ 18X ²	100 Watt Siren/Speaker w/Bracket & Pigtail	\$287.14 ¹	\$282.00 ²
41H ¹ 41H ²	Engine Block Heater - REQUIRES valid FIN code.	\$86.65 ¹	\$85.00 ²



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD INTERCEPTOR POLICE RATED FULL SIZE SEDAN - FWD - 3.5L V6 (P2L) (Specification #02)</u>			
Sheehy Ford of Richmond	2018 Ford Interceptor (P2L)	★Dogwood	\$23,959.00
Sheehy Ford of Richmond	2018 Ford Interceptor (P2L)	★Colonial	\$23,924.00
Sheehy Ford of Richmond	2018 Ford Interceptor (P2L)	★Heritage	\$23,924.00
Sheehy Ford of Richmond	2018 Ford Interceptor (P2L)	★Chesapeake	\$23,898.00



VIRGINIA SHERIFFS' ASSOCIATION

FORD INTERCEPTOR POLICE RATED FULL SIZE SEDAN - FWD - 3.5L V6 **(P2L)** **SPECIFICATION #2**

2018 Ford Interceptor (P2L)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Police Rated Full Size Sedan - FWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Ford Interceptor (P2L)

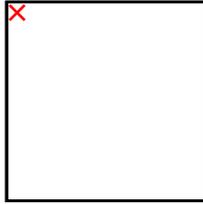
Code	Description
P2L	Ford Interceptor Police Rated Sedan
21D	Driver's Side (Left Hand) Halogen Spotlight
R	Seat Trim, Cloth Front Rear Vinyl
W	Black Interior
500A	Equipment Group
998	3.5L V-6 Engine
44J	6-SPD Transmission
153	Front License Bracket

1. SAFETY/CONVENIENCE

- a. Remote Keyless Entry
- b. Rear Camera

2. WARRANTY

- a. Powertrain: 5 year/100,000 mile
- b. Maintenance Plan and Extended Warranty available. Contact dealer for more information.



VIRGINIA SHERIFFS' ASSOCIATION

FORD INTERCEPTOR POLICE RATED FULL SIZE SEDAN - FWD - 3.5L V6 (P2L) SPECIFICATION #2

2018 Ford Interceptor (P2L)

The Ford Interceptor (P2L) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,959.00	\$23,924.00	\$23,924.00	\$23,898.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Interceptor (P2L)			
DEALER:	Sheehy Ford of Richmond			
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,959.00	\$23,924.00	\$23,924.00	\$23,898.00

Order Code	Delete Options	All Zones
67C ¹	Front Console Plate Delete	NC ¹
19D ¹	Police Interceptor Badge Delete	NC ¹
21D ¹	Driver's Side (Left Hand) Spotlight	\$199.00 ¹
	Delivery Fee - Dogwood District	\$55.00
	Delivery Fee - Colonial District	\$35.00
	Delivery Fee - Heritage District	\$35.00
	Delivery Fee - Chesapeake District	\$25.00

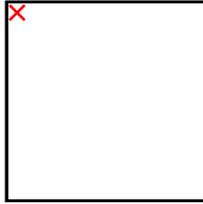
Order Code	Add Options	All Zones
41H ¹	Engine Block Heater	\$33.25 ¹
62D ¹	Electronics tray (w/o fan)	\$273.04 ¹
65C ¹	Ballistic door panels - driver and passenger front doors	\$2,962.05 ¹
65E ¹	Ballistic door panels - driver front door	\$1,485.06 ¹
97T ¹	Trunk circulation fan (mounted on package tray)	\$95.72 ¹
20P ¹	Noise suppression bonds	\$90.68 ¹
59B ¹	Perimeter anti-theft alarm	\$114.86 ¹
661 ¹	Front Headlamp Lighting Solution – Base projector beam headlamp plus two (2) multi-function Park/Turn/Warn (PTW) bulbs for Wigwag simulation, and two (2) white hemispheric lighthouse LED side warning lights. Wiring, LED lights included. Controller "not" included (Note: Included with option 856; Requires Pre-Wiring for grille LED lights, siren and speaker - 51G) <i>Will not pass the Virginia State inspection code</i> ¹	\$856.38 ¹
13P ¹	Front Headlamp / Police Interceptor Housing Only – Pre-drilled hole for side marker police use, does not include LED installed lights (eliminates need to drill housing assemblies); Pre-molded side warning LED holes with standard twist lock sealed capability (does not include LED installed lights) (Note: Not available with options 661 and 856)	\$114.86 ¹
12P ¹	Police Interior Upgrade Package – Cloth rear-seats; Floor mats, front and rear; 1st and 2nd Row Carpet Floor Covering; Full floor console with unique police finish panels; Rear Grab Handles w/Coat Hook (Note: Not available with the following options: 854, 855, 856, 857, 97D)	\$363.71 ¹
662 ¹	Tail Lamp Lighting Solution – Includes base LED lights, plus two (2) rear integrated hemispheric red lighthouse LED side warning lights in taillamps; LED lights only. Wiring, controller "not" included (Note: Included with option 856)	\$396.96 ¹
663 ¹	Rear Lighting Solution – Includes two (2) backlit flashing linear high-intensity LED lights (driver side red / passenger side blue) mounted inside back window; surrounds brake stop light); Includes two (2) linear high-intensity LED lights (driver side red / passenger side blue) mounted on inside trunk decklid (lights activate when decklid is open); LED lights only. Wiring, controller "not" included (Note: Included with option 856)	\$454.39 ¹

VEHICLE:	Interceptor (P2L)			
DEALER:	Sheehy Ford of Richmond			
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,959.00	\$23,924.00	\$23,924.00	\$23,898.00

854 ¹	Trunk Upfit Package – Rear console mounting plate – contours through 2nd row; channel for wiring; Wiring overlay harness with lighting and siren interface connections; Vehicle Engine Harness includes: Two (2) light connectors – supports up to three (3) LED lights each (engine compartment); One (1) grille LED light connector – supports two (2) LED lights; Two (2) 50 amp battery ground circuits in power distribution junction block (in-trunk); One (1) 10-amp siren/speaker circuit (engine to trunk);	\$910.78 ¹
855 ¹	Light Controller Package – Includes content from the following Police Interceptor Packages: #4 (854) plus: Whelen Light Controller Head (PCC8R); Whelen PCC8R Light Relay Center (electronics tray mounted); Light Controller / Relay Center Wiring (jumper harness); Whelen Specific Cable (console to trunk) connects PCC8R to Control Head. Does "not" include LED lights; Recommend Police Wire Harness Connector Kits 77E and 51J (Note: Not available with options 854, 856, 857)	\$1,536.44 ¹
856 ¹	Ready for the Road Package – Includes Police Interceptor Packages: #661; #662, #663, #854 plus: Whelen Cencom Light Controller Head with dimmable backlight; Whelen Cencom Relay Center / Siren / Amp w/Traffic Advisor (mounted on Electronics Tray); Light Controller / Relay Cencom Wiring (wiring harness) w/additional input/output pigtailed; High current pigtail; Whelen Specific WECAN Cable (console to trunk) connects Cencom to Control Head; Grille linear LED Lights (Red / Blue); 100-Watt Siren / Sp <i>Will not pass the Virginia State inspection code</i> ¹	\$3,417.44 ¹
857 ¹	Ultimate Wiring Package – Includes the following: Rear console mounting plate (97D); I/P to trunk overlay harness; Two (2) light cables – supports up to 6 LED lights (engine compartment); Trunk Power Distribution box (PDB); Two (2) 50-amp battery and ground circuits in-trunk; One (1) 10-amp siren/speaker circuit engine to trunk; Rear backlight/decklid/trunk wiring – supports up to six (6) rear LED lights; Grille LED lights, Siren and Speaker Wiring (51G); Light Controller / Relay Cencom Wiring	\$515.84 ¹
77E ¹	Police Wire Harness Connector Kit (Front) – For connectivity to Ford PI Package solutions includes: Two (2) Male 4-pin connectors for siren; Five (5) Female 4-pin connectors for lighting/siren/speaker; One (1) 4-pin IP connector for speakers; One (1) 4-pin IP connector for siren controller connectivity; One (1) 8-pin sealed connector; One (1) 14-pin IP connector	\$100.75 ¹
51J ¹	Police Wire Harness Connector Kit (Rear) – For connectivity to Ford PI Package solutions includes: One (1) 2-pin connector for rear lighting; One (1) 2-pin connector for trunk circulation fan; Six (6) Female 4-pin connectors; Six (6) Male 4 pin connectors; One (1) 10-pin connector	\$123.93 ¹
18G ¹	Rear door locks & handles inoperative	\$33.25 ¹
13C ¹	Dark Car Feature (Courtesy lamps disabled when any door opened - trunk not incl.)	\$19.15 ¹
18L ¹	Rear Door Handles inoperable/Locks operable	\$33.25 ¹
67D ¹	Rear windows inoperative	\$24.18 ¹
C ¹	Heavy-Duty Cloth Front Bucket Seats/cloth Rear	\$58.44 ¹
942 ¹	Daytime Running Lamps	\$49.37 ¹
53M ¹	SYNC Basic Voice-Activated Communications System	\$282.10 ¹
63P ¹	Hidden door lock plunger	\$149.11 ¹
76R ¹	Reverse sensors	\$282.10 ¹
17I ¹	1st & 2nd Row Carpet Floor Covering	\$119.90 ¹
98K ¹	Locking gas cap	\$19.15 ¹

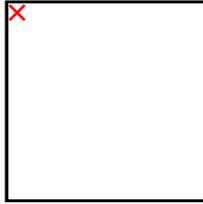
VEHICLE:	Interceptor (P2L)			
DEALER:	Sheehy Ford of Richmond			
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,959.00	\$23,924.00	\$23,924.00	\$23,898.00

65L ¹	Full wheel covers	\$58.44 ¹
141 ¹	Two-Tone Vinyl Package #1 (roof vinyl; RH/LH front doors vinyl; RH/LH rear doors vinyl - not available with the following vinyl packages: #2(142); #3(143); (144)	\$784.85 ¹
142 ¹	Two-Tone Vinyl Package #2 (roof vinyl, hood vinyl, decklid vinyl - not available with the following vinyl packages: #1(141); #3(143); (144)	NA ¹
143 ¹	Two-Tone Vinyl Package #3 (roof vinyl; RH/LH front doors only vinyl - not available with the following vinyl packages: #1(141); #2(142); (144)	\$655.89 ¹
148 ¹	2-Tone Vinyl Roof (white only)	\$396.96 ¹
149 ¹	2-Tone Right Hand/Left Hand Front Doors (white only)	\$282.10 ¹
19T ¹	Trunk storage vault	\$114.86 ¹
642 ¹	18" Painted Aluminum Wheels	\$445.32 ¹
55D ¹	Automatic Headlamps	\$114.86 ¹
96E ¹	Side Marker LED Fender Lights	\$233.74 ¹
51G ¹	Grille LED Lights Siren & Speaker Pre-Wiring	\$49.37 ¹
21H ¹	Driver Side Spot Lamp Prep Kit	\$90.68 ¹
21J ¹	Dual Side Spot Lamp Prep Kit	\$172.29 ¹
21P ¹	Driver & Passenger Incandescent Spot Lamps	\$368.75 ¹
21L ¹	Unity Driver Only LED Spot Lamp	\$324.42 ¹
21F ¹	Whelen Driver Only LED Spot Lamp	\$345.58 ¹
21B ¹	Unity Driver & Passenger LED Spot Lamps	\$579.32 ¹
21G ¹	Whelen Driver & Passenger LED Spot Lamps	\$623.65 ¹
97D ¹	Rear Console Mounting Plate	\$33.25 ¹
55B ¹	BLIS Blind Spot Monitoring w/ Cross Traffic Alert	\$454.39 ¹
549 ¹	Heated Sideview Mirrors	\$58.44 ¹
62B ¹	Battery Powered Trunk Release Button	\$28.21 ¹
60B ¹	Bumper to Frame Rail Bracket Kit	\$24.18 ¹
59E ¹	Scuff Guards	\$49.37 ¹
77B ¹	Optional equipment - specify <i>CAMERA DISPLAYED IN REARVIEW MIRROR - REPLACES CAMERA IN 4" CENTER STACK AREA</i> ¹	NC ¹
96P ¹	Optional equipment - specify <i>100W SIREN/SPEAKER (Includes Bracket and Pigtail)</i> ¹	\$278.07 ¹
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD INTERCEPTOR POLICE RATED FULL SIZE SEDAN - AWD - 3.7L V-6 (P2M) (Specification #03)</u>			
Sheehy Ford of Richmond	2018 Ford Interceptor (P2M)	★Dogwood	\$24,978.00
Sheehy Ford of Richmond	2018 Ford Interceptor (P2M)	★Colonial	\$24,948.00
Sheehy Ford of Richmond	2018 Ford Interceptor (P2M)	★Heritage	\$24,948.00
Sheehy Ford of Richmond	2018 Ford Interceptor (P2M)	★Chesapeake	\$24,919.00



VIRGINIA SHERIFFS' ASSOCIATION

FORD INTERCEPTOR POLICE RATED FULL SIZE SEDAN - AWD - 3.7L V-6 **(P2M)** **SPECIFICATION #3**

2018 Ford Interceptor (P2M)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Police Rated Full Size Sedan - AWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Ford Interceptor (P2M)

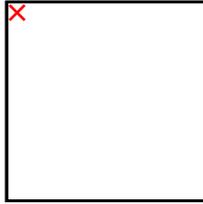
Code	Description
P2M	Ford Interceptor Police Rated Sedan
21D	Driver's Side (Left Hand) Halogen Spotlight
R	Seat Trim, Cloth Front Rear Vinyl
W	Black Interior
500A	Equipment Group
99K	3.7L V-6 Ti-VCT
44J	6-SPD Transmission
153	Front License Bracket

1. SAFETY/CONVENIENCE

- a. Remote Keyless Entry
- b. Rear View Camera

2. WARRANTY

- a. Powertrain: 5 year/100,000 mile
- b. Maintenance Plan and Extended Warranty available. Contact dealer for more information.



VIRGINIA SHERIFFS' ASSOCIATION

FORD INTERCEPTOR POLICE RATED FULL SIZE SEDAN - AWD - 3.7L V-6 (P2M) SPECIFICATION #3

2018 Ford Interceptor (P2M)

The Ford Interceptor (P2M) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$24,978.00	\$24,948.00	\$24,948.00	\$24,919.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Interceptor (P2M)			
DEALER:	Sheehy Ford of Richmond			
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$24,978.00	\$24,948.00	\$24,948.00	\$24,919.00

Order Code	Delete Options	All Zones
67C ¹	Front Console Plate Delete	NC ¹
19D ¹	Police Interceptor Badge Delete	NC ¹
21D ¹	Driver's Side (Left Hand) Spotlight	\$199.00 ¹
	Delivery Fee - Dogwood District	\$55.00
	Delivery Fee - Colonial District	\$35.00
	Delivery Fee - Heritage District	\$35.00
	Delivery Fee - Chesapeake District	\$25.00

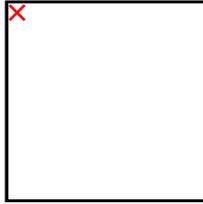
Order Code	Add Options	All Zones
41H ¹	Engine Block Heater	\$33.25 ¹
P2M/99T ¹	Ecoboost	\$2,920.75 ¹
62D ¹	Electronics tray (w/o fan)	\$273.04 ¹
65C ¹	Ballistic door panels - driver and passenger front doors	\$2,962.05 ¹
65E ¹	Ballistic door panels - driver front door	\$1,485.06 ¹
97T ¹	Trunk circulation fan (mounted on package tray)	\$95.72 ¹
20P ¹	Noise suppression bonds	\$90.68 ¹
C ¹	Heavy-Duty Cloth Front Bucket Seats/Cloth Rear	\$58.44 ¹
59B ¹	Perimeter anti-theft alarm	\$114.86 ¹
661 ¹	Front Headlamp Lighting Solution – Base projector beam headlamp plus two (2) multi-function Park/Turn/Warn (PTW) bulbs for Wigwag simulation, and two (2) white hemispheric lighthouse LED side warning lights. Wiring, LED lights included. Controller "not" included (Note: Included with option 856; Requires Pre-Wiring for grille LED lights, siren and speaker - 51G) <i>Will not pass the Virginia State inspection code¹</i>	\$856.38 ¹
13P ¹	Front Headlamp / Police Interceptor Housing Only – Pre-drilled hole for side marker police use, does not include LED installed lights (eliminates need to drill housing assemblies); Pre-molded side warning LED holes with standard twist lock sealed capability (does not include LED installed lights) (Note: Not available with options 661 and 856)	\$114.86 ¹
12P ¹	Police Interior Upgrade Package – Cloth rear-seats; Floor mats, front and rear; 1st and 2nd Row Carpet Floor Covering; Full floor console with unique police finish panels; Rear Grab Handles w/Coat Hook (Note: Not available with the following options: 854, 855, 856, 857, 97D)	\$363.71 ¹
662 ¹	Tail Lamp Lighting Solution – Includes base LED lights, plus two (2) rear integrated hemispheric red lighthouse LED side warning lights in taillamps; LED lights only. Wiring, controller "not" included (Note: Included with option 856)	\$396.96 ¹
663 ¹	Rear Lighting Solution – Includes two (2) backlit flashing linear high-intensity LED lights (driver side red / passenger side blue) mounted inside back window; surrounds brake stop light); Includes two (2) linear high-intensity LED lights (driver side red / passenger side blue) mounted on inside trunk decklid (lights activate when decklid is open); LED lights only. Wiring, controller "not" included (Note: Included with option 856)	\$454.39 ¹

VEHICLE:	Interceptor (P2M)			
DEALER:	Sheehy Ford of Richmond			
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$24,978.00	\$24,948.00	\$24,948.00	\$24,919.00

854 ¹	Trunk Upfit Package – Rear console mounting plate – contours through 2nd row; channel for wiring; Wiring overlay harness with lighting and siren interface connections; Vehicle Engine Harness includes: Two (2) light connectors – supports up to three (3) LED lights each (engine compartment); One (1) grille LED light connector – supports two (2) LED lights; Two (2) 50 amp battery ground circuits in power distribution junction block (in-trunk); One (1) 10-amp siren/speaker circuit (engine to trunk);	\$910.78 ¹
855 ¹	Light Controller Package – Includes content from the following Police Interceptor Packages: #4 (854) plus: Whelen Light Controller Head (PCC8R); Whelen PCC8R Light Relay Center (electronics tray mounted); Light Controller / Relay Center Wiring (jumper harness); Whelen Specific Cable (console to trunk) connects PCC8R to Control Head. Does "not" include LED lights; Recommend Police Wire Harness Connector Kits 77E and 51J (Note: Not available with options 854, 856, 857)	\$1,536.44 ¹
856 ¹	Ready for the Road Package – Includes Police Interceptor Packages: #661; #662, #663, #854 plus: Whelen Cencom Light Controller Head with dimmable backlight; Whelen Cencom Relay Center / Siren / Amp w/Traffic Advisor (mounted on Electronics Tray); Light Controller / Relay Cencom Wiring (wiring harness) w/additional input/output pigtailed; High current pigtail; Whelen Specific WECAN Cable (console to trunk) connects Cencom to Control Head; Grille linear LED Lights (Red / Blue); 100-Watt Siren / Sp <i>Will not pass the Virginia State inspection code.</i> ¹	\$3,417.44 ¹
857 ¹	Ultimate Wiring Package – Includes the following: Rear console mounting plate (97D); I/P to trunk overlay harness; Two (2) light cables – supports up to 6 LED lights (engine compartment); Trunk Power Distribution box (PDB); Two (2) 50-amp battery and ground circuits in-trunk; One (1) 10-amp siren/speaker circuit engine to trunk; Rear backlight/decklid/trunk wiring – supports up to six (6) rear LED lights; Grille LED lights, Siren and Speaker Wiring (51G); Light Controller / Relay Cencom Wiring	\$515.84 ¹
77E ¹	Police Wire Harness Connector Kit (Front) – For connectivity to Ford PI Package solutions includes: Two (2) Male 4-pin connectors for siren; Five (5) Female 4-pin connectors for lighting/siren/speaker; One (1) 4-pin IP connector for speakers; One (1) 4-pin IP connector for siren controller connectivity; One (1) 8-pin sealed connector; One (1) 14-pin IP connector	\$100.75 ¹
51J ¹	Police Wire Harness Connector Kit (Rear) – For connectivity to Ford PI Package solutions includes: One (1) 2-pin connector for rear lighting; One (1) 2-pin connector for trunk circulation fan; Six (6) Female 4-pin connectors; Six (6) Male 4 pin connectors; One (1) 10-pin connector	\$123.93 ¹
13C ¹	Dark Car Feature: courtesy lamps disabled when any door is opened (trunk not included)	\$19.15 ¹
18G ¹	Rear door locks & handles inoperative	\$33.25 ¹
67D ¹	Rear power windows inoperative	\$24.18 ¹
18L ¹	Rear Door Handles inoperable, locks operable	\$33.25 ¹
942 ¹	Daytime Running Lamps	\$49.37 ¹
63P ¹	Hidden door lock plunger	\$149.11 ¹
76R ¹	Reverse sensors	\$282.10 ¹
53M ¹	SYNC Basic Voice-Activated Communications System	\$282.10 ¹
17I ¹	1st & 2nd Row Carpet Floor Covering (incl front and rear floor mats)	\$119.90 ¹
98K ¹	Locking gas cap	\$19.15 ¹
65L ¹	Full wheel covers	\$58.44 ¹

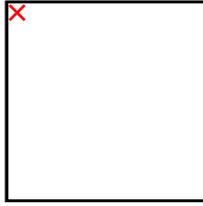
VEHICLE:	Interceptor (P2M)			
DEALER:	Sheehy Ford of Richmond			
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$24,978.00	\$24,948.00	\$24,948.00	\$24,919.00

642 ¹	Aluminum Wheels	\$445.32 ¹
141 ¹	Two-Tone Vinyl Package #1 (roof vinyl; RH/LH front doors vinyl; RH/LH rear doors vinyl - not available with the following vinyl packages: #2(142); #3(143); (144)	\$784.85 ¹
142 ¹	Two-Tone Vinyl Package #2 (roof vinyl, hood vinyl, decklid vinyl - not available with the following vinyl packages: #1(141); #3(143); (144)	NA ¹
143 ¹	Two-Tone Vinyl Package #3 (roof vinyl; RH/LH front doors only vinyl - not available with the following vinyl packages: #1(141); #2(142); (144)	\$655.89 ¹
19T ¹	Trunk storage vault	\$114.86 ¹
148 ¹	2-Tone Vinyl Roof (white only)	\$396.96 ¹
149 ¹	2-Tone Right Hand/Left Hand Front Doors (white only)	\$282.10 ¹
55D ¹	Automatic Headlamps	\$114.86 ¹
96E ¹	Side Marker LED Fender Lights (wiring and controller not included)	\$233.74 ¹
51G ¹	Grille LED Lights Siren & Speaker Pre-Wiring	\$49.37 ¹
21H ¹	Driver Side Spot Lamp Prep Kit (does not include spot lamp housing and bulbs)	\$90.68 ¹
21J ¹	Dual Side Spot Lamp Prep Kit (does not include spot lamp housing and bulbs)	\$172.29 ¹
21P ¹	Driver & Passenger Incandescent Spot Lamps	\$368.75 ¹
21L ¹	Unity Driver Only LED Spot Lamp	\$324.42 ¹
21F ¹	Whelen Driver only LED Spot Lamp	\$345.58 ¹
21B ¹	Unity Driver & Passenger LED Spot Lamp	\$579.32 ¹
21G ¹	Whelen Driver & Passenger LED Spot Lamp	\$623.65 ¹
97D ¹	Rear Console Mounting Plate	\$33.25 ¹
55B ¹	BLIS Blind Spot Monitoring w/ Cross Traffic Alert	\$454.39 ¹
549 ¹	Heated Sideview Mirrors	\$58.44 ¹
62B ¹	Battery Powered Trunk Release Button	\$28.21 ¹
59E ¹	Scruff Guards	\$49.37 ¹
60B ¹	Bumper to Frame Rail Bracket Kit	\$24.18 ¹
96P ¹	Optional equipment - specify <i>100W SIREN/SPEAKER (Includes Bracket and Pigtail)</i> ¹	\$278.07 ¹
77B ¹	Optional equipment - specify <i>CAMERA DISPLAYED IN REARVIEW MIRROR - REPLACES CAMERA IN 4" CENTER STACK AREA</i> ¹	NC ¹
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD POLICE RATED RESPONDER - HYBRID SEDAN (Specification #04)</u>			
Sheehy Ford of Richmond	2019 Ford Police Responder Hybrid Sedan	★Dogwood	\$27,179.00
Sheehy Ford of Richmond	2019 Ford Police Responder Hybrid Sedan	★Colonial	\$27,149.00
Sheehy Ford of Richmond	2019 Ford Police Responder Hybrid Sedan	★Heritage	\$27,149.00
Sheehy Ford of Richmond	2019 Ford Police Responder Hybrid Sedan	★Chesapeake	\$27,124.00



VIRGINIA SHERIFFS' ASSOCIATION
FORD POLICE RATED RESPONDER - HYBRID SEDAN
SPECIFICATION #4

2019 Ford Police Responder Hybrid Sedan

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. **MODEL/SERIES/AVAILABILITY**

- a. 2.0L iVCT Atkinson Cycle I-4 Hybrid Engine System FWD

2. **MECHANICAL**

- a. Alternator 165 amp
- b. Anti-Lock Brake System (ABS)
- c. Brake Assist
- d. Brakes – Police calibrated high performance system
- e. Electric-assist Parking Brake
- f. Engine Hour Meter
- g. Engine Oil Cooler
- h. Four-Wheel Disc Brakes
- i. Full Speed Engine / Brake-Actuated Traction Control with Regenerative Brake System
- j. Transmission – CVT

3. **EXTERIOR**

- a. Bumpers – Upper Front and Rear – Body-Color
- b. Door Handles – Body-Color
- c. Easy Fuel® Capless Refuel
- d. Grille— Upper MIC black with chrome surround— Lower – Molded in black
- e. Halogen Headlamps
- f. LED Tail lamps
- g. Mirrors – Sideview— Body-Color— Dual Power— Integrated Blind Spot
- h. Remote Decklid Release
- i. Rocker Moldings – MIC
- j. Single Exhaust Tip
- k. Solar Tinted Glass
- l. Tire Inflator and Sealant Kit
- m. Underbody deflector shield
- n. Wheels – 17" Steel with center cap
- o. Windshield Wipers – Intermittent/Speed Sensitive
- p. P235/50R17 BSW – Tires

4. **INTERIOR/COMFORT**

- a. (1) 12V Powerpoints, (1) one USB Port
- b. (2) 4.2" Driver Configurable LCD Display in Instrument Cluster
- c. Cabin Particulate Air Filter
- d. Climate Control— First Row Under Seat Rear Vents— Dual-Zone Electronic Automatic Temperature Control (DEATC)
- e. Dome Lights with Courtesy Map Lights

- f. Flooring – Heavy-Duty vinyl, offers ease of cleaning, longterm durability
- g. Front floor console plate
- h. Glove Compartment with Lockable Door
- i. Instrument Panel – Trip Computer
- j. Power Door-Locks
- k. Rotary Gear Shift Dial
- l. Scuff Plates – Molded in Color – Front-Door
- m. Seating – 5 Passenger— 1st Row Police grade cloth trim seats with slimmed downbolsters— 6-Way Manual Driver Seat (fore/aft, up/down with recline)— Built-in steel intrusion plates in both front-seatbacks— 4-Way Manual Passenger Seat (fore/aft with recline)— 2-Way Front-Seat Head Restraints— Rear-Seat Head Restraints— 2nd Row Vinyl Trim 60/40 Split (non-folding)
- n. Speedometer – Calibrated
- o. Steering Wheel— Cruise Control— Redundant Audio Controls— Tilt/Telescoping
- p. Trunk Pack® – Divided storage insert below the load floor
- q. Universal Top Tray – Center of I/P for mounting aftermarket equipment
- r. Windows – One-Touch-Up/Down Front/Rear

5. SAFETY & SECURITY

- a. Airbags— Driver & Passenger Knee— Dual Stage Front Driver & Passenger— Front-Seat Mounted Side-Impact— Side Air Curtains
- b. Auto Halogen Headlamp with Headlamp Courtesy Delay
- c. Child-Safety Rear-Door-Locks
- d. Configurable Day Time Running Lamps
- e. Individual Tire Pressure Monitoring System (TPMS)
- f. LATCH (Lower Anchors & Tether Anchors for Children)
- g. LED Center High-Mount Stop Light (CHMSL)
- h. MyKey®
- i. Perimeter Alarm
- j. Police Engine Idle feature – The system allows you to leave the engine running and prevents your vehicle from unauthorized use when you are outside of your vehicle.
- k. Rear View Camera
- l. Rear-window Defroster
- m. Safety Belts— Belt-Minder® (front safety belt reminder)— Front and Rear 3-point Safety Belt— Front Height Adjustable Retractable Safety Belt— Front Safety Belt Pretensioners
- n. SecuriLock® Passive Anti-Theft System
- o. SOS Post Crash Alert

6. DRIVER ASSIST TECHNOLOGY

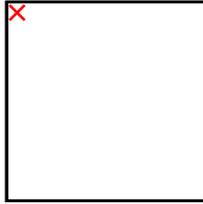
- a. AutoLamp (automatic on/off headlamps)
- b. Hill Start Assist
- c. SYNC®— Enhanced Voice Recognition Communication and Entertainment System— 911 Assist®— 4.2" LCD Screen in Center Stack— AppLink®— Smart-Charging USB port – one (1)

7. FUNCTIONAL

- a. Audio – AM/FM stereo with 6 speakers
- b. Control circuits included for grille lights, siren and speaker
- c. Electric Power-Assist Steering
- d. Front-Door Tether Straps (driver/passenger)
- e. Intelligent Oil Life Monitor®
- f. Push-Button Start
- g. Rear power lug located in trunk to accommodate Police upfitting. Two (2) 50 amp battery ground circuits – power distribution junction box
- h. Remote Keyless-Entry System with Trunk-lid Release

8. WARRANTY

- a. Maintenance Plan and Extended Warranty available. Contact dealer for more information.



VIRGINIA SHERIFFS' ASSOCIATION

FORD POLICE RATED RESPONDER - HYBRID SEDAN SPECIFICATION #4

2019 Ford Police Responder Hybrid Sedan

The Ford Police Responder Hybrid Sedan purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$27,179.00	\$27,149.00	\$27,149.00	\$27,124.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Police Responder Hybrid Sedan			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$27,179.00	\$27,149.00	\$27,149.00	\$27,124.00

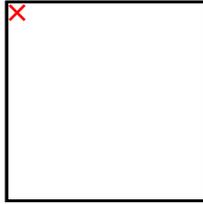
Order Code	Add Options	All Zones
14A ¹	Front Headlamp Lighting Solution• Includes base halogen low/high-beam headlamp with HighBeam Wig-Wag and two (2) rectangular wide-angle LED sidewarning V-Ion lights• Driver side – Red / Passenger side – Blue• Wiring, LED lights included. Controller "not" includedNote: Included with option Ready for the Road (20D)Note: Controller "not" included, recommend Ultimate Wiring Pkg. (20E) <i>Will not pass the Virginia State inspection code¹</i>	\$856.38 ¹
18G ¹	Front Marker Prep Bezel/Panel Housing Only• Molded insert for the rectangular LED side warning V-Ion light(eliminates need to drill housing or fascia assemblies)• Wiring, controller and LED lights "not" included.Note: Included with option Front Headlamp Lighting Solution (14A) andReady for the Road (20D)Note: Wiring, controller and LED lights "not" included	\$114.86 ¹
51C ¹	Rear Lighting Solution• Includes two (2) backlit flashing linear high-intensity LED lights(driver side red / passenger side blue) mounted inside backwindow• Includes two (2) linear high-intensity LED lights (driver side red /passenger side blue) mounted on inside trunk decklid• LED lights only. Wiring, controller "not" includedNote: Included with option Ready for the Road (20D)Note: Wiring and controller "not" included, recommend Ultimate Wiring Pkg.(20E)	\$464.46 ¹
52D ¹	Tail Lamp Lighting Solution• Includes base LED lights. • Includes wig-wag module functionality with alternating reverselights and taillamp lights only• Wiring, controller "not" includedNote: Included with option Ready for the Road (20D)Note: Wiring and controller "not" included, recommend Ultimate Wiring Pkg.(20E)	\$411.06 ¹
20D ¹	Ready for the Road Package• Includes the following :– Front Headlamp Lighting Solution, Rear Lighting Solution, TailLamp Lighting Solution plus:– Rear console mounting plate (front mounting plate – Std)– Light Controller with dimmable backlight– Trunk circulation fan– Light Controller Relay Center / Siren / Amp w/Traffic ControlCencom Wiring (wiring harness, mounted on battery cover)w/additional input/output pigtail– High current pigtails– Specific Control Cable (console to <i>Will not pass the Virginia State inspection code¹</i>	\$3,440.62 ¹
20E ¹	Ultimate Wiring Package• Includes the following:– Rear console mounting plate (front mounting plate – Std)– I/P to trunk overlay harness:– Two (2) light cables – supports up to 6 LED lights(engine compartment)– Trunk Power Distribution lug with body ground– One (1) 10-amp siren/speaker circuit engine to trunk– Rear backlight/decklid/trunk wiring – supports up to six (6)rear LED lights– Control circuits for grille LED lights, siren and speaker– Does "not" include mirror LED connectorsNote: Not available with Ready for the Road (20D)Note: Does "not" include mirror LED connectors, recommend Police WireHarness Connector Kits 54E and 62B	\$537.00 ¹
54E ¹	Wire Connector Kit – Front• For connectivity to Ford Police Package solutions includes:– One (1) Male 4-pin connector for siren– Five (5) Female 4-pin connectors for lighting/siren/speaker– One (1) 4-pin IP connector for speakers– One (1) 4-pin IP connector for siren controller connectivity– One (1) 6-pin sealed connector– One (1) 8-pin sealed connector– One (1) 14-pin IP connectorNote: See Upfitter's Guide for further detail www.fordpoliceresponder.com	\$104.78 ¹
62B ¹	Wire Connector Kit – Rear• For connectivity to Ford Police Package solutions includes:– One (1) 2-pin connector for rear lighting– One (1) 2-pin connector for trunk circulation fan– Six (6) Female 4-pin connectors– Six (6) Male 4 pin connectors– One (1) 10-pin connectorNote: See Upfitter's Guide for further detail www.fordpoliceresponder.com	\$128.96 ¹
47G ¹	Rear-Door Handles Locks Inoperable. Windows operable fromdriver's door switches only	\$71.54 ¹

VEHICLE:	Police Responder Hybrid Sedan			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$27,179.00	\$27,149.00	\$27,149.00	\$27,124.00

90C ¹	Rear-window power delete, operable from front driver side switches	\$28.21 ¹
67D ¹	Dark Car Feature (Courtesy lamps disabled when any door is opened)Note: Not available with Daytime Running Lights (942)	\$24.18 ¹
59G ¹	Side Marker LED – Sideview Mirrors– Driver side – Red / Passenger side – Blue– Located on backside of exterior mirror housing– LED lights only. Wiring, controller "not" included.Note: Wiring and controller "not" included, recommend Ready for the RoadPackage (20D) or Ultimate Wiring Package (20E)	\$287.14 ¹
63E ¹	Spot Lamp – Driver Side only (LED Bulbs)	\$336.51 ¹
63F ¹	Spot Lamp – Driver Side only (Branded)	\$373.79 ¹
85K ¹	Vinyl Wrap – Front and Rear-Doors	\$565.21 ¹
85L ¹	Vinyl Wrap – Front-Doors Only	\$282.10 ¹
53D ¹	Vinyl Wrap – Roof Only	\$416.10 ¹
68E ¹	Noise Suppression Bonds	\$90.68 ¹
91E ¹	Ballistic Door-Panels (Level IIIa) – Driver Door Only	\$856.38 ¹
91J ¹	Ballistic Door-Panels (Level IIIa) – Driver & Passenger Door	\$1,713.76 ¹
97E ¹	Rear View Camera(Camera displayed in Rear View Mirror – no-charge)Note: This option replaces the camera that comes standard in the centerstack area.Note: Camera can only be viewed in the center stack display (std) "OR" therear view mirror (97E)	NC ¹
61C ¹	Bumper to Frame Rail Bracket Kit	\$33.25 ¹
41H ¹	Engine Block Heater	\$33.25 ¹
942 ¹	Daytime Running Lamps	\$49.37 ¹
50B ¹	Front Console Plate Delete (Includes RCM Cover)	NC ¹
153 ¹	Front License Plate Bracket	Std ¹
51B ¹	Rear Console PlateNote: Not available with (50B)	\$37.28 ¹
88A ¹	2nd Row Cloth Seats	\$58.44 ¹
96H ¹	Trunk Circulation Fan – Battery Powered (Switch is hot at all times)Note: Deletes one rear audio speaker when ordered	\$109.82 ¹
43B ¹	Trunk Storage VaultIncludes lockable door	\$119.90 ¹
60B ¹	100 Watt siren / speaker (includes bracket and pigtail)	\$282.10 ¹
RR ¹	Ruby Red Metallic Tinted Clearcoat	\$377.82 ¹
153 ¹	FRONT LICENSE PLATE BRACKET	NC ¹
41H ¹	ENGINE BLOCK HEATER	\$33.25 ¹
	Cloth / Cloth - Police Cloth Front Bucket Seats with 60/40 Split Cloth Rear-Seat (non-folding)	\$58.44
E7 ¹	Velocity Blue	NC ¹
FK ¹	Diffused Silver	NC ¹
G1 ¹	Shadow Black	NC ¹
J7 ¹	Magnetic	NC ¹
R1 ¹	Urban Teal	NC ¹

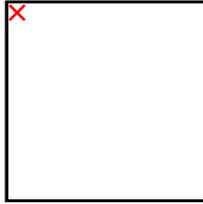
VEHICLE:	Police Responder Hybrid Sedan			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$27,179.00	\$27,149.00	\$27,149.00	\$27,124.00

RR ¹	Ruby Red Metallic Tinted Clearcoat	\$377.82 ¹
UX ¹	Ingot Silver	NC ¹
YZ ¹	Oxford White	NC ¹



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD POLICE RATED RESPONDER - F-150 4X4 (WIP) (Specification #05)</u>			
Sheehy Ford of Richmond	2018 Ford Police Rated Responder 4X4 F-150	★Dogwood	\$34,438.00
Sheehy Ford of Richmond	2018 Ford Police Rated Responder 4X4 F-150	★Colonial	\$34,146.00
Sheehy Ford of Richmond	2018 Ford Police Rated Responder 4X4 F-150	★Heritage	\$34,146.00
HALL AUTOMOTIVE	2018 Ford Police Rated Responder 4X4 F-150	★Chesapeake	\$34,336.00



VIRGINIA SHERIFFS' ASSOCIATION
FORD POLICE RATED RESPONDER - F-150 4X4 (W1P)
SPECIFICATION #5

2018 Ford Police Rated Responder 4X4 F-150

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. ENGINE

- a. 3.5L Ecoboost
- b. 10 Speed Transmission

2. MECHANICAL AND PERFORMANCE

- a. Crew Cab
- b. Short Bed
- c. 4X4
- d. 240 amp Heavy Duty Alternator
- e. 2,030 Payload
- f. Up to 7,000 towing (with weight distribution hitch)

3. CAB INTERIOR

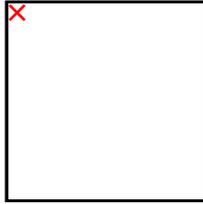
- a. Vinyl Rear Seats and Flooring

4. EQUIPMENT GROUP

- a. Ford Equipment Group 150A (Contact Dealer for More Information)
- b. FX4 Package

5. WARRANTY

- a. Powertrain: 5 year/60,000 miles
- b. Maintenance Plan and Extended Warranty available. Contact dealer for more information.



VIRGINIA SHERIFFS' ASSOCIATION

FORD POLICE RATED RESPONDER - F-150 4X4 (W1P) SPECIFICATION #5

2018 Ford Police Rated Responder 4X4 F-150

The Ford Police Rated Responder 4X4 F-150 purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$34,438.00	\$34,146.00	\$34,146.00	\$34,336.00

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NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Police Rated Responder 4X4 F-150			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$34,438.00	\$34,146.00	\$34,146.00	\$34,336.00

Order Code Delete Options		Dogwood & Colonial & Heritage	Chesapeake
	Delivery Fee - Dogwood District	\$55.00	(\$350.00)
	Delivery Fee - Colonial District	\$35.00	(\$250.00)
	Delivery Fee - Heritage District	\$35.00	(\$150.00)
	Delivery Fee - Chesapeake District	\$25.00	(\$50.00)

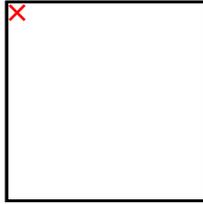
Order Code Add Options		Dogwood & Colonial & Heritage	Chesapeake
47R ¹	All-Weather rubber Floor mats	\$92.69 ¹	NA ²
47R ²	<i>n/a with vinyl floor covering - REQ 168 Carpet Option¹</i>		
	Column Shifter	Std	NA
58B ¹	AM/FM radio with single CD	\$269.01 ¹	NA ²
58B ²			
58C ¹	Single-CD radio with Sirius XM Satellite	\$450.36 ¹	NA ²
58C ²			
C ¹	Cloth 40/20/40 Front Seat	NC ¹	NA ²
C ²			
A ¹	Vinyl 40/20/40 Front Seat	NC ¹	NA ²
A ²			
V ¹	Vinyl 40/Console 40 Front-Seat	NA ¹	NA ²
V ²			
W ¹	Cloth 40/Console/40 Front-Seat	\$274.04 ¹	NA ²
W ²			
86A ¹	XL Chrome Appearance Package – Includes 17" Silver Painted Aluminum Wheels, Chrome Front & Rear Bumpers, Fog Lamps.	\$718.35 ¹	NA ²
86A ²			
861 ¹	XL Sport Appearance Package – Includes 17" Silver Painted Aluminum Wheels, Body-Color Front & Rear Bumpers, Box Side Decal, Fog Lamps.	\$780.82 ¹	NA ²
861 ²	<i>Not Available on the 100A Package (Req 101A)¹</i>		
168 ¹	Color-Coordinated Carpet w/ Carpet Floor Mats	\$134.00 ¹	NA ²
168 ²			
101A ¹	Call dealer for details	\$2,090.57 ¹	NA ²
101A ²			
	XLT Upgrade Package - Call dealer for details <i>SSV package N/A with XLT package- Price varies by options¹</i>	\$3,270.35 ¹	NA
96W ¹	Spray-in bedliner	\$459.42 ¹	NA ²
96W ²			
53B ¹	Class IV hitch hitch receiver	\$88.66 ¹	NA ²
53B ²			

VEHICLE:	Police Rated Responder 4X4 F-150			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$34,438.00	\$34,146.00	\$34,146.00	\$34,336.00

942 ¹ 942 ²	Daytime running lamps	\$41.31 ¹	NA ²
85H ¹ 85H ²	Backup alarm system, factory installed	\$115.87 ¹	NA ²
64H ¹ 64H ²	18" Silver Aluminum Wheels <i>N/A ON 145"WB - REQ 157"WB Req Trailer Tow (54A or 53C) and HD Payload Package (627¹)</i>	\$366.73 ¹	NA ²
53C ¹ 53C ²	Max Trailer Tow Package – (includes upgraded rear bumper) Includes Electronic Locking w 3.55 Axle Ration, Auxiliary Transmission Oil Cooler, Class IV Trailer Hitch Receiver, Integrated Trailer Brake Controller, Upgraded Front Stabilizer Bar. <i>Requires 3.5L V-6 Engine (99G)and(54M or 54Y/59S) and Limited Slip(XL9)¹</i>	\$1,200.94 ¹	NA ²
627 ¹ 627 ²	Heavy-Duty Payload Package – (includes 9.75" gearset and upgradeable springs) Includes Auxiliary Transmission Oil Cooler. <i>Requires (53A)or(53C)Trailer tow¹</i>	\$1,390.35 ¹	NA ²
55A ¹ 55A ²	FX4 Off-Road Package - Includes Electronic Locking w/ 3.31 Axle Ratio, 4x4 FX4 Off-Road Decal, Hill Descent Control, Front & Rear Off-Road Tuned Shock Absorbers, Skid Plates. Includes fuel tank, transfer case and front differential. <i>Req upgrade 101A¹</i>	\$714.32 ¹	NA ²
53A ¹ 53A ²	Trailer Tow Package – Includes Auxiliary Transmission Oil Cooler, Class IV Trailer Hitch Receiver, Upgraded Front Stabilizer Bar.	\$922.87 ¹	NA ²
413 ¹ 413 ²	Skid Plates	\$149.11 ¹	NA ²
18B ¹ 18B ²	Black Platform Running Boards	\$232.74 ¹	NA ²
924 ¹ 924 ²	Rear Window Fixed Privacy Glass <i>Requires Rear Window Defroster (57Q)¹</i>	\$92.69 ¹	NA ²
57Q ¹ 57Q ²	Rear Window Defroster <i>Requires Rear window Fixed with Privacy Glass (924)¹</i>	\$204.53 ¹	NA ²
435 ¹ 435 ²	Power-Sliding Rear Window - Includes overhead console, dome lamp replacement and front and back map lamps (includes: rear window fixed privacy glass and rear window defroster) <i>Only available on XLT¹</i>	\$325.43 ¹	NA ²
63S ¹ 63S ²	Box Side Steps	\$301.25 ¹	NA ²
63T ¹ 63T ²	Tailgate Step w/Tailgate Lift Assist	\$347.59 ¹	NA ²
67T ¹ 67T ²	Integrated Trailer Brake Controller <i>Requires Tow Package¹</i>	\$254.90 ¹	NA ²
54R ¹ 54R ²	Dual Power Glass Heated Sideview Mirrors - manual folding, includes turn signal, auto-dimming feature (driver's sided), black skull caps and interior auto dimming rearview mirror <i>Req (53A) Trailer Tow and (59S)Spot Light and (85A)Power Group and (924/57Q) Rear Window w/privacy and defroster¹</i>	\$282.10 ¹	NA ²
59S ¹ 59S ²	LED Side-Mirror Spotlights (includes high-intensity LED security approach lamps) <i>Requires (54R)or (54Y) Dual Power Mirrors and (924/57Q)Rear Window w/Privacy glass/Rear Defroster and Trailer Tow (53A) or (53C)and (85A) Power Group¹</i>	\$162.21 ¹	NA ²

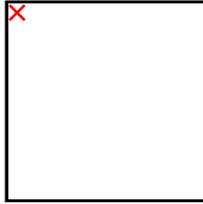
VEHICLE:	Police Rated Responder 4X4 F-150			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$34,438.00	\$34,146.00	\$34,146.00	\$34,336.00

54M ¹ 54M ²	Manual-Folding Manual Glass Trailer Tow Mirrors (Manually telescoping) - includes black skull caps	\$83.63 ¹	NA ²
54Y ¹ 54Y ²	Manual-Folding Power Glass Trailer Tow Mirrors (Manually telescoping heated) - includes turn signal and black skull caps <i>Requires Trailer Tow Package (53A) or (53C) and 59S/85A¹</i>	\$366.73 ¹	NA ²
76R ¹ 76R ²	Reverse Sensing System	\$254.90 ¹	NA ²
595 ¹ 595 ²	Fog Lamps	\$128.96 ¹	NA ²
168 ¹ 168 ²	Color-Coordinated Carpet w/ Carpet Floor Mats	\$134.00 ¹	NA ²
655 ¹ 655 ²	Extended Range 36 Gallon Fuel Tank	\$412.07 ¹	NA ²
68P ¹ 68P ²	Snow Plow Prep Package <i>Req V-8 Engine and 924/57Q Rear-Window and fixed privacy glass with defroster¹</i>	\$47.36 ¹	NA ²
90D ¹ 90D ²	Bed Divider <i>Req (55B) Boxlink¹</i>	\$274.04 ¹	NA ²
96P ¹ 96P ²	Drop-In Plastic Bedliner (pre-installed)	\$325.43 ¹	NA ²
90R ¹ 90R ²	Stowable Loading Ramps (pre-installed) <i>Requires (55B) BoxLink¹</i>	\$552.11 ¹	NA ²
94K ¹ 94K ²	Kicker subwoofer (Pre-installed) <i>Requires 101A Package¹</i>	\$700.22 ¹	NA ²
96X ¹ 96X ²	Hard Tonneau Pickup Box Cover (pre-installed)	\$922.87 ¹	NA ²
96T ¹ 96T ²	Soft Fld Tonneau Pickup Box Cover (Pre-Installed)	\$486.63 ¹	NA ²
55B ¹ 55B ²	BoxLink (includes 4 premium locking cleats)	\$73.55 ¹	NA ²
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD EXPEDITION XL SSV 4X2 (U1F) (Specification #06)</u>			
Sheehy Ford of Richmond	2018 Ford Expedition XL (U1F)	★Dogwood	\$33,818.00
Sheehy Ford of Richmond	2018 Ford Expedition XL (U1F)	★Colonial	\$33,784.00
Sheehy Ford of Richmond	2018 Ford Expedition XL (U1F)	★Heritage	\$33,784.00
HALL AUTOMOTIVE	2018 Ford Expedition XL (U1F)	★Chesapeake	\$33,691.00



VIRGINIA SHERIFFS' ASSOCIATION

FORD EXPEDITION XL SSV 4X2 (U1F) **SPECIFICATION #6**

2018 Ford Expedition XL (U1F)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Special Service Vehicle – 4x2. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Ford Expedition XL SSV 4x2

Code	Description
U1F	Ford Expedition XL 4x2
C	Cloth Front Bucket Seats
99T	3.5L V6 EcoBoost
446	6 Speed Auto Transmission
153	License Plate Bracket

1. SSV PACKAGE

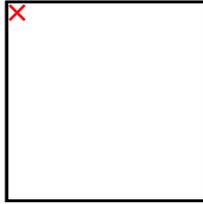
- a. Package 102A - Contact dealer for more information.

2. SAFETY/CONVENIENCE

- a. Remote Keyless Entry
- b. Back-up camera

3. WARRANTY

- a. Powertrain: 5 year/60,000 mile
- b. Maintenance Plan and Extended Warranty available. Contact dealer for more information.



VIRGINIA SHERIFFS' ASSOCIATION

FORD EXPEDITION XL SSV 4X2 (U1F) SPECIFICATION #6

2018 Ford Expedition XL (U1F)

The Ford Expedition XL (U1F) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$33,818.00	\$33,784.00	\$33,784.00	\$33,691.00

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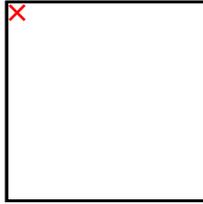
VEHICLE:	Expedition XL (U1F)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$33,818.00	\$33,784.00	\$33,784.00	\$33,691.00

Order Code Delete Options		Dogwood & Colonial & Heritage	Chesapeake
	Delivery Fee - Dogwood District	\$55.00	(\$350.00)
	Delivery Fee - Colonial District	\$35.00	(\$250.00)
	Delivery Fee - Heritage District	\$35.00	(\$150.00)
	Delivery Fee - Cheapeake District	\$25.00	(\$50.00)

Order Code Add Options		Dogwood & Colonial & Heritage	Chesapeake
41H ¹ 41H ²	Engine Block Heater	\$35.27 ¹	\$33.00 ²
100A ¹ 100A ²	Call dealer for details	\$1,990.82 ¹	\$1,956.00 ²
101A ¹ 101A ²	Call dealer for details	\$2,827.05 ¹	\$2,736.00 ²
21B ¹ 21B ²	2nd Row 40/20/40 Cloth Bench Seat	\$104.78 ¹	\$104.00 ²
87P ¹ 875 ²	3rd Row 60/40 Cloth Manual Bench Seat <i>Option code changed - 3rd Row 60/40 PowerFold Third Row seats¹</i>	\$779.81 ¹	NA ²
875 ¹ 875 ²	3rd Row 60/40 Vinyl Manual Bench Seat	NA ¹	NA ²
52M ¹ 52M ²	SYNC Communications & Entertainment System <i>Sync is standard with all models¹</i>	Std ¹	Std ²
43D ¹ 43D ²	Daytime running lamps	Std ¹	NC ²
153 ¹ 153 ²	License Plate Bracket	Std ¹	NC ²
51R ¹ 51R ²	All-Weather Floor Mats (RPO)	NA ¹	\$66.00 ²
41K ¹ 41K ²	4X4 Skid Plates	NA ¹	NA ²
186 ¹ 186 ²	Running Boards	\$387.89 ¹	\$381.00 ²
50c ¹ 50F ²	Fleet Convenience Package - Includes Power Adjustable Pedals, Reverse Sensing System. <i>Order Code Number Changed¹</i>	\$372.78 ¹	\$348.00 ²
536 ¹ 536 ²	Heavy-Duty Trailer-Tow Package - includes class IV trailer hitch receiver, wiring harness with 4 and 7-pin connector and electronic braking wiring kit. Includes: Heavy-Duty Auxiliary Transmission Oil Cooler, Heavy-Duty Radiator, and Integrated Trailer Brake Controller.	\$1,503.19 ¹	\$1,476.00 ²

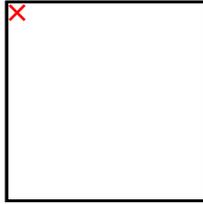
VEHICLE:	Expedition XL (U1F)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$33,818.00	\$33,784.00	\$33,784.00	\$33,691.00

Optional equipment - specify	NA	NA
Optional equipment - specify	NA	NA
Optional equipment - specify	NA	NA
Optional equipment - specify	NA	NA
Optional equipment - specify	NA	NA



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD EXPEDITION XL SSV 4X4 (U1G) (Specification #07)</u>			
Sheehy Ford of Richmond	2018 Ford Expedition XL (U1G)	★Dogwood	\$36,498.00
Sheehy Ford of Richmond	2018 Ford Expedition XL (U1G)	★Colonial	\$36,478.00
Sheehy Ford of Richmond	2018 Ford Expedition XL (U1G)	★Heritage	\$36,478.00
HALL AUTOMOTIVE	2018 Ford Expedition XL (U1G)	★Chesapeake	\$36,379.00



VIRGINIA SHERIFFS' ASSOCIATION

FORD EXPEDITION XL SSV 4X4 (U1G) **SPECIFICATION #7**

2018 Ford Expedition XL (U1G)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Special Service Vehicle – 4x4. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Ford Expedition XL SSV 4x4

Code	Description
U1G	Ford Expedition XL 4x4
C	Cloth Front Bucket Seats
99T	3.5L V6 EcoBoost
446	6 Speed Auto Transmission
153	License Plate Bracket

1. **SSV PACKAGE**

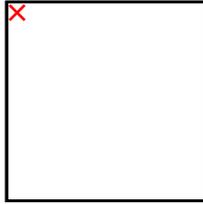
- a. Package 102A - Contact dealer for more information.

2. **SAFETY/CONVENIENCE**

- a. Remote Keyless Entry
- b. Back-up Camera

3. **WARRANTY**

- a. Powertrain: 5 year/60,000 mile
- b. Maintenance Plan and Extended Warranty available. Contact dealer for more information.



VIRGINIA SHERIFFS' ASSOCIATION

FORD EXPEDITION XL SSV 4X4 (U1G) SPECIFICATION #7

2018 Ford Expedition XL (U1G)

The Ford Expedition XL (U1G) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$36,498.00	\$36,478.00	\$36,478.00	\$36,379.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

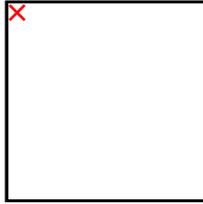
VEHICLE:	Expedition XL (U1G)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$36,498.00	\$36,478.00	\$36,478.00	\$36,379.00

Order Code Delete Options		Dogwood & Colonial & Heritage	Chesapeake
	Delivery Fee - Dogwood District	\$55.00	(\$350.00)
	Delivery Fee - Colonial District	\$35.00	(\$250.00)
	Delivery Fee - Heritage District	\$35.00	(\$150.00)
	Delivery Fee - Chesapeake District	\$25.00	(\$50.00)

Order Code Add Options		Dogwood & Colonial & Heritage	Chesapeake
41H ¹ 41H ²	Engine Block Heater	\$35.27 ¹	\$33.00 ²
100A ¹ 100A ²	Call dealer for details	\$3,116.20 ¹	\$1,956.00 ²
101A ¹ 101A ²	Call dealer for details	\$3,910.11 ¹	\$2,736.00 ²
21B ¹ 21F ²	2nd Row 40/20/40 Cloth Bench Seat	\$104.78 ¹	\$104.00 ²
87P ¹ 87S ²	3rd Row 60/40 Cloth Manual Bench Seat <i>Option Code Chances - 3rd Row 60/40 PowerFold Third Row Seat</i> ¹	\$779.81 ¹	NA ²
87S ¹ 87S ²	3rd Row 60/40 Vinyl Manual Bench Seat	NA ¹	NA ²
52M ¹ 52M ²	SYNC Communications & Entertainment System	Std ¹	Std ²
43D ¹ 43D ²	Daytime running lamps	Std ¹	NC ²
153 ¹ 153 ²	License Plate Bracket	Std ¹	NC ²
51R ¹ 51R ²	All-Weather Floor Mats (RPO)	NA ¹	\$66.00 ²
41K ¹ 41K ²	4X4 Skid Plates	NA ¹	\$1,551.00 ²
186 ¹ 186 ²	Running Boards	\$387.89 ¹	\$381.00 ²
50C ¹ 50F ²	Fleet Convenience Package - Includes Power Adjustable Pedals, Reverse Sensing System. <i>Code Number Changed</i> ¹	\$372.78 ¹	\$348.00 ²
536 ¹ 536 ²	Heavy-Duty Trailer-Tow Package - includes class IV trailer hitch receiver, wiring harness with 4 and 7-pin connector and electronic braking wiring kit. Includes: Heavy-Duty Auxiliary Transmission Oil Cooler, Heavy-Duty Radiator, and Integrated Trailer Brake Controller.	\$1,503.19 ¹	\$1,476.00 ²

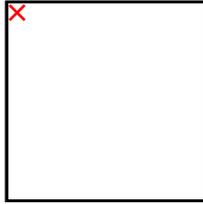
VEHICLE:	Expedition XL (U1G)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$36,498.00	\$36,478.00	\$36,478.00	\$36,379.00

Optional equipment - specify	NA	NA
Optional equipment - specify	NA	NA
Optional equipment - specify	NA	NA
Optional equipment - specify	NA	NA
Optional equipment - specify	NA	NA



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD F-150 SUPERCAB XL SPECIAL SERVICE VEHICLE 4X2 (X1C/66S) (Specification #08)</u>			
HALL AUTOMOTIVE	2018 Ford F-150 (X1C/66S)	★Dogwood	\$22,822.00
HALL AUTOMOTIVE	2018 Ford F-150 (X1C/66S)	★Colonial	\$22,722.00
HALL AUTOMOTIVE	2018 Ford F-150 (X1C/66S)	★Heritage	\$22,622.00
HALL AUTOMOTIVE	2018 Ford F-150 (X1C/66S)	★Chesapeake	\$22,522.00



VIRGINIA SHERIFFS' ASSOCIATION

FORD F-150 SUPERCAB XL SPECIAL SERVICE VEHICLE 4X2 (X1C/66S) **SPECIFICATION #8**

2018 Ford F-150 (X1C/66S)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Special Service Vehicle – 4x2. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Ford F-150 SuperCab XL SSV 4x2

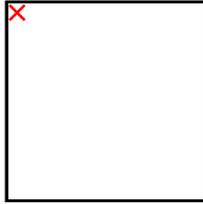
Code	Description
X1C	Ford F-150 SuperCab XL 4x2
66S	XL SSV Package
145"	6.5' Box
SG	Cloth 40/Blank/40 Front Seats
99F	5.0L V8 Engine
44G	10 Speed Auto Transmission

1. SAFETY/COMFORT ITEMS

- a. 2 Key
- b. Manual windows and manual door locks (power windows and power locks are an added option, see contractor for more information)
- c. Back-up Camera
- d. XL SSV (Special Service Vehicle) - Includes 240 Amp alternator, cloth 40/blank/40 front-seats, center section deleted, restraint control module cover and vinyl rear bench seat (66S)

2. WARRANTY

- a. Powertrain: 5 year/60,000 mile
- b. Maintenance Plan and Extended Warranty available. Contact dealer for more information.



VIRGINIA SHERIFFS' ASSOCIATION

FORD F-150 SUPERCAB XL SPECIAL SERVICE VEHICLE 4X2 (X1C/66S) SPECIFICATION #8

2018 Ford F-150 (X1C/66S)

The Ford F-150 (X1C/66S) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$22,822.00	\$22,722.00	\$22,622.00	\$22,522.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	F-150 (X1C/66S)			
DEALER:	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$22,822.00	\$22,722.00	\$22,622.00	\$22,522.00

Order Code Delete Options		Dogwood & Colonial	Heritage & Chesapeake
	Delivery Fee - Dogwood District	\$55.00	(\$350.00)
	Delivery Fee - Colonial District	\$35.00	(\$250.00)
	Delivery Fee - Heritage District	\$35.00	(\$150.00)
	Delivery Fee - Chesapeake District	\$25.00	(\$50.00)

Order Code Add Options		Dogwood & Colonial	Heritage & Chesapeake
41H ¹ 41H ²	Engine Block Heater	\$83.63 ¹	\$85.00 ²
C ¹ C ²	Cloth 40/20/20 Front Seat <i>N/A with SSV Package (66S)</i> ¹	NC ¹	NC ²
A ¹ A ²	Vinyl 40/20/40 Front Seat <i>N/A with SSV Package (66S)</i> ¹	NC ¹	NC ²
V ¹ V ²	Vinyl 40/Console/40 Front Seat	NA ¹	NA ²
W ¹ W ²	Cloth 40/Console/40 Front Seat <i>N/A with SSV Package (66S)</i> ¹	\$274.04 ¹	\$278.00 ²
47R ¹ 47R ²	All weather rubber floor mats <i>n/a with vinyl floor covering - REQ 168 Carpet Option.</i> ¹	\$124.93 ¹	\$127.00 ²
435 ¹ 435 ²	Power Sliding Rear Window - includes overhead console, dome lamp replacement and front map lamp, rear window fixed privacy glass and rear window defroster. <i>Only available on XLT -</i> ¹	\$325.43 ¹	\$329.00 ²
924 ¹ 924 ²	Rear Window Fixed Privacy Glass <i>Requires Rear Window Defroster (57Q)-</i> ¹	\$92.69 ¹	\$94.00 ²
57Q ¹ 57Q ²	Rear Window Defroster <i>Requires Rear window Fixed with Privacy Glass (924) -</i> ¹	\$204.53 ¹	\$207.00 ²
58B ¹ 58B ²	AM/FM Stereo/Single-CD Player - includes 6 speakers	\$269.01 ¹	\$273.00 ²
58C ¹ 58C ²	Single-CD w/SiriusXM Satellite radio	\$450.36 ¹	\$456.00 ²
86A ¹ 86A ²	XL Chrome Appearance Package - includes 17" wheels silver painted aluminum, chrome front & rear bumpers, body color front fascia and fog lamps	\$718.35 ¹	\$729.00 ²
861 ¹ 861 ²	XL Sport Appearance Package - includes 17" wheels silver painted aluminum, body color front & rear bumpers, body color front fascia, box side decals and fog lamps <i>Not Available on the 100A Package (Req 101A)</i> ¹	\$780.82 ¹	\$729.00 ²
59S ¹ 59S ²	LED Side-Mirror Spotlights - includes high intensity LD security approach lamps <i>Requires (54R)or (54Y) Dual Power Mirrors and (924/57Q)Rear Window w/Privacy glass/Rear Defroster and Trailer Tow (53A) or (53C)and (85A) Power Group</i> ¹	\$162.21 ¹	\$165.00 ²

VEHICLE:	F-150 (X1C/66S)			
DEALER:	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$22,822.00	\$22,722.00	\$22,622.00	\$22,522.00

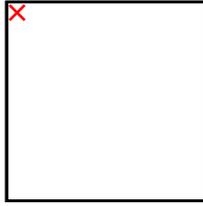
54Y ¹ 54Y ²	Manual-Folding Power Glass Trailer Tow Mirror - manually telescoping heated, includes turn signal and black skull caps <i>Requires Trailer Tow Package (53A) or (53C) and 59S/85A</i> ¹	\$366.73 ¹	\$259.00 ²
54M ¹ 54M ²	Manual-Folding Manual Glass Trailer Tow Mirrors - Manually telescoping, includes black skull caps	\$83.63 ¹	\$85.00 ²
96P ¹ 96P ²	Drop in Plastic Bedliner (pre-installed)	\$325.43 ¹	\$329.00 ²
96W ¹ 96W ²	Spray-on bedliner (Rhino, Line-X or approved equivalent, pre-installed)	\$459.42 ¹	\$466.00 ²
90D ¹ 90D ²	Bed Divider <i>Requires (55B) Boxlink</i> ¹	\$274.04 ¹	\$278.00 ²
53B ¹ 53B ²	Class IV Trailer hitch Receiver	\$88.66 ¹	\$90.00 ²
53A ¹ 53A ²	Trailer Tow Package- includes auxiliary transmission oil cooler, class IV trailer hitch receiver, smart trailer tow connector and 4-pin/7pin wiring harness and upgraded front stabilizer bar	\$922.87 ¹	\$936.00 ²
53C ¹ 53C ²	Max Trailer Tow Package- includes upgraded rear bumper , electronic locking w/3.55 axle ratio, auxiliary transmission oil cooler, class IV trailer hitch receiver, smart trailer tow connector and 4-pin/7pin wiring harness and upgraded front stabilizer bar <i>Requires 3.5L V-6 Engine (99G)and(54M or 54Y/59S) and Limited Slip(XL9)</i> ¹	\$1,200.94 ¹	\$1,218.00 ²
96X ¹ 96X ²	Hard Tonneau Pickup Box Cover - pre-installed	\$922.87 ¹	\$936.00 ²
96T ¹ 96T ²	Soft Fld Tonneau Pickup Box Cover - pre-installed	\$486.63 ¹	\$494.00 ²
942 ¹ 942 ²	Daytime running lamps	\$41.31 ¹	\$43.00 ²
153 ¹ 153 ²	Front license bracket	Std ¹	NC ²
85H ¹ 85H ²	Backup alarm system, dealer installed <i>Factory Installed</i> ¹	\$115.87 ¹	\$118.00 ²
76C ¹ 76C ²	Rear View Camera w/Dynamic Hitch Assist	Std ¹	Std ²
XL3 ¹ XL3 ²	Electronic Locking w/3.31 Axle Ratio	\$389.91 ¹	\$395.00 ²
XL9 ¹ XL9 ²	Electronic Locking w/3.55 Axle Ratio	\$473.53 ¹	\$442.00 ²
XL5 ¹ XL5 ²	Electronic Locking w/3.15 Axle Ratio <i>Only Available on 4x2 with EcoBoost Engine</i> ¹	\$389.91 ¹	\$395.00 ²
XL6 ¹ XL6 ²	Electronic Locking w/3.73 Axle Ratio <i>Only Available on 4x2 SuperCrew with 2.7L V6 or 3.3L V6Engine Or included with Max Trailer Tow (53C)</i> ¹	\$574.28 ¹	\$536.00 ²
T7C ¹ T7C ²	Tires: P24/70R17 BSW A/T	\$274.04 ¹	\$278.00 ²

VEHICLE:	F-150 (X1C/66S)			
DEALER:	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$22,822.00	\$22,722.00	\$22,622.00	\$22,522.00

622 ¹ 622 ²	2.7L V6 EcoBoost Payload Package - includes 9.75" gearset and mechanical parking brake, electronic locking w/3.73 axle ratio and GVWR: 6,750 lbs. payload package <i>Requires (99P/44G) 2.7L V6 and Trailer Tow (53A or higher) n/a with SSV Option¹</i>	\$696.19 ¹	\$705.00 ²
18B ¹ 18B ²	Black Platform Running Boards	\$232.74 ¹	\$235.00 ²
63S ¹ 63S ²	Box Side Steps	\$301.25 ¹	\$306.00 ²
63T ¹ 63T ²	Tailgate Step w/Tailgate Lift Assist	\$347.59 ¹	\$353.00 ²
67T ¹ 67T ²	Integrated Trailer Brake Controller <i>Requires Tow Package¹</i>	\$254.90 ¹	\$259.00 ²
91V ¹ 91V ²	110V400W Outlet	\$185.38 ¹	\$235.00 ²
76R ¹ 76R ²	Reverse Sensing System	\$254.90 ¹	\$259.00 ²
595 ¹ 595 ²	Fog Lamps	\$128.96 ¹	\$132.00 ²
168 ¹ 168 ²	Color Coordinated Carpet w/Carpet Floor Mats	\$134.00 ¹	\$137.00 ²
655 ¹ 655 ²	Extended Range 36 Gallon Fuel Tank	\$412.07 ¹	\$419.00 ²
90R ¹ 90R ²	Stowable Loading Ramps - pre-installed <i>Requires (55B) BoxLink¹</i>	\$552.11 ¹	\$516.00 ²
94K ¹ 94K ²	Kicker Subwoofer - pre-installed <i>Requires 101A Package¹</i>	\$700.22 ¹	\$654.00 ²
55B ¹ 55B ²	BoxLink	\$73.55 ¹	\$76.00 ²
C09 ¹ C09 ²	Priced DORA	NC ¹	NC ²
85A ¹ 85A ²	XL Power Equipment Group - Includes autolamp auto on/off headlamps, rainlamp windshield wipers, daytime running lamps, dual power sideview mirrors w/black skull caps, manual-folding, illuminated entry, MyKey, owner controls feature, perimeter alarm, power door locks, flip key and integrated key transmitter keyless-entry (includes autolock), power tailgate lock and power front & rear windows	\$1,085.08 ¹	\$1,100.00 ²
52P ¹ 52B ²	SYNC Voice Recognition Communications - Includes 911 assist, 4.2" LCD display in center stack, Applink, 1 smart charging USB port and auxiliary audio input jack, and Compass display in instrument cluster <i>Req Cruise Control - Wrong order code¹</i>	\$389.91 ¹	\$395.00 ²
50S ¹ 50S ²	Cruise Control	\$208.56 ¹	\$212.00 ²
101A ¹ 101A ²	Contact dealer for details	\$2,090.57 ¹	\$2,120.00 ²

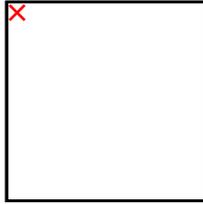
VEHICLE:	F-150 (X1C/66S)			
DEALER:	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$22,822.00	\$22,722.00	\$22,622.00	\$22,522.00

300A ¹	XLT Upgrade - Contact Dealer for details SSV package N/A with XLT package- Price varies by options ¹ REMOVES 66S - SSV PACKAGE ²	\$3,502.07 ¹	\$4,104.00 ²
300A ²			
164 ²	8' Box - 164" WB 163 WB is the 8" Bed with a V8 engine only. Available with other Engines at additional prices. ¹	\$1,249.30 ¹	NA ²
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD F-150 SUPERCAB XL SPECIAL SERVICE VEHICLE 4X4 (X1E/66S) (Specification #09)</u>			
Sheehy Ford of Richmond	2018 Ford F-150 (X1E/66S)	★Dogwood	\$25,774.00
Sheehy Ford of Richmond	2018 Ford F-150 (X1E/66S)	★Colonial	\$25,743.00
HALL AUTOMOTIVE	2018 Ford F-150 (X1E/66S)	★Heritage	\$25,671.00
HALL AUTOMOTIVE	2018 Ford F-150 (X1E/66S)	★Chesapeake	\$25,571.00



VIRGINIA SHERIFFS' ASSOCIATION

FORD F-150 SUPERCAB XL SPECIAL SERVICE VEHICLE 4X4 (X1E/66S) **SPECIFICATION #9**

2018 Ford F-150 (X1E/66S)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Special Service Vehicle – 4x4. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Ford F-150 SuperCab XL SSV 4x4

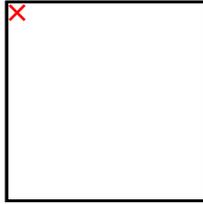
Code	Description
X1E	Ford F-150 SuperCab XL 4x4
66S	XL SSV Package
145"	6.5' Box
SG	Cloth 40/Blank/40 Front Seats
99F	5.0L V8 Engine
44G	10 Speed Auto Transmission

1. SAFETY/COMFORT ITEMS

- a. 2 Keys
- b. Manual windows and manual door locks (power windows and power locks are an added option, see contractor for more information)
- c. Back-up Camera

2. WARRANTY

- a. Powertrain: 5 year/60,000 miles
- b. Maintenance Plan and Extended Warranty available. Contact dealer for more information.



VIRGINIA SHERIFFS' ASSOCIATION

FORD F-150 SUPERCAB XL SPECIAL SERVICE VEHICLE 4X4 (X1E/66S) SPECIFICATION #9

2018 Ford F-150 (X1E/66S)

The Ford F-150 (X1E/66S) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$25,774.00	\$25,743.00	\$25,671.00	\$25,571.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	F-150 (X1E/66S)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$25,774.00	\$25,743.00	\$25,671.00	\$25,571.00

Order Code Delete Options		Dogwood & Colonial	Heritage & Chesapeake
	Delivery Fee - Dogwood District	\$55.00	(\$350.00)
	Delivery Fee - Colonial District	\$35.00	(\$250.00)
	Delivery Fee - Heritage District	\$35.00	(\$150.00)
	Delivery Fee - Chesapeake District	\$25.00	(\$50.00)

Order Code Add Options		Dogwood & Colonial	Heritage & Chesapeake
41H ¹ 41H ²	Engine Block Heater	\$83.63 ¹	\$85.00 ²
C ¹ C ²	Cloth 40/20/40 Front Seat - includes 2-way manual driver/passenger adjustment and armrest <i>N/A WITH SSV OPTION¹</i>	NC ¹	NC ²
W ¹ W ²	Cloth 40/Console/40 Front-Seats - includes flow-through console and steering column-mounted shift <i>N/A WITH SSV OPTION¹</i>	\$274.04 ¹	\$278.00 ²
A ¹ A ²	Vinyl 40/20/40 Front Seat <i>N/A WITH SSV OPTION¹</i>	NC ¹	NC ²
V ¹ V ²	Vinyl 40/Console/40 Front-Seat - includes flow-through console and steering column-mounted shift	NA ¹	NA ²
47R ¹ 47R ²	All weather rubber floor mats <i>N/A with vinyl floor covering - Req 168 Carpet Option¹</i>	\$124.93 ¹	\$127.00 ²
435 ¹ 435 ²	Power Sliding Rear Window - includes overhead console, dome lamp replacement and front map lamp, rear window fixed privacy glass and rear window defroster. <i>Only available with XLT -¹</i>	\$325.43 ¹	\$329.00 ²
924 ¹ 924 ²	Rear Window Fixed Privacy Glass <i>Requires Rear Window Defroster (57Q)¹</i>	\$92.69 ¹	\$94.00 ²
57Q ¹ 57Q ²	Rear Window Defroster <i>Requires rear window Fixed with Privacy Glass (924)¹</i>	\$204.53 ¹	\$207.00 ²
58B ¹ 58B ²	AM/FM Stereo/Single-CD Player - includes 6 speakers	\$269.01 ¹	\$273.00 ²
58C ¹ 58C ²	Single-CD w/SiriusXM Satellite radio	\$450.36 ¹	\$456.00 ²
86A ¹ 86A ²	XL Chrome Appearance Package - includes 17" wheels silver painted aluminum, chrome front & rear bumpers, body color front fascia and fog lamps	\$718.35 ¹	\$729.00 ²
861 ¹ 861 ²	XL Sport Appearance Package - includes 17" wheels silver painted aluminum, body color front & rear bumpers, body color front fascia, box side decals and fog lamps <i>Not available on 100A Package - (Req 101A)¹</i>	\$780.82 ¹	\$729.00 ²
96P ¹ 96P ²	Drop in plastic bedliner	\$325.43 ¹	\$329.00 ²

VEHICLE:	F-150 (X1E/66S)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$25,774.00	\$25,743.00	\$25,671.00	\$25,571.00

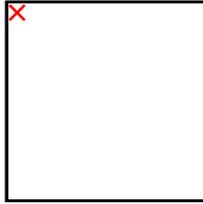
96W ¹ 96W ²	Spray - on bedliner (Rhino, Line-X or approved equivalent)	\$459.42 ¹	\$466.00 ²
90D ¹ 90D ²	Bed Divider <i>Requires (55B) Boxlink¹</i>	\$274.04 ¹	\$278.00 ²
53B ¹ 53B ²	Class IV Trailer Hitch Receiver - includes smart trailer tow connector and 4-pin/7-pin wiring harness	\$88.66 ¹	\$90.00 ²
96X ¹ 96X ²	Hard Tonneau Pickup Box Cover (pre-installed)	\$922.87 ¹	\$936.00 ²
96T ¹ 96T ²	Soft Fld Tonneau Pickup Box Cover (pre-installed)	\$486.63 ¹	\$494.00 ²
942 ¹ 942 ²	Daytime Running Lamps	\$41.31 ¹	\$43.00 ²
153 ¹ 153 ²	Front License Plate Bracket	Std ¹	NC ²
85H ¹ 85H ²	Backup alarm, dealer installed <i>Factory installed¹</i>	\$115.87 ¹	\$118.00 ²
76C ¹ 76C ²	Rear view camera w/dynamic hitch assist	Std ¹	Std ²
59S ¹ 59S ²	LED Side-Mirror Spotlights - incudes high intensity LED security approach lamps <i>Requires (54R)or (54Y) Dual Power Mirrors and (924/57Q)Rear Window w/Privacy glass/Rear Defroster and Trailer Tow (53A) or (53C)and (85A) Power Group¹</i>	\$162.21 ¹	\$165.00 ²
54Y ¹ 54Y ²	Manual-folding Power Glass Trailer Tow Mirror - manually telescoping heated, includes turn signal and black skull caps <i>Requires Trailer Tow Package (53A) or (53C) and (59S/85A¹</i>	\$366.73 ¹	\$259.00 ²
54M ¹ 54M ²	Manual-Folding Manual Glass Trailer Tow Mirrors	\$83.63 ¹	\$85.00 ²
XL3 ¹ XL3 ²	Electronic Locking w/3.31 Axle Ratio	\$389.91 ¹	\$395.00 ²
XL9 ¹ XL9 ²	Electronic Locking w/3.55 Axle Ratio	\$473.53 ¹	\$442.00 ²
XL6 ¹ XL6 ²	Electronic Locking w/3.73 Axle Ratio	\$574.28 ¹	\$536.00 ²
T7C ¹ T7C ²	Tires: P24/70R17 BSW A/T	\$274.04 ¹	\$278.00 ²
55A ¹ 55A ²	FX4 Off-Road Package- includes 4X4 FX4 off-road decal, hill descent control, front & rear off-road tuned shock absorbers, skid plates, fuel tank, transfer case and front differential <i>Requires (101A) package¹</i>	\$714.32 ¹	\$724.00 ²
53A ¹ 53A ²	Trailer Tow Package- includes auxiliary transmission oil cooler, class IV trailer hitch receiver, smart trailer tow connector and 4-pin/7pin wiring harness and upgraded front stabilizer bar	\$922.87 ¹	\$936.00 ²

VEHICLE:	F-150 (X1E/66S)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$25,774.00	\$25,743.00	\$25,671.00	\$25,571.00

53C ¹ 53C ²	Max Trailer Tow Package - includes upgraded rear bumper, electronic locking w/3.55 axle ratio, auxiliary transmission oil cooler, class IV trailer hitch receiver, smart trailer tow connector and 4-pin/7-pin wiring harness, integrated trailer brake controller and upgraded front stabilizer bar <i>Requires 3.5L V-6 Engine (99G)and(54M or 54Y/59S) and Limited Slip(XL9) ¹</i>	\$1,200.94 ¹	\$1,218.00 ²
413 ¹ 413 ²	Skid Plates - includes fuel tank, transfer case and front differential	\$149.11 ¹	\$151.00 ²
18B ¹ 18B ²	Black Platform Running Boards	\$232.74 ¹	\$235.00 ²
63S ¹ 63S ²	Box Side Steps	\$301.25 ¹	\$306.00 ²
63T ¹ 63T ²	Tailgate Step w/Tailgate Lift Assist	\$347.59 ¹	\$353.00 ²
67T ¹ 67T ²	Integrated Trailer Brake Controller <i>Requires Tow Package ¹</i>	\$254.90 ¹	\$259.00 ²
54R ¹ 54R ²	Dual Power Glass Heated Sideview Mirrors - manual folding, includes turn signal, auto-dimming feature (driver's sided), black skull caps and interior auto dimming rearview mirror <i>Req (53A) Trailer Tow and (59S)Spot Light and (85A)Power Group and (924/57Q) Rear Window w/privacy and defroster ¹</i>	\$282.10 ¹	\$179.00 ²
91V ¹ 91V ²	110V/400W Outlet	\$185.38 ¹	\$235.00 ²
76R ¹ 76R ²	Reverse Sensing System	\$254.90 ¹	\$259.00 ²
595 ¹ 595 ²	Fog Lamps	\$128.96 ¹	\$132.00 ²
168 ¹ 168 ²	Color Coordinated Carpet w/Carpet Floor Mats	\$134.00 ¹	\$137.00 ²
655 ¹ 655 ²	Extended Range 36 Gallon Fuel Tank	\$412.07 ¹	\$419.00 ²
68P ¹ 68P ²	Snow Plow Prep Package	\$47.36 ¹	\$47.00 ²
47C ¹ 47C ²	Crew Chief (Telematics) Powered By Telogis - Includes 1 year Crew Chief Service (requires additional subscription service), on board device that tracks vehicle location, speed and idle time with optional vehicle diagnostics and maintenance reports	\$741.52 ¹	\$752.00 ²
90R ¹ 90R ²	Stowable Loading Rams (pre-installed) <i>Requires (55B) BoxLink ¹</i>	\$552.11 ¹	\$560.00 ²
94K ¹ 94K ²	Kicker Subwoofer (pre-installed) <i>Requires 101A Package ¹</i>	\$700.22 ¹	\$654.00 ²
55B ¹ 55B ²	BoxLink - includes 4 premium locking cleats	\$73.55 ¹	\$76.00 ²
C09 ¹ C09 ²	Priced DORA	NC ¹	NC ²

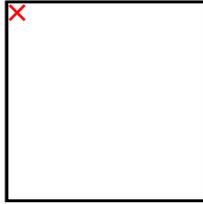
VEHICLE:	F-150 (X1E/66S)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$25,774.00	\$25,743.00	\$25,671.00	\$25,571.00

85A ¹ 85A ²	XL Power Equipment Group - includes autolamp, auto on/off headlamps, rainlamp windshield wipers, daytime running lamps, dual power sideview mirrors w/black skull caps, manual folding, illuminated entry, MyKey, owner control feature, perimeter alarm, power door locks, flip key and integrated key transmitter keyless-entry (includes autolock), power tailgate lock and power front & rear windows	\$1,085.08 ¹	\$1,100.00 ²
52P ¹ 52B ²	Sync Voice Recognition Communication - includes 911 assist, 4.2" LCD display in center stack, Applink, 1 smart charging USB port and auxiliary audio input jack and Compass display in instrument cluster <i>Req Cruise Control - Wrong order code</i> ¹	\$389.91 ¹	\$395.00 ²
50S ¹ 50S ²	Cruise Control	\$208.56 ¹	\$212.00 ²
101A ¹ 101A ²	Call dealer for details	\$2,090.57 ¹	\$2,120.00 ²
300A ¹ 300A ²	XLT Upgrade - Call dealer for details <i>SSV package N/A with XLT package Price varies by options</i> ¹ <i>REMOVES 66S - SSV PACKAGE</i> ²	\$3,428.53 ¹	\$4,099.00 ²
164 ²	8' Box - 164" WB <i>163 WB is the 8" Bed with a V8 engine only. Available with other Engines at additional prices.</i> ¹	\$2,160.08 ¹	\$2,120.00 ²
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD F-150 SUPERCREW XL SPECIAL SERVICE VEHICLE 4X2 (W1C/66S) (Specification #10)</u>			
Sheehy Ford of Richmond	2018 Ford F-150 (W1C/66S)	★Dogwood	\$24,909.00
Sheehy Ford of Richmond	2018 Ford F-150 (W1C/66S)	★Colonial	\$24,878.00
HALL AUTOMOTIVE	2018 Ford F-150 (W1C/66S)	★Heritage	\$24,804.00
HALL AUTOMOTIVE	2018 Ford F-150 (W1C/66S)	★Chesapeake	\$24,704.00



VIRGINIA SHERIFFS' ASSOCIATION

FORD F-150 SUPERCREW XL SPECIAL SERVICE VEHICLE 4X2 (W1C/66S) **SPECIFICATION #10**

2018 Ford F-150 (W1C/66S)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Special Service Vehicle – 4x2. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Ford F-150 SuperCrew XL SSV 4x2

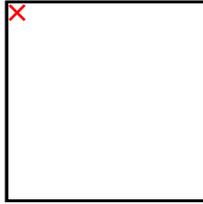
Code	Description
W1C	Ford F-150 SuperCrew XL 4x2
66S	XL SSV Package
145"	5.5' Box
SG	Cloth 40/Blank/40 Front Seats
99F	5.0L V8
44G	10 Speed Auto Transmission

1. SAFETY/COMFORT ITEMS

- a. 2 Keys
- b. Manual windows and manual door locks (power windows and power locks are an added option, see contractor for more information)
- c. Back-up Camera

2. WARRANTY

- a. Powertrain: 5 year/60,000 mile
- b. Maintenance Plan and Extended Warranty available. Contact dealer for more information.



VIRGINIA SHERIFFS' ASSOCIATION

FORD F-150 SUPERCREW XL SPECIAL SERVICE VEHICLE 4X2 (W1C/66S) SPECIFICATION #10

2018 Ford F-150 (W1C/66S)

The Ford F-150 (W1C/66S) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$24,909.00	\$24,878.00	\$24,804.00	\$24,704.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	F-150 (W1C/66S)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$24,909.00	\$24,878.00	\$24,804.00	\$24,704.00

		Dogwood & Colonial	Heritage & Chesapeake
Order Code	Delete Options		
	Delivery Fee - Dogwood District	\$55.00	(\$350.00)
	Delivery Fee - Colonial District	\$35.00	(\$250.00)
	Delivery Fee - Heritage District	\$35.00	(\$150.00)
	Delivery Fee - Chesapeake District	\$25.00	(\$50.00)

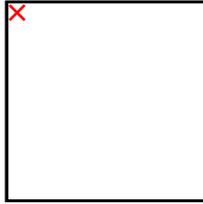
		Dogwood & Colonial	Heritage & Chesapeake
Order Code	Add Options		
41H ¹ 41H ²	Engine Block Heater	\$83.63 ¹	\$85.00 ²
47R ¹ 47R ²	All-Weather rubber Floor mats <i>n/a with vinyl floor covering - REQ 168 Carpet Option¹</i>	\$92.69 ¹	\$127.00 ²
58B ¹ 58B ²	AM/FM radio with single CD	\$269.01 ¹	\$273.00 ²
58C ¹ 58C ²	Single-CD radio with Sirius XM Satellite	\$450.36 ¹	\$456.00 ²
C ¹ C ²	Cloth 40/20/40 Front Seat <i>N/A with SSV Package (66S)¹</i>	NC ¹	NC ²
A ¹ A ²	Vinyl 40/20/40 Front Seat <i>N/A with SSV Package (66S)¹</i>	NC ¹	NC ²
V ¹ V ²	Vinyl 40/Console 40 Front-Seat	NA ¹	NA ²
W ¹ W ²	Cloth 40/Console/40 Front-Seat <i>N/A with SSV Package (66S)¹</i>	\$274.04 ¹	\$278.00 ²
86A ¹ 86A ²	XL Chrome Appearance Package – Includes 17" Silver Painted Aluminum Wheels, Chrome Front & Rear Bumpers, Fog Lamps.	\$718.35 ¹	\$729.00 ²
861 ¹ 861 ²	XL Sport Appearance Package – Includes 17" Silver Painted Aluminum Wheels, Body-Color Front & Rear Bumpers, Box Side Decal, Fog Lamps. <i>Not Available on the 100A Package (Req 101A)¹</i>	\$780.82 ¹	\$729.00 ²
101A ¹ 101A ²	Call dealer for details	\$2,090.57 ¹	\$2,120.00 ²
300A ¹ 300A ²	XLT Upgrade - Call Dealer for details <i>SSV package N/A with XLT package- Price varies by options¹</i> <i>REMOVES 66S - SSV PACKAGE²</i>	\$3,502.07 ¹	\$4,052.00 ²
96W ¹ 96W ²	Spray-in bedliner	\$459.42 ¹	\$466.00 ²
53B ¹ 53B ²	Class IV hitch hitch receiver	\$88.66 ¹	\$90.00 ²

VEHICLE:	F-150 (W1C/66S)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$24,909.00	\$24,878.00	\$24,804.00	\$24,704.00

942 ¹ 942 ²	Daytime running lamps	\$41.31 ¹	\$43.00 ²
85H ¹ 85H ²	Backup alarm system, factory installed	\$115.87 ¹	\$118.00 ²
76C ¹ 76C ²	Rear View Camera w/ Dynamic Hitch Assist	Std ¹	Std ²
64H ¹ 64H ²	18" Silver Aluminum Wheels <i>N/A ON 145"WB - REQ 157"WB Req Trailer Tow (54A or 53C) and HD Payload Package (627) ¹</i>	\$366.73 ¹	\$372.00 ²
96P ¹ 96P ²	Drop-In Plastic Bedliner (Pre-installed)	\$325.43 ¹	\$329.00 ²
90R ¹ 90R ²	Stowable Loading Ramps (Pre-installed) <i>Requires (55B) BoxLink ¹</i>	\$552.11 ¹	\$560.00 ²
94K ¹ 94K ²	Kicker Subwoofer (Pre-installed) <i>Requires 101A Package ¹</i>	\$700.22 ¹	\$654.00 ²
96X ¹ 96X ²	Hard Tonneau Pickup Box Cover (Pre-installed)	\$922.87 ¹	\$936.00 ²
96T ¹ 96T ²	Soft Fld Tonneau Pickup Box Cover	\$486.63 ¹	\$494.00 ²
55B ¹ 55B ²	BoxLink	\$73.55 ¹	\$76.00 ²
18B ¹ 18B ²	Black Platform Running Boards	\$232.74 ¹	\$235.00 ²
924 ¹ 924 ²	Rear Window Fixed Privacy Glass <i>Requires Rear Window Defroster (57Q) ¹</i>	\$92.69 ¹	\$94.00 ²
57Q ¹ 57Q ²	Rear Window Defroster <i>Requires Rear window Fixed with Privacy Glass (924) ¹</i>	\$204.53 ¹	\$207.00 ²
435 ¹ 435 ²	Power-Sliding Rear Window - Includes overhead console, dome lamp replacement and front and back map lamps (includes: rear window fixed privacy glass and rear window defroster) <i>Only available on XLT ¹</i>	\$325.43 ¹	\$329.00 ²
63S ¹ 63S ²	Box Side Steps	\$301.25 ¹	\$306.00 ²
63T ¹ 63T ²	Tailgate Step w/Tailgate Lift Assist	\$347.59 ¹	\$353.00 ²
67T ¹ 67T ²	Integrated Trailer Brake Controller <i>Requires Tow Package ¹</i>	\$254.90 ¹	\$259.00 ²
54R ¹ 54R ²	Dual Power Glass Heated Sideview Mirrors - manual folding, includes turn signal, auto-dimming feature (driver's sided), black skull caps and interior auto dimming rearview mirror <i>Req (53A) Trailer Tow and (59S)Spot Light and (85A)Power Group and (924/57Q) Rear Window w/privacy and defroster. ¹</i>	\$282.10 ¹	\$179.00 ²
59S ¹ 59S ²	LED Side-Mirror Spotlights (includes high-intensity LED security approach lamps) <i>Requires (54R)or (54Y) Dual Power Mirrors and (924/57Q)Rear Window w/Privacy glass/Rear Defroster and Trailer Tow (53A) or (53C)and (85A) Power Group ¹</i>	\$162.21 ¹	\$165.00 ²

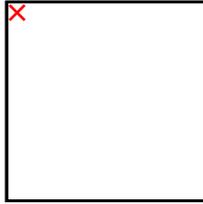
VEHICLE:	F-150 (W1C/66S)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$24,909.00	\$24,878.00	\$24,804.00	\$24,704.00

54M ¹ 54M ²	Manual-Folding Manual Glass Trailer Tow Mirrors (Manually telescoping) - includes black skull caps	\$83.63 ¹	\$85.00 ²
54Y ¹ 54Y ²	Manual-Folding Power Glass Trailer Tow Mirrors (Manually telescoping heated) - includes turn signal and black skull caps <i>Requires Trailer Tow Package (53A) or (53C) and 59S/85A¹</i>	\$366.73 ¹	\$259.00 ²
76R ¹ 76R ²	Reverse Sensing System	\$254.90 ¹	\$259.00 ²
595 ¹ 595 ²	Fog Lamps	\$128.96 ¹	\$132.00 ²
168 ¹ 168 ²	Color-Coordinated Carpet w/ Carpet Floor Mats	\$134.00 ¹	\$137.00 ²
655 ¹ 655 ²	Extended Range 36 Gallon Fuel Tank	\$412.07 ¹	\$419.00 ²
68P ¹ 68P ²	Snow Plow Prep Package <i>4x4 Only¹</i>	NA ¹	\$47.00 ²
90D ¹ 90D ²	Bed Divider <i>Req (55B) Boxlink¹</i>	\$274.04 ¹	\$278.00 ²
52B ¹ 52P ²	SYNC Voice Recognition Communications <i>Req Cruise Control - Wrong order code¹</i>	\$389.91 ¹	\$395.00 ²
50S ¹ 50S ²	Cruise Control	\$208.56 ¹	\$212.00 ²
53A ¹ 53A ²	Trailer Tow Package – Includes Auxiliary Transmission Oil Cooler, Class IV Trailer Hitch Receiver, Upgraded Front Stabilizer Bar.	\$922.87 ¹	\$936.00 ²
53C ¹ 53C ²	Max Trailer Tow Package – (includes upgraded rear bumper) Includes Electronic Locking w/ 3.55 Axle Ratio, Auxiliary Transmission Oil Cooler, Class IV Trailer Hitch Receiver, Integrated Trailer Brake Controller, Upgraded Front Stabilizer Bar. <i>Requires 3.5L V-6 Engine (99G)and(54M or 54Y/59S) and Limited Slip(XL9)¹</i>	\$1,200.94 ¹	\$1,218.00 ²
627 ¹ 627 ²	Heavy-Duty Payload Package – (includes 9.75" gearset and upgradeable springs) Includes Electronic Locking w/ 3.73 Axle Ratio, Auxiliary Transmission Oil Cooler. <i>Requires (53A)or(53C)Trailer tow¹</i>	\$1,390.35 ¹	\$1,594.00 ²
157 ¹ 157 ²	6.5' Box - 167" WB <i>SuperCrew 6.5" Box is 157"WB¹</i> <i>157" WB²</i>	\$1,249.30 ¹	\$1,227.00 ²
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>FORD F-150 SUPERCREW XL SPECIAL SERVICE VEHICLE 4X4 (W1E/66S) (Specification #11)</u>			
Sheehy Ford of Richmond	2018 Ford F-150 (W1E/66S)	★Dogwood	\$28,026.00
Sheehy Ford of Richmond	2018 Ford F-150 (W1E/66S)	★Colonial	\$27,997.00
HALL AUTOMOTIVE	2018 Ford F-150 (W1E/66S)	★Heritage	\$27,926.00
HALL AUTOMOTIVE	2018 Ford F-150 (W1E/66S)	★Chesapeake	\$27,826.00



VIRGINIA SHERIFFS' ASSOCIATION

FORD F-150 SUPERCREW XL SPECIAL SERVICE VEHICLE 4X4 (W1E/66S) **SPECIFICATION #11**

2018 Ford F-150 (W1E/66S)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Special Service Vehicle – 4x4. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Ford F-150 SuperCrew XL SSV 4x4

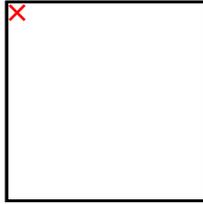
Code	Description
W1E	Ford F-150 SuperCrew XL 4x4
66S	XL SSV Package
145"	5.5' Box
SG	Cloth 40/Blank/40 Front Seats
99F	5.0L V8
44G	10 Speed Auto Transmission

1. COMFORT ITEMS

- a. 2 Keys
- b. Manual windows and manual door locks (power windows and power locks are an added option, see contractor for more information)
- c. Back-up Camera

2. WARRANTY

- a. Powertrain: 5 year/60,000 miles
- b. Maintenance Plan and Extended Warranty available. Contact dealer for more information.



VIRGINIA SHERIFFS' ASSOCIATION

FORD F-150 SUPERCREW XL SPECIAL SERVICE VEHICLE 4X4 (W1E/66S) SPECIFICATION #11

2018 Ford F-150 (W1E/66S)

The Ford F-150 (W1E/66S) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$28,026.00	\$27,997.00	\$27,926.00	\$27,826.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	F-150 (W1E/66S)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$28,026.00	\$27,997.00	\$27,926.00	\$27,826.00

		Dogwood & Colonial	Heritage & Chesapeake
Order Code	Delete Options		
	Delivery Fee - Dogwood District	\$55.00	(\$350.00)
	Delivery Fee - Colonial District	\$35.00	(\$250.00)
	Delivery Fee - Heritage District	\$35.00	(\$150.00)
	Delivery Fee - Chesapeake District	\$25.00	(\$50.00)

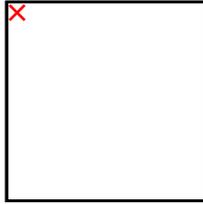
		Dogwood & Colonial	Heritage & Chesapeake
Order Code	Add Options		
41H ¹ 41H ²	Engine Block Heater	\$83.63 ¹	\$85.00 ²
47R ¹ 47R ²	All-Weather rubber Floor mats <i>n/a with vinyl floor covering - REQ 168 Carpet Option¹</i>	\$92.69 ¹	\$127.00 ²
58B ¹ 58B ²	AM/FM radio with single CD	\$269.01 ¹	\$273.00 ²
58C ¹ 58C ²	Single-CD radio with Sirius XM Satellite	\$450.36 ¹	\$456.00 ²
C ¹ C ²	Cloth 40/20/40 Front Seat <i>N/A with SSV Package (66S)¹</i>	NC ¹	NC ²
A ¹ A ²	Vinyl 40/20/40 Front Seat <i>N/A with SSV Package (66S)¹</i>	NC ¹	NC ²
V ¹ V ²	Vinyl 40/Console 40 Front-Seat	NA ¹	NA ²
W ¹ W ²	Cloth 40/Console/40 Front-Seat <i>N/A with SSV Package (66S)¹</i>	NC ¹	\$278.00 ²
86A ¹ 86A ²	XL Chrome Appearance Package – Includes 17" Silver Painted Aluminum Wheels, Chrome Front & Rear Bumpers, Fog Lamps.	\$718.35 ¹	\$729.00 ²
861 ¹ 861 ²	XL Sport Appearance Package – Includes 17" Silver Painted Aluminum Wheels, Body-Color Front & Rear Bumpers, Box Side Decal, Fog Lamps. <i>Not Available on the 100A Package (Req 101A) \$780.82 Equipment Packages (Add)¹</i>	\$780.82 ¹	\$729.00 ²
168 ¹ 168 ²	Color-Coordinated Carpet w/ Carpet Floor Mats	\$134.00 ¹	\$137.00 ²
101A ¹ 101A ²	Call dealer for details	\$2,090.57 ¹	\$2,120.00 ²
300A ¹ 300A ²	XLT Upgrade Package - Call dealer for details <i>SSV package N/A with XLT package- Price varies by options¹</i> <i>REMOVES 66S - SSV PACKAGE²</i>	\$3,270.35 ¹	\$4,038.00 ²
96W ¹ 96W ²	Spray-in bedliner	\$459.42 ¹	\$466.00 ²

VEHICLE:	F-150 (W1E/66S)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$28,026.00	\$27,997.00	\$27,926.00	\$27,826.00

53B ¹ 53B ²	Class IV hitch hitch receiver	\$88.66 ¹	\$278.00 ²
942 ¹ 942 ²	Daytime running lamps	\$41.31 ¹	\$90.00 ²
85H ¹ 85H ²	Backup alarm system, factory installed	\$115.87 ¹	\$118.00 ²
64H ¹ 64H ²	18" Silver Aluminum Wheels <i>N/A ON 145"WB - REQ 157"WB Req Trailer Tow (54A or 53C) and HD Payload Package (627) ¹</i>	\$366.73 ¹	\$372.00 ²
53C ¹ 53C ²	Max Trailer Tow Package – (includes upgraded rear bumper) Includes Electronic Locking w 3.55 Axle Ration, Auxiliary Transmission Oil Cooler, Class IV Trailer Hitch Receiver, Integrated Trailer Brake Controller, Upgraded Front Stabilizer Bar. <i>Requires 3.5L V-6 Engine (99G)and(54M or 54Y/59S) and Limited Slip(XL9) ¹</i>	\$1,200.94 ¹	\$1,218.00 ²
627 ¹ 627 ²	Heavy-Duty Payload Package – (includes 9.75" gearset and upgradeable springs) Includes Auxiliary Transmission Oil Cooler. <i>Requires (53A)or(53C)Trailer tow ¹</i>	\$1,390.35 ¹	\$1,594.00 ²
55A ¹ 55A ²	FX4 Off-Road Package - Includes Electronic Locking w/ 3.31 Axle Ratio, 4x4 FX4 Off-Road Decal, Hill Descent Control, Front & Rear Off-Road Tuned Shock Absorbers, Skid Plates. Includes fuel tank, transfer case and front differential. <i>Req (101A) ¹</i>	\$714.32 ¹	\$724.00 ²
53A ¹ 53A ²	Trailer Tow Package – Includes Auxiliary Transmission Oil Cooler, Class IV Trailer Hitch Receiver, Upgraded Front Stabilizer Bar.	\$922.87 ¹	\$936.00 ²
413 ¹ 413 ²	Skid Plates	\$149.11 ¹	\$151.00 ²
18B ¹ 18B ²	Black Platform Running Boards	\$232.74 ¹	\$235.00 ²
924 ¹ 924 ²	Rear Window Fixed Privacy Glass <i>Requires Rear Window Defroster (57Q) ¹</i>	\$92.69 ¹	\$94.00 ²
57Q ¹ 57Q ²	Rear Window Defroster <i>Requires Rear window Fixed with Privacy Glass (924) ¹</i>	\$204.53 ¹	\$207.00 ²
435 ¹ 435 ²	Power-Sliding Rear Window - Includes overhead console, dome lamp replacement and front and back map lamps (includes: rear window fixed privacy glass and rear window defroster) <i>Only available on XLT ¹</i>	\$325.43 ¹	\$329.00 ²
63S ¹ 63S ²	Box Side Steps	\$301.25 ¹	\$306.00 ²
63T ¹ 63T ²	Tailgate Step w/Tailgate Lift Assist	\$347.59 ¹	\$353.00 ²
67T ¹ 67T ²	Integrated Trailer Brake Controller <i>Requires Tow Package ¹</i>	\$254.90 ¹	\$259.00 ²
54R ¹ 54R ²	Dual Power Glass Heated Sideview Mirrors - manual folding, includes turn signal, auto-dimming feature (driver's sided), black skull caps and interior auto dimming rearview mirror <i>Req (53A) Trailer Tow and (59S)Spot Light and (85A)Power Group and (924/57Q) Rear Window w/privacy and defroster ¹</i>	\$282.10 ¹	\$179.00 ²

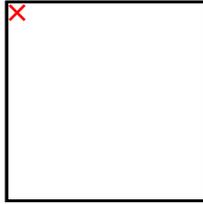
VEHICLE:	F-150 (W1E/66S)			
DEALER:	Sheehy Ford of Richmond	Sheehy Ford of Richmond	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$28,026.00	\$27,997.00	\$27,926.00	\$27,826.00

59S ¹ 59S ²	LED Side-Mirror Spotlights (includes high-intensity LED security approach lamps) <i>Requires (54R) or (54Y) Dual Power Mirrors and (924/57Q) Rear Window w/Privacy Glass/Rear Defroster and Trailer Tow (53A) or (53C) and (85A) Power Group</i> ¹	\$162.21 ¹	\$165.00 ²
54M ¹ 54M ²	Manual-Folding Manual Glass Trailer Tow Mirrors (Manually telescoping) - includes black skull caps	\$83.63 ¹	\$85.00 ²
54Y ¹ 54Y ²	Manual-Folding Power Glass Trailer Tow Mirrors (Manually telescoping heated) - includes turn signal and black skull caps <i>Requires Trailer Tow Package (53A) or (53C) and 59S/85A</i> ¹	\$366.73 ¹	\$259.00 ²
76R ¹ 76R ²	Reverse Sensing System	\$254.90 ¹	\$259.00 ²
595 ¹ 595 ²	Fog Lamps	\$128.96 ¹	\$132.00 ²
168 ¹ 168 ²	Color-Coordinated Carpet w/ Carpet Floor Mats	\$134.00 ¹	\$137.00 ²
655 ¹ 655 ²	Extended Range 36 Gallon Fuel Tank	\$412.07 ¹	\$419.00 ²
68P ¹ 68P ²	Snow Plow Prep Package <i>Req V-8 Engin and 924/57Q Rear-Window and fixed privacy glass with defroster</i> ¹	\$47.36 ¹	\$47.00 ²
90D ¹ 90D ²	Bed Divider <i>Req (55B) Boxlink</i> ¹	\$274.04 ¹	\$278.00 ²
96P ¹ 96P ²	Drop-In Plastic Bedliner (pre-installed)	\$325.43 ¹	\$329.00 ²
90R ¹ 90R ²	Stowable Loading Ramps (pre-installed) <i>Requires (55B) BoxLink</i> ¹	\$552.11 ¹	\$560.00 ²
94K ¹ 94K ²	Kicker subwoofer (Pre-installed) <i>Requires 101A Package</i> ¹	\$700.22 ¹	\$654.00 ²
96X ¹ 96X ²	Hard Tonneau Pickup Box Cover (pre-installed)	\$922.87 ¹	\$936.00 ²
96T ¹ 96T ²	Soft Fld Tonneau Pickup Box Cover (Pre-Installed)	\$486.63 ¹	\$494.00 ²
55B ¹ 55B ²	BoxLink (includes 4 premium locking cleats)	\$73.55 ¹	\$76.00 ²
157 ²	6.5' Box - 167" WB <i>SuperCrew 6.5" Box is 157"WB</i> ¹ <i>157"WB</i> ²	\$2,159.08 ¹	\$2,120.00 ²
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA
	Optional equipment - specify	NA	NA



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>DODGE CHARGER FULL SIZE POLICE RATED SEDAN - RWD - 5.7L HEMI V8 - WITH INTEGRATED DISPLAY PACKAGE (Specification #12)</u>			
Auto World of Big Stone Gap Inc	2018 Dodge Charger (LDDE48)	★Dogwood	\$23,891.85
Dominion of Bedford	2018 Dodge Charger (LDDE48)	★Colonial	\$24,008.00
HALL AUTOMOTIVE	2018 Dodge Charger (LDDE48)	★Heritage	\$24,101.00
HALL AUTOMOTIVE	2018 Dodge Charger (LDDE48)	★Chesapeake	\$24,001.00



VIRGINIA SHERIFFS' ASSOCIATION

DODGE CHARGER FULL SIZE POLICE RATED SEDAN - RWD - 5.7L HEMI V8 - WITH INTEGRATED DISPLAY PACKAGE **SPECIFICATION #12**

2018 Dodge Charger (LDDE48)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Police Rated Full Size Sedan - RWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Dodge Charger (LDDE48)

Code	Description
LDDE48	Dodge Charger Police Rated Sedan
AV2	Integrated Display Package
X5X9	HD Cloth Front Bucket Seats W/Vinyl Rear
LNF	Driver's Side (Left Hand) Spotlight
CKJ	Heavy Duty Black Vinyl Floor
EZH	5.7L HEMI V8
TBW	Full size spare tire
W8B	18" Wheel covers
LBG	Front Map Lights
AWC	Fleet Safety Package

1. **REMOTE KEYLESS ENTRY**

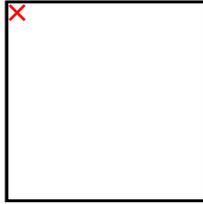
- a. 4 key fobs

2. **WARRANTY**

- a. Powertrain: 5 year/ 100,000 Miles

3. **SAFETY**

- a. Back up camera



VIRGINIA SHERIFFS' ASSOCIATION

DODGE CHARGER FULL SIZE POLICE RATED SEDAN - RWD - 5.7L HEMI V8 - WITH INTEGRATED DISPLAY PACKAGE SPECIFICATION #12

2018 Dodge Charger (LDDE48)

The Dodge Charger (LDDE48) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,891.85	\$24,008.00	\$24,101.00	\$24,001.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Charger (LDDE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,891.85	\$24,008.00	\$24,101.00	\$24,001.00

Order Code Delete Options		Dogwood	Colonial	Heritage & Chesapeake
TBF ¹ TBF ² TBF ³	Full size spare (tire inflation kit provided) <i>Details: Tire Service Kit (XFP)</i> ¹	(\$89.00) ¹	\$89.00 ²	(\$94.00) ³
MSY ¹ MSY ² MSY ³	Delete Badge <i>Details: Dodge Grille Badge (MG4)</i> ¹	NC ¹	NC ²	NC ³
LBG ¹ LBG ² LBG ³	Front Reading/Map Lamps	(\$67.00) ¹	\$67.00 ²	(\$70.00) ³
LNF ¹ LNF ² LNF ³	Black Left Spot Lamp	(\$187.00) ¹	\$187.00 ²	(\$197.00) ³
	Delivery Fee - Dogwood District	Incl.	NC	(\$350.00)
	Delivery Fee - Colonial District	Incl.	NC	(\$250.00)
	Delivery Fee - Heritage District	Incl.	\$100.00	(\$150.00)
	Delivery Fee - Chesapeake District	Incl.	\$100.00	(\$50.00)

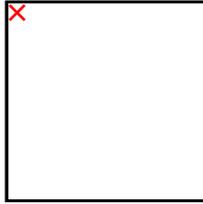
Order Code Add Options		Dogwood	Colonial	Heritage & Chesapeake
AYE ¹ AYE ² AYE ³	Patrol Package Base Prep <i>Details: Front & Rear Wire Harness (XPW) Power Distribution Center (XWK) Siren Speaker & Bracket (XWP) Trunk Tray & Cooling Fan (XWQ) ONLY 1: AYE OR AYW INCLUDES PACKAGE AYW CONTENT¹ na with AYW²</i>	\$1,780.00 ¹	\$1,780.00 ²	\$1,880.00 ³
AYW ¹ AYW ² AYW ³	Patrol Package Wiring Prep Package <i>Details: Front & Rear Wire Harness (XPW) Power Distribution Center (XWK) ONLY 1: AYE OR AYW¹ na with AYE²</i>	\$1,024.00 ¹	\$1,024.00 ²	\$1,081.00 ³
CUG ¹ CUG ² CUG ³	Police Floor Console <i>M/H CUM; N/A W/AV2</i> ¹	\$414.00 ¹	NA ²	\$438.00 ³
AEB ¹ AEB ² AEB ³	Street appearance group <i>Details: Floor Carpet (CKD) Full Length Floor Console (CUF) Power Heated Mirrors w/Man F/Away (GUK) Exterior Mirrors w/Heating Element (NHJ) Illuminated Front Cupholders (CWP) Front/Rear Climate Control Outlets (XGA) Front Reading/Map Lamps (LBG) Dual Remote USB Port - Charge Only (RS4) Media Hub (2 USB, Aux) (RS6) 18" Wheel Covers (W8A) Replace Full Console w/Mini Console (CM8)</i> ¹ <i>this price requires base vehicle options of wheel covers and map lights</i> ²	\$334.00 ¹	\$231.00 ²	\$353.00 ³
CW6 ¹ CW6 ² CW6 ³	Deactivate Rear Doors/Windows	\$67.00 ¹	\$67.00 ²	\$71.00 ³

VEHICLE:	Charger (LDDE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,891.85	\$24,008.00	\$24,101.00	\$24,001.00

GXQ ¹	Additional Non-Key Alike Fobs <i>N/A W/GXA; N/A W/GXE; N/A W/GXF; N/A W/GXG</i> ¹ <i>not available with any of the "entire fleet alike" key options</i> ²	\$89.00 ¹	\$89.00 ²	\$94.00 ³
GXQ ²				
GXQ ³				
AHM ¹	Convenience Group 1 <i>Details: Pwr Driver/Pass 4-Way Lumbar Adjust (JRN) Power Front Driver/Passenger Seats (JPT) Power Adjustable Pedals (XAP)</i> ¹	\$427.00 ¹	\$427.00 ²	\$452.00 ³
AHM ²				
AHM ³				
*C8/-X9 ¹	HD Cloth Bucket & Rear Bench Seats/Black <i>N/A W/GXA; N/A W/GXE; N/A W/GXF; N/A W/GXG</i> ¹ <i>this is a credit to the standard spec</i> ²	\$107.00 ¹	(\$107.00) ²	NC ³
*C8/-X9 ²				
*C8/-X9 ³				
GUK ¹	Power Heated Mirrors w/Man F/Away <i>Details: Body Color Exterior Mirrors (LEP) Exterior Mirrors w/Heating Element (NHJ) INCLUDED W/AEB</i> ¹ <i>standard spec includes a different fold away mirror</i> ²	\$53.00 ¹	NA ²	\$57.00 ³
GUK ²				
GUK ³				
TYL ¹	245/55R18 BSW Performance Tires <i>Details: Goodyear Brand Tires (TZA)</i> ¹	\$160.00 ¹	\$160.00 ²	\$170.00 ³
TYL ²				
TYL ³				
AYJ ¹	Max Flow Package <i>Details: Lower Grille Texture - Police (MLD)</i> ¹	\$134.00 ¹	\$134.00 ²	\$141.00 ³
AYJ ²				
AYJ ³				
CBT ¹	Steel Seat Back Panel Inserts	\$120.00 ¹	\$120.00 ²	\$127.00 ³
CBT ²				
CBT ³				
CKD ¹	Floor Carpet <i>Details: Front & Rear Floor Mats (CLZ) N/A WCK9 INCLUDED W/AEB</i> ¹ <i>included in AEB, Street Appearance Group</i> ²	\$111.00 ¹	\$111.00 ²	\$118.00 ³
CKD ²				
CKD ³				
CM8 ¹	Replace Full Console w/Mini Console <i>M/H AEB INCLUDED W/AEB AND CUG</i> ¹ <i>must have AEB, Street Appearance Group</i> ²	NC ¹	NC ²	NC ³
CM8 ²				
CM8 ³				
GXF ¹	Entire Fleet Alike (FREQ 1) <i>N/A W/GXA; N/A W/GXE; N/A W/GXG</i> ¹	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXF ²				
GXF ³				
GXA ¹	Entire Fleet Alike (FREQ 2) <i>N/A W/GXE; N/A W/GXF; N/A W/GXG</i> ¹	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXA ²				
GXA ³				
GXE ¹	Entire Fleet Alike (FREQ 3) <i>N/A W/GXA; N/A W/GXF; N/A W/GXG</i> ¹	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXE ²				
GXE ³				
GXG ¹	Entire Fleet Alike (FREQ 4) <i>N/A W/GXA; N/A W/GXE; N/A W/GXF</i> ¹	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXG ²				
GXG ³				
LNA ¹	Matching Right Spot Lamp <i>M/H LNF</i> ¹ <i>must have left hand spot light which is part of the standard spec</i> ²	\$187.00 ¹	\$187.00 ²	\$198.00 ³
LNA ²				
LNA ³				

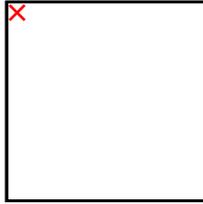
VEHICLE:	Charger (LDDE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,891.85	\$24,008.00	\$24,101.00	\$24,001.00

LNX ¹	LED Spot Lamps	\$134.00 ¹	\$134.00 ²	\$282.00 ³
LNX ²	M/H LNF W/LNA 267 ¹			
LNX ³	left spot only if both left and right spot lights ordered, then total cost for both spot lights is \$267 ²			
LSA ¹	Security Alarm	\$134.00 ¹	\$134.00 ²	\$141.00 ³
LSA ²	The Vehicle Security Alarm[1] monitors the doors, liftgate and ignition switch for unauthorized operation. The horn will sound and the headlamps, parking lamps and/or turn signals will flash repeatedly for a predetermined amount of time, alerting you of unauthorized entry or operation. 1.			
LSA ³	Vehicle must be locked and system activated for alarm to sound. 1			
M2B ¹	White Graphic - Front Doors	\$423.00 ¹	\$423.00 ²	\$447.00 ³
M2B ²	ONLY 1: M2B OR M2C ¹			
M2B ³	included in M2C ²			
M2C ¹	White Graphics - All Doors	\$841.00 ¹	\$841.00 ²	\$889.00 ³
M2C ²	ONLY 1: M2B OR M2C ¹			
M2C ³	includes M2B ²			
M3F ¹	White Hood Graphics	\$231.00 ¹	\$231.00 ²	\$245.00 ³
M3F ²				
M3F ³				
M3G ¹	White Roof Graphics	\$240.00 ¹	\$240.00 ²	\$254.00 ³
M3G ²				
M3G ³				
M3H ¹	White Decklid Graphics	\$156.00 ¹	\$156.00 ²	\$165.00 ³
M3H ²				
M3H ³				
NHK ¹	Engine Block Heater	\$85.00 ¹	\$85.00 ²	\$90.00 ³
NHK ²	The engine block heater warms the engine and engine oil to make it easier to start in cold weather and reduces startup wear. 1			
NHK ³				
NZE ¹	Base Engine Controller	NC ¹	NC ²	NC ³
NZE ²	The base engine controller determines the air/fuel ratio, ignition timing, idle speed and variable valve timing for optimum engine performance and efficiency. 1			
NZE ³				
TBH ¹	Full Spare Tire Relocation Bracket	\$129.00 ¹	\$129.00 ²	\$137.00 ³
TBH ²	M/H TBW N/A W/TBF ¹			
TBH ³	must have standard full size spare tire ²			
XDG ¹	Passenger Side Ballistic Door Panel	\$2,092.00 ¹	\$2,092.00 ²	\$2,209.00 ³
XDG ²				
XDG ³				
XDV ¹	Drive Side Ballistic Door Panel	\$2,092.00 ¹	\$2,092.00 ²	\$2,209.00 ³
XDV ²				
XDV ³				
AFX ¹	Equipment Mounting Bracket	NC ¹	NC ²	NC ³
AFX ²	M/H CUM: N/A W/AEB: N/A W/CUG ¹			
AFX ³	not available AEB Street Appearance Package ²			
XKN ¹	Flex Fuel Vehicle	NA ¹	NA ²	NC ³
XKN ²	Flexible Fuel Vehicles are capable of running on alternate fuels such as ethanol. M/H ERB; N/A W/29A ¹			
XKN ³				



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>DODGE CHARGER FULL SIZE POLICE RATED SEDAN - AWD - 5.7L HEMI V8 (LDEE48) (Specification #13)</u>			
Auto World of Big Stone Gap Inc	2018 Dodge Charger AWD (LDEE48)	★Dogwood	\$23,300.45
Dominion of Bedford	2018 Dodge Charger AWD (LDEE48)	★Colonial	\$23,417.00
HALL AUTOMOTIVE	2018 Dodge Charger AWD (LDEE48)	★Heritage	\$23,510.00
HALL AUTOMOTIVE	2018 Dodge Charger AWD (LDEE48)	★Chesapeake	\$23,410.00



VIRGINIA SHERIFFS' ASSOCIATION

DODGE CHARGER FULL SIZE POLICE RATED SEDAN - AWD - 5.7L HEMI V8 (LDEE48) SPECIFICATION #13

2018 Dodge Charger AWD (LDEE48)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Police Rated Full Size Sedan - AWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Dodge Charger (LDEE48)

Code	Description
LDEE48	Dodge Charger Police Rated Sedan
EZH	5.7 L HEMI V8 Engine
29A	Customer Preferred Package
X5X9	HD Cloth Front Bucket Seats W/Vinyl Rear
TBW	Full Size Spare Tire
LNF	Driver's Side (Left Hand) Spotlight
W8B	18" Wheel Covers
LBG	Front Map Lights
AWC	Fleet Safety Package

1. **REMOTE KEYLESS ENTRY**

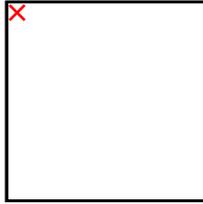
- a. 4 key fobs

2. **WARRANTY**

- a. Powertrain: 5 year/ 100,000 miles

3. **SAFETY**

- a. Back up camera



VIRGINIA SHERIFFS' ASSOCIATION

DODGE CHARGER FULL SIZE POLICE RATED SEDAN - AWD - 5.7L HEMI V8 (LDEE48) SPECIFICATION #13

2018 Dodge Charger AWD (LDEE48)

The Dodge Charger AWD (LDEE48) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,300.45	\$23,417.00	\$23,510.00	\$23,410.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Charger AWD (LDEE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,300.45	\$23,417.00	\$23,510.00	\$23,410.00

Order Code Delete Options		Dogwood	Colonial	Heritage & Chesapeake
TBF ¹ TBF ² TBF ³	Full Size Spare (Tire Inflator Kit provided) <i>Details: Tire Service Kit (XFP)</i> ¹	(\$89.00) ¹	\$89.00 ²	(\$94.00) ³
MSY ¹ MSY ² MSY ³	Delete Badge <i>Details: Dodge Grille Badge (MG4)</i> ¹	NC ¹	NC ²	NC ³
LBG ¹ LBG ² LBG ³	Front Reading/Map Lamps	(\$67.00) ¹	\$67.00 ²	(\$70.00) ³
LNF ¹ LNF ² LNF ³	Black Left Spot Lamp	(\$187.00) ¹	\$187.00 ²	(\$197.00) ³
	Delivery Fee - Dogwood District	Incl.	NC	(\$350.00)
	Delivery Fee - Colonial District	Incl.	NC	(\$250.00)
	Delivery Fee - Heritage District	Incl.	\$100.00	(\$150.00)
	Delivery Fee - Chesapeake District	Incl.	\$100.00	(\$50.00)

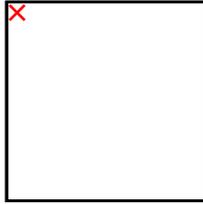
Order Code Add Options		Dogwood	Colonial	Heritage & Chesapeake
AEB ¹ AEB ² AEB ³	Street appearance group <i>Details: Floor Carpet (CKD) Full Length Floor Console (CUF) Power Heated Mirrors w/Man F/Away (GUK) Exterior Mirrors w/Heating Element (NHJ) Illuminated Front Cupholders (CWP) Front/Rear Climate Control Outlets (XGA) Front Reading/Map Lamps (LBG) Dual Remote USB Port - Charge Only (RS4) Media Hub (2 USB, Aux) (RS6) 18" Wheel Covers (W8A) Replace Full Console w/Mini Console (CM8)</i> ¹ <i>this price requires base vehicle options of wheel covers and map lights</i> ²	\$334.00 ¹	\$231.00 ²	\$353.00 ³
CW6 ¹ CW6 ² CW6 ³	Deactivate Rear Doors/Windows	\$67.00 ¹	\$67.00 ²	\$71.00 ³
AMV ¹ AMV ² AMV ³	Fleet Park Assist Group <i>was a 2017 model year options. package contents now standard equipment</i> ²	Incl. ¹	NA ²	Std ³
GXQ ¹ GXQ ² GXQ ³	Additional Non-Key Alike Fobs <i>N/A W/GXA; N/A W/GXE; N/A W/GXF; N/A W/GXG</i> ¹ <i>not available with any of the "entire fleet alike" key options</i> ²	\$89.00 ¹	\$89.00 ²	\$94.00 ³
AHM ¹ AHM ² AHM ³	Convenience Group 1 <i>Details: Pwr Driver/Pass 4-Way Lumbar Adjust (JRN) Power Front Driver/Passenger Seats (JPT) Power Adjustable Pedals (XAP)</i> ¹	\$427.00 ¹	\$427.00 ²	\$452.00 ³

VEHICLE:	Charger AWD (LDEE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,300.45	\$23,417.00	\$23,510.00	\$23,410.00

*C8/- X9 1	HD Cloth Bucket & Rear Bench Seats/Black <i>N/A W/GXA; N/A W/GXE; N/A W/GXF; N/A W/GXG</i> ¹	\$107.00 ¹	(\$107.00) ²	NC ³
*C8/- X9 2	<i>this is a credit to the standard spec</i> ²			
*C8/- X9 3				
GUK ¹ GUK ² GUK ³	Power Heated Mirrors w/Man F/Away <i>Details: Body Color Exterior Mirrors (LEP) Exterior Mirrors w/Heating Element (NHJ)</i> INCLUDED W/AEB ¹ <i>standard spec includes a different fold away mirror</i> ²	\$53.00 ¹	NA ²	\$57.00 ³
TYL ¹ TYL ² TYL ³	245/55R18 BSW Performance Tires <i>Details: Goodyear Brand Tires (TZA)</i> ¹	\$160.00 ¹	\$160.00 ²	\$170.00 ³
AYE ¹ AYE ² AYE ³	Patrol Package Base Prep <i>Details: Front & Rear Wire Harness (XPW) Power Distribution Center (XWK) Siren Speaker & Bracket (XWP) Trunk Tray & Cooling Fan (XWQ) ONLY 1: AYE OR AYW INCLUDES PACKAGE AYW CONTENT</i> ¹ <i>n/a with AYW</i> ²	\$1,780.00 ¹	\$1,780.00 ²	\$1,880.00 ³
AYW ¹ AYW ² AYW ³	Patrol Package Wiring Prep Package <i>Details: Front & Rear Wire Harness (XPW) Power Distribution Center (XWK) ONLY 1: AYE OR AYW</i> ¹ <i>n/a with AYE</i> ²	\$1,024.00 ¹	\$1,024.00 ²	\$1,081.00 ³
AYJ ¹ AYJ ² AYJ ³	Max Flow Package <i>Details: Lower Grille Texture - Police (MLD)</i> ¹	\$134.00 ¹	\$134.00 ²	\$141.00 ³
CBT ¹ CBT ² CBT ³	Steel Seat Back Panel Inserts	\$120.00 ¹	\$120.00 ²	\$127.00 ³
CKD ¹ CKD ² CKD ³	Floor Carpet <i>Details: Front & Rear Floor Mats (CLZ) N/A WCK9 INCLUDED W/AEB</i> ¹ <i>included in AEB Street Appearance Package</i> ²	\$111.00 ¹	\$111.00 ²	\$118.00 ³
CM8 ¹ CM8 ² CM8 ³	Replace Full Console w/Mini Console <i>M/H AEB INCLUDED W/AEB AND CUG</i> ¹	NC ¹	NC ²	NC ³
CUG ¹ CUG ² CUG ³	Police Floor Console <i>M/H CUM; N/A W/AV2</i> ¹	\$414.00 ¹	\$414.00 ²	\$438.00 ³
GXF ¹ GXF ² GXF ³	Entire Fleet Alike Key (FREQ 1) <i>N/A W/GXA; N/A W/GXE; N/A W/GXG</i> ¹	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXA ¹ GXA ² GXA ³	Entire Fleet Alike Key (FREQ2) <i>N/A W/GXE; N/A W/GXF; N/A W/GXG</i> ¹	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXE ¹ GXE ² GXE ³	Entire Fleet Alike Key (FREQ3) <i>N/A W/GXA; N/A W/GXF; N/A W/GXG</i> ¹	\$125.00 ¹	\$125.00 ²	\$132.00 ³

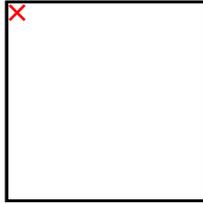
VEHICLE:	Charger AWD (LDEE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,300.45	\$23,417.00	\$23,510.00	\$23,410.00

GXG ¹ GXG ² GXG ³	Entire Fleet Alike Key (FREQ4) <i>N/A W/GXA; N/A W/GXE; N/A W/GXF</i> ¹	\$125.00 ¹	\$125.00 ²	\$132.00 ³
LNA ¹ LNA ² LNA ³	Matching Right Spot Lamp <i>M/H LNF</i> ¹ <i>must have left hand spot light which is part of the standard spec</i> ²	\$187.00 ¹	\$187.00 ²	\$198.00 ³
LNX ¹ LNX ² LNX ³	LED Spot Lamps <i>M/H LNF W/LNA 267</i> ¹ <i>left spot light only. if both spot lights ordered, then total cost for both spot lights is \$267</i> ²	\$134.00 ¹	\$134.00 ²	\$282.00 ³
LSA ¹ LSA ² LSA ³	Security Alarm <i>The Vehicle Security Alarm[1] monitors the doors, liftgate and ignition switch for unauthorized operation. The horn will sound and the headlamps, parking lamps and/or turn signals will flash repeatedly for a predetermined amount of time, alerting you of unauthorized entry or operation. 1. Vehicle must be locked and system activated for alarm to sound.</i> ¹	\$134.00 ¹	\$134.00 ²	\$141.00 ³
M2B ¹ M2B ² M2B ³	White Graphics - Front Doors <i>ONLY 1: M2B OR M2C</i> ¹ <i>na M2C</i> ²	\$423.00 ¹	\$423.00 ²	\$447.00 ³
M2C ¹ M2C ² M2C ³	White Graphics - All Doors <i>ONLY 1: M2B OR M2C</i> ¹ <i>na M2B</i> ²	\$841.00 ¹	\$841.00 ²	\$889.00 ³
M3F ¹ M3F ² M3F ³	White Hood Graphics	\$231.00 ¹	\$231.00 ²	\$245.00 ³
M3G ¹ M3G ² M3G ³	White Roof Graphics	\$240.00 ¹	\$240.00 ²	\$254.00 ³
M3H ¹ M3H ² M3H ³	White Decklid Graphics	\$156.00 ¹	\$156.00 ²	\$165.00 ³
NHK ¹ NHK ² NHK ³	Engine Block Heater <i>The engine block heater warms the engine and engine oil to make it easier to start in cold weather and reduces startup wear.</i> ¹	\$85.00 ¹	\$85.00 ²	\$90.00 ³
NZE ¹ NZE ² NZE ³	Base Engine Controller <i>The base engine controller determines the air/fuel ratio, ignition timing, idle speed and variable valve timing for optimum engine performance and efficiency.</i> ¹	NC ¹	NC ²	NC ³
TBH ¹ TBH ² TBH ³	Full Spare Tire Relocation Bracket <i>M/H TBW N/A W/TBF</i> ¹ <i>must have standard full size spare tire</i> ²	\$129.00 ¹	\$129.00 ²	\$137.00 ³
XDG ¹ XDG ² XDG ³	Passenger Side Ballistic Door Panel	\$2,082.00 ¹	\$2,092.00 ²	\$2,209.00 ³
XDV ¹ XDV ² XDV ³	Drive Side Ballistic Door Panel	\$2,082.00 ¹	\$2,092.00 ²	\$2,209.00 ³



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>DODGE CHARGER FULL SIZE POLICE RATED SEDAN - AWD - 5.7L HEMI V8 - WITH INTEGRATED DISPLAY PACKAGE (Specification #14)</u>			
Auto World of Big Stone Gap Inc	2018 Dodge Charger AWD (LDEE48)	★Dogwood	\$25,241.91
Dominion of Bedford	2018 Dodge Charger AWD (LDEE48)	★Colonial	\$25,358.00
HALL AUTOMOTIVE	2018 Dodge Charger AWD (LDEE48)	★Heritage	\$25,451.00
HALL AUTOMOTIVE	2018 Dodge Charger AWD (LDEE48)	★Chesapeake	\$25,351.00



VIRGINIA SHERIFFS' ASSOCIATION

DODGE CHARGER FULL SIZE POLICE RATED SEDAN - AWD - 5.7L HEMI V8 - WITH INTEGRATED DISPLAY PACKAGE **SPECIFICATION #14**

2018 Dodge Charger AWD (LDEE48)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Police Rated Full Size Sedan - AWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Dodge Charger (LDEE48)

Code	Description
LDEE48	Dodge Charger Police Rated Sedan
EZH	5.7L HEMI V8 Engine
AV2	Integrated Display Package
X5X9	HD Cloth Front Bucket Seats W/Vinyl Rear
TBW	Full Size Spare Tire
LNF	Driver's Side (Left Hand) Spotlight
W8B	18" Wheel Covers
LBG	Front Map Lights
AWC	Fleet Safety Package

1. **REMOTE KEYLESS ENTRY**

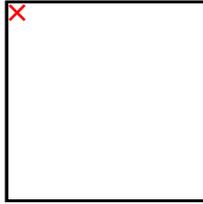
- a. 4 key fobs

2. **WARRANTY**

- a. Powertrain: 5 year/ 100,000 miles

3. **SAFETY**

- a. Back up camera



VIRGINIA SHERIFFS' ASSOCIATION

DODGE CHARGER FULL SIZE POLICE RATED SEDAN - AWD - 5.7L HEMI V8 - WITH INTEGRATED DISPLAY PACKAGE SPECIFICATION #14

2018 Dodge Charger AWD (LDEE48)

The Dodge Charger AWD (LDEE48) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$25,241.91	\$25,358.00	\$25,451.00	\$25,351.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Charger AWD (LDEE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$25,241.91	\$25,358.00	\$25,451.00	\$25,351.00

Order Code Delete Options		Dogwood	Colonial	Heritage & Chesapeake
TBF ¹ TBF ² TBF ³	Full Size Spare (Tire Inflator Kit provided) <i>Details: Tire Service Kit (XFP)</i> ¹	(\$89.00) ¹	\$89.00 ²	(\$94.00) ³
MSY ¹ MSY ² MSY ³	Delete Badge <i>Details: Dodge Grille Badge (MG4)</i> ¹	NC ¹	NC ²	NC ³
LBG ¹ LBG ² LBG ³	Front Reading/Map Lamps	(\$67.00) ¹	\$67.00 ²	(\$70.00) ³
LNF ¹ LNF ² LNF ³	Black Left Spot Lamp	(\$187.00) ¹	\$187.00 ²	(\$197.00) ³
	Delivery Fee - Dogwood District	Incl.	\$0.00	(\$350.00)
	Delivery Fee - Colonial District	Incl.	\$0.00	(\$250.00)
	Delivery Fee - Heritage District	Incl.	\$100.00	(\$150.00)
	Delivery Fee - Chesapeake District	Incl.	\$100.00	(\$50.00)

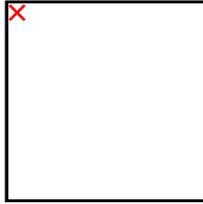
Order Code Add Options		Dogwood	Colonial	Heritage & Chesapeake
AYE ¹ AYE ² AYE ³	Patrol Package Base Prep <i>Details: Front & Rear Wire Harness (XPW) Power Distribution Center (XWK) Siren Speaker & Bracket (XWP) Trunk Tray & Cooling Fan (XWQ) ONLY 1: AYE OR AYW INCLUDES PACKAGE AYW CONTENT</i> ¹ <i>n/a with AYW</i> ²	\$1,780.00 ¹	\$1,780.00 ²	\$1,880.00 ³
AYW ¹ AYW ² AYW ³	Patrol Package Wiring Prep Package <i>Details: Front & Rear Wire Harness (XPW) Power Distribution Center (XWK) ONLY 1: AYE OR AYW</i> ¹ <i>n/a with AYE</i> ²	\$1,024.00 ¹	\$1,024.00 ²	\$1,081.00 ³
CUG ¹ CUG ² CUG ³	Police Floor Console <i>M/H CUM; N/A W/AV2</i> ¹	\$414.00 ¹	NA ²	\$438.00 ³
AEB ¹ AEB ² AEB ³	Street appearance group <i>Details: Floor Carpet (CKD) Full Length Floor Console (CUF) Power Heated Mirrors w/Man F/Away (GUK) Exterior Mirrors w/Heating Element (NHJ) Illuminated Front Cupholders (CWP) Front/Rear Climate Control Outlets (XGA) Front Reading/Map Lamps (LBG) Dual Remote USB Port - Charge Only (RS4) Media Hub (2 USB, Aux) (RS6) 18" Wheel Covers (W8A) Replace Full Console w/Mini Console (CM8)</i> ¹ <i>this price requires basic vehicle options of wheel covers and reading lamps</i> ²	\$334.00 ¹	\$231.00 ²	\$353.00 ³
CW6 ¹ CW6 ² CW6 ³	Deactivate Rear Door/Windows	\$67.00 ¹	\$67.00 ²	\$71.00 ³

VEHICLE:	Charger AWD (LDEE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$25,241.91	\$25,358.00	\$25,451.00	\$25,351.00

AMV ¹	Fleet Park Assist Group	NA ¹	NA ²	Std ³
AMV ²	<i>this was a 2017 option. contents are now standard is 2018 model spec</i> ²			
AMV ³				
GXQ ¹	Additional Non-Key Alike Fobs	\$89.00 ¹	\$89.00 ²	\$94.00 ³
GXQ ²	<i>N/A W/GXA; N/A W/GXE; N/A W/GXF; N/A W/GXG</i> ¹			
GXQ ³	<i>na with any of the "entire key alike" options</i> ²			
*C8/-X9 ¹	HD Cloth Bucket & Rear Bench Seats/Black	\$107.00 ¹	(\$107.00) ²	NC ³
*C8/-X9 ²	<i>N/A W/GXA; N/A W/GXE; N/A W/GXF; N/A W/GXG</i> ¹			
*C8/-X9 ³	<i>this is a credit option</i> ²			
AHM ¹	Convenience Group 1	\$427.00 ¹	\$427.00 ²	\$452.00 ³
AHM ²	<i>Details: Pwr Driver/Pass 4-Way Lumbar Adjust (JRN) Power Front Driver/Passenger Seats (JPT)</i>			
AHM ³	<i>Power Adjustable Pedals (XAP)</i> ¹			
GUK ¹	Power Heated Mirrors w/Man F/Away	\$53.00 ¹	NA ²	\$57.00 ³
GUK ²	<i>Details: Body Color Exterior Mirrors (LEP) Exterior Mirrors w/Heating Element (NHJ)</i>			
GUK ³	<i>INCLUDED W/AEB</i> ¹			
TYL ¹	245/55R18 BSW Performance Tires	\$160.00 ¹	\$160.00 ²	\$170.00 ³
TYL ²	<i>Details: Goodyear Brand Tires (TZA)</i> ¹			
TYL ³				
AYJ ¹	Max Flow Package	\$134.00 ¹	\$134.00 ²	\$141.00 ³
AYJ ²	<i>Details: Lower Grille Texture - Police (MLD)</i> ¹			
AYJ ³				
CBT ¹	Steel Seat Back Panel Inserts	\$120.00 ¹	\$120.00 ²	\$127.00 ³
CBT ²				
CBT ³				
CKD ¹	Floor Carpet	\$111.00 ¹	\$111.00 ²	\$118.00 ³
CKD ²	<i>Details: Front & Rear Floor Mats (CLZ) N/A WCK9 INCLUDED W/AEB</i> ¹			
CKD ³	<i>included with AEB</i> ²			
CM8 ¹	Replace Full Console w/Mini Console	NC ¹	NA ²	NC ³
CM8 ²	<i>M/H AEB INCLUDED W/AEB AND CUG</i> ¹			
CM8 ³				
GXF ¹	Entire Fleet Alike Key (FREQ 1)	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXF ²	<i>N/A W/GXA; N/A W/GXE; N/A W/GXG</i> ¹			
GXF ³				
GXA ¹	Entire Fleet Alike Key (FREQ 2)	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXA ²	<i>N/A W/GXE; N/A W/GXF; N/A W/GXG</i> ¹			
GXA ³				
GXE ¹	Entire Fleet Alike Key (FREQ 3)	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXE ²	<i>N/A W/GXA; N/A W/GXF; N/A W/GXG</i> ¹			
GXE ³				
GXG ¹	Entire Fleet Alike Key (FREQ 4)	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXG ²	<i>N/A W/GXA; N/A W/GXE; N/A W/GXF</i> ¹			
GXG ³				

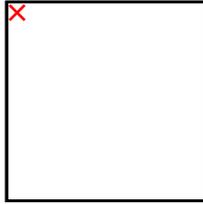
VEHICLE:	Charger AWD (LDEE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$25,241.91	\$25,358.00	\$25,451.00	\$25,351.00

LNA ¹ LNA ² LNA ³	Matching Right Spot Lamp <i>M/H LNF¹</i> <i>must have left spot light²</i>	\$187.00 ¹	\$187.00 ²	\$198.00 ³
LN ¹ LN ² LN ³	LED Spot Lamps <i>M/H LNF W/LNA 267¹</i> <i>left side only. if both sides ordered, total cost will be \$267²</i>	\$134.00 ¹	\$134.00 ²	\$282.00 ³
LSA ¹ LSA ² LSA ³	Security Alarm <i>The Vehicle Security Alarm[1] monitors the doors, liftgate and ignition switch for unauthorized operation. The horn will sound and the headlamps, parking lamps and/or turn signals will flash repeatedly for a predetermined amount of time, alerting you of unauthorized entry or operation. 1. Vehicle must be locked and system activated for alarm to sound. 1</i>	\$134.00 ¹	\$134.00 ²	\$141.00 ³
M2B ¹ M2B ² M2B ³	White Graphics - Front Doors <i>ONLY 1: M2B OR M2C¹</i> <i>na M2C²</i>	\$423.00 ¹	\$423.00 ²	\$447.00 ³
M2C ¹ M2C ² M2C ³	White Graphics - All Doors <i>ONLY 1: M2B OR M2C¹</i> <i>includes M2B²</i>	\$841.00 ¹	\$841.00 ²	\$889.00 ³
M3F ¹ M3F ² M3F ³	White Hood Graphics	\$231.00 ¹	\$231.00 ²	\$245.00 ³
M3G ¹ M3G ² M3G ³	White Roof Graphics	\$240.00 ¹	\$240.00 ²	\$254.00 ³
M3H ¹ M3H ² M3H ³	White Decklid Graphics	\$156.00 ¹	\$156.00 ²	\$165.00 ³
NHK ¹ NHK ² NHK ³	Engine Block Heater <i>The engine block heater warms the engine and engine oil to make it easier to start in cold weather and reduces startup wear. 1</i>	\$85.00 ¹	\$85.00 ²	\$90.00 ³
NZE ¹ NZE ² NZE ³	Base Engine Controller <i>The base engine controller determines the air/fuel ratio, ignition timing, idle speed and variable valve timing for optimum engine performance and efficiency. 1</i>	NC ¹	NC ²	NC ³
TBH ¹ TBH ² TBH ³	Full Spare Tire Relocation Bracket <i>M/H TBW N/A W/TBF¹</i> <i>must have full size spare tire²</i>	\$129.00 ¹	\$129.00 ²	\$137.00 ³
XDG ¹ XDG ² XDG ³	Passenger Side Ballistic Door Panel	\$2,092.00 ¹	\$2,092.00 ²	\$2,209.00 ³
XDV ¹ XDV ² XDV ³	Drive Side Ballistic Door Panel	\$2,092.00 ¹	\$2,092.00 ²	\$2,209.00 ³
AFX ¹ AFX ² AFX ³	Equipment Mounting Bracket <i>M/H CUM: N/A W/AEB: N/A W/CUG¹</i>	NC ¹	NC ²	NC ³



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>DODGE CHARGER FULL SIZE POLICE RATED SEDAN - RWD - V6 6 CYLINDER (LDDE48) (Specification #15)</u>			
Auto World of Big Stone Gap Inc	2018 Dodge Charger (LDDE48)	★Dogwood	\$21,025.50
Dominion of Bedford	2018 Dodge Charger (LDDE48)	★Colonial	\$21,142.00
HALL AUTOMOTIVE	2018 Dodge Charger (LDDE48)	★Heritage	\$21,235.00
HALL AUTOMOTIVE	2018 Dodge Charger (LDDE48)	★Chesapeake	\$21,135.00



VIRGINIA SHERIFFS' ASSOCIATION

DODGE CHARGER FULL SIZE POLICE RATED SEDAN - RWD - V6 6 CYLINDER (LDDE48) SPECIFICATION #15

2018 Dodge Charger (LDDE48)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Police Rated Full Size Sedan - RWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Dodge Charger (LDDE48)

Code	Description
LDDE48	Dodge Charger Police Rated Sedan
27A	Customer Preferred Package
X5X9	HD Cloth Front Bucket Seats W/Vinyl Rear
LNF	Driver's Side (Left Hand) Spotlight
CKJ	Heavy Duty Black Vinyl
ERB	V6 Engine
TBW	Full size spare tire
W8B	18" Wheel covers
LBG	Front Map Lights
AWC	Fleet Safety Package

1. **REMOTE KEYLESS ENTRY**

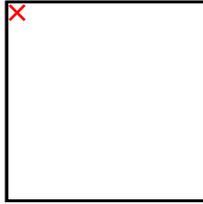
- a. 4 key fobs

2. **WARRANTY**

- a. Powertrain: 5 year/ 100,000 miles

3. **SAFETY**

- a. Back up camera



VIRGINIA SHERIFFS' ASSOCIATION

DODGE CHARGER FULL SIZE POLICE RATED SEDAN - RWD - V6 6 CYLINDER (LDDE48) SPECIFICATION #15

2018 Dodge Charger (LDDE48)

The Dodge Charger (LDDE48) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$21,025.50	\$21,142.00	\$21,235.00	\$21,135.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Charger (LDDE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$21,025.50	\$21,142.00	\$21,235.00	\$21,135.00

Order Code Delete Options		Dogwood	Colonial	Heritage & Chesapeake
MDA ¹ MDA ² MDA ³	Front License Bracket	NC ¹	NC ²	NC ³
TBF ¹ TBF ² TBF ³	Full size Spare (Tire Inflation Kit Provided) <i>Details: Tire Service Kit (XFP)¹</i>	(\$89.00) ¹	\$89.00 ²	(\$94.00) ³
MSY ¹ MSY ² MSY ³	Delete Badge <i>Details: Dodge Grille Badge (MG4)¹</i>	NC ¹	NC ²	NC ³
LBG ¹ LBG ² LBG ³	Front Reading/Map Lamps	(\$67.00) ¹	\$67.00 ²	(\$70.00) ³
LNF ¹ LNF ² LNF ³	Black Left Spot Lamp	(\$187.00) ¹	\$187.00 ²	(\$197.00) ³
	Delivery Fee - Dogwood District	Incl.	NC	(\$350.00)
	Delivery Fee - Colonial District	Incl.	NC	(\$250.00)
	Delivery Fee - Heritage District	Incl.	\$100.00	(\$150.00)
	Delivery Fee - Chesapeake District	Incl.	\$100.00	(\$50.00)

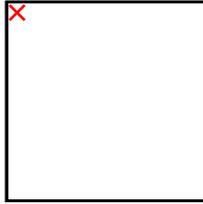
Order Code Add Options		Dogwood	Colonial	Heritage & Chesapeake
LNA ¹ LNA ² LNA ³	Right-hand pillar mounted 6" spotlight with clear halogen bulb, factory installed <i>M/H LNF¹</i> <i>must have left side light can't confirm halogen bulb²</i> <i>Requires LNF - Left Hand Spot Lamp³</i>	\$187.00 ¹	\$187.00 ²	\$198.00 ³
AEB ¹ AEB ² AEB ³	Street appearance group <i>Details: Floor Carpet (CKD) Full Length Floor Console (CUF) Power Heated Mirrors w/Man F/Away (GUK) Exterior Mirrors w/Heating Element (NHJ) Illuminated Front Cupholders (CWP) Front/Rear Climate Control Outlets (XGA) Front Reading/Map Lamps (LBG) Dual Remote USB Port - Charge Only (RS4) Media Hub (2 USB, Aux) (RS6) 18" Wheel Covers (W8A) Replace Full Console w/Mini Console (CM8)¹</i> <i>must have wheel covers and reading lamps in standard spec²</i>	\$334.00 ¹	\$231.00 ²	\$353.00 ³
GXQ ¹ GXQ ² GXQ ³	Additional non-key Alike Fobs <i>N/A W/GXA; N/A W/GXE; N/A W/GXF; N/A W/GXG¹</i> <i>not available with any of the "entire fleet alike key" options²</i>	\$89.00 ¹	\$89.00 ²	\$94.00 ³
CW6 ¹ CW6 ² CW6 ³	Deactivate Rear Doors/Windows	\$67.00 ¹	\$67.00 ²	\$71.00 ³

VEHICLE:	Charger (LDDE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$21,025.50	\$21,142.00	\$21,235.00	\$21,135.00

AHM ¹	Convenience Group 1	\$427.00 ¹	\$427.00 ²	\$452.00 ³
AHM ²	<i>Details: Pwr Driver/Pass 4-Way Lumbar Adjust (JRN) Power Front Driver/Passenger Seats (JPT)</i>			
AHM ³	<i>Power Adjustable Pedals (XAP)¹</i>			
*C8/-X9 ¹	HD cloth bucket & rear bench seats/black	\$107.00 ¹	(\$107.00) ²	NC ³
*C8/-X9 ²	<i>N/A W/GXA; N/A W/GXE; N/A W/GXF; N/A W/GXG¹</i>			
*C8/-X9 ³	<i>this is a credit option²</i>			
DR3 ¹	220 mm rear axle	\$102.00 ¹	\$102.00 ²	\$109.00 ³
DR3 ²	<i>Details: GVW Rating - 5450# (Z1B) INCLUDED W/EZH¹</i>			
DR3 ³				
GUK ¹	Power heated mirrors w/man F/away	\$53.00 ¹	NA ²	\$57.00 ³
GUK ²	<i>Details: Body Color Exterior Mirrors (LEP) Exterior Mirrors w/Heating Element (NHJ)</i>			
GUK ³	<i>INCLUDED W/AEB¹</i>			
TYL ¹	245/55R18 BSW Performance tires	\$160.00 ¹	\$160.00 ²	\$170.00 ³
TYL ²	<i>Details: Goodyear Brand Tires (TZA)¹</i>			
TYL ³				
AYE ¹	Patrol Package Base Prep	\$1,780.00 ¹	\$1,780.00 ²	\$1,880.00 ³
AYE ²	<i>Details: Front & Rear Wire Harness (XPW) Power Distribution Center (XWK) Siren Speaker & Bracket (XWP) Trunk Tray & Cooling Fan (XWQ) ONLY 1: AYE OR AYW INCLUDES PACKAGE</i>			
AYE ³	<i>AYW CONTENT¹</i> <i>n/a with AYW²</i>			
AYW ¹	Patrol Package Wiring Prep Package	\$1,024.00 ¹	\$1,024.00 ²	\$1,081.00 ³
AYW ²	<i>Details: Front & Rear Wire Harness (XPW) Power Distribution Center (XWK) ONLY 1: AYE OR</i>			
AYW ³	<i>AYW¹</i> <i>n/a with AYE²</i>			
AYJ ¹	Max Flow Package	\$134.00 ¹	\$134.00 ²	\$141.00 ³
AYJ ²	<i>Details: Lower Grille Texture - Police (MLD)¹</i>			
AYJ ³				
CBT ¹	Steel Seat Back Panel Inserts	\$120.00 ¹	\$120.00 ²	\$127.00 ³
CBT ²				
CBT ³				
CKD ¹	Floor Carpet	\$111.00 ¹	\$111.00 ²	\$118.00 ³
CKD ²	<i>Details: Front & Rear Floor Mats (CLZ) N/A WCK9 INCLUDED W/AEB¹</i>			
CKD ³	<i>included with AEB²</i>			
CM8 ¹	Replace Full Console w/Mini Console	NC ¹	NC ²	NC ³
CM8 ²	<i>M/H AEB INCLUDED W/AEB AND CUG¹</i>			
CM8 ³	<i>must have AEB²</i>			
CUG ¹	Police Floor Console	\$414.00 ¹	\$414.00 ²	\$438.00 ³
CUG ²	<i>M/H CUM; N/A W/AV2¹</i>			
CUG ³				
GXF ¹	Entire Fleet Alike Key (FREQ 1)	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXF ²	<i>N/A W/GXA; N/A W/GXE; N/A W/GXG¹</i>			
GXF ³				
GXA ¹	Entire Fleet Alike Key (FREQ 2)	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXA ²	<i>N/A W/GXE; N/A W/GXF; N/A W/GXG¹</i>			
GXA ³				

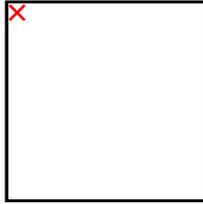
VEHICLE:	Charger (LDDE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$21,025.50	\$21,142.00	\$21,235.00	\$21,135.00

GXE ¹ GXE ² GXE ³	Entire Fleet Alike Key (FREQ 3) <i>N/A W/GXA; N/A W/GXF; N/A W/GXG</i> ¹	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXG ¹ GXG ² GXG ³	Entire Fleet Alike Key (FREQ 4) <i>N/A W/GXA; N/A W/GXE; N/A W/GXF</i> ¹	\$125.00 ¹	\$125.00 ²	\$132.00 ³
LNA ¹ LNA ² LNA ³	Matching Right Spot Lamp <i>M/H LNF</i> ¹ <i>must have left side spot lamp</i> ²	\$187.00 ¹	\$187.00 ²	\$141.00 ³
LNX ¹ LNX ² LNX ³	LED Spot Lamps <i>M/H LNF W/LNA 267</i> ¹ <i>left side only for both sides total cost is \$267</i> ²	\$134.00 ¹	\$134.00 ²	\$282.00 ³
LSA ¹ LSA ² LSA ³	Security Alarm <i>The Vehicle Security Alarm[1] monitors the doors, liftgate and ignition switch for unauthorized operation. The horn will sound and the headlamps, parking lamps and/or turn signals will flash repeatedly for a predetermined amount of time, alerting you of unauthorized entry or operation. 1. Vehicle must be locked and system activated for alarm to sound.</i> ¹	\$134.00 ¹	\$134.00 ²	\$141.00 ³
M2B ¹ M2B ² M2B ³	White Graphics - Front Doors <i>ONLY 1: M2B OR M2C</i> ¹ <i>included with M2C</i> ²	\$423.00 ¹	\$423.00 ²	\$447.00 ³
M2C ¹ M2C ² M2C ³	White Graphics - All Doors <i>ONLY 1: M2B OR M2C</i> ¹ <i>includes M2B</i> ²	\$841.00 ¹	\$841.00 ²	\$889.00 ³
M3F ¹ M3F ² M3F ³	White Hood Graphics	\$231.00 ¹	\$231.00 ²	\$245.00 ³
M3G ¹ M3G ² M3G ³	White Roof - Graphics	\$240.00 ¹	\$240.00 ²	\$254.00 ³
M3H ¹ M3H ² M3H ³	White Decklid Graphics	\$156.00 ¹	\$156.00 ²	\$165.00 ³
NHK ¹ NHK ² NHK ³	Engine Block Heater <i>The engine block heater warms the engine and engine oil to make it easier to start in cold weather and reduces startup wear.</i> ¹	\$85.00 ¹	\$85.00 ²	\$90.00 ³
NZE ¹ NZE ² NZE ³	Base Engine Controller <i>The base engine controller determines the air/fuel ratio, ignition timing, idle speed and variable valve timing for optimum engine performance and efficiency.</i> ¹	NC ¹	NC ²	NC ³
TBH ¹ TBH ² TBH ³	Full Spare Tire Relocation Bracket <i>M/H TBW N/A W/TBF</i> ¹ <i>must have full size spare tire</i> ²	\$129.00 ¹	\$129.00 ²	\$137.00 ³
XDG ¹ XDG ² XDG ³	Passenger Side Ballistic Door Panel	\$2,092.00 ¹	\$2,092.00 ²	\$2,209.00 ³



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>DODGE CHARGER FULL SIZE POLICE RATED SEDAN - RWD - V6 6 CYLINDER - WITH INTEGRATED DISPLAY PACKAGE (Specification #16)</u>			
Auto World of Big Stone Gap Inc	2018 Dodge Charger (LDDE48)	★Dogwood	\$22,966.98
Dominion of Bedford	2018 Dodge Charger (LDDE48)	★Colonial	\$23,083.00
HALL AUTOMOTIVE	2018 Dodge Charger (LDDE48)	★Heritage	\$23,176.00
HALL AUTOMOTIVE	2018 Dodge Charger (LDDE48)	★Chesapeake	\$23,076.00



VIRGINIA SHERIFFS' ASSOCIATION

DODGE CHARGER FULL SIZE POLICE RATED SEDAN - RWD - V6 6 CYLINDER - WITH INTEGRATED DISPLAY PACKAGE SPECIFICATION #16

2018 Dodge Charger (LDDE48)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Police Rated Full Size Sedan - RWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Dodge Charger (LDDE48)

Code	Description
LDDE48	Dodge Charger Police Rated Sedan
AV2	Integrated Display Package
X5X9	HD Cloth Front Bucket Seats W/Vinyl Rear
LNF	Driver's Side (Left Hand) Spotlight
CKJ	Heavy Duty Black Vinyl Floor
ERB	V6 Engine
TBW	Full size spare tire
W8B	18" Wheel covers
LBG	Front Map Lights
AWC	Fleet Safety Package

1. REMOTE KEYLESS ENTRY

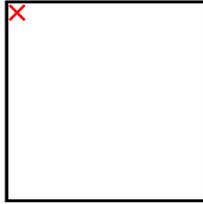
- a. 4 key fobs

2. WARRANTY

- a. Powertrain: 5 year/ 100,000 miles

3. SAFETY

- a. Back up camera



VIRGINIA SHERIFFS' ASSOCIATION

DODGE CHARGER FULL SIZE POLICE RATED SEDAN - RWD - V6 6 CYLINDER - WITH INTEGRATED DISPLAY PACKAGE SPECIFICATION #16

2018 Dodge Charger (LDDE48)

The Dodge Charger (LDDE48) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$22,966.98	\$23,083.00	\$23,176.00	\$23,076.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Charger (LDDE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$22,966.98	\$23,083.00	\$23,176.00	\$23,076.00

Order Code Delete Options		Dogwood	Colonial	Heritage & Chesapeake
MDA ¹ MDA ² MDA ³	Front License Bracket	NC ¹	NC ²	NC ³
TBF ¹ TBF ² TBF ³	Full size Spare (Tire Inflation Kit Provided) <i>Details: Tire Service Kit (XFP)</i> ¹	(\$89.00) ¹	\$89.00 ²	(\$94.00) ³
MSY ¹ MSY ² MSY ³	Delete Badge <i>Details: Dodge Grille Badge (MG4)</i> ¹	NC ¹	NC ²	NC ³
LBG ¹ LBG ² LBG ³	Front Reading/Map Lamps	(\$67.00) ¹	\$67.00 ²	(\$70.00) ³
LNF ¹ LNF ² LNF ³	Black Left Spot Lamp	(\$187.00) ¹	\$187.00 ²	(\$197.00) ³
	Delivery Fee - Dogwood District	Incl.	NC	(\$350.00)
	Delivery Fee - Colonial District	Incl.	NC	(\$250.00)
	Delivery Fee - Heritage District	Incl.	\$100.00	(\$150.00)
	Delivery Fee - Chesapeake District	Incl.	\$100.00	(\$50.00)

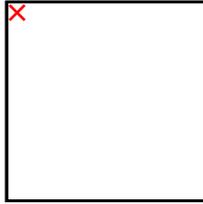
Order Code Add Options		Dogwood	Colonial	Heritage & Chesapeake
AYE ¹ AYE ² AYE ³	Patrol Package Base Prep <i>Details: Front & Rear Wire Harness (XPW) Power Distribution Center (XWK) Siren Speaker & Bracket (XWP) Trunk Tray & Cooling Fan (XWQ) ONLY 1: AYE OR AYW INCLUDES PACKAGE AYW CONTENT</i> ¹ <i>n/a AYW</i> ²	\$1,780.00 ¹	\$1,780.00 ²	\$1,880.00 ³
AYW ¹ AYW ² AYW ³	Patrol Package Wiring Prep Package <i>Details: Front & Rear Wire Harness (XPW) Power Distribution Center (XWK) ONLY 1: AYE OR AYW</i> ¹ <i>n/a AYW</i> ²	\$1,024.00 ¹	\$1,024.00 ²	\$1,081.00 ³
CUG ¹ CUG ² CUG ³	Police Floor Console <i>M/H CUM; N/A W/AV2</i> ¹	\$414.00 ¹	NA ²	\$438.00 ³
AEB ¹ AEB ² AEB ³	Street appearance group <i>Details: Floor Carpet (CKD) Full Length Floor Console (CUF) Power Heated Mirrors w/Man F/Away (GUK) Exterior Mirrors w/Heating Element (NHJ) Illuminated Front Cupholders (CWP) Front/Rear Climate Control Outlets (XGA) Front Reading/Map Lamps (LBG) Dual Remote USB Port - Charge Only (RS4) Media Hub (2 USB, Aux) (RS6) 18" Wheel Covers (W8A) Replace Full Console w/Mini Console (CM8)</i> ¹ <i>this price requires spec options of reading lamps and wheel covers</i> ²	\$334.00 ¹	\$231.00 ²	\$353.00 ³

VEHICLE:	Charger (LDDE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$22,966.98	\$23,083.00	\$23,176.00	\$23,076.00

CW6 ¹ CW6 ² CW6 ³	Deactivate Rear Doors/Windows	\$67.00 ¹	\$67.00 ²	\$71.00 ³
GXQ ¹ GXQ ² GXQ ³	Additional non-key Alike Fobs <i>N/A W/GXA; N/A W/GXE; N/A W/GXF; N/A W/GXG</i> ¹ <i>n/a with any of the Entire Key Alike options</i> ²	\$89.00 ¹	\$89.00 ²	\$94.00 ³
*C8/-X9 ¹ *C8/-X9 ² *C8/-X9 ³	HD cloth bucket & rear bench seats/black <i>N/A W/GXA; N/A W/GXE; N/A W/GXF; N/A W/GXG</i> ¹ <i>this is a credit option</i> ²	\$107.00 ¹	(\$107.00) ²	NC ³
AHM ¹ AHM ² AHM ³	Convenience Group 1 <i>Details: Pwr Driver/Pass 4-Way Lumbar Adjust (JRN) Power Front Driver/Passenger Seats (JPT) Power Adjustable Pedals (XAP)</i> ¹	\$427.00 ¹	\$427.00 ²	\$452.00 ³
DR3 ¹ DR3 ² DR3 ³	220 mm rear axle <i>Details: GVW Rating - 5450# (Z1B) INCLUDED W/EZH</i> ¹	\$102.00 ¹	\$102.00 ²	\$109.00 ³
GUK ¹ GUK ² GUK ³	Power heated mirrors w/man F/away <i>Details: Body Color Exterior Mirrors (LEP) Exterior Mirrors w/Heating Element (NHJ) INCLUDED W/AEB</i> ¹	\$53.00 ¹	NA ²	\$57.00 ³
TYL ¹ TYL ² TYL ³	245/55R18 BSW Performance tires <i>Details: Goodyear Brand Tires (TZA)</i> ¹	\$160.00 ¹	\$160.00 ²	\$170.00 ³
AYJ ¹ AYJ ² AYJ ³	Max Flow Package <i>Details: Lower Grille Texture - Police (MLD)</i> ¹	\$134.00 ¹	\$134.00 ²	\$141.00 ³
CBT ¹ CBT ² CBT ³	Steel Seat Back Panel Inserts	\$120.00 ¹	\$120.00 ²	\$127.00 ³
CKD ¹ CKD ² CKD ³	Floor Carpet <i>Details: Front & Rear Floor Mats (CLZ) N/A WCK9 INCLUDED W/AEB</i> ¹ <i>included in AEB</i> ²	\$111.00 ¹	\$111.00 ²	\$118.00 ³
CM8 ¹ CM8 ² CM8 ³	Replace Full Console w/Mini Console <i>M/H AEB INCLUDED W/AEB AND CUG</i> ¹ <i>must have AEB</i> ²	NC ¹	NC ²	NC ³
GXF ¹ GXF ² GXF ³	Entire Fleet Alike Key (FREQ 1) <i>N/A W/GXA; N/A W/GXE; N/A W/GXG</i> ¹	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXA ¹ GXA ² GXA ³	Entire Fleet Alike Key (FREQ 2) <i>N/A W/GXE; N/A W/GXF; N/A W/GXG</i> ¹	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXE ¹ GXE ² GXE ³	Entire Fleet Alike Key (FREQ 3) <i>N/A W/GXA; N/A W/GXF; N/A W/GXG</i> ¹	\$125.00 ¹	\$125.00 ²	\$132.00 ³

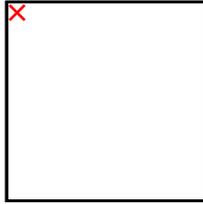
VEHICLE:	Charger (LDDE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$22,966.98	\$23,083.00	\$23,176.00	\$23,076.00

GXG ¹ GXG ² GXG ³	Entire Fleet Alike Key (FREQ 4) <i>N/A W/GXA; N/A W/GXE; N/A W/GXF</i> ¹	\$125.00 ¹	\$125.00 ²	\$132.00 ³
LNA ¹ LNA ² LNA ³	Matching Right Spot Lamp <i>M/H LNF</i> ¹	\$187.00 ¹	\$187.00 ²	\$198.00 ³
LNX ¹ LNX ² LNX ³	LED Spot Lamps <i>M/H LNF W/LNA 267</i> ¹ <i>price is left side only. if right side LNA added, total cost is \$267</i> ²	\$134.00 ¹	\$134.00 ²	\$282.00 ³
LSA ¹ LSA ² LSA ³	Security Alarm <i>The Vehicle Security Alarm[1] monitors the doors, liftgate and ignition switch for unauthorized operation. The horn will sound and the headlamps, parking lamps and/or turn signals will flash repeatedly for a predetermined amount of time, alerting you of unauthorized entry or operation. 1. Vehicle must be locked and system activated for alarm to sound.</i> ¹	\$134.00 ¹	\$134.00 ²	\$141.00 ³
M2B ¹ M2B ² M2B ³	White Graphics - Front Doors <i>ONLY 1: M2B OR M2C</i> ¹ <i>n/a M2C</i> ²	\$423.00 ¹	\$423.00 ²	\$447.00 ³
M2C ¹ M2C ² M2C ³	White Graphics - All Doors <i>ONLY 1: M2B OR M2C</i> ¹ <i>includes M2B</i> ²	\$841.00 ¹	\$841.00 ²	\$889.00 ³
M3F ¹ M3F ² M3F ³	White Hood Graphics	\$231.00 ¹	\$231.00 ²	\$245.00 ³
M3G ¹ M3G ² M3G ³	White Roof - Graphics	\$240.00 ¹	\$240.00 ²	\$254.00 ³
M3H ¹ M3H ² M3H ³	White Decklid Graphics	\$156.00 ¹	\$156.00 ²	\$165.00 ³
NHK ¹ NHK ² NHK ³	Engine Block Heater <i>The engine block heater warms the engine and engine oil to make it easier to start in cold weather and reduces startup wear.</i> ¹	\$85.00 ¹	\$85.00 ²	\$90.00 ³
NZE ¹ NZE ² NZE ³	Base Engine Controller <i>The base engine controller determines the air/fuel ratio, ignition timing, idle speed and variable valve timing for optimum engine performance and efficiency.</i> ¹	NC ¹	NC ²	NC ³
TBH ¹ TBH ² TBH ³	Full Spare Tire Relocation Bracket <i>M/H TBW N/A W/TBF</i> ¹ <i>must have full size spare tire</i> ²	\$129.00 ¹	\$129.00 ²	\$137.00 ³
XDG ¹ XDG ² XDG ³	Passenger Side Ballistic Door Panel	\$2,092.00 ¹	\$2,092.00 ²	\$2,209.00 ³
XDV ¹ XDV ² XDV ³	Drive Side Ballistic Door Panel	\$2,092.00 ¹	\$2,092.00 ²	\$2,209.00 ³



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>DODGE CHARGER FULL SIZE POLICE RATED SEDAN - RWD - 5.7 LITER HEMI V8 (LDDE48) (Specification #17)</u>			
Auto World of Big Stone Gap Inc	2018 Dodge Charger (LDDE48)	★Dogwood	\$21,950.40
Dominion of Bedford	2018 Dodge Charger (LDDE48)	★Colonial	\$22,067.00
HALL AUTOMOTIVE	2018 Dodge Charger (LDDE48)	★Heritage	\$22,160.00
HALL AUTOMOTIVE	2018 Dodge Charger (LDDE48)	★Chesapeake	\$22,060.00



VIRGINIA SHERIFFS' ASSOCIATION

DODGE CHARGER FULL SIZE POLICE RATED SEDAN - RWD - 5.7 LITER HEMI V8 (LDDE48) SPECIFICATION #17

2018 Dodge Charger (LDDE48)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Police Rated Full Size Sedan - RWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Dodge Charger (LDDE48)

Code	Description
LDDE48	Dodge Charger Police Rated Sedan
29A	Customer Preferred Package
X5X9	HD Cloth Front Bucket Seats W/Vinyl Rear
LNF	Driver's Side (Left Hand) Spotlight
CKJ	Heavy Duty Black Vinyl Floor
EZH	5.7L HEMI V8
TBW	Full size spare tire
W8B	18" Wheel covers
LBG	Front Map Lights
AWC	Fleet Safety Package

1. REMOTE KEYLESS ENTRY

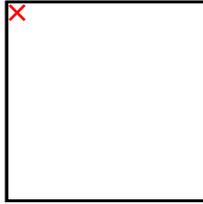
- a. 4 key fobs

2. WARRANTY

- a. Powertrain: 5 year/100,000 miles

3. SAFETY

- a. Back up camera



VIRGINIA SHERIFFS' ASSOCIATION

DODGE CHARGER FULL SIZE POLICE RATED SEDAN - RWD - 5.7 LITER HEMI V8 (LDDE48) SPECIFICATION #17

2018 Dodge Charger (LDDE48)

The Dodge Charger (LDDE48) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$21,950.40	\$22,067.00	\$22,160.00	\$22,060.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Charger (LDDE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$21,950.40	\$22,067.00	\$22,160.00	\$22,060.00

Order Code Delete Options		Dogwood	Colonial	Heritage & Chesapeake
TBF ¹ TBF ² TBF ³	Full size spare (tire inflation kit provided) <i>Details: Tire Service Kit (XFP)</i> ¹	(\$89.00) ¹	\$89.00 ²	(\$94.00) ³
MSY ¹ MSY ² MSY ³	Delete Badge <i>Details: Dodge Grille Badge (MG4)</i> ¹	NC ¹	NC ²	NC ³
LBG ¹ LBG ² LBG ³	Front Reading/Map Lamps	(\$67.00) ¹	\$67.00 ²	(\$70.00) ³
LNF ¹ LNF ² LNF ³	Black Left Spot Lamp	(\$187.00) ¹	\$187.00 ²	(\$197.00) ³
	Delivery Fee - Dogwood District	Incl.	NC	(\$350.00)
	Delivery Fee - Colonial District	Incl.	NC	(\$250.00)
	Delivery Fee - Heritage District	Incl.	\$100.00	(\$150.00)
	Delivery Fee - Chesapeake District	Incl.	\$100.00	(\$50.00)

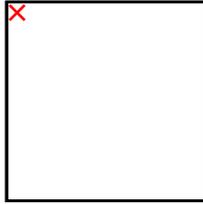
Order Code Add Options		Dogwood	Colonial	Heritage & Chesapeake
AEB ¹ AEB ² AEB ³	Street appearance group <i>Details: Floor Carpet (CKD) Full Length Floor Console (CUF) Power Heated Mirrors w/Man F/Away (GUK) Exterior Mirrors w/Heating Element (NHJ) Illuminated Front Cupholders (CWP) Front/Rear Climate Control Outlets (XGA) Front Reading/Map Lamps (LBG) Dual Remote USB Port - Charge Only (RS4) Media Hub (2 USB, Aux) (RS6) 18" Wheel Covers (W8A) Replace Full Console w/Mini Console (CM8)</i> ¹ <i>requires wheel covers and readings light in standard spec</i> ²	\$334.00 ¹	\$231.00 ²	\$353.00 ³
CW6 ¹ CW6 ² CW6 ³	Deactivate Rear Doors/Windows	\$67.00 ¹	\$67.00 ²	\$71.00 ³
GXQ ¹ GXQ ² GXQ ³	Additional Non-Key Alike Fobs <i>N/A W/GXA; N/A W/GXE; N/A W/GXF; N/A W/GXG</i> ¹ <i>n/a with any of the "entire fleet alike" options</i> ²	\$89.00 ¹	\$89.00 ²	\$94.00 ³
*C8/-X9 ¹ *C8/-X9 ² *C8/-X9 ³	HD Cloth Bucket & Rear Bench Seats/Black <i>Details: Power 6-Way Driver Seat (JPS)</i> ¹ <i>credit option</i> ²	\$107.00 ¹	(\$107.00) ²	NC ³
AHM ¹ AHM ² AHM ³	Convenience Group 1 <i>Details: Pwr Driver/Pass 4-Way Lumbar Adjust (JRN) Power Front Driver/Passenger Seats (JPT) Power Adjustable Pedals (XAP)</i> ¹	\$427.00 ¹	\$427.00 ²	\$452.00 ³

VEHICLE:	Charger (LDDE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$21,950.40	\$22,067.00	\$22,160.00	\$22,060.00

GUK ¹ GUK ² GUK ³	Power Heated Mirrors w/Man F/Away <i>Details: Body Color Exterior Mirrors (LEP) Exterior Mirrors w/Heating Element (NHJ) INCLUDED W/AEB¹</i>	\$53.00 ¹	NA ²	\$57.00 ³
TYL ¹ TYL ² TYL ³	245/55R18 BSW Performance Tires <i>Details: Goodyear Brand Tires (TZA)¹</i>	\$160.00 ¹	\$160.00 ²	\$170.00 ³
AYE ¹ AYE ² AYE ³	Patrol Package Base Prep <i>Details: Front & Rear Wire Harness (XPW) Power Distribution Center (XWK) Siren Speaker & Bracket (XWP) Trunk Tray & Cooling Fan (XWQ) ONLY 1: AYE OR AYW INCLUDES PACKAGE AYW CONTENT¹</i> <i>n/a AYH²</i>	\$1,780.00 ¹	\$1,780.00 ²	\$1,880.00 ³
AYW ¹ AYW ² AYW ³	Patrol Package Wiring Prep Package <i>Details: Front & Rear Wire Harness (XPW) Power Distribution Center (XWK) ONLY 1: AYE OR AYW¹</i> <i>n/a AYE²</i>	\$1,024.00 ¹	\$1,024.00 ²	\$1,081.00 ³
AYJ ¹ AYJ ² AYJ ³	Max Flow Package <i>Details: Lower Grille Texture - Police (MLD)¹</i>	\$134.00 ¹	\$134.00 ²	\$141.00 ³
CBT ¹ CBT ² CBT ³	Steel Seat Back Panel Inserts	\$120.00 ¹	\$120.00 ²	\$127.00 ³
CKD ¹ CKD ² CKD ³	Floor Carpet <i>Details: Front & Rear Floor Mats (CLZ) N/A WCK9 INCLUDED W/AEB¹</i> <i>included in AEB²</i>	\$111.00 ¹	\$111.00 ²	\$118.00 ³
CM8 ¹ CM8 ² CM8 ³	Replace Full Console w/Mini Console <i>M/H AEB INCLUDED W/AEB AND CUG¹</i> <i>must have AEB²</i>	NC ¹	NC ²	NC ³
CUG ¹ CUG ² CUG ³	Police Floor Console <i>M/H CUM; N/A W/AV2¹</i> <i>must have AEB²</i>	\$414.00 ¹	\$414.00 ²	\$438.00 ³
GXF ¹ GXF ² GXF ³	Entire Fleet Alike (FREQ 1) <i>N/A W/GXA; N/A W/GXE; N/A W/GXG¹</i>	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXA ¹ GXA ² GXA ³	Entire Fleet Alike (FREQ 2) <i>N/A W/GXE; N/A W/GXF; N/A W/GXG¹</i>	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXE ¹ GXE ² GXE ³	Entire Fleet Alike (FREQ 3) <i>N/A W/GXA; N/A W/GXF; N/A W/GXG¹</i>	\$125.00 ¹	\$125.00 ²	\$132.00 ³
GXG ¹ GXG ² GXG ³	Entire Fleet Alike (FREQ 4) <i>N/A W/GXA; N/A W/GXE; N/A W/GXF¹</i>	\$125.00 ¹	\$125.00 ²	\$132.00 ³
LNA ¹ LNA ² LNA ³	Matching Right Spot Lamp <i>M/H LNF¹</i> <i>must have left spot light²</i>	\$187.00 ¹	\$187.00 ²	\$198.00 ³

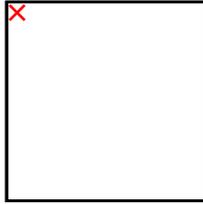
VEHICLE:	Charger (LDDE48)			
DEALER:	Auto World of Big Stone Gap Inc	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$21,950.40	\$22,067.00	\$22,160.00	\$22,060.00

LNX ¹ LNX ² LNX ³	LED Spot Lamps <i>M/H LNF W/LNA 267¹</i> <i>price is for left side only. price for both sides is \$267²</i>	\$134.00 ¹	\$134.00 ²	\$282.00 ³
LSA ¹ LSA ² LSA ³	Security Alarm <i>The Vehicle Security Alarm[1] monitors the doors, liftgate and ignition switch for unauthorized operation. The horn will sound and the headlamps, parking lamps and/or turn signals will flash repeatedly for a predetermined amount of time, alerting you of unauthorized entry or operation. 1. Vehicle must be locked and system activated for alarm to sound. 1</i>	\$134.00 ¹	\$134.00 ²	\$141.00 ³
M2B ¹ M2B ² M2B ³	White Graphic - Front Doors <i>ONLY 1: M2B OR M2C¹</i> <i>included with M2C²</i>	\$423.00 ¹	\$423.00 ²	\$447.00 ³
M2C ¹ M2C ² M2C ³	White Graphics - All Doors <i>ONLY 1: M2B OR M2C¹</i> <i>includes M2B²</i>	\$841.00 ¹	\$841.00 ²	\$889.00 ³
M3F ¹ M3F ² M3F ³	White Hood Graphics	\$231.00 ¹	\$231.00 ²	\$245.00 ³
M3G ¹ M3G ² M3G ³	White Roof Graphics	\$240.00 ¹	\$240.00 ²	\$254.00 ³
M3H ¹ M3H ² M3H ³	White Decklid Graphics	\$156.00 ¹	\$156.00 ²	\$165.00 ³
NHK ¹ NHK ² NHK ³	Engine Block Heater <i>The engine block heater warms the engine and engine oil to make it easier to start in cold weather and reduces startup wear. 1</i>	\$85.00 ¹	\$85.00 ²	\$90.00 ³
NZE ¹ NZE ² NZE ³	Base Engine Controller <i>The base engine controller determines the air/fuel ratio, ignition timing, idle speed and variable valve timing for optimum engine performance and efficiency. 1</i>	NC ¹	NC ²	NC ³
TBH ¹ TBH ² TBH ³	Full Spare Tire Relocation Bracket <i>M/H TBW N/A W/TBF¹</i> <i>must have full size spare tire²</i>	\$129.00 ¹	\$129.00 ²	\$137.00 ³
XDG ¹ XDG ² XDG ³	Passenger Side Ballistic Door Panel	\$2,092.00 ¹	\$2,092.00 ²	\$2,209.00 ³
XDV ¹ XDV ² XDV ³	Drive Side Ballistic Door Panel	\$2,092.00 ¹	\$2,092.00 ²	\$2,209.00 ³
XF ¹ XF ² XF ³	Equipment Mounting Bracket <i>M/H CUM: N/A W/AEB: N/A W/CUG¹</i> <i>n/a AEB²</i>	NC ¹	NC ²	NC ³
XKN ¹ XKN ² XKN ³	Flex Fuel Vehicle <i>Flexible Fuel Vehicles are capable of running on alternate fuels such as ethanol. M/H ERB; N/A W/29A¹</i>	NA ¹	NA ²	NA ³



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>DODGE DURANGO SPECIAL SERVICE - AWD - 3.6L V6 (WDEE75/2BX) (Specification #18)</u>			
Dominion of Bedford	2018 Dodge Durango (WDEE75/2BX)	★Dogwood	\$25,183.00
HALL AUTOMOTIVE	2018 Dodge Durango (WDEE75/2BX)	★Colonial	\$25,138.00
HALL AUTOMOTIVE	2018 Dodge Durango (WDEE75/2BX)	★Heritage	\$25,038.00
HALL AUTOMOTIVE	2018 Dodge Durango (WDEE75/2BX)	★Chesapeake	\$24,938.00



VIRGINIA SHERIFFS' ASSOCIATION

DODGE DURANGO SPECIAL SERVICE - AWD - 3.6L V6 (WDEE75/2BX) **SPECIFICATION #18**

2018 Dodge Durango (WDEE75/2BX)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Special Service Vehicle - AWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed..

Dodge Durango Special Service (WDEE75/26X)

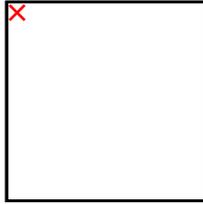
Code	Description
WDEE75	Dodge Durango Special Service
AHV	Special Service Group
*H7	Cloth Low-Back Bucket Seats
JPR	Power 8-Way Driver/Manual Passenger Seat
LNQ	Spot Lamp Wiring Prep
CFN	2nd Row 60/40 Folding Seat
ERB	3.6L V6 engine
MDA	Front License Bracket
XAC	Parkview (TM) Rear Back-up Camera - factory installed

1. **REMOTE KEYLESS ENTRY**

- a. 4 key fobs

2. **WARRANTY**

- a. Powertrain: 5 year/100,000 miles



VIRGINIA SHERIFFS' ASSOCIATION

DODGE DURANGO SPECIAL SERVICE - AWD - 3.6L V6 (WDEE75/2BX) SPECIFICATION #18

2018 Dodge Durango (WDEE75/2BX)

The Dodge Durango (WDEE75/2BX) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$25,183.00	\$25,138.00	\$25,038.00	\$24,938.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

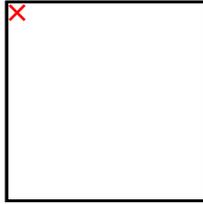
The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE: Durango (WDEE75/2BX)
DEALER: Dominion of Bedford HALL AUTOMOTIVE HALL AUTOMOTIVE HALL AUTOMOTIVE
ZONE: ★Dogwood ★Colonial ★Heritage ★Chesapeake
BASE PRICE: \$25,183.00 \$25,138.00 \$25,038.00 \$24,938.00

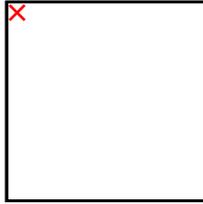
Order Code Delete Options		Dogwood	Colonial & Heritage & Chesapeake
	Delivery Fee - Dogwood District	NC	(\$350.00)
	Delivery Fee - Colonial District	NC	(\$250.00)
	Delivery Fee - Heritage District	\$100.00	(\$150.00)
	Delivery Fee - Chesapeake District	\$100.00	(\$50.00)

Order Code Add Options		Dogwood	Colonial & Heritage & Chesapeake
LM1 ¹ LM1 ²	Daytime running headlamps, Low Beam	\$36.00 ¹	\$38.00 ²
WGG ¹ WGG ²	Wrap-around grille guard - Dealer installed <i>Sentina models PB400 and PB8¹</i>	\$860.00 ¹	NA ²
ADL ¹ ADL ²	Skid plate package	\$263.00 ¹	\$278.00 ²
RSD ¹ RSD ²	Sirius XM Satellite Radio	\$174.00 ¹	\$184.00 ²
NHK ¹ NHK ²	Engine Block Heater	\$85.00 ¹	\$90.00 ²
RH1 ¹ RH1 ²	Single Disc Remote CD Player	\$441.00 ¹	\$466.00 ²
YEP ¹ YEP ²	Manuf Statement of Origin	NC ¹	NC ²
AHX ¹ AHX ²	Trailer Tow Group IV	\$886.00 ¹	\$936.00 ²
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>DODGE DURANGO SPECIAL SERVICE -RWD - 3.6L V6 (WDDE75/2BX) (Specification #19)</u>			
Dominion of Bedford	2018 Dodge Durango SSV (WDDE75/2BX)	★Dogwood	\$23,692.00
Dominion of Bedford	2018 Dodge Durango SSV (WDDE75/2BX)	★Colonial	\$23,692.00
HALL AUTOMOTIVE	2018 Dodge Durango SSV (WDDE75/2BX)	★Heritage	\$23,662.00
HALL AUTOMOTIVE	2018 Dodge Durango SSV (WDDE75/2BX)	★Chesapeake	\$23,562.00



VIRGINIA SHERIFFS' ASSOCIATION

DODGE DURANGO SPECIAL SERVICE -RWD - 3.6L V6 (WDDE75/2BX) SPECIFICATION #19

2018 Dodge Durango SSV (WDDE75/2BX)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Special Service Vehicle - RWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed..

Dodge Durango Special Service (WDEE75/26X)

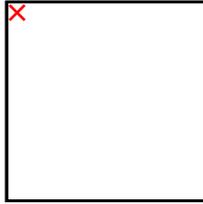
Code	Description
WDDE75	Dodge Durango Special Service
AHV	Special Service Group
*H7	Cloth Low-Back Bucket Seats
JPR	Power 8-Way Driver/Manual Passenger Seat
LNQ	Spot Lamp Wiring Prep
CFN	2nd Row 60/40 Folding Seat
ERC	3.6L V6 engine
MDA	Front License Bracket
XAC	Parkview (TM) Rear Back-up Camera - factory installed

1. REMOTE KEYLESS ENTRY

- a. 4 key fobs

2. WARRANTY

- a. Powertrain: 5 year/100,000 miles



VIRGINIA SHERIFFS' ASSOCIATION

DODGE DURANGO SPECIAL SERVICE -RWD - 3.6L V6 (WDDE75/2BX) SPECIFICATION #19

2018 Dodge Durango SSV (WDDE75/2BX)

The Dodge Durango SSV (WDDE75/2BX) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,692.00	\$23,692.00	\$23,662.00	\$23,562.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

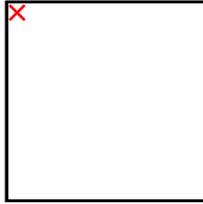
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NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Durango SSV (WDDE75/2BX)			
DEALER:	Dominion of Bedford	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$23,692.00	\$23,692.00	\$23,662.00	\$23,562.00

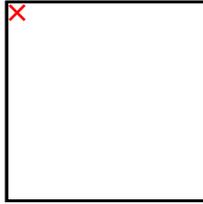
Order Code Delete Options		Dogwood & Colonial	Heritage & Chesapeake
	Delivery Fee - Dogwood District	NC	(\$350.00)
	Delivery Fee - Colonial District	NC	(\$250.00)
	Delivery Fee - Heritage District	\$100.00	(\$150.00)
	Delivery Fee - Chesapeake District	\$100.00	(\$50.00)

Order Code Add Options		Dogwood & Colonial	Heritage & Chesapeake
LM1 ¹	Daytime running headlamps, Low Beam	\$36.00 ¹	\$38.00 ²
LM1 ²			
WGG ¹	Wrap-around grille guard - Dealer Installed <i>Setina model PB400 and PB8</i> ¹	\$860.00 ¹	NA ²
WGG ²			
RH1 ¹	Single Disc Remote CD Player	\$441.00 ¹	\$466.00 ²
RH1 ²			
NHK ¹	Engine Block Heater	\$85.00 ¹	\$90.00 ²
NHK ²			
RSD ¹	Sirius XM Satellite Radio	\$174.00 ¹	\$184.00 ²
RSD ²			
YEP ¹	Manuf Statement of Origin	NC ¹	NC ²
YEP ²			
AHX ¹	Trailer Tow Group IV	\$886.00 ¹	\$936.00 ²
AHX ²			
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>DODGE DURANGO SPECIAL SERVICE - AWD - 5.7L HEMI V8 (WDEE75/25X) (Specification #20)</u>			
Dominion of Bedford	2018 Dodge Durango (WDEE75/25X)	★Dogwood	\$27,779.00
HALL AUTOMOTIVE	2018 Dodge Durango (WDEE75/25X)	★Colonial	\$27,733.00
HALL AUTOMOTIVE	2018 Dodge Durango (WDEE75/25X)	★Heritage	\$27,633.00
HALL AUTOMOTIVE	2018 Dodge Durango (WDEE75/25X)	★Chesapeake	\$27,533.00



VIRGINIA SHERIFFS' ASSOCIATION

DODGE DURANGO SPECIAL SERVICE - AWD - 5.7L HEMI V8 **(WDEE75/25X)** **SPECIFICATION #20**

2018 Dodge Durango (WDEE75/25X)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Special Service Vehicle - AWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed..

Dodge Durango Special Service (WDEE75/25X)

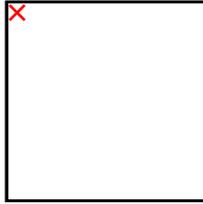
Code	Description
WDEE75	Dodge Durango Special Service
AHV	Special Service Group
*H7	Cloth Low-Back Bucket Seats
JPR	Power 8-Way Driver/Manual Passenger Seat
LNQ	Spot Lamp Wiring Prep
CFN	2nd Row 60/40 Folding Seat
EZH	5.7L V8 HEMI engine
MDA	Front License Bracket
XAC	Factory Installed Parkview Camera

1. REMOTE KEYLESS ENTRY

- a. 4 key fobs

2. WARRANTY

- a. Powertrain: 5 year/ 100,000 miles



VIRGINIA SHERIFFS' ASSOCIATION

DODGE DURANGO SPECIAL SERVICE - AWD - 5.7L HEMI V8 (WDEE75/25X) SPECIFICATION #20

2018 Dodge Durango (WDEE75/25X)

The Dodge Durango (WDEE75/25X) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$27,779.00	\$27,733.00	\$27,633.00	\$27,533.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

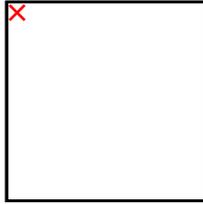
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NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE: Durango (WDEE75/25X)
DEALER: Dominion of Bedford HALL AUTOMOTIVE HALL AUTOMOTIVE HALL AUTOMOTIVE
ZONE: ★Dogwood ★Colonial ★Heritage ★Chesapeake
BASE PRICE: \$27,779.00 \$27,733.00 \$27,633.00 \$27,533.00

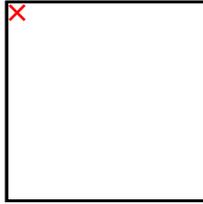
Order Code Delete Options		Dogwood	Colonial & Heritage & Chesapeake
	Delivery Fee - Dogwood District	NC	(\$350.00)
	Delivery Fee - Colonial District	NC	(\$250.00)
	Delivery Fee - Heritage District	\$100.00	(\$150.00)
	Delivery Fee - Chesapeake District	\$100.00	(\$50.00)

Order Code Add Options		Dogwood	Colonial & Heritage & Chesapeake
LM1 ¹ LM1 ²	Daytime running headlamps, Low Beam	\$36.00 ¹	\$38.00 ²
WGG ¹ WGG ²	Wrap-around grille guard - Dealer Installed <i>Setina model PB400 and PB8¹</i>	\$860.00 ¹	NA ²
ADL ¹ ADL ²	Skid plate package	\$263.00 ¹	\$278.00 ²
NHK ¹ NHK ²	Engine Block Heater	\$85.00 ¹	\$90.00 ²
YEP ¹ YEP ²	Manuf Statement of Origin	NC ¹	NC ²
RSD ¹ RSD ²	Sirius XM Satellite Radio	\$174.00 ¹	\$184.00 ²
RH1 ¹ RH1 ²	Single Disc Remote CD Player	\$441.00 ¹	\$466.00 ²
AHX ¹ AHX ²	Trailer Tow Group IV	\$886.00 ¹	\$936.00 ²
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>DODGE DURANGO SPECIAL SERVICE - RWD - 5.7L HEMI V8 (WDDE75/25X) (Specification #21)</u>			
Dominion of Bedford	2018 Dodge Durango SSV (WDDE75/25X)	★Dogwood	\$26,288.00
Dominion of Bedford	2018 Dodge Durango SSV (WDDE75/25X)	★Colonial	\$26,288.00
HALL AUTOMOTIVE	2018 Dodge Durango SSV (WDDE75/25X)	★Heritage	\$26,257.00
HALL AUTOMOTIVE	2018 Dodge Durango SSV (WDDE75/25X)	★Chesapeake	\$26,157.00



VIRGINIA SHERIFFS' ASSOCIATION

DODGE DURANGO SPECIAL SERVICE - RWD - 5.7L HEMI V8 **(WDDE75/25X)** **SPECIFICATION #21**

2018 Dodge Durango SSV (WDDE75/25X)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Special Service Vehicle - RWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed..

Dodge Durango Special Service (WDEE75/25X)

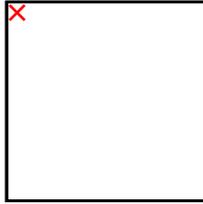
Code	Description
WDDE75	Dodge Durango Special Service
AHV	Special Service Group
*H7	Cloth Low-Back Bucket Seats
JPR	Power 8-Way Driver/Manual Passenger Seat
LNQ	Spot Lamp Wiring Prep
CFN	2nd Row 60/40 Folding Seat
EZH	5.7L V8 HEMI engine
MDA	Front License Bracket
XAC	Parkview Rear Back-up Camera

1. REMOTE KEYLESS ENTRY

- a. 4 key fobs

2. WARRANTY

- a. Powertrain: 5 year/100,000 miles



VIRGINIA SHERIFFS' ASSOCIATION

DODGE DURANGO SPECIAL SERVICE - RWD - 5.7L HEMI V8 (WDDE75/25X) SPECIFICATION #21

2018 Dodge Durango SSV (WDDE75/25X)

The Dodge Durango SSV (WDDE75/25X) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$26,288.00	\$26,288.00	\$26,257.00	\$26,157.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

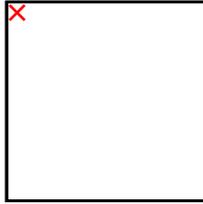
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NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Durango SSV (WDDE75/25X)			
DEALER:	Dominion of Bedford	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$26,288.00	\$26,288.00	\$26,257.00	\$26,157.00

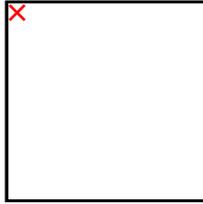
Order Code Delete Options		Dogwood & Colonial	Heritage & Chesapeake
	Delivery Fee - Dogwood District	NC	(\$350.00)
	Delivery Fee - Colonial District	NC	(\$250.00)
	Delivery Fee - Heritage District	\$100.00	(\$150.00)
	Delivery Fee - Chesapeake District	\$100.00	(\$50.00)

Order Code Add Options		Dogwood & Colonial	Heritage & Chesapeake
LM1 ¹	Daytime running headlamps, Low Beam	\$36.00 ¹	\$38.00 ²
LM1 ²			
WGG ¹	Wrap-around grille guard - Dealer Installed <i>Setina model PB400 and PB8</i> ¹	\$860.00 ¹	NA ²
WGG ²			
RH1 ¹	Single Disc Remote CD Player	\$441.00 ¹	\$466.00 ²
RH1 ²			
NHK ¹	Engine Block Heater	\$85.00 ¹	\$90.00 ²
NHK ²			
RSD ¹	Sirius XM Satellite Radio	\$174.00 ¹	\$184.00 ²
RSD ²			
YEP ¹	Manuf Statement of Origin	NC ¹	NC ²
YEP ²			
AHX ¹	Trailer Tow Group IV	\$886.00 ¹	\$936.00 ²
AHX ²			
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	
	Optional equipment - specify	NA	



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>DODGE RAM 1500 SPECIAL SERVICE CREW CAB 4X4 5.7L HEMI V8 (DS6T98/25D) (Specification #22)</u>			
Dominion of Bedford	2018 Dodge Ram 1500 SSV (DS6T98/25D)	★Dogwood	\$25,305.00
Dominion of Bedford	2018 Dodge Ram 1500 SSV (DS6T98/25D)	★Colonial	\$25,305.00
HALL AUTOMOTIVE	2018 Dodge Ram 1500 SSV (DS6T98/25D)	★Heritage	\$25,263.00
HALL AUTOMOTIVE	2018 Dodge Ram 1500 SSV (DS6T98/25D)	★Chesapeake	\$25,163.00



VIRGINIA SHERIFFS' ASSOCIATION

DODGE RAM 1500 SPECIAL SERVICE CREW CAB 4X4 5.7L HEMI V8 **(DS6T98/25D)** **SPECIFICATION #22**

2018 Dodge Ram 1500 SSV (DS6T98/25D)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Special Service Vehicle – 4x4. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed..

Dodge RAM 1500 SSV Crew Cab 4x4 (DS6T98/25D)

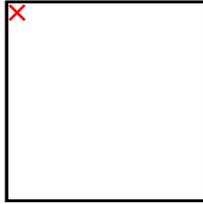
Code	Description
DS6T98/25D	Dodge RAM 1500 SSV Crew Cab 4x4
AHB	Special Service Group
*D5	Cloth Front/Vinyl Rear Seats
JRT	Power 10-Way Driver Seat
CFM	Rear Folding Seat
EZH	5.7L V8 HEMI Engine
TBB	Full Size Spare Tire
MDA	Front License Bracket
XAC	Parkview (TM) Rear Back-up Camera - factory installed

1. REMOTE KEYLESS ENTRY

- a. 4 Key Fobs

2. WARRANTY

- a. Powertrain: 5 year/100,000 miles



VIRGINIA SHERIFFS' ASSOCIATION

DODGE RAM 1500 SPECIAL SERVICE CREW CAB 4X4 5.7L HEMI V8 (DS6T98/25D) SPECIFICATION #22

2018 Dodge Ram 1500 SSV (DS6T98/25D)

The Dodge Ram 1500 SSV (DS6T98/25D) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$25,305.00	\$25,305.00	\$25,263.00	\$25,163.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

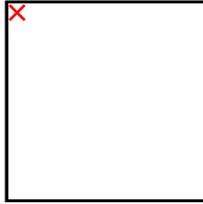
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NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Ram 1500 SSV (DS6T98/25D)			
DEALER:	Dominion of Bedford	Dominion of Bedford	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$25,305.00	\$25,305.00	\$25,263.00	\$25,163.00

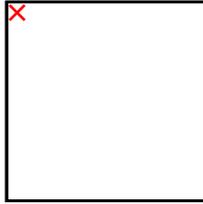
Order Code Delete Options		Dogwood & Colonial	Heritage & Chesapeake
XM9 ¹ XM9 ²	Spay in Bedliner	\$182.00 ¹	(\$188.00) ²
XF8 ¹ XF8 ²	Class IV Receiver Hitch	\$91.00 ¹	(\$94.00) ²
	Delivery Fee - Dogwood District	NC	(\$350.00)
	Delivery Fee - Colonial District	NC	(\$250.00)
	Delivery Fee - Heritage District	\$100.00	(\$150.00)
	Delivery Fee - Chesapeake District	\$100.00	(\$50.00)

Order Code Add Options		Dogwood & Colonial	Heritage & Chesapeake
CKE ¹ CKE ²	Carpet in lieu of rubber floor covering	\$100.00 ¹	\$104.00 ²
RSD ¹ RSD ²	SiriusXM Satellite Radio	\$177.00 ¹	\$184.00 ²
GPG ¹ GPG ²	Power Black Trailer tow mirrors, dealer installed <i>factory (not dealer) installed</i> ¹	NC ¹	\$170.00 ²
WGG ¹ WGG ²	Wrap-around grille guard, dealer installed <i>Ranchhand model GGD09HBL1</i> ¹	\$815.00 ¹	NA ²
LM1 ¹ LM1 ²	Daytime running headlamps, Low Beam	\$36.00 ¹	\$38.00 ²
LMK ¹ LMK ²	Daytime running headlamps, High Beam	\$36.00 ¹	\$38.00 ²
TXN ¹ TXN ²	LT265/70R17E OWL On/Off Road Tires	\$228.00 ¹	\$235.00 ²
AJB ¹ AJB ²	Remote Start and Security Group	\$359.00 ¹	\$372.00 ²
*D7/- X8 ¹ *D7/- X8 ²	Cloth Front Bench/ Vinyl Rear Seat/Black/Diesel Gray	\$41.00 ¹	\$43.00 ²
ADB ¹ ADB ²	Protection Group	\$205.00 ¹	\$212.00 ²
AED ¹ AED ²	Exterior Appearance Group	\$541.00 ¹	\$560.00 ²
AWS ¹ AWS ²	Smoker's Group	NA ¹	NA ²



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>CHEVROLET TAHOE 1500 FULL SIZE POLICE RATED UTILITY - RWD (CC15706/9C1) (Specification #23)</u>			
HALL AUTOMOTIVE	2018 Chevrolet Tahoe 1500 (CC15706/9C1)	★Dogwood	\$32,947.00
HALL AUTOMOTIVE	2018 Chevrolet Tahoe 1500 (CC15706/9C1)	★Colonial	\$32,847.00
HALL AUTOMOTIVE	2018 Chevrolet Tahoe 1500 (CC15706/9C1)	★Heritage	\$32,747.00
HALL AUTOMOTIVE	2018 Chevrolet Tahoe 1500 (CC15706/9C1)	★Chesapeake	\$32,647.00



VIRGINIA SHERIFFS' ASSOCIATION

CHEVROLET TAHOE 1500 FULL SIZE POLICE RATED UTILITY - RWD (CC15706/9C1) SPECIFICATION #23

2018 Chevrolet Tahoe 1500 (CC15706/9C1)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Police Rated Full Size Utility - RWD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed.

Chevrolet Tahoe 1500 (CC15706/9C1)

Code	Description
CC15706/9C1	Chevrolet Tahoe 1500 Police Rated Utility Vehicle Commercial preferred equipment group
PPV	Police Vehicle options
9U3	Seats, Front Bucket with Premium Cloth - No center Console
AG2	Seat adjuster, front passenger 6 way power
7X6	Driver's Side (Left Hand) Spot Light
5T5	Front Cloth with 2nd Row Vinyl Seats
ZAK	Police Rated Spare Tire
VK3	Front License Bracket
1LR	City Brake Package

1. ADDITIONAL

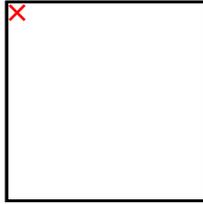
- a. 2 Key Fobs

2. WARRANTY

- a. 5 year, 100,000 mile Powertrain

3. SAFETY

- a. 8" rear view camera



VIRGINIA SHERIFFS' ASSOCIATION

CHEVROLET TAHOE 1500 FULL SIZE POLICE RATED UTILITY - RWD (CC15706/9C1) SPECIFICATION #23

2018 Chevrolet Tahoe 1500 (CC15706/9C1)

The Chevrolet Tahoe 1500 (CC15706/9C1) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$32,947.00	\$32,847.00	\$32,747.00	\$32,647.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

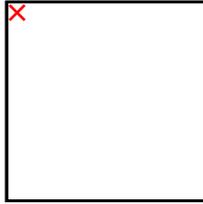
VEHICLE:	Tahoe 1500 (CC15706/9C1)			
DEALER:	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$32,947.00	\$32,847.00	\$32,747.00	\$32,647.00

Order Code	Delete Options	All Zones
AKP ¹	Non deep tinted glass <i>SOLAR ABSORBING GLASS</i> ¹	(\$249.00) ¹
	Driver's Side (Left Hand) Spotlight	(\$420.00)
VK3 ¹	Front License Bracket	NC ¹
UEO ¹	Onstar	Incl. ¹
9G8 ¹	Daytime running lights disabled <i>INCL AUTO HEADLIGHTS DELETE</i> ¹	\$47.00 ¹
	Delivery Fee	(\$50.00)

Order Code	Add Options	All Zones
K05 ¹	Engine block heater	\$94.00 ¹
7X6 ¹	Right-hand pillar mounted 6" spotlight with clear halogen bulb, factory installed	Incl. ¹
7X6 + LED ¹	LED Left spot light <i>Factory Light is Halogen. Price includes LED Conversion.</i> ¹	\$795.00 ¹
7X7 + LED ¹	LED Right spot light <i>Factory Light is Halogen. Price includes LED Conversion. Includes Both Sides.</i> ¹	\$1,466.00 ¹
AMF ¹	Additional Key(s) or Key Fob(s) when applicable.	\$71.00 ¹
6E2 ¹	Fleet key, keyed alike	\$24.00 ¹
6E8 ¹	Fleet key, keyed alike	\$24.00 ¹
AMF ¹	6 additional remotes (fleet keyless entry)	\$71.00 ¹
B30 ¹	Carpeted floor covering	\$179.00 ¹
B58 ¹	Floor mats colored keyed to carpet	NA ¹
6N6 ¹	Rear door locks and handles inoperative	\$56.00 ¹
6N5 ¹	Rear window switches inoperative	\$54.00 ¹
VRS ¹	Cargo shade	\$184.00 ¹
TREMCO ¹	Tremco anti-theft - foot activated, dealer installed	\$270.00 ¹
	SafeStop vehicle anti-theft - key activated or emergency lights activated, plug-&-play for most Ford and Chevy fleet vehicles, dealer installed in 20 minutes or less	NA
NITRO ¹	Nitrogen filled tires including spare tire	\$99.00 ¹
TRW ¹	Provision for roof mounted lamp	\$29.00 ¹
B85 ¹	Body side moldings	\$141.00 ¹
	Back-up sensors, factory installed	Std
	Back-up sensors, dealer installed	NA
UT7 ¹	Rear ground studs	\$83.00 ¹

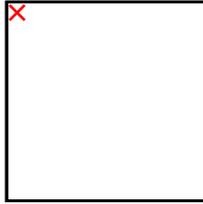
VEHICLE:	Tahoe 1500 (CC15706/9C1)			
DEALER:	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$32,947.00	\$32,847.00	\$32,747.00	\$32,647.00

9RY ¹	Fleet Free Maintenance Credit. This option code provides a credit in lieu of the free oil changes, tire rotations and inspections (2 maximum), during the first 24 months and 24,000 miles period for this ordered vehicle. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle.; 1 - Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FLS, FNR, FRC or FGO. Not available	Incl. ¹
	Optional equipment - specify	



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>CHEVROLET TAHOE 1500 FULL SIZE SPECIAL SERVICE UTILITY - 4WD (CK15706/1FL/5W4) (Specification #24)</u>			
RK Chevrolet Inc.	2018 Chevrolet Tahoe 1500 (CK15706/1FL/5W4)	★Dogwood	\$34,937.00
RK Chevrolet Inc.	2018 Chevrolet Tahoe 1500 (CK15706/1FL/5W4)	★Colonial	\$35,015.00
RK Chevrolet Inc.	2018 Chevrolet Tahoe 1500 (CK15706/1FL/5W4)	★Heritage	\$34,965.00
RK Chevrolet Inc.	2018 Chevrolet Tahoe 1500 (CK15706/1FL/5W4)	★Chesapeake	\$34,865.00



VIRGINIA SHERIFFS' ASSOCIATION

CHEVROLET TAHOE 1500 FULL SIZE SPECIAL SERVICE UTILITY - 4WD (CK15706/1FL/5W4) SPECIFICATION #24

2018 Chevrolet Tahoe 1500 (CK15706/1FL/5W4)

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

INSTRUCTIONS: Listed below you will find the model number of the vehicle that is being requested for the Special Service Full Size Utility - 4WD. At a minimum, the following items will be factory installed on the base vehicle to meet the model number and build codes of the vehicles listed..

Chevrolet Tahoe 1500 Full Size Special Service 4WD(CK15706/1FL/5W4)

Code	Description
CK15706/1FL/5W4	Chevrolet Tahoe 1500 Special Service Utility Vehicle Commercial preferred equipment group
5W4	Special Service options
AZ3	Seats, Cloth Front 40/20/40 Individual Seats
AG2	Seat adjuster, front passenger 6 way power
7X6	Driver's Side (Left Hand) Spot Light
AT6	Cloth Second Row 60/40 Split-folding Bench Seat
L83	EcoTec3 5.3L V8
ZAK	Police Rated Spare Tire
VK3	Front License Bracket

1. ADDITIONAL

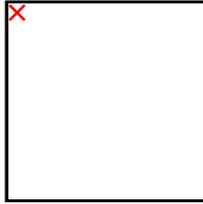
- a. 2 Key Fobs

2. WARRANTY

- a. 5 year, 100,000 mile Powertrain

3. SAFETY

- a. 8" rear view camera



VIRGINIA SHERIFFS' ASSOCIATION

CHEVROLET TAHOE 1500 FULL SIZE SPECIAL SERVICE UTILITY - 4WD (CK15706/1FL/5W4) SPECIFICATION #24

2018 Chevrolet Tahoe 1500 (CK15706/1FL/5W4)

The Chevrolet Tahoe 1500 (CK15706/1FL/5W4) purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$34,937.00	\$35,015.00	\$34,965.00	\$34,865.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

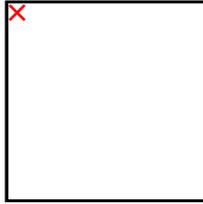
VEHICLE:	Tahoe 1500 (CK15706/1FL/5W4)			
DEALER:	RK Chevrolet Inc.	RK Chevrolet Inc.	RK Chevrolet Inc.	RK Chevrolet Inc.
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$34,937.00	\$35,015.00	\$34,965.00	\$34,865.00

Order Code	Delete Options	All Zones
AKP ¹	Non deep tinted glass	\$147.50 ¹
7X6 ¹	Driver's Side (Left Hand) Spotlight	\$245.00 ¹
	Front License Bracket	NA
	Delivery Fee	NC

Order Code	Add Options	All Zones
G80 ¹	Locking rear differential	Std ¹
K4B ¹	Dual 660-cca batteries	Incl. ¹
K05 ¹	Engine block heater	\$88.00 ¹
7X7 ¹	Right-hand pillar mounted 6" spotlight with clear halogen bulb, factory installed	\$466.00 ¹
	Additional Key(s) or Key Fob(s) when applicable.	\$75.00
6E2 ¹	Fleet key, keyed alike	\$25.00 ¹
6E8 ¹	Fleet key, keyed alike	\$25.00 ¹
AMF ¹	6 additional remotes (fleet keyless entry)	\$195.00 ¹
B30 ¹	Carpeted floor covering	\$228.00 ¹
B58 ¹	Floor mats colored keyed to carpet	\$50.00 ¹
6N6 ¹	Rear door locks and handles inoperative	\$77.00 ¹
6N5 ¹	Rear window switches inoperative	\$76.00 ¹
RYJ ¹	Cargo shade	\$175.00 ¹
TREMCO ¹	Tremco anti-theft - foot activated, dealer installed	\$285.00 ¹
K7X6LED ¹	LED Left spot light	\$495.00 ¹
SAFESTOP ¹	SafeStop vehicle anti-theft - key activated or emergency lights activated, plug-&-play for most Ford and Chevy fleet vehicles, dealer installed in 20 minutes or less	\$450.00 ¹
	Nitrogen filled tires including spare tire	NA
BVE ¹	Assist steps	Incl. ¹
TRW ¹	Provision for roof mounted lamp	\$28.00 ¹
B85 ¹	Body side moldings	\$185.00 ¹
	Back-up sensors, factory installed	NA
	Back-up sensors, dealer installed	NA
UT7 ¹	Rear ground studs	\$95.00 ¹
9RY ¹	Fleet Free Maintenance Credit. This option code provides a credit in lieu of the free oil changes, tire rotations and inspections (2 maximum), during the first 24 months and 24,000 miles period for this ordered vehicle. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle.; 1 - Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FLS, FNR, FRC or FGO. Not available	\$55.00 ¹

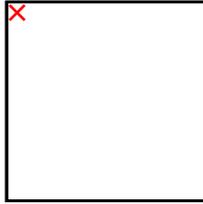
VEHICLE: Tahoe 1500 (CK15706/1FL/5W4)
DEALER: RK Chevrolet Inc. RK Chevrolet Inc. RK Chevrolet Inc. RK Chevrolet Inc.
ZONE: ★Dogwood ★Colonial ★Heritage ★Chesapeake
BASE PRICE: \$34,937.00 \$35,015.00 \$34,965.00 \$34,865.00

5HP ¹	Optional equipment - specify <i>6 ADDITIONAL KEYS ¹</i>	\$95.00 ¹
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA
	Optional equipment - specify	NA



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>CHEVROLET TAHOE 1500 FULL SIZE POLICE RATED UTILITY - 4WD (CK15706/9C1) (Specification #25)</u>			
HALL AUTOMOTIVE	2018 Chevrolet Tahoe 1500 Full Size Police Rated Utility 4WD	★Dogwood	\$35,558.00
HALL AUTOMOTIVE	2018 Chevrolet Tahoe 1500 Full Size Police Rated Utility 4WD	★Colonial	\$35,687.00
HALL AUTOMOTIVE	2018 Chevrolet Tahoe 1500 Full Size Police Rated Utility 4WD	★Heritage	\$35,587.00
HALL AUTOMOTIVE	2018 Chevrolet Tahoe 1500 Full Size Police Rated Utility 4WD	★Chesapeake	\$35,487.00



VIRGINIA SHERIFFS' ASSOCIATION

CHEVROLET TAHOE 1500 FULL SIZE POLICE RATED UTILITY - 4WD **(CK15706/9C1)** **SPECIFICATION #25**

2018 Chevrolet Tahoe 1500 Full Size Police Rated Utility 4WD

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. CHEVROLET TAHOE 1500 4WD (CK15706/9C1)

- a. CC15706/9C1 - Chevrolet Tahoe 1500 Police Rated Utility Vehicle Commercial preferred equipment group
- b. PPV - Police Vehicle options
- c. 9U3 - Seats, Front Bucket with Premium Cloth - No center Console
- d. AG2 - Seat adjuster, front passenger 6 way power
- e. 7X6 - Driver's Side (Left Hand) Spot Light
- f. 5T5 - Front Cloth with 2nd Row Vinyl Seat
- g. ZAK - Police Rated Spare Tire
- h. VK3 - Front License Bracket
- i. 1LR - City Brake Package

2. ADDITIONAL

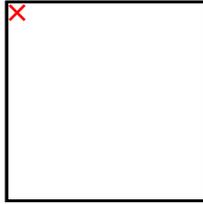
- a. 2 Key Fobs

3. SAFETY

- a. 8" rear view camera

4. WARRANTY

- a. 5 year, 100,000 mile Powertrain



VIRGINIA SHERIFFS' ASSOCIATION

CHEVROLET TAHOE 1500 FULL SIZE POLICE RATED UTILITY - 4WD (CK15706/9C1) SPECIFICATION #25

2018 Chevrolet Tahoe 1500 Full Size Police Rated Utility 4WD

The Chevrolet Tahoe 1500 Full Size Police Rated Utility 4WD purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$35,558.00	\$35,687.00	\$35,587.00	\$35,487.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

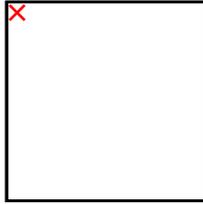
VEHICLE:	Tahoe 1500 Full Size Police Rated Utility 4WD			
DEALER:	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$35,558.00	\$35,687.00	\$35,587.00	\$35,487.00

Order Code	Delete Options	All Zones
AKP ¹	Non deep tinted glass <i>SOLAR ABSORBING GLASS</i> ¹	(\$249.00) ¹
	Driver's Side (Left Hand) Spotlight	(\$420.00)
VK3 ¹	Front License Bracket	NC ¹
	Onstar	Incl.
9G8 ¹	Daytime running lights disabled <i>INCLUDES AUTO HEADLIGHTS</i> ¹	\$47.00 ¹
	Delivery Fee	(\$50.00)

Order Code	Add Options	All Zones
K05 ¹	Engine block heater	\$94.00 ¹
7X6 ¹	Right-hand pillar mounted 6" spotlight with clear halogen bulb, factory installed	Incl. ¹
7X6 + LED ¹	LED Left spot light <i>FACTORY LIGHT IS HALOGEN. INCLUDES LED CONVERSION.</i> ¹	\$795.00 ¹
7X7 + LED ¹	LED Right spot light <i>FACTORY LIGHT IS HALOGEN. INCLUDES LED CONVERSION. INCLUDES BOTH SIDES.</i> ¹	\$1,466.00 ¹
AMF ¹	Additional Key(s) or Key Fob(s) when applicable.	\$71.00 ¹
6E2 ¹	Fleet key, keyed alike	\$24.00 ¹
6E8 ¹	Fleet key, keyed alike	\$24.00 ¹
AMF ¹	6 additional remotes (fleet keyless entry)	\$71.00 ¹
B30 ¹	Carpeted floor covering	\$179.00 ¹
B58 ¹	Floor mats colored keyed to carpet	NA ¹
6N6 ¹	Rear door locks and handles inoperative	\$56.00 ¹
6N5 ¹	Rear window switches inoperative	\$54.00 ¹
VRS ¹	Cargo shade	\$184.00 ¹
TREMCO ¹	Tremco anti-theft - foot activated, dealer installed	\$270.00 ¹
	SafeStop vehicle anti-theft - key activated or emergency lights activated, plug-&-play for most Ford and Chevy fleet vehicles, dealer installed in 20 minutes or less	NA
NITRO ¹	Nitrogen filled tires including spare tire	\$99.00 ¹
TRW ¹	Provision for roof mounted lamp	\$29.00 ¹
B85 ¹	Body side moldings	\$141.00 ¹
	Back-up sensors, factory installed	Std
	Back-up sensors, dealer installed	NA
UT7 ¹	Rear ground studs	\$83.00 ¹

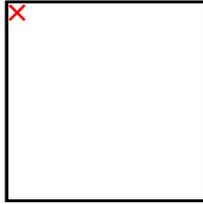
VEHICLE:	Tahoe 1500 Full Size Police Rated Utility 4WD			
DEALER:	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$35,558.00	\$35,687.00	\$35,587.00	\$35,487.00

9RY ¹	Fleet Free Maintenance Credit. This option code provides a credit in lieu of the free oil changes, tire rotations and inspections (2 maximum), during the first 24 months and 24,000 miles period for this ordered vehicle. The invoice will detail the applicable credit. The customer will be responsible for all oil change, tire rotations and inspections costs for this vehicle.; 1 - Requires one of the following Fleet or Government order types: FBC, FBN, FCA, FCN, FLS, FNR, FRC or FGO. Not available	Incl. ¹
	Optional equipment - specify	



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>CHEVROLET SILVERADO 1500 SHORT BED SSV 2WD (Specification #26)</u>			
HALL AUTOMOTIVE	2018 Chevrolet Silverado 1500 Short Bed SSV 2WD	★Dogwood	\$25,438.00
HALL AUTOMOTIVE	2018 Chevrolet Silverado 1500 Short Bed SSV 2WD	★Colonial	\$25,668.00
HALL AUTOMOTIVE	2018 Chevrolet Silverado 1500 Short Bed SSV 2WD	★Heritage	\$25,568.00
HALL AUTOMOTIVE	2018 Chevrolet Silverado 1500 Short Bed SSV 2WD	★Chesapeake	\$25,468.00



VIRGINIA SHERIFFS' ASSOCIATION

CHEVROLET SILVERADO 1500 SHORT BED SSV 2WD **SPECIFICATION #26**

2018 Chevrolet Silverado 1500 Short Bed SSV 2WD

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. SPECIAL SERVICES PACKAGE

- a. Special Service Package includes (K4D) 730 cold-cranking amp auxiliary battery, (KW7) 170 amp alternator, (L83) 5.3L EcoTec3 V8 engine, (K47) high capacity air cleaner, (KI4) 110-volt power outlet, calibration for interior and exterior lighting surveillance mode
- b. E85 FlexFuel capable of running on unleaded or up to 85% ethanol (Optional with (L83) 5.3L EcoTec3 V8 engine with (MYC) 6-speed automatic transmission or included with (LV3) 4.3L EcoTec3 V6 engine. Not available with (ZW9) pickup box delete.)
- c. Engine, 5.3L EcoTec3 V8 with Active Fuel Management, Direct Injection and Variable Valve Timing includes aluminum block construction (355 hp [265 kW] @ 5600 rpm, 383 lb-ft of torque [518 Nm] @ 4100 rpm; more than 300 lb-ft of torque from 2000 to 5600 rpm)
- d. Transmission, 6-speed automatic, electronically controlled with overdrive and tow/haul mode. Includes Cruise Grade Braking and Powertrain Grade Braking (STD)
- e. Rear axle, 3.08 ratio (Requires (L83) 5.3L EcoTec3 V8 engine. Not available with (RD2) 20" chrome wheels or (RD4) 20" polished-aluminum wheels.)
- f. Work Truck Preferred Equipment Group includes standard equipment
- g. Tires, P255/70R17 all-season, blackwall
- h. Seats, front 40/20/40 split-bench, 3-passenger, driver and front passenger manual recline with outboard head restraints and center fold-down armrest with storage. Vinyl has fixed lumbar and cloth has manual adjustable driver lumbar. (STD)
- i. Dark Ash with Jet Black Interior Accents, Vinyl seat trim
- j. Audio system, Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones (STD)
- k. Cooling, auxiliary external transmission oil cooler (Included and only available with (L83) 5.3L EcoTec3 V8 engine.)
 - l. Air cleaner, high-capacity
- m. Battery, heavy-duty 720 cold-cranking amps/80 Amp-hr, maintenance-free with rundown protection and retained accessory power (Included and only available with V8 engines.)
- n. Battery, 730 cold-cranking amps, auxiliary (Included and only available with (5W4) Special Service Package.) Alternator, 170 amp (Included and only available with (5W4) Special Service Package.)

2. MECHANICAL

- a. Pickup box
- b. Transmission, 6-speed automatic, electronically controlled with overdrive and tow/haul mode. Includes Cruise Grade Braking and Powertrain Grade Braking (STD)
- c. Rear wheel drive
- d. Cooling, external engine oil cooler
- e. Alternator, 150 amps
- f. Frame, fully-boxed, hydroformed front section
- g. Steering, Electric Power Steering (EPS) assist, rack-and-pinion
- h. Brakes, 4-wheel disc with DURALIFE rotors, 4-wheel antilock
- i. Capless Fuel Fill
- j. Exhaust, aluminized stainless-steel muffler and tailpipe

k. 143.5" Wheelbase

3. EXTERIOR

- a. Wheels, 17" x 8" (43.2 cm x 20.3 cm) painted steel (STD)
- b. Tires, P255/70R17 all-season, blackwall (STD)
- c. Wheel, full-size spare, 17" (43.2 cm) steel
- d. Tire, spare P255/70R17 all-season, blackwall (Included and only available with (RBZ) P255/70R17 all-season, blackwall tires.)
- e. Tire carrier lock, keyed cylinder lock that utilizes same key as ignition and door
- f. Bumpers, front, Black
- g. Bumpers, rear, Black
- h. Lamps, cargo area, cab mounted with switch on center switch bank
- i. CornerStep, rear bumper
- j. Grille surround, chrome
- k. Active Aero Shutters, front
- l. Headlamps, high intensity discharge (HID) projector-beam with LED signature DRL
- m. Mirrors, outside manual, Black
- n. Glass, solar absorbing, tinted
- o. Door handles, Black
- p. Tailgate and bed rail protection cap, top
- q. Tailgate, locking utilizes same key as ignition and door (Not available with (AQQ) Remote Keyless Entry. Not available with (ZW9) pickup box delete.)

4. ENTERTAINMENT

- a. Audio system, Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones (STD)
- b. SiriusXM Satellite Radio
- c. 6-speaker audio system
- d. Bluetooth for phone, personal cell phone connectivity to vehicle audio system

5. INTERIOR

- a. Seats, front 40/20/40 split-bench, 3-passenger, driver and front passenger manual recline with outboard head restraints and center fold-down armrest with storage. Vinyl has fixed lumbar and cloth has manual adjustable driver lumbar. (STD)
- b. Seat, rear 60/40 folding bench (folds up), 3-passenger (includes child seat top tether anchor) (Requires Crew Cab model.)
- c. Floor covering, Graphite-colored rubberized-vinyl, no floor mats included
- d. Steering column, Tilt-Wheel, manual with theft-deterrent locking feature
- e. Instrumentation, 6-gauge cluster featuring speedometer, fuel level, engine temperature, tachometer, voltage and oil pressure
- f. Driver Information Center, 3.5-inch diagonal monochromatic display provides warning messages and basic vehicle information
- g. Windows, power front and rear with driver express up and down and express down on all other windows (Standard on Crew Cab and Double Cab.)
- h. Door locks, power
- i. Cruise control, electronic with set and resume speed, steering wheel-mounted
- j. Air conditioning, single-zone
- k. Assist handle, front passenger on A-pillar

6. SAFETY-MECHANICAL

- a. StabiliTrak, stability control system with Proactive Roll Avoidance and traction control includes electronic trailer sway control and hill start assist

7. SAFETY-EXTERIOR

- a. Daytime Running Lamps with automatic exterior lamp control

8. SAFETY-INTERIOR

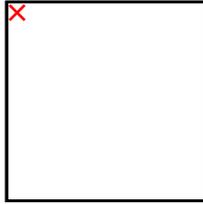
- a. Air bags, dual-stage frontal and side-impact, driver and front passenger and head-curtain and seat-mounted side-impact, front and rear outboard seating positions with Passenger Sensing System (Always use safety belts and

child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)

- b. Rear Vision Camera
- c. Teen Driver mode a configurable feature that lets you activate customizable vehicle settings associated with a key fob, to encourage safe driving behavior. It can limit certain vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report gives you information on your teen's driving habits and helps you to continue to coach your new driver
- d. Tire Pressure Monitoring System with Tire Fill Alert (does not apply to spare tire)

9. WARRANTY

- a. Basic: 3 years, 36,000 miles
- b. Drivetrain: 5 Years, 60,000 miles
- c. Drivetrain: 5 Years/100,000 Miles (Note: Qualified Fleet Purchases)



VIRGINIA SHERIFFS' ASSOCIATION

CHEVROLET SILVERADO 1500 SHORT BED SSV 2WD SPECIFICATION #26

2018 Chevrolet Silverado 1500 Short Bed SSV 2WD

The Chevrolet Silverado 1500 Short Bed SSV 2WD purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$25,438.00	\$25,668.00	\$25,568.00	\$25,468.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

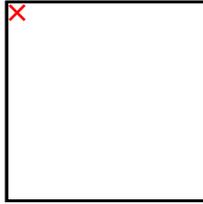
The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Silverado 1500 Short Bed SSV 2WD			
DEALER:	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$25,438.00	\$25,668.00	\$25,568.00	\$25,468.00

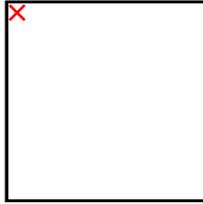
Order Code	Delete Options	All Zones
ZW9 ¹	Pick up box <i>REMOVED BY DEALER.</i> ¹	NC ¹

Order Code	Add Options	All Zones
PCX ¹	Chrome Bumper Package includes (VJH) rear chrome bumper with (BWN) CornerSteps and (V46) chrome front bumper	\$188.00 ¹
PCR ¹	WT Fleet Convenience Package All cabs include (DL8) outside heated power-adjustable mirrors, (A91) remote locking tailgate and (AQQ) Remote Keyless Entry. ((DL8) outside heated power-adjustable mirrors can be upgraded to (DPN) power camper mirrors. If (ZW9) pickup box delete is ordered (A91) remote locking tailgate will not be included.)	\$339.00 ¹
Z82 ¹	Trailer Package includes trailer hitch, 7-pin and 4-pin connectors	\$743.00 ¹
PDV ¹	Chrome Essentials Package	\$278.00 ¹
CC15743 ¹	Wheelbase 153"	\$300.00 ¹
BVQ ¹	Assist steps, chromed tubular, 6" rectangular (factory installed) (Requires Crew Cab Short Box model. Not available with any LPO assist steps (RVS) or (VXJ)	\$658.00 ¹
CGN ¹	Bed Liner, Spray-on, Pickup box bed liner with bowtie logo. Liner is permanently bonded to the truck bed providing a water tight seal. The textured, non-skid surface is black in color and robotically applied. Spray-on liner covers entire bed interior surface below side rails, including tailgate, front box top rail, gage hole plugs and lower tie down loops. (Not available with (VZX) bed liner, LPO.)	\$466.00 ¹
CTD ¹	Cargo tie downs (4), movable upper	\$57.00 ¹
TRW ¹	Provision for cab roof-mounted lamp/beacon provides an instrument panel-mounted switch and electrical wiring tucked beneath the headliner for a body upfitter to connect a body-mounted warning or emergency lamp (Not available with (6C7) red and white auxiliary dome lamp.)	\$29.00 ¹
AKO ¹	Glass, deep-tinted	\$188.00 ¹
VK3 ¹	License plate kit, front (will be shipped to orders with ship-to states that require front license plate)	NC ¹
AG1 ¹	Seat adjuster, driver 10-way power (Included and only available with (AZ3) bench seat. Requires (H2R) Dark Ash or (H0U) Jet Black seat trim.)	\$297.00 ¹
B30 ¹	Floor covering, color-keyed carpeting with rubberized vinyl floor mats (Double Cab and Crew Cabs include second row floor mats)	\$94.00 ¹
C49 ¹	Defogger, rear-window electric	\$212.00 ¹
9L7 ¹	Upfitter switches, (4) Provides 4-30 amp circuits to facilitate installation of aftermarket electrical accessories	\$118.00 ¹
8S3 ¹	Backup alarm, 97 decibels (Not available with SEO (SFW) back-up alarm calibration.) *PRICE TO FOLLOW*	\$130.00 ¹
DPN ¹	Power Camper Mirrors	\$339.00 ¹
E63 ¹	Pick up box	Std ¹



VIRGINIA SHERIFFS' ASSOCIATION

Name of Dealership	Type of Vehicle	Zone	Base Unit Price
<u>CHEVROLET SILVERADO 1500 SHORT BED SSV 4WD (Specification #27)</u>			
HALL AUTOMOTIVE	2018 Chevrolet Silverado 1500 Short Bed SSV 4WD	★Dogwood	\$27,568.00
HALL AUTOMOTIVE	2018 Chevrolet Silverado 1500 Short Bed SSV 4WD	★Colonial	\$27,708.00
HALL AUTOMOTIVE	2018 Chevrolet Silverado 1500 Short Bed SSV 4WD	★Heritage	\$27,608.00
HALL AUTOMOTIVE	2018 Chevrolet Silverado 1500 Short Bed SSV 4WD	★Chesapeake	\$27,508.00



VIRGINIA SHERIFFS' ASSOCIATION
CHEVROLET SILVERADO 1500 SHORT BED SSV 4WD
SPECIFICATION #27

2018 Chevrolet Silverado 1500 Short Bed SSV 4WD

ALL ITEMS FACTORY INSTALLED UNLESS OTHERWISE INDICATED

INSTRUCTIONS: Listed above, you will find the model numbers of the vehicles that will be included in this year's contract.

1. **SPECIAL SERVICES PACKAGE**

- a. Special Service Package includes (K4D) 730 cold-cranking amp auxiliary battery, (KW7) 170 amp alternator, (L83) 5.3L EcoTec3 V8 engine, (K47) high capacity air cleaner, (KI4) 110-volt power outlet, calibration for interior and exterior lighting surveillance mode
- b. Power outlet, 110-volt AC
- c. Engine, 5.3L EcoTec3 V8 with Active Fuel Management, Direct Injection and Variable Valve Timing includes aluminum block construction (355 hp [265 kW] @ 5600 rpm, 383 lb-ft of torque [518 Nm] @ 4100 rpm; more than 300 lb-ft of torque from 2000 to 5600 rpm)
- d. Rear axle, 3.08 ratio (Requires (L83) 5.3L EcoTec3 V8 engine. Not available with (RD2) 20" chrome wheels or (RD4) 20" polished-aluminum wheels.)
- e. Cooling, auxiliary external transmission oil cooler (Included and only available with (L83) 5.3L EcoTec3 V8 engine.)
- f. Air cleaner, high-capacity
- g. Battery, 730 cold-cranking amps, auxiliary (Included and only available with (5W4) Special Service Package.) Alternator, 170 amp (Included and only available with (5W4) Special Service Package.)
- h. GVWR, 7200 lbs. (3266 kg) (Requires Crew Cab or Double Cab 4WD models and (L83) 5.3L EcoTec3 V8 engine or (L86) 6.2L EcoTec3 V8 engine.)

2. **MECHANICAL**

- a. Pickup box
- b. Transmission, 6-speed automatic, electronically controlled with overdrive and tow/haul mode. Includes Cruise Grade Braking and Powertrain Grade Braking (STD)
- c. Four wheel drive
- d. Cooling, external engine oil cooler
- e. Frame, fully-boxed, hydroformed front section
- f. Steering, Electric Power Steering (EPS) assist, rack-and-pinion
- g. Brakes, 4-wheel disc with DURALIFE rotors, 4-wheel antilock
- h. Capless Fuel Fill
- i. Exhaust, aluminized stainless-steel muffler and tailpipe
- j. 143.5" Wheelbase

3. **EXTERIOR**

- a. Wheels, 17" x 8" (43.2 cm x 20.3 cm) painted steel (STD)
- b. Tires, P255/70R17 all-season, blackwall (STD)
- c. Wheel, full-size spare, 17" (43.2 cm) steel
- d. Tire, spare P255/70R17 all-season, blackwall (Included and only available with (RBZ) P255/70R17 all-season, blackwall tires.)
- e. Tire carrier lock, keyed cylinder lock that utilizes same key as ignition and door
- f. Bumpers, front, Black
- g. Bumpers, rear, Black
- h. Lamps, cargo area, cab mounted with switch on center switch bank

- i. CornerStep, rear bumper
- j. Grille surround, chrome
- k. Active Aero Shutters, front
- l. Headlamps, high intensity discharge (HID) projector-beam with LED signature DRL
- m. Mirrors, outside manual, Black
- n. Glass, solar absorbing, tinted
- o. Door handles, Black
- p. Tailgate and bed rail protection cap, top
- q. Tailgate, locking utilizes same key as ignition and door (Not available with (AQQ) Remote Keyless Entry. Not available with (ZW9) pickup box delete.)
- r. Recovery hooks, front, frame-mounted, black (Standard with 4WD models. Available with 2WD models.)

4. ENTERTAINMENT

- a. Audio system, Chevrolet MyLink Radio with 7" diagonal color touch-screen, AM/FM stereo with seek-and-scan and digital clock, includes Bluetooth streaming audio for music and select phones (STD)
- b. SiriusXM Satellite Radio
- c. 6-speaker audio system
- d. Bluetooth for phone, personal cell phone connectivity to vehicle audio system

5. INTERIOR

- a. Seats, front 40/20/40 split-bench, 3-passenger, driver and front passenger manual recline with outboard head restraints and center fold-down armrest with storage. Vinyl has fixed lumbar and cloth has manual adjustable driver lumbar. (STD)
- b. Seat, rear 60/40 folding bench (folds up), 3-passenger (includes child seat top tether anchor) (Requires Crew Cab model.)
- c. Floor covering, Graphite-colored rubberized-vinyl, no floor mats included
- d. Steering column, Tilt-Wheel, manual with theft-deterrent locking feature
- e. Instrumentation, 6-gauge cluster featuring speedometer, fuel level, engine temperature, tachometer, voltage and oil pressure
- f. Driver Information Center, 3.5-inch diagonal monochromatic display provides warning messages and basic vehicle information
- g. Windows, power front and rear with driver express up and down and express down on all other windows (Standard on Crew Cab and Double Cab.)
- h. Door locks, power
- i. Cruise control, electronic with set and resume speed, steering wheel-mounted
- j. Air conditioning, single-zone
- k. Assist handle, front passenger on A-pillar

6. SAFETY-MECHANICAL

- a. StabiliTrak, stability control system with Proactive Roll Avoidance and traction control includes electronic trailer sway control and hill start assist

7. SAFETY-EXTERIOR

- a. Daytime Running Lamps with automatic exterior lamp control

8. SAFETY-INTERIOR

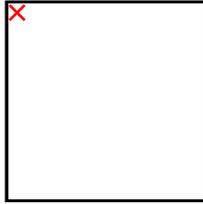
- a. Air bags, dual-stage frontal and side-impact, driver and front passenger and head-curtain and seat-mounted side-impact, front and rear outboard seating positions with Passenger Sensing System (Always use safety belts and child restraints. Children are safer when properly secured in a rear seat in the appropriate child restraint. See the Owner's Manual for more information.)
- b. Rear Vision Camera
- c. Teen Driver mode a configurable feature that lets you activate customizable vehicle settings associated with a key fob, to encourage safe driving behavior. It can limit certain vehicle features, and it prevents certain safety systems from being turned off. An in-vehicle report gives you information on your teen's driving habits and helps you to continue to coach your new driver
- d. Tire Pressure Monitoring System with Tire Fill Alert (does not apply to spare tire)

9. WARRANTY

- a. Basic: 3 years, 36,000 miles

b. Drivetrain: 5 Years, 60,000 miles

c. Drivetrain: 5 Years/100,000 Miles (Note: Qualified Fleet Purchases)



VIRGINIA SHERIFFS' ASSOCIATION

CHEVROLET SILVERADO 1500 SHORT BED SSV 4WD SPECIFICATION #27

2018 Chevrolet Silverado 1500 Short Bed SSV 4WD

The Chevrolet Silverado 1500 Short Bed SSV 4WD purchased through this contract comes with all the standard equipment as specified by the manufacturer for this model and VSA's base vehicle specification(s) requirements which are included and made a part of this contract's vehicle base price as awarded by specification by zone.

ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$27,568.00	\$27,708.00	\$27,608.00	\$27,508.00

While the Virginia Sheriffs' Association has attempted to identify and include those equipment items most often requested by participating agencies for full size vehicles, we realize equipment needs and preferences are going to vary from agency to agency. In an effort to incorporate flexibility into our program, we have created specific add/delete options which allow the purchaser to tailor the vehicle to their particular wants or needs.

The following equipment delete and add options and their related cost are provided here to assist you in approximating the total cost of the type vehicle(s) you wish to order through this program. Simply deduct the cost of any of the following equipment items you wish deleted from the base unit cost and/or add the cost of any equipment items you wish added to the base unit cost to determine the approximate cost of the type vehicle(s) you wish to order.

NOTE: An official listing of all add/delete options and their prices should be obtained from the appropriate dealer in your zone when preparing your order. Additional add/delete options other than those listed here may be available through the dealers, however, those listed here must be honored by the dealers in your zone at the stated prices.

VEHICLE:	Silverado 1500 Short Bed SSV 4WD			
DEALER:	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$27,568.00	\$27,708.00	\$27,608.00	\$27,508.00

Order Code	Delete Options	All Zones
ZW9 ¹	Pick up box <i>REMOVED BY DEALER.</i> ¹	NC ¹

Order Code	Add Options	All Zones
PCX ¹	Chrome Bumper Package includes (VJH) rear chrome bumper with (BWN) CornerSteps and (V46) chrome front bumper	\$188.00 ¹
PCR ¹	WT Fleet Convenience Package All cabs include (DL8) outside heated power-adjustable mirrors, (A91) remote locking tailgate and (AQQ) Remote Keyless Entry. ((DL8) outside heated power-adjustable mirrors can be upgraded to (DPN) power camper mirrors. If (ZW9) pickup box delete is ordered (A91) remote locking tailgate will not be included.)	\$339.00 ¹
Z82 ¹	Trailer Package includes trailer hitch, 7-pin and 4-pin connectors	\$743.00 ¹
PDV ¹	Chrome Essentials Package	\$278.00 ¹
CK15743 ¹	Wheelbase 153"	\$330.00 ¹
BVQ ¹	Assist steps, chromed tubular, 6" rectangular (factory installed) (Requires Crew Cab Short Box model. Not available with any LPO assist steps (RVS) or (VXJ)	\$658.00 ¹
CGN ¹	Bed Liner, Spray-on, Pickup box bed liner with bowtie logo. Liner is permanently bonded to the truck bed providing a water tight seal. The textured, non-skid surface is black in color and robotically applied. Spray-on liner covers entire bed interior surface below side rails, including tailgate, front box top rail, gage hole plugs and lower tie down loops. (Not available with (VZX) bed liner, LPO.)	\$466.00 ¹
CTD ¹	Cargo tie downs (4), movable upper	\$57.00 ¹
TRW ¹	Provision for cab roof-mounted lamp/beacon provides an instrument panel-mounted switch and electrical wiring tucked beneath the headliner for a body upfitter to connect a body-mounted warning or emergency lamp (Not available with (6C7) red and white auxiliary dome lamp.)	\$29.00 ¹
AKO ¹	Glass, deep-tinted	\$188.00 ¹
VK3 ¹	License plate kit, front (will be shipped to orders with ship-to states that require front license plate)	NC ¹
AG1 ¹	Seat adjuster, driver 10-way power (Included and only available with (AZ3) bench seat. Requires (H2R) Dark Ash or (H0U) Jet Black seat trim.)	\$297.00 ¹
B30 ¹	Floor covering, color-keyed carpeting with rubberized vinyl floor mats (Double Cab and Crew Cabs include second row floor mats)	\$94.00 ¹
C49 ¹	Defogger, rear-window electric	\$212.00 ¹
9L7 ¹	Upfitter switches, (4) Provides 4-30 amp circuits to facilitate installation of aftermarket electrical accessories	\$118.00 ¹
8S3 ¹	Backup alarm, 97 decibels (Not available with SEO (SFW) back-up alarm calibration.) *PRICE TO FOLLOW*	\$130.00 ¹
DPN ¹	Power Camper Mirrors	\$339.00 ¹
E63 ¹	Pick up box	Std ¹

VEHICLE:	Silverado 1500 Short Bed SSV 4WD			
DEALER:	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE	HALL AUTOMOTIVE
ZONE:	★Dogwood	★Colonial	★Heritage	★Chesapeake
BASE PRICE:	\$27,568.00	\$27,708.00	\$27,608.00	\$27,508.00

5L5¹

Theft deterrent system fleet immobilizer modifications In the absence of master key, reduces roadside key relearn process to (3) two-minute cycles in place of the standard (3) ten-minute cycles. This option will also allow for only one learned key to be needed when adding additional keys instead of 2 learned keys.	\$47.00 ¹
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Virginia Sheriffs' Association Vehicle
Procurement Program Specification Award
Agreement

Police Rated and Special Service Vehicles
Bid 18-01-0921

SPECIFICATION NUMBER 3

2018 Ford Interceptor (P2M)

FOR ZONES: DOGWOOD, COLONIAL HERITAGE,
CHESAPEAKE

We are pleased to announce the Virginia Sheriffs' Association has successfully completed its statewide competitive award for vehicles effective October 9, 2017.

Congratulations, your dealership has won the award for the above specification number based on the responsive and responsible bidder criteria set forth in the Virginia Sheriffs' Association's Invitation for Bids.

By the award of this contract based on your dealership's bid for Solicitation Number 18-01-0921, all terms and conditions set forth in the Invitation for Bids are incorporated herein by reference and agreed to by the Contractor and the Virginia Sheriffs' Association.

Nick Crist

Signature of Authorized Representative

Nick Crist

Printed Name of Authorized Representative

Sheehy Ford of Richmond

Contractor/Dealership Name (Please Print)

10/12/17

Date

John W. Jones

Signature of VSA Executive Director

John W. Jones

Printed Name of VSA Executive Director

10/9/17

Date

**Virginia Sheriffs' Association Vehicle
Procurement Program Specification Award
Agreement**

**Police Rated and Special Service Vehicles
Bid 18-01-0921**

SPECIFICATION NUMBER 1

2018 Ford Utility Police Intceptor Base AWD (K8A)

**FOR ZONES: DOGWOOD, COLONIAL, HERITAGE,
CHESAPEAKE**

We are pleased to announce the Virginia Sheriffs' Association has successfully completed its statewide competitive award for vehicles effective October 9, 2017.

Congratulations, your dealership has won the award for the above specification number based on the responsive and responsible bidder criteria set forth in the Virginia Sheriffs' Association's Invitation for Bids.

By the award of this contract based on your dealership's bid for Solicitation Number 18-01-0921, all terms and conditions set forth in the Invitation for Bids are incorporated herein by reference and agreed to by the Contractor and the Virginia Sheriffs' Association.

Nick Crist

Signature of Authorized Representative

Nick Crist

Printed Name of Authorized Representative

Sheehy Ford of Richmond

Contractor/Dealership Name (Please Print)

10/30/17

Date

John W. Jones

Signature of VSA Executive Director

John W. Jones

Printed Name of VSA Executive Director

10/27/17

Date

Communications Products Agreement

This Communications Products Agreement ("Agreement") is entered into between Motorola Solutions, Inc., a Delaware Corporation ("Motorola" or "Contractor"), and Stafford County, Virginia, a political subdivision of the Commonwealth of Virginia, ("Customer" or "County") enter into this "Agreement," pursuant to which Customer will purchase and Motorola will sell the Products, as described below. Motorola and Customer may be referred to individually as a "Party" and collectively as the "Parties." For good and valuable consideration, the Parties agree as follows:

Section 1 EXHIBITS

The exhibits listed below are incorporated into and made a part of this Agreement. In interpreting this Agreement and resolving any ambiguities, the main body of this Agreement takes precedence over the exhibits and any inconsistency between the exhibits will be resolved in their listed order.

Exhibit A	Motorola "Software License Agreement"
Exhibit B	"Technical and Implementation Documents"
B-1	"List of Products" and "Pricing dated _____"
B-2	"Statement of Work" dated _____"

Section 2 DEFINITIONS

Capitalized terms used in this Agreement have the following meanings:

2.1. "Confidential Information" means all information consistent with the fulfillment of this agreement that is (i) disclosed under this agreement in oral, written, graphic, machine recognizable, and/or sample form, being clearly designated, labeled or marked as confidential or its equivalent or (ii) obtained by examination, testing or analysis of any hardware, software or any component part thereof provided by discloser to recipient. Confidential information that is disclosed orally must be identified as confidential at the time of disclosure and confirmed by the discloser by submitting a written document to the recipient within thirty (30) days after such disclosure. The written document must contain a summary of the Confidential Information disclosed with enough specificity for identification purpose and must be labeled or marked as confidential or its equivalent.

2.2. "Contract Price" means the price for the Products, excluding applicable sales or similar taxes and freight charges.

2.3. "Effective Date" means that date upon which the last Party executes this Agreement.

2.4. "Equipment" means the equipment listed in the List of Products that Customer purchases from Motorola under this Agreement.

2.5. "Force Majeure" means an event, circumstance, or act of a third party that is beyond a Party's reasonable control (e.g., an act of God, an act of the public enemy, an act of a government entity, strikes or other labor disturbances, hurricanes, earthquakes, fires, floods, epidemics, embargoes, war, and riots).

- 2.6. "Infringement Claim" means a third party claim alleging that the Equipment manufactured by Motorola or the Motorola Software directly infringes a United States patent or copyright.
- 2.7. "Motorola Software" means Software that Motorola or its affiliated company owns.
- 2.8. "Non-Motorola Software" means Software that another party owns.
- 2.9. "Open Source Software" (also called "freeware" or "shareware") software with either freely obtainable source code, license for modification, or permission for free distribution.
- 2.10. "Products" mean the Equipment and Software provided by Motorola under this Agreement.
- 2.11. "Proprietary Rights" means the patents, patent applications, inventions, copyrights, trade secrets, trademarks, trade names, mask works, know-how, and other intellectual property rights in and to the Equipment and Software, including those created or produced by Motorola under this Agreement and any corrections, bug fixes, enhancements, updates or modifications to or derivative works from the Software whether made by Motorola or another party.
- 2.12. "Software" means the Motorola Software and Non-Motorola Software in object code format that is furnished with the Products.
- 2.13. "Warranty Period" means one (1) year from the date of shipment of the Products.

Section 3 SCOPE OF AGREEMENT AND TERM

- 3.1. **SCOPE OF WORK.** Motorola will provide and install (if applicable) the Products, and perform its other contractual responsibilities, all in accordance with this Agreement. Customer will perform its contractual responsibilities in accordance with this Agreement.
- 3.2. **CHANGE ORDERS.** Either Party may request changes within the general scope of this Agreement. Neither Party is obligated to perform requested changes unless both Parties execute a written change order.
- 3.3. **TERM.** Unless terminated in accordance with other provisions of this Agreement or extended by mutual agreement of the Parties, the term of this Agreement begins on the Effective Date and continues until the expiration of the Warranty Period or five (5) years from the Effective Date, whichever occurs last.
- 3.4. **ADDITIONAL EQUIPMENT OR SOFTWARE.** During the Term of this Agreement, Customer may order additional Equipment or Software if it is then available. Each order must refer to this Agreement and must specify the pricing and delivery terms. Notwithstanding any additional or contrary terms in the order, the applicable provisions of this Agreement (except for pricing, delivery, and payment terms) will govern the purchase and sale of the additional Equipment or Software. Payment is due within twenty (20) days after the invoice date, and Motorola will send Customer an invoice as the additional Equipment is shipped or Software is licensed. Alternatively, Customer may register with and place orders through Motorola Online ("MOL"), and this Agreement will be the "Underlying Agreement" for those MOL transactions rather than the MOL On-Line Terms and Conditions of Sale. MOL registration

and other information may be found at <https://businessonline.motorolasolutions.com> and the MOL telephone number is (800) 814-0601.

3.5 MAINTENANCE SERVICE. This Agreement does not cover maintenance or support of the Products except as provided under the warranty. If Customer wishes to purchase maintenance or support, Motorola will provide a separate maintenance and support proposal upon request.

3.7. MOTOROLA SOFTWARE. Any Motorola Software, including subsequent releases, is licensed to Customer solely in accordance with the Software License Agreement. Customer hereby accepts and agrees to abide by all of the terms and restrictions of the Software License Agreement.

3.8. NON-MOTOROLA SOFTWARE. Any Non-Motorola Software is licensed to Customer in accordance with the standard license, terms, and restrictions of the copyright owner on the Effective Date unless the copyright owner has granted to Motorola the right to sublicense the Non-Motorola Software pursuant to the Software License Agreement, in which case it applies and the copyright owner will have all of Licensor's rights and protections under the Software License Agreement. Motorola makes no representations or warranties of any kind regarding Non-Motorola Software. Non-Motorola Software may include Open Source Software. All Open Source Software is licensed to Customer in accordance with, and Customer agrees to abide by, the provisions of the standard license of the copyright owner and not the Software License Agreement. Upon request by Customer, Motorola will use commercially reasonable efforts to determine whether any Open Source Software will be provided under this Agreement; and if so, identify the Open Source Software and provide to Customer a copy of the applicable standard license (or specify where that license may be found); and provide to Customer a copy of the Open Source Software source code if it is publicly available without charge (although a distribution fee or a charge for related services may be applicable).

3.9. OPTIONAL EQUIPMENT OR SOFTWARE. This paragraph applies only if a "Priced Options" exhibit is shown in Section 1, or if the parties amend this Agreement to add a Priced Options exhibit. During the term of the option as stated in the Priced Options exhibit (or if no term is stated, then for one (1) year after the Effective Date), Customer has the right and option to purchase the equipment, software, and related services that are described in the Priced Options exhibit. Customer may exercise this option by giving written notice to Motorola which must designate what equipment, software, and related services Customer is selecting (including quantities, if applicable). To the extent they apply, the terms and conditions of this Agreement will govern the transaction; however, the parties acknowledge that certain provisions must be agreed upon, and they agree to negotiate those in good faith promptly after Customer delivers the option exercise notice. Examples of provisions that may need to be negotiated are: specific lists of deliverables, statements of work, acceptance test plans, delivery and implementation schedules, payment terms, maintenance and support provisions, additions to or modifications of the Software License Agreement, hosting terms, and modifications to the acceptance and warranty provisions.

Section 4 PERFORMANCE SCHEDULE

If this Agreement includes the performance of services, the Statement of Work will describe the performance schedule.

Section 5 CONTRACT PRICE, PAYMENT, AND INVOICING

5.1. **CONTRACT PRICE.** The Contract Price in U.S. dollars is \$_____.

5.2. **INVOICING AND PAYMENT.** Motorola will submit invoices to Customer for Products when they are shipped and for services, if applicable, when they are performed. Customer will make payments to Motorola within thirty (30) days after the date of each invoice. Customer will make payments when due in the form of a wire transfer, check, or cashier's check from a U.S. financial institution. Overdue invoices will bear simple interest at the maximum allowable rate. For Customer's reference, the Federal Tax Identification Number for Motorola Solutions, Inc. is 36-1115800.

5.3. **COOPERATIVE PROCUREMENT.** This Agreement pricing in the attached exhibits, including discounts in effect for the five year period following the Effective Date, shall be available for the stated periods to the Customer, and to all jurisdictions identified in the Stafford County RFP No. 1024064 dated August 29, 2006 and August 21, 2006, for their interoperability requirements. Motorola shall also extend pricing schedule to all Metropolitan Washington Council of Governments member and other jurisdictions and all public bodies as defined under Section 2.2-4301 and referenced by Section 2.2-4304 of the Code of Virginia (individually, an "Authorized Entity" and collectively, the "Authorized Entities"). Motorola and the Customer may extend the period by mutual written agreement. Any Authorized Entity, other than Stafford County, utilizing this Agreement to purchase product will place its own order(s) directly with Motorola. The terms and conditions of this Agreement will govern such purchases, unless the Authorized Entity and Motorola agree to execute a separate agreement. The Authorized Entity and Motorola may agree to additional or modified terms and conditions unique to the jurisdiction or as required by the circumstances surrounding the purchase. The County shall not be liable for any products or services ordered by the Authorized Entity.

5.3. **FREIGHT, TITLE, AND RISK OF LOSS.** Motorola will pre-pay and add all freight charges to the invoices. Title and risk of loss to the Equipment will pass to Customer upon shipment. Title to Software will not pass to Customer at any time. Motorola will pack and ship all Equipment in accordance with good commercial practices.

5.4. **INVOICING AND SHIPPING ADDRESSES.** Invoices and the ultimate destination where the Equipment will be delivered to Customer is:

Attn: Carol Adams
Emergency Communications Director
1300 Courthouse Road
P.O. Box 189
Stafford, VA 22555-0189

Customer may change this information by giving written notice to Motorola.

Section 6 SITES AND SITE CONDITIONS

6.1. **ACCESS TO SITES.** If Motorola is providing installation or other services, Customer will provide all necessary construction and building permits, licenses, and the like; and access to the work sites or vehicles identified in the Technical and Implementation Documents as reasonably requested by Motorola so that it may perform its contractual duties.

6.2. **SITE CONDITIONS.** If Motorola is providing installation or other services at Customer's sites, Customer will ensure that these work sites be safe, secure, and in compliance with all applicable industry and OSHA standards. To the extent applicable and unless the Statement of Work states to the contrary, Customer will ensure that these work sites have adequate: physical space, air conditioning and other environmental conditions; adequate and appropriate electrical power outlets, distribution, equipment and connections; and adequate telephone or other communication lines (including modem access and adequate interfacing networking capabilities), all for the installation, use and maintenance of the Products.

Section 7 ACCEPTANCE

Unless as otherwise mutually agreed upon in writing, acceptance of the Products will occur upon delivery to Customer unless this Agreement provides for acceptance verification or testing, in which case acceptance of the Products will occur upon successful completion of the acceptance verification or testing. Notwithstanding the preceding sentence, Customer's use of the Products for their operational purposes will constitute acceptance.

Section 8 REPRESENTATIONS AND WARRANTIES

8.1. **EQUIPMENT WARRANTY.** During the Warranty Period, Motorola warrants that the Equipment under normal use and service will be free from material defects in materials and workmanship.

8.2. **MOTOROLA SOFTWARE WARRANTY.** Unless otherwise stated in the Software License Agreement, during the Warranty Period, Motorola warrants the Motorola Software in accordance with the terms of the Software License Agreement and the provisions of this Section that are applicable to the Motorola Software. TO THE EXTENT, IF ANY, THAT THERE IS A SEPARATE LICENSE AGREEMENT PACKAGED WITH, OR PROVIDED ELECTRONICALLY WITH, A PARTICULAR PRODUCT THAT BECOMES EFFECTIVE ON AN ACT OF ACCEPTANCE BY THE END USER, THEN THAT AGREEMENT SUPERCEDES THIS SOFTWARE LICENSE AGREEMENT AS TO THE END USER OF EACH SUCH PRODUCT.

8.3. **EXCLUSIONS TO EQUIPMENT AND MOTOROLA SOFTWARE WARRANTIES.** These warranties do not apply to: (i) defects or damage resulting from: use of the Equipment or Motorola Software in other than its normal, customary, and authorized manner; accident, liquids, neglect, or acts of God; testing, maintenance, disassembly, repair, installation, alteration, modification, or adjustment not provided or authorized in writing by Motorola; Customer's failure to comply with all applicable industry and OSHA standards; (ii) breakage of or damage to antennas unless caused directly by defects in material or workmanship; (iii) Equipment that has had the serial number removed or made illegible; (iv) batteries (because they carry their own separate limited warranty) or consumables; (v) freight costs to ship Equipment to the repair depot; (vi) scratches or other cosmetic damage to Equipment surfaces that does not affect the operation of the Equipment; and (vii) normal or customary wear and tear.

8.4. **WARRANTY CLAIMS.** To assert a warranty claim, Customer must notify Motorola in writing of the claim before the expiration of the Warranty Period. Upon receipt of this notice, Motorola will investigate the warranty claim. If this investigation confirms a valid warranty claim, Motorola will (at its option and at no additional charge to Customer) repair the defective Equipment or Motorola Software, replace it with the same or equivalent product, or refund the price of the defective Equipment or

Motorola Software. That action will be the full extent of Motorola's liability for the warranty claim. If this investigation indicates the warranty claim is not valid, then Motorola may invoice Customer for responding to the claim on a time and materials basis using Motorola's then current labor rates. Repaired or replaced product is warranted for the balance of the original applicable Warranty Period. All replaced products or parts will become the property of Motorola.

8.5. ORIGINAL END USER IS COVERED. These express limited warranties are extended by Motorola to the original user purchasing the Products for commercial, industrial, or governmental use only, and are not assignable or transferable.

8.6. DISCLAIMER OF OTHER WARRANTIES. THESE WARRANTIES ARE THE COMPLETE WARRANTIES FOR THE EQUIPMENT AND MOTOROLA SOFTWARE PROVIDED UNDER THIS AGREEMENT AND ARE GIVEN IN LIEU OF ALL OTHER WARRANTIES. MOTOROLA DISCLAIMS ALL OTHER WARRANTIES OR CONDITIONS, EXPRESS OR IMPLIED, INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE.

Section 9 DELAYS

Neither Party will be liable for its non-performance or delayed performance if caused by a Force Majeure. A Party that becomes aware of a Force Majeure that will significantly delay performance will notify the other Party promptly (but in no event later than fifteen days) after it discovers the Force Majeure. If a Force Majeure occurs, the Parties will execute a change order to extend the performance schedule for a time period that is reasonable under the circumstances.

Section 10 DISPUTES

Any dispute concerning a question of fact as a result of this Agreement shall be decided by the County Administrator, or his/her designee, who shall render his/her decision in writing and mail or otherwise forward a copy to Motorola within 90 days of the receipt of the claim. The decision of the County Administrator, or his/her designee, shall be final and conclusive unless the Motorola appeals the decision within six months of the date of the final written decision, by instituting legal action as provided in the Code of Virginia § 2.2-4364 (1950, as amended). Motorola may not institute a legal action, unless the County Administrator, or his/her designee, fails to render such a decision within the time specified.

Motorola's contractual claims, whether for money or other relief, shall be submitted in writing to the County Administrator or his/her designee, no later than 60 days after the final payment; however, written notice of Motorola's intention to file such a claim shall have been given at the time of the occurrence or beginning of the work upon which claim is based. Nothing herein shall preclude Motorola from submission of an invoice for final payment within a certain amount of time after completion and acceptance of the work or acceptance of the goods. Pendency of the claims shall not delay payment of the amounts agreed due in the invoice for final payment.

Section 11 DEFAULT AND TERMINATION

11.1 If either Party fails to perform a material obligation under this Agreement, the other Party may consider the non-performing Party to be in default (unless a Force Majeure causes the failure) and may assert a default claim by giving the non-performing Party a written and detailed notice of the default. Except for a default by Customer for failing to pay any amount when due under this Agreement which

must be cured immediately, the defaulting Party will have thirty (30) days after receipt of the notice of default to either cure the default or, if the default is not curable within thirty (30) days, provide a written cure plan. The defaulting Party will begin implementing the cure plan immediately after receipt of notice by the other Party that it approves the plan. If Customer is the defaulting Party, Motorola may stop work on the project until it approves the Customer's cure plan. If the non-performing Party fails to cure the default, the performing Party may terminate any unfulfilled portion of this Agreement and recover damages as permitted by law and this Agreement.

11.2. **TERMINATION FOR NON-APPROPRIATION OF FUNDS.** The continuation of the terms, conditions and provisions of this Agreement is subject to the approval and ratification of this Agreement by the County and appropriation by the County of the necessary money to fund this Agreement for succeeding fiscal years. Should the County fail to appropriate necessary funding, the County may delay such payment until funds have been appropriated or terminate this Agreement, or any unfunded portion of this Agreement. The County agrees to notify Motorola immediately if funds are unavailable. Motorola reserves the right to stop work until funding is available (without penalty or additional cost to Motorola) and terminate if funding is not available in a reasonable amount of time. The County will be responsible to Motorola for the cost of all services rendered up to notification and all costs incurred by Motorola to shut down the work in progress.

Section 12 INDEMNIFICATION

12.1. PATENT AND COPYRIGHT INFRINGEMENT INDEMNIFICATION

12.1.1. Motorola will defend at its expense any suit brought against Customer to the extent it is based on a third-party claim alleging that the Equipment manufactured by Motorola or the Motorola Software ("Motorola Product") directly infringes a United States patent or copyright ("Infringement Claim"). Motorola's duties to defend and indemnify are conditioned upon: Customer promptly notifying Motorola in writing of the Infringement Claim; Motorola having sole control of the defense of the suit and all negotiations for its settlement or compromise; and Customer providing to Motorola cooperation and, if requested by Motorola, reasonable assistance in the defense of the Infringement Claim. In addition to Motorola's obligation to defend, and subject to the same conditions, Motorola will pay all damages finally awarded against Customer by a court of competent jurisdiction for an Infringement Claim or agreed to, in writing, by Motorola in settlement of an Infringement Claim.

12.1.2. If an Infringement Claim occurs, or in Motorola's opinion is likely to occur, Motorola may at its option and expense: (a) procure for Customer the right to continue using the Motorola Product; (b) replace or modify the Motorola Product so that it becomes non-infringing while providing functionally equivalent performance; or (c) accept the return of the Motorola Product and grant Customer a credit for the Motorola Product, less a reasonable charge for depreciation. The depreciation amount will be calculated based upon generally accepted accounting standards.

12.1.3. Motorola will have no duty to defend or indemnify for any Infringement Claim that is based upon: (a) the combination of the Motorola Product with any software, apparatus or device not furnished by Motorola; (b) the use of ancillary equipment or software not furnished by Motorola and that is attached to or used in connection with the Motorola Product; (c) Motorola Product designed or manufactured in accordance with Customer's designs, specifications, guidelines or instructions, if the alleged infringement would not have occurred without such designs, specifications, guidelines or

instructions; (d) a modification of the Motorola Product by a party other than Motorola; (e) use of the Motorola Product in a manner for which the Motorola Product was not designed or that is inconsistent with the terms of this Agreement; or (f) the failure by Customer to install an enhancement release to the Motorola Software that is intended to correct the claimed infringement. In no event will Motorola's liability resulting from its indemnity obligation to Customer extend in any way to royalties payable on a per use basis or the Customer's revenues, or any royalty basis other than a reasonable royalty based upon revenue derived by Motorola from Customer from sales or license of the infringing Motorola Product.

12.1.4. This Section 12 provides Customer's sole and exclusive remedies and Motorola's entire liability in the event of an Infringement Claim. Customer has no right to recover and Motorola has no obligation to provide any other or further remedies, whether under another provision of this Agreement or any other legal theory or principle, in connection with an Infringement Claim. In addition, the rights and remedies provided in this Section 12 are subject to and limited by the restrictions set forth in Section 12.

Section 13 LIMITATION OF LIABILITY

Except for personal injury or death, Motorola's total liability, whether for breach of contract, warranty, negligence, strict liability in tort, indemnification, or otherwise, will be limited to the direct damages recoverable under law, but not to exceed the price of the Equipment, Software, or services with respect to which losses or damages are claimed. ALTHOUGH THE PARTIES ACKNOWLEDGE THE POSSIBILITY OF SUCH LOSSES OR DAMAGES, THEY AGREE THAT MOTOROLA WILL NOT BE LIABLE FOR ANY COMMERCIAL LOSS; INCONVENIENCE; LOSS OF USE, TIME, DATA, GOOD WILL, REVENUES, PROFITS OR SAVINGS; OR OTHER SPECIAL, INCIDENTAL, INDIRECT, OR CONSEQUENTIAL DAMAGES IN ANY WAY RELATED TO OR ARISING FROM THIS AGREEMENT, THE SALE OR USE OF THE EQUIPMENT OR SOFTWARE, OR THE PERFORMANCE OF SERVICES BY MOTOROLA PURSUANT TO THIS AGREEMENT. This limitation of liability provision survives the expiration or termination of the Agreement and applies notwithstanding any contrary provision. No action for contract breach or otherwise relating to the transactions contemplated by this Agreement may be brought more than one (1) year after the accrual of the cause of action, except for money due upon an open account.

Section 14 CONFIDENTIALITY AND PROPRIETARY RIGHTS

14.1. CONFIDENTIAL INFORMATION.

14.1.1. Each party is a disclosing party ("Discloser") and a receiving party ("Recipient") under this agreement. All Deliverables will be deemed to be Motorola's Confidential Information. During the term of this agreement and for a period of three (3) years from the expiration or termination of this agreement, Recipient will (i) not disclose Confidential Information to any third party; (ii) restrict disclosure of Confidential Information to only those employees (including, but not limited to, employees of any wholly owned subsidiary, a parent company, any other wholly owned subsidiaries of the same parent company), agents or consultants who must be directly involved with the Confidential Information for the purpose and who are bound by confidentiality terms substantially similar to those in this agreement; (iii) not copy, reproduce, reverse engineer, de-compile or disassemble any Confidential Information; (iv) use the same degree of care as for its own information of like importance, but at least use reasonable care, in safeguarding against disclosure of Confidential Information; (v) promptly notify Discloser upon discovery of any unauthorized use or disclosure of the Confidential Information and take reasonable steps to regain possession of the Confidential Information and prevent further unauthorized

actions or other breach of this agreement; and (vi) only use the Confidential Information as needed to fulfill this agreement.

14.1.2. Recipient is not obligated to maintain as confidential, Confidential Information that Recipient can demonstrate by documentation (i) is now available or becomes available to the public without breach of this agreement; (ii) is explicitly approved for release by written authorization of Discloser; (iii) is lawfully obtained from a third party or parties without a duty of confidentiality; (iv) is known to the Recipient prior to such disclosure; or (v) is independently developed by Recipient without the use of any of Discloser's Confidential Information or any breach of this agreement.

14.1.3. All Confidential Information remains the property of the discloser and will not be copied or reproduced without the express written permission of the Discloser, except for copies that are absolutely necessary in order to fulfill this Agreement. Within ten (10) days of receipt of Discloser's written request, Recipient will return all Confidential Information to Discloser along with all copies and portions thereof, or certify in writing that all such Confidential Information has been destroyed. However, Recipient may retain one (1) archival copy of the Confidential Information that it may use only in case of a dispute concerning this Agreement. No license, express or implied, in the Confidential Information is granted other than to use the Confidential Information in the manner and to the extent authorized by this Agreement. The Discloser warrants that it is authorized to disclose any Confidential Information it discloses pursuant to this Agreement.

14.2. PRESERVATION OF MOTOROLA'S PROPRIETARY RIGHTS.

Motorola, the third party manufacturer of any Equipment, and the copyright owner of any Non-Motorola Software own and retain all of their respective Proprietary Rights in the Equipment and Software, and nothing in this Agreement is intended to restrict their Proprietary Rights. All intellectual property developed, originated, or prepared by Motorola in connection with providing to Customer the Equipment, Software, or related services remain vested exclusively in Motorola, and this Agreement does not grant to Customer any shared development rights of intellectual property. Except as explicitly provided in the Software License Agreement, Motorola does not grant to Customer, either directly or by implication, estoppel, or otherwise, any right, title or interest in Motorola's Proprietary Rights. Customer will not modify, disassemble, peel components, decompile, otherwise reverse engineer or attempt to reverse engineer, derive source code or create derivative works from, adapt, translate, merge with other software, reproduce, distribute, sublicense, sell or export the Software, or permit or encourage any third party to do so. The preceding sentence does not apply to Open Source Software which is governed by the standard license of the copyright owner.

Section 15 GENERAL

15.1. TAXES. The Contract Price does not include excise, sales, lease, use, property, or other taxes, assessments or duties, all of which will be paid by Customer except as exempt by law. If Motorola is required to pay any of these taxes, Motorola will send an invoice to Customer and Customer will pay to Motorola the amount of the taxes (including any interest and penalties) within twenty (20) days after the date of the invoice. Customer will be solely responsible for reporting the Equipment for personal property tax purposes, and Motorola will be solely responsible for reporting taxes on its income or net worth.

15.2. **ASSIGNABILITY.** This Agreement may not be assigned in whole or in part by Motorola without prior written consent of the Customer. Where consent is required, it shall not be unreasonably withheld.

15.3. **AUDIT/EXAMINATION OF RECORDS.**

15.3.1. **Audit.** The books and records of Motorola and its subcontractors, insofar as they pertain to equipment, parts and/or services provided under this Agreement, upon thirty (30) days written notice by the County, will, at reasonable hours, be subject to audit and inspection at the Motorola facility by the County, or any duly authorized representative, at the County's sole expense. Except as provided by federal, state, or County statute, ordinance, or regulation, including, but not limited to, the Virginia Freedom of Information Act, nothing contained herein authorizes the County to audit books or records of Motorola or to gain access to areas that contain confidential or proprietary information regarding products and service costs and/or pricing. To the extent the County is required to disclose confidential or proprietary information pursuant to a court order, subpoena or applicable law, including but not limited to the Virginia Freedom of Information Act, the County shall provide Motorola prompt notice of the request and a reasonable opportunity to object to the disclosure and seek a protective order or appropriate remedy.

15.3.2 **Examination of Records.** The County Administrator, or his duly authorized representative, shall retain the right to examine and copy any directly pertinent books, documents, papers and records of Motorola involving transactions related to the contract in question for a period of three (3) years following the final payment under this Agreement. In the event there is litigation or arbitration involving the contract, rights of access, examination and copying thereunder shall continue until any litigation, appeals, claims or arbitration shall have been finally disposed of.

15.4. **WAIVER.** Failure or delay by either Party to exercise any right or power under this Agreement will not be a waiver of the right or power. For a waiver of a right or power to be effective, it must be in a writing signed by the waiving Party. An effective waiver of a right or power will not be construed as either a future or continuing waiver of that same right or power, or the waiver of any other right or power.

15.5. **SEVERABILITY.** If a court of competent jurisdiction renders any part of this Agreement invalid or unenforceable, that part will be severed and the remainder of this Agreement will continue in full force and effect.

15.6. **INDEPENDENT CONTRACTORS.** Each Party will perform its duties under this Agreement only as an independent contractor. The Parties and their personnel will not be considered to be employees or agents of the other Party. Nothing in this Agreement will be interpreted as granting either Party the right or authority to make commitments of any kind for the other. This Agreement will not constitute, create, or be interpreted as a joint venture, partnership or formal business organization of any kind.

15.7. **HEADINGS AND SECTION REFERENCES; CONSTRUCTION.** The section headings in this Agreement are inserted only for convenience and are not to be construed as part of this Agreement or as a limitation of the scope of the particular section to which the heading refers. This Agreement will be fairly interpreted in accordance with its terms and conditions and not for or against either Party.

15.8. **ENTIRE AGREEMENT.** This Agreement, including all Exhibits, constitutes the entire agreement of the Parties regarding the subject matter of the Agreement and supersedes all previous agreements,

proposals, and understandings, whether written or oral, relating to this subject matter. This Agreement may be executed in multiple counterparts, and shall have the same legal force and effect as if the Parties had executed it as a single document. The Parties may sign in writing, or by electronic signature, including by email. An electronic signature, or a facsimile copy or computer image, such as a PDF or tiff image, of a signature, shall be treated as and shall have the same effect as an original signature. In addition, an electronic signature, a true and correct facsimile copy or computer image of this Agreement shall be treated as and shall have the same effect as an original signed copy of this document. This Agreement may be amended or modified only by a written instrument signed by authorized representatives of both Parties. The preprinted terms and conditions found on any Customer purchase order, acknowledgment or other form will not be considered an amendment or modification of this Agreement, even if a representative of each Party signs that document.

15.9. NOTICES. Notices required under this Agreement to be given by one Party to the other must be in writing and either personally delivered or sent to the address shown below by certified mail, return receipt requested and postage prepaid (or by a recognized courier service, such as Federal Express, UPS, or DHL), or by email. All non-technical notices, and reports required by this Agreement shall be sent by Certified U.S. Mail, postage and fees paid, return receipt requested, or overnight delivery with receipt, to the person designated below:

Motorola Solutions, Inc.
Attn: Law Department VP
1303 E. Algonquin Road
Schaumburg, IL 60196
fax: 847-538-0838

Customer
Attn: Mr. Anthony Romanello
County Administrator
1300 Courthouse Road
Stafford, VA 22555-0189

All Notices and inquiries regarding technical requirements for system installation, operation and acceptance except as otherwise provided in this Agreement, shall be directed to the person designated below.

Motorola Solutions, Inc.

Customer
Attn: Carol Adams
Emergency Communications Director
1300 Courthouse Road
P.O. Box 189
Stafford, VA 22555-0189

15.10. GOVERNING LAW AND VENUE. This Agreement shall be deemed to have been entered into in to Commonwealth of Virginia and shall be construed in accordance with and governed by the laws of the Commonwealth. The exclusive venue for any legal action related to or arising out of this Agreement shall be the courts of Stafford County, Virginia, or the United States District Court for the Eastern District of Virginia, Alexandria Division.

15.11. COMPLIANCE WITH APPLICABLE LAWS. Each Party will comply with all applicable federal, state, and local laws, regulations and rules concerning the performance of this Agreement or use of the System. Customer will obtain and comply with all Federal Communications Commission ("FCC") licenses and authorizations required for the installation, operation and use of the System before the scheduled installation of the Equipment. Although Motorola might assist Customer in the preparation of its FCC

license applications, neither Motorola nor any of its employees is an agent or representative of Customer in FCC or other matters.

15.12. AUTHORITY TO EXECUTE AGREEMENT. Each Party represents that it has obtained all necessary approvals, consents and authorizations to enter into this Agreement and to perform its duties under this Agreement; the person executing this Agreement on its behalf has the authority to do so; upon execution and delivery of this Agreement by the Parties, it is a valid and binding contract, enforceable in accordance with its terms; and the execution, delivery, and performance of this Agreement does not violate any bylaw, charter, regulation, law or any other governing authority of the Party.

15.13 SURVIVAL OF TERMS. The following provisions will survive the expiration or termination of this Agreement for any reason: Section 3.7 (Motorola Software), Section 3.8 (Non-Motorola Software); if any payment obligations exist, Sections 5.1 and 5.2 (Contract Price and Invoicing and Payment); Subsection 9.6 (Disclaimer of Implied Warranties); Section 10 (Disputes); Section 13 (Limitation of Liability); Section 14 (Confidentiality and Proprietary Rights; and all of the General terms in this Section 15.

15.14 EMPLOYMENT DISCRIMINATION. During the performance of this Agreement, Motorola agrees as follows: Motorola will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability, or other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of Motorola. Motorola agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause. Motorola, in all solicitations or advertisements for employees placed by or on behalf of Motorola, will state that Motorola is an equal opportunity employer. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section. Motorola will include the provisions of this section in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

15.15. FAITH-BASED CLAUSE. The Customer does not discriminate against faith-based organizations in accordance with Virginia Code Section 2.2-4343.1 or against any bidder or offerer because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.

15.16. LEGAL STATUS. All individuals performing work pursuant to this Agreement must be a United States citizen or possess documents that allow them to be employed and work in the United States.

Motorola Solutions, Inc.

Customer

By: 
Name: Michael Leonard
Title: MSSSI Vice President
Date: December 29, 2015

By: 
Name: _____
Title: _____
Date: 12.28.15

County Administrator

Exhibit A

SOFTWARE LICENSE AGREEMENT

This Exhibit A Software License Agreement ("Agreement") is between Motorola Solutions, Inc., ("Motorola"), and Stafford County, Virginia ("Licensee" or "County").

For good and valuable consideration, the parties agree as follows:

Section 1 DEFINITIONS

1.1 "Designated Products" means products provided by Motorola to Licensee with which or for which the Software and Documentation is licensed for use.

1.2 "Documentation" means product and software documentation that specifies technical and performance features and capabilities, and the user, operation and training manuals for the Software (including all physical or electronic media upon which such information is provided).

1.3 "Open Source Software" means software with either freely obtainable source code, license for modification, or permission for free distribution.

1.4 "Open Source Software License" means the terms or conditions under which the Open Source Software is licensed.

1.5 "Primary Agreement" means the agreement to which this exhibit is attached.

1.6 "Security Vulnerability" means a flaw or weakness in system security procedures, design, implementation, or internal controls that could be exercised (accidentally triggered or intentionally exploited) and result in a security breach such that data is compromised, manipulated or stolen or the system damaged.

1.7 "Software" (i) means proprietary software in object code format, and adaptations, translations, de-compilations, disassemblies, emulations, or derivative works of such software; (ii) means any modifications, enhancements, new versions and new releases of the software provided by Motorola; and (iii) may contain one or more items of software owned by a third party supplier. The term "Software" does not include any third party software provided under separate license or third party software not licensable under the terms of this Agreement.

Section 2 SCOPE

Motorola and Licensee enter into this Agreement in connection with Motorola's delivery of certain proprietary Software or products containing embedded or pre-loaded proprietary Software, or both. This Agreement contains the terms and conditions of the license Motorola is providing to Licensee, and Licensee's use of the Software and Documentation.

Section 3 GRANT OF LICENSE

3.1. Subject to the provisions of this Agreement and the payment of applicable license fees, Motorola grants to Licensee a personal, limited, non-transferable (except as permitted in Section 7) and non-exclusive license under Motorola's copyrights and Confidential Information (as defined in the Primary Agreement) embodied in the Software to use the Software, in object code form, and the Documentation solely in connection with Licensee's use of the Designated Products. This Agreement does not grant any rights to source code.

3.2. If the Software licensed under this Agreement contains or is derived from Open Source Software, the terms and conditions governing the use of such Open Source Software are in the Open Source Software Licenses of the copyright owner and not this Agreement. If there is a conflict between the terms and conditions of this Agreement and the terms and conditions of the Open Source Software Licenses governing Licensee's use of the Open Source Software, the terms and conditions of the license grant of the applicable Open Source Software Licenses will take precedence over the license grants in this Agreement. If requested by Licensee, Motorola will use commercially reasonable efforts to: (i) determine whether any Open Source Software is provided under this Agreement; (ii) identify the Open Source Software and provide Licensee a copy of the applicable Open Source Software License (or specify where that license may be found); and, (iii) provide Licensee a copy of the Open Source Software source code, without charge, if it is publicly available (although distribution fees may be applicable).

Section 4 LIMITATIONS ON USE

4.1. Licensee may use the Software only for Licensee's internal business purposes and only in accordance with the Documentation. Any other use of the Software is strictly prohibited. Without limiting the general nature of these restrictions, Licensee will not make the Software available for use by third parties on a "time sharing," "application service provider," or "service bureau" basis or for any other similar commercial rental or sharing arrangement.

4.2. Licensee will not, and will not allow or enable any third party to: (i) reverse engineer, disassemble, peel components, decompile, reprogram or otherwise reduce the Software or any portion to a human perceptible form or otherwise attempt to recreate the source code; (ii) modify, adapt, create derivative works of, or merge the Software; (iii) copy, reproduce, distribute, lend, or lease the Software or Documentation to any third party, grant any sublicense or other rights in the Software or Documentation to any third party, or take any action that would cause the Software or Documentation to be placed in the public domain; (iv) remove, or in any way alter or obscure, any copyright notice or other notice of Motorola's proprietary rights; (v) provide, copy, transmit, disclose, divulge or make the Software or Documentation available to, or permit the use of the Software by any third party or on any machine except as expressly authorized by this Agreement; or (vi) use, or permit the use of, the Software in a manner that would result in the production of a copy of the Software solely by activating a machine containing the Software. Licensee may make one copy of Software to be used solely for archival, back-up, or disaster recovery purposes; *provided* that Licensee may not operate that copy of the Software at the same time as the original Software is being operated. Licensee may make as many copies of the Documentation as it may reasonably require for the internal use of the Software.

4.3. Unless otherwise authorized by Motorola in writing, Licensee will not, and will not enable or allow any third party to: (i) install a licensed copy of the Software on more than one unit of a Designated Product; or (ii) copy onto or transfer Software installed in one unit of a Designated Product onto one other device. Licensee may temporarily transfer Software installed on a Designated Product to another device if the Designated Product is inoperable or malfunctioning, if Licensee provides written notice to

Motorola of the temporary transfer and identifies the device on which the Software is transferred. Temporary transfer of the Software to another device must be discontinued when the original Designated Product is returned to operation and the Software must be removed from the other device. Licensee must provide prompt written notice to Motorola at the time temporary transfer is discontinued.

4.4. When using Motorola's Radio Service Software ("RSS"), Licensee must purchase a separate license for each location at which Licensee uses RSS. Licensee's use of RSS at a licensed location does not entitle Licensee to use or access RSS remotely. Licensee may make one copy of RSS for each licensed location. Licensee shall provide Motorola with a list of all locations at which Licensee uses or intends to use RSS upon Motorola's request.

4.5. Licensee will maintain, during the term of this Agreement and for a period of two years thereafter, accurate records relating to this license grant to verify compliance with this Agreement. Motorola or an independent third party ("Auditor") may inspect Licensee's premises, books and records, upon reasonable prior notice to Licensee, during Licensee's normal business hours and subject to Licensee's facility and security regulations. Motorola is responsible for the payment of all expenses and costs of the Auditor. Any information obtained by Motorola and the Auditor will be kept in strict confidence by Motorola and the Auditor and used solely for the purpose of verifying Licensee's compliance with the terms of this Agreement.

Section 5 OWNERSHIP AND TITLE

Motorola, its licensors, and its suppliers retain all of their proprietary rights in any form in and to the Software and Documentation, including, but not limited to, all rights in patents, patent applications, inventions, copyrights, trademarks, trade secrets, trade names, and other proprietary rights in or relating to the Software and Documentation (including any corrections, bug fixes, enhancements, updates, modifications, adaptations, translations, de-compilations, disassemblies, emulations to or derivative works from the Software or Documentation, whether made by Motorola or another party, or any improvements that result from Motorola's processes or, provision of information services). No rights are granted to Licensee under this Agreement by implication, estoppel or otherwise, except for those rights which are expressly granted to Licensee in this Agreement. All intellectual property developed, originated, or prepared by Motorola in connection with providing the Software, Designated Products, Documentation or related services, remains vested exclusively in Motorola, and Licensee will not have any shared development or other intellectual property rights.

Section 6 LIMITED WARRANTY; DISCLAIMER OF WARRANTY

6.1. The commencement date and the term of the Software warranty will be a period of ninety (90) days from Motorola's shipment of the Software (the "Warranty Period"). If Licensee is not in breach of any of its obligations under this Agreement, Motorola warrants that the unmodified Software, when used properly and in accordance with the Documentation and this Agreement, will be free from a reproducible defect that eliminates the functionality or successful operation of a feature critical to the primary functionality or successful operation of the Software. Whether a defect occurs will be determined by Motorola solely with reference to the Documentation. Motorola does not warrant that Licensee's use of the Software or the Designated Products will be uninterrupted, error-free, completely free of Security Vulnerabilities, or that the Software or the Designated Products will meet Licensee's

particular requirements. Motorola makes no representations or warranties with respect to any third party software included in the Software.

6.2 Motorola's sole obligation to Licensee and Licensee's exclusive remedy under this warranty is to use reasonable efforts to remedy any material Software defect covered by this warranty. These efforts will involve either replacing the media or attempting to correct significant, demonstrable program or documentation errors or Security Vulnerabilities. If Motorola cannot correct the defect within a reasonable time, then at Motorola's option, Motorola will replace the defective Software with functionally-equivalent Software, license to Licensee substitute Software which will accomplish the same objective, or terminate the license and refund the Licensee's paid license fee.

6.3. Warranty claims are described in the Primary Agreement.

6.4. The express warranties set forth in this Section 6 are in lieu of, and Motorola disclaims, any and all other warranties (express or implied, oral or written) with respect to the Software or Documentation, including, without limitation, any and all implied warranties of condition, title, non-infringement, merchantability, or fitness for a particular purpose or use by Licensee (whether or not Motorola knows, has reason to know, has been advised, or is otherwise aware of any such purpose or use), whether arising by law, by reason of custom or usage of trade, or by course of dealing. In addition, Motorola disclaims any warranty to any person other than Licensee with respect to the Software or Documentation.

Section 7 TRANSFERS

Licensee will not transfer the Software or Documentation to any third party without Motorola's prior written consent. Motorola's consent may be withheld at its discretion and may be conditioned upon transferee paying all applicable license fees and agreeing to be bound by this Agreement. If the Designated Products are Motorola's radio products and Licensee transfers ownership of the Motorola radio products to a third party, Licensee may assign its right to use the Software (other than RSS and Motorola's FLASHport® software) which is embedded in or furnished for use with the radio products and the related Documentation; *provided* that Licensee transfers all copies of the Software and Documentation to the transferee, and Licensee and the transferee sign a transfer form to be provided by Motorola upon request, obligating the transferee to be bound by this Agreement.

Section 8 TERM AND TERMINATION

8.1 Licensee's right to use the Software and Documentation will begin when the Primary Agreement is signed by both parties and will continue for the life of the Designated Products with which or for which the Software and Documentation have been provided by Motorola, unless Licensee breaches this Agreement, in which case this Agreement and Licensee's right to use the Software and Documentation may be terminated immediately upon notice by Motorola.

8.2 Within thirty (30) days after termination of this Agreement, Licensee must certify in writing to Motorola that all copies of the Software have been removed or deleted from the Designated Products and that all copies of the Software and Documentation have been returned to Motorola or destroyed by Licensee and are no longer in use by Licensee.

8.3 Licensee acknowledges that Motorola made a considerable investment of resources in the development, marketing, and distribution of the Software and Documentation and that Licensee's breach of this Agreement will result in irreparable harm to Motorola for which monetary damages would be inadequate. If Licensee breaches this Agreement, Motorola may terminate this Agreement and be entitled to all available remedies at law or in equity (including immediate injunctive relief and repossession of all non-embedded Software and associated Documentation unless Licensee is a Federal agency of the United States Government).

Section 9 UNITED STATES GOVERNMENT LICENSING PROVISIONS

This Section applies if Licensee is the United States Government or a United States Government agency. Licensee's use, duplication or disclosure of the Software and Documentation under Motorola's copyrights or trade secret rights is subject to the restrictions set forth in subparagraphs (c)(1) and (2) of the Commercial Computer Software-Restricted Rights clause at FAR 52.227-19 (JUNE 1987), if applicable, unless they are being provided to the Department of Defense. If the Software and Documentation are being provided to the Department of Defense, Licensee's use, duplication, or disclosure of the Software and Documentation is subject to the restricted rights set forth in subparagraph (c)(1)(ii) of the Rights in Technical Data and Computer Software clause at DFARS 252.227-7013 (OCT 1988), if applicable. The Software and Documentation may or may not include a Restricted Rights notice, or other notice referring to this Agreement. The provisions of this Agreement will continue to apply, but only to the extent that they are consistent with the rights provided to the Licensee under the provisions of the FAR or DFARS mentioned above, as applicable to the particular procuring agency and procurement transaction.

Section 10 CONFIDENTIALITY

Licensee acknowledges that the Software and Documentation contain Motorola's valuable proprietary and Confidential Information and are Motorola's trade secrets, and that the provisions in the Primary Agreement concerning Confidential Information apply.

Section 11 LIMITATION OF LIABILITY

The Limitation of Liability provision is described in the Primary Agreement.

Section 12 NOTICES

Notices are described in the Primary Agreement.

Section 13 GENERAL

13.1. **COPYRIGHT NOTICES.** The existence of a copyright notice on the Software will not be construed as an admission or presumption of publication of the Software or public disclosure of any trade secrets associated with the Software.

13.2. **COMPLIANCE WITH LAWS.** Licensee acknowledges that the Software is subject to the laws and regulations of the United States and Licensee will comply with all applicable laws and regulations, including export laws and regulations of the United States. Licensee will not, without the prior

authorization of Motorola and the appropriate governmental authority of the United States, in any form export or re-export, sell or resell, ship or reship, or divert, through direct or indirect means, any item or technical data or direct or indirect products sold or otherwise furnished to any person within any territory for which the United States Government or any of its agencies at the time of the action, requires an export license or other governmental approval. Violation of this provision is a material breach of this Agreement.

13.3. **ASSIGNMENTS AND SUBCONTRACTING.** Motorola may assign its rights or subcontract its obligations under this Agreement, or encumber or sell its rights in any Software, without prior notice to or consent of Licensee.

13.4. **GOVERNING LAW.** This Agreement is governed by the laws of the United States to the extent that they apply and otherwise by the laws of the Commonwealth of Virginia. The terms of the U.N. Convention on Contracts for the International Sale of Goods do not apply. In the event that the Uniform Computer Information Transaction Act, any version of this Act, or a substantially similar law (collectively "UCITA") becomes applicable to a party's performance under this Agreement, UCITA does not govern any aspect of this Agreement or any license granted under this Agreement or any of the parties' rights or obligations under this Agreement. The governing law will be that in effect prior to the applicability of UCITA.

13.5. **THIRD PARTY BENEFICIARIES.** This Agreement is entered into solely for the benefit of Motorola and Licensee. No third party has the right to make any claim or assert any right under this Agreement, and no third party is deemed a beneficiary of this Agreement. Notwithstanding the foregoing, any licensor or supplier of third party software included in the Software will be a direct and intended third party beneficiary of this Agreement.

13.6. **SURVIVAL.** Sections 4, 5, 6.3, 7, 8, 9, 10, 11 and 13 survive the termination of this Agreement.

13.7. **ORDER OF PRECEDENCE.** In the event of inconsistencies between this Exhibit and the Primary Agreement, the parties agree that this Exhibit prevails, only with respect to the specific subject matter of this Exhibit, and not the Primary Agreement or any other exhibit as it applies to any other subject matter.

13.8 **SECURITY.** Motorola uses reasonable means in the design and writing of its own Software and the acquisition of third party Software to limit Security Vulnerabilities. While no software can be guaranteed to be free from Security Vulnerabilities, if a Security Vulnerability is discovered, Motorola will take the steps set forth in Section 6 of this Agreement.

Section 14 SOFTWARE ACCEPTANCE TEST REQUIREMENTS

14.1 **ACCEPTANCE TESTS.** Stafford County requires four types of acceptance tests: functional, performance reliability and availability. Acceptance tests will be conducted first on each System Component independently. Upon acceptance of all System Components, a final set of Functional, Performance and Reliability Acceptance Tests will be performed on the integrated System to ensure that all Components work together as intended and at the contracted performance levels. The County will notify Motorola of the successful completion of each test in accordance with task completion requirements in the Statement of Work. In the event a Level 1 Error is corrected by Motorola, then

subsequently fails on two additional occasions within the test period, the County has the right to be refunded all previous payments under the Contract.

14.2 FUNCTIONAL ACCEPTANCE TESTING REQUIREMENTS. Functional Acceptance Testing occurs before system cutover. Each System Component will be tested individually, and then in an integrated environment to ensure that all components work together as intended. The County and Motorola will work together to confirm all System functionality. Each specific System function agreed to as part of the final Contract should be tested and tracked from original documentation by Motorola. During the Functional Acceptance Test, Motorola will demonstrate the operation of each proposed or required feature, function and interface based on the test plan that will be approved by the County prior to contract signing. If a requirement fails a test, Motorola will have up to ten days to either correct the discrepancy or work with the County to develop a mutually agreeable date of when it will be corrected. Once a failed requirement is corrected, Motorola and the County will conduct additional testing of that requirement to verify that it passes the test.

14.3 PERFORMANCE TESTING REQUIREMENTS. The Performance Test will be conducted after the successful implementation and functional testing of each System Component, and again in a live integrated environment after system cutover to ensure that performance standards are maintained when all Application Components are in use. Each System Component must demonstrate that it can conform to the performance requirements for 30 days after System Component Cutover and then again for 90 days in the fully operational and integrated environment after all System Components have been cutover. Should any System Component fail to meet the performance criteria for any reason, the problem will be corrected by Motorola and the Acceptance Period will restart upon correction.

14.4 STRESS TESTING REQUIREMENTS. A stress test will be conducted to demonstrate the capability of the System or System Component to handle peak volumes. Motorola will design and apply a stress test to simulate full capacity utilization by the County's departmental users of the system. The stress test should perform the equivalent of a live load testing on the application for a minimum period of three hours. The test should simulate live operation of the proposed system.

14.5 RELIABILITY TESTING REQUIREMENTS. The purpose of the Reliability Test is to demonstrate the operational capability and reliability of the System Components and System, and to test the ability of the System Component or System to adhere to the performance standards in a live environment over time. Reliability Testing will be conducted for 30 consecutive days after cutover of each System Component and again for 90 consecutive days in an integrated environment once all System Components are cutover. During Reliability Testing, errors will be classified and remedied as described in the following paragraphs:

Level 1 Error – Error affects multiple users, critical operations and/or database functionality. Level 1 Errors result in data loss, data corruption, prevented productive use of System Component or System, inoperative servers or systemic workstation failures. Motorola will have 24 hours to fix and test the problem. Once a problem is resolved, a new acceptance test period will begin. Once the System Component or System operates for the total number of intended consecutive days without a Level 1 Error, the Reliability Test will be completed for that System Component or the System.

Level 2 Error - Error affects productive use and operations of the System Component or System, or System or System Component does not meet performance or availability standards. A procedural work-around is not available. Motorola will have 24 hours to fix and test the problem. Once a problem is

resolved, a new acceptance test period will begin. Once the System Component or System operates for the total number of intended consecutive days without a Level 2 Error, the Reliability Test will be completed for that System Component or the System.

Level 3 Error - System Component or functionality does not work as expected, resulting in an incomplete, unintended or erroneous operation. Productive use of the affected application or component is not significantly impacted and a procedural work-around is available. Motorola will attempt to fix the error during the Reliability Test period. If Motorola is not able to fix the error during the Reliability Test period, Motorola and the County will develop a mutually acceptable plan to remedy the error in a future fix release.

Level 4 Error - System or System Component contains minor errors that do not impact productive use of the affected application or module. Motorola and the County will develop a mutually acceptance plan to remedy the error in a future fix release, and System or System Component will be accepted.

14.6 FINAL SYSTEM ACCEPTANCE. Final System Acceptance will occur after the completion of the overall System 90-day Reliability Test and a mutually agreeable plan to remedy Level 3 and Level 4 errors has been developed. In order to ensure Motorola is aware of the County's terms and conditions, the following statement regarding payment terms shall be in every solicitation:

Invoice

Payments shall be based on the actual work performed and measured. Upon the request, Motorola shall provide the County with any additional documentation regarding actual work performed that the County deems necessary or appropriate. Invoices shall show the Stafford County Purchase Order number and are subject to review and approval by the Stafford County Administrator or his designee.

Exhibit B
Technical and Implementational Documents

Exhibit B-1

List of Products and Pricing

I. List of Products

II. Pricing. Customer may purchase equipment, including hardware, software and licenses, as well as, services for system implementation, design and testing per the discount matrix below.

MASTER SITE RADIO EQUIPMENT	20%
PRIME SITE RADIO EQUIPMENT	20%
REMOTE SITE RADIO EQUIPMENT	20%
MICROWAVE EQUIPMENT	8%
POWER SYSTEM EQUIPMENT	8%
TRANSMISSION LINE EQUIPMENT	8%
MOSCAD/NFM	8%
COMPUTERS/MONITOR EQUIPMENT	8%
LOGGING RECORDER EQUIPMENT	8%
TEST EQUIPMENT	8%
RADIO CONSOLE EQUIPMENT	20%
RADIO CONSOLE ACCESSORY EQUIPMENT	8%

		QTY 500- 1999	QTY 2000-499	QTY 5000+ Contact Motorola Sales
APX PORTABLES	28%	32%	34%	Contact Motorola Sales
APX MOBILES	27%	29%	31%	Contact Motorola Sales
APX ACCESSORIES	23%			

SYSTEM INTEGRATION	DAY RATE
ENGINEERING	\$ 1,772
PROJECT MANAGEMENT	\$ 1,772
SYSTEMS TECHNOLOGIST	\$ 1,772

BOARD OF SUPERVISORS
COUNTY OF STAFFORD
STAFFORD, VIRGINIA

RESOLUTION

At a regular meeting of the Stafford County Board of Supervisors (the Board) held in the Board Chambers, George L. Gordon, Jr., Government Center, Stafford, Virginia, on the 17th day of November, 2015:

<u>MEMBERS:</u>	<u>VOTE:</u>
Gary F. Snellings, Chairman	Yes
Laura A. Sellers, Vice Chairman	Yes
Meg Bohmke	Yes
Jack R. Cavalier	Yes
Paul V. Milde III	Yes
Cord A. Sterling	Yes
Robert "Bob" Thomas, Jr.	Yes

On motion of Mr. Sterling, seconded by Ms. Sellers, which carried by a vote of 7 to 0, the following was adopted:

A RESOLUTION AUTHORIZING THE COUNTY ADMINISTRATOR TO EXECUTE A CONTRACT WITH MOTOROLA SOLUTIONS, INC. FOR THE CONTINUED SUPPORT, PRICING, AND MAINTENANCE OF THE COUNTY'S PUBLIC SAFETY RADIO COMMUNICATIONS SYSTEM

WHEREAS, the Stafford County Public Safety radio communications system requires support and maintenance for critical systems to keep them in optimal working condition; and

WHEREAS, in 2007, the County executed a contract with Motorola Solutions, Inc. (Motorola) for maintenance of the Public Safety radio communications system; and

WHEREAS, the terms of the 2007 contract, and all subsequent extensions, ends on December 6, 2015; and

WHEREAS, Motorola is the sole source provider of this Public Safety radio communications equipment; and

WHEREAS, the County desires to enter into a new contract with Motorola to continue to receive the same discounts and benefits derived from the 2007 contract; and

WHEREAS, the Sheriff's Office and staff reviewed the proposal and determined that it is reasonable for the proposed scope of services;

NOW, THEREFORE, BE IT RESOLVED by the Stafford County Board of Supervisors on this the 17th day of November, 2015, that the County Administrator be and he hereby is authorized to execute a contract with Motorola Solutions, Inc. for a term of five years to continue support, pricing, and maintenance of the County's Public Safety radio communications system; and

BE IT FURTHER RESOLVED that the County Administrator or his designee is authorized to execute any other documents related to the contract or future renewal that he deems necessary and/or appropriate.

A Copy, teste:



Anthony J. Romanello, ICMA-CM
County Administrator

AJR:CEJ:ca