

Attachment 2

REQUEST FOR PROPOSAL
23-42
PARK SYSTEM MASTER PLAN

Town of Vienna
127 Center Street S
Vienna, VA 22180



RELEASE DATE: July 12, 2023

DEADLINE FOR QUESTIONS: July 25, 2023

RESPONSE DEADLINE: August 4, 2023, 2:00 pm

RESPONSES MUST BE SUBMITTED ELECTRONICALLY TO:

<https://procurement.opengov.com/portal/viennava>

Town of Vienna
REQUEST FOR PROPOSAL
Park System Master Plan

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A - Town Owned Properties - Updated 7.23.22

1. POSTING NOTICE

1.1. Posting Notice

All times listed in this RFP are Eastern Standard Time.

Proposals shall be submitted electronically via the Town of Vienna's eProcurement Portal

The Town uses eVA and OpenGov for notification and distribution of solicitation documents.

Current solicitations can be viewed and downloaded here:

<https://procurement.opengov.com/portal/viennava>

To log in or to register your company so that you receive notifications of the Town's solicitations, go to the Town's eProcurement Portal On the registration form, enter the required information.

Solicitations also are advertised on the Commonwealth of Virginia's eVA Procurement Portal, where they may be downloaded and viewed in their entirety.

The Town of Vienna reserves the right to reject any and all proposals or to accept the proposal(s) which, in its judgment, will be for its best interest.

NO PROPOSAL MAY BE WITHDRAWN FOR A PERIOD OF NINETY (90) DAYS SUBSEQUENT TO THE DATE OF THE PROPOSAL OPENING.

Any proposal may be withdrawn PRIOR to the scheduled time for proposal opening or authorized postponement thereof.

2. INTRODUCTION

2.1. Summary

The Town is seeking proposals from qualified consulting firms to develop a Parks System Master Plan. The Town has a strong commitment to provide fair and just access to high-quality parks, green space, recreation facilities and programs for all members of the community and this master plan will help us achieve our commitment. Specifically, the consultant will collect and analyze data to develop a clear set of goals, policies and standards for the community's park system, green space, trails, recreation facilities and program development for the next 5 to 10 years. The consultant will work closely with Parks and Recreation staff in preparing the Park System Master Plan. The consultant will create a product for distribution to the public and Town Council. The Parks Master Plan will be presented to Town Council for their approval.

2.2. Background

Located in Northern Virginia and approximately 14 miles from Washington D.C., the Town of Vienna is an incorporated town within Fairfax County—adjacent to Tysons Corner (Northeast), Oakton and Fairfax City (Southwest), Merrifield/Mosaic District (Southeast) and Reston (Northwest). The Town is 4.4 square miles and home to approximately 16,473 residents with a median household income of \$155,490. In comparison, Fairfax County is 391 square miles with a population of more than 1.1 million residents and a median household income of \$122,227.

Vienna is primarily a residential community with at least 71 percent of the land developed for residential purposes, excluding rights-of-way. The Town has approximately 3.5 million square feet of commercial and industrial space—60 percent is used for professional office space, 30 percent of the space is used for retail, and the remaining 10 percent is used for industrial purposes. Some of the newest commercial developments include a mix of uses, with a combination of retail and multifamily or townhouse development. Vienna is also home to a diverse business base serving independent retailers and even the nation's largest credit union, Navy Federal Credit Union.

2.3. Contact Information

Jerry Amacker

Procurement Officer

127 Center Street South

Vienna, VA 22180

Email: jerry.amacker@viennava.gov

Phone: [\(703\) 255-6359](tel:(703)255-6359)

Department:

Parks & Recreation

Department Head:

Leslie Herman

Director

2.4. Timeline

Release Project Date	July 12, 2023
Question Submission Deadline	July 25, 2023, 2:00pm
Proposal Submission Deadline	August 4, 2023, 2:00pm

3. OVERVIEW

3.1. Qualification Requirements

The Town of Vienna will consider, in determining the qualifications of a offeror, its record in performance of any contracts for the services into which it may have entered with the Town, municipal governments in the Commonwealth of Virginia or with other public bodies or corporations; and, the Town of Vienna expressly reserves the right to reject the proposal of such offeror, if such record discloses that said offeror, in the opinion of the Town, has not properly performed such contracts or has habitually and without just cause neglected the payment of bills, or has otherwise disregarded their obligations to subcontractors, suppliers or employees.

The Town of Vienna will make an investigation as to the ability of the offeror to perform the work. The Town of Vienna reserves the right to reject any proposal, if the evidence submitted by, or investigation of offeror, fails to satisfy the Town that such offeror is properly qualified by experience and financial status to carry out the obligations of the contract and to complete the work contemplated therein. Conditional proposals will not be accepted.

3.2. Proposal Preparation and Submission Requirements

RFP Response: In order to be considered for selection, Offerors must submit a complete response to the RFP. All proposals shall be sent electronically through the Town's eProcurement Portal. Proposals shall not be hand delivered to Town Hall or other Town locations.

1. Letter of transmittal

- a. Statement indicating an understanding of the work to be performed and interest in performing the scope of work.
- b. Discuss consultants' availability over the next eight to sixteen months; and
- c. Identify one (1) key contact person for communicating with the Town on the proposal and all project-related matters.

2. Qualifications/Project Portfolio

- a. Areas of specialization.
- b. Practice philosophy.
- c. Years in the business and history of Firm; and
- d. Examples of three (3) to five (5) projects the Firm took a lead role in the preparation of a Comprehensive Master Plan. The projects should be comparable in complexity, size, scope, and discipline (as described in the Scope of Work section) and been undertaken during the past five (5) years.

3. Project Management

- a. Introduction to the team (all firm staff and sub-consultants assigned to complete work on the project), including resumes for all the key personnel, which provide educational background/training, experience and detailed descriptions of roles played on past projects.
- b. Services/functional roles to be performed by each team member (including all subconsultants).
- c. Location of each team member.
- d. Availability and commitment of assigned professionals who will undertake the scope of work; and
- e. Technical resources of the Firm and any sub-consultants.

4. Methodology and Process to Complete all Phase of Project

- a. Describe the vision, strategic overview, and approach to the project.
- b. Express how the components above reflect your qualifications for this project.
- c. Discuss what parameters you will engage to develop a project that will be creative, logical, and engaging.
- d. Include detailed descriptions of the procedures and methods you propose to use to complete all tasks within the scope of work.
- e. Discuss tasks, timelines, and anticipated deliverables for each phase of the project.
- f. Include the proposed process and methods to assure quality, cost, and schedule control; and
- g. Explain in the proposal all supporting studies, models, and assumptions that will be developed or used as part of the study.

5. References

- a. List at least three (3) to five (5) references we may contact (preferably from the projects provided in 2(d) of this section that have been undertaken during the past five (5) years) with client contact information (current email and telephone).
- b. Indicate project names and the personnel assigned to this project (including all subconsultants) roles and involvement in each project.

6. Schedule

- a. Provide a proposed detailed project work schedule with a start date on or about September 2023 (contingent upon negotiation of a final scope of work); all meetings that need to be scheduled should be built into the timeline (e.g., initial meeting with staff to review project schedule, strategic direction review, presentations of the final report, etc.).
- b. Include time frames for each major component of the scope of work and target dates for completing each phase of the project.

7. Fee Proposal

TOTAL (ALL) COSTS MUST BE SUBMITTED.

- a. Include a total “not to exceed” figure for the scope of work (based on the estimated level of effort to be spent on each task).
- b. Include itemized schedule of all expenses by phase (reimbursable expenses listed separately), including a composite schedule of hours estimated for included tasks.
- c. Provide hourly rates for all team members, sub-consultants, and staff levels.
- d. Describe the methodology for billing reimbursable expenses (such as travel, production of documents, purchase of data, etc.); and
- e. Describe method for billing additional services beyond the initial scope of work (beyond approved not-to-exceed amount).

The firm is required to separate cost by the major sections with travel. So, the Town requests total associated hours each task and break out by tasks and timeline. Do not include any reference to fees in the body of your RFP response. Failure to comply with this provision will result in disqualification of your firm. The Town reserves the right not to fund any portion of the firm’s proposal.

3.3. Oral Presentation

After the initial review of proposals, offerors that are short listed will be required to give an oral presentation of their proposal to the Evaluation Committee. This will provide an opportunity for the offeror to clarify or elaborate on the proposal but will in no way change the original proposal. The Procurement Officer will schedule the date, time and location of these presentations. Proposals should be complete.

4. SCOPE OF WORK

4.1. Purpose & Overview

The Town of Vienna (hereafter referred to as “Town”) is seeking proposals (hereafter referred to as “Proposals”) from qualified consulting firms (hereafter referred to as “Firm”) to develop a Park System Master Plan (hereafter referred to as “Plan”). The mission of the Town of Vienna Parks and Recreation Department is committed to creating a community through people, parks, and programs.

The plan should create a roadmap for ensuring just and fair quantity, proximity and connections to quality parks and green space, recreation facilities and programs throughout the community now and into the future. The Town is seeking a system-wide approach in order to develop goals, policies and guidelines and prioritize strategies based on current and future funding scenarios.

The Park System Master Plan that will be created from this work will be a guiding document for future development and redevelopment of the community’s system of parks and green space, recreation, and programs over the next 5 to 10 years.

There are four other projects currently in process that offerors need to be aware of for impacts to the development of this plan.

- The Town awarded a contract, in July 2020, to ZoneCo—a consulting firm—to support the goal of reorganizing and updating the Town’s subdivision and zoning ordinances (Chapters 17 and 18 of the Town Code), in a project called Code Create. That project is nearing completion, with final approval by Council expected this calendar year.
- The Town awarded a contract to Nelson/Nygaard in June 2022 for a parking supply-and-demand study.
- The Town awarded a contract to Kimmel Bogrette in November 2022 to assist the Town in identifying potential long-term uses for the former Faith Baptist Church property located at 301 Center Street, South, titled Annex Long Term Use Study.
- Once the Code Create project is completed, the Town will launch a project to update the Town’s Comprehensive Plan, which has a chapter on Parks and Recreation. That chapter is another place where the Town’s vision for parks is described. As such, the Park Master Plan will help to inform the updated Comprehensive Plan for the Town.

4.2. Transportation Assets

One major transportation asset is located adjacent to Town’s limits—the Vienna-Fairfax-GMU Metro Station. It is on the western terminal of the Metrorail Orange Line and is conveniently located one mile southeast of the Town’s major business corridors. The Greensboro Metro station is approximately 1.5 miles from the Town limits, 2.5 miles from the center of Town. Another transportation asset is the WO&D trail.

Route 123, which is Maple Avenue with the Town limits, connects Vienna to unincorporated Tyson’s Corner immediately to the east and then to the Washington Beltway (Interstate 495). Tyson’s Corner has

the highest density of development in Fairfax County and is rapidly growing with both residents and employees in a very urban context.

Vienna is also in close proximity to three major airports within the Washington DC Metro area:

- Washington Dulles International Airport (8.5 miles away)
- Ronald Reagan Washington National Airport (18 miles away)
- Baltimore / Washington International Thurgood Marshall Airport (48 miles away)

4.3. History & Overview of Vienna's Commercial Areas

In the 1950s and 1960s, Maple Avenue—the main commercial corridor in Vienna—saw the development of suburban-style shopping centers, in addition to single-use retail and office complexes. Maple Avenue continues to evolve, including the addition of residential units as discussed below.

Almost twenty years ago, the Town completed a vision project for the Church Street corridor. Parallel to a portion of Maple Avenue, Church Street houses specialty shops, office buildings, a residential condominium complex, a historic gift and museum shop, and a train caboose. Church Street is known for its traditional architecture and small-town “main street” feel. The vision project for Church Street and adopted guidelines over the last three decades for Maple Avenue has helped to drive development and the attraction of new restaurants and businesses.

The Town’s largest employer is Navy Federal Credit Union, which is located in the Town’s Corporate Park along Follin Lane where the federal Terrorist Screening Center is also located.

In 2019, the Town of Vienna created a strategic plan and identified economic development as an area that could be enhanced to help promote the Town as distinctive, dynamic, and vibrant. Specifically, a strategic objective was created to hire an economic development manager to help address commercial vacancies especially within the main commercial and industrial nodes on Maple Avenue, Church Street, Mill Street, and Follin Lane.

In November 2019, the Town of Vienna hired its first economic development manager—fulfilling one step of the Town’s strategic vision and goals within economic development.

4.4. Residential Development

The Town has approximately 5,500 residential parcels, of which 82 percent are single-family detached homes. There are currently 489 apartment and condominium units and 76 townhouses in town.

The majority of Town housing stock was built post World War II, with another section built in the 1970’s and 1980’s, and a historical section with some houses dating back to the 1800’s. Due to Vienna’s location near jobs and in the nearly recession-proof national capital area, the Town has seen a massive number of single-family houses being torn down and redeveloped since the early 2000’s. This trend began before the recession of 2008 and picked up in volume after 2010. On average, the Town has seen more than 100 parcels redeveloped each year, with the average sale price rising from \$600,000 - \$700,000 before improvement to over \$1.5 million after improvement. This redevelopment continued in full force through 2022, with residential assessed values increasing 10.6 percent. It is unclear whether this trend will continue in 2023 and beyond, as economic conditions change.

Also related to residential development, the Town adopted a zoning ordinance in 2014 known as the Maple Avenue Corridor or MAC voluntary zoning code. The goal of the MAC was to incentivize commercial redevelopment along the 1.5-mile Maple Avenue corridor that runs the length of Vienna from east to west and included a component for mixed-use, multifamily development as part of the projects.

Three mixed-use projects and one commercial project were approved using this incentive zone. The MAC Zone was repealed in 2020 due to various concerns from elected officials and citizens and the desire to address these concerns comprehensively.

The approved projects with a residential component were a development of 151 apartments and commercial space at the intersection of Maple Avenue and Nutley Street, about a mile from the Vienna/GMU orange line metro station; and the development of 44 high-end townhouses with retail at the intersection of Maple Avenue and Pleasant Street. An assisted living facility with 85 units is under construction at the intersection of Maple Avenue W and Wade Hampton Drive SW.

Recently approved projects that will bring additional housing diversity include: 1) a development of 12 duplex units and a clubhouse, which nearing completion; and 2) a 24-unit duplex project, whose construction has not yet begun, on the site of existing older offices.

All indicators show that Vienna is a very desirable place to live, and that residents buying these high-end homes want services in town to enhance the work-play-live-shop-dine experience.

4.5. [Financial Details](#)

The Town funds capital projects with a 3 percent meals tax that is projected to generate \$3.4 million in fiscal 2023 and grow by 4-5 percent a year. The Town had built up a reserve in the fund to renovate the community center, completed in 2017 and build a new police station, completed in the fall of 2022. The Town also has the capacity to increase the meals tax rate, either permanently or for a defined time. That is not the preferred method to deal with new capital projects, but it can be considered.

4.6. [Park Context](#)

The purpose of the Parks and Recreation Department is to provide safe, resilient, well-maintained, and aesthetically pleasing urban forest, parks, athletic fields, playgrounds, streetscapes, and green spaces for the enjoyment of residents, visitors, and businesses. The Parks Crew is comprised of 11 full-time staff and 4 seasonal staff.

The Town has 12 parks and 157 acres of parkland. The parks are home to a blend of users including outdoor sports, open space, free-play and passive park users. Recreational activities available at various parks include tennis, pickleball, basketball, softball/baseball, walking trails, picnic pavilions and playgrounds. According to Park Serve, 87% of Vienna, VA residents are within a 10 minute walk of a park. 2,108 people are outside a 10 minute walk. (See attached Public Parks and Recreation Facilities.)

The following Town parks will be included in the Park Master Plan along with the Robinson Property, which the Council identified for recreational use purposes. The Town also owns several properties not currently identified for park/recreation use (which include the location of water towers, a pump station, a mulch yard, a church and undeveloped land) that can be considered for park/recreational purposes. (See attached Town Owned Properties, also listed below).

Existing Town Parks and property identified for park/recreation use

- Branch Road Tot Lot – page 3
- Glyndon Park – page 4
- Meadow Lane Park – page 5
- Moorefield Park to include the Vienna Dog Park – page 6
- Northside Park – Maud Robinson Wildlife Preserve – page 7
- Peterson Lane Park – page 8
- Robinson Property – page 9
- Salisbury Spring – page 10
- Sarah Walker Mercer Park – page 11
- Southside Park and stream valleys – page 12 & 13
- Town Green – page 14
- Wildwood Park – page 15

Town-owned property currently not identified for park/recreational use

- 301 Center Street SW – The Annex (church) – 3 acres – page 17
- 411-413 Tapawingo Road – Water Tower property - .9 acres (portion includes the water tower) – page 18
- 440 Beulah Road NE – vacant house - .43 acres – page 19
- 442 Beulah Road NE – (a portion currently used for seasonal mulching activities) – 8 acres – page 20
- 900 Moorefield Hill Court SW - .7 acres – page 21
- 8600 Wall Street – Water Tower property and vacant wooded land – 1.8 acres (portion includes the water tower) – page 22
- Parcel ID: 38-2 ((37)) A, 38-2 ((2)) 2A – Pump Station, vacant wooded land – 2.4 acres – page 23
- Parcel ID: 38-4 ((12)) (5) C - Desale St SW adjacent to Vienna Woods Swim and Tennis Club – .1 acre – page 24
- Parcel ID: 38-4 ((12)) (2) A1 –Lullaby Lane SE between Melody Lane SE and Harmony Dr. SE - .1 acre – page 2

Town-owned cemeteries

- Broadwater Cemetery – Corner of Tapawingo Rd and Frederick St. SE
- Lynn St. Cemetery – Hunter Family Cemetery – 1010 Lynn St.
- Moorefield – Towns of Moorefield – 1001 Tapawingo Rd. SW
- Westend Cemetery – Lewis St. NW

Maintained Property but not Town-owned Property for park/recreational use

- Caffi & Waters Field – Corner of Center Street & Cherry St. SE

The Parks and Recreation Department manages the Vienna Community Center, which is equipped with an auditorium, multipurpose spaces, one full size gym, one auxiliary gym and a teen center. The Parks and Recreation Department also manages historic sites: Freeman House Store and Museum, Bowman House Arts & Crafts Center, 4 cemeteries, and a train station.

The Vienna Parks and Recreation department budget is \$4.4 million, of which \$1.57 million is designated to Parks Maintenance.

Other public park and recreation providers are within the Town of Vienna, which include NOVA Parks and a portion of NOVA Parks' 45-mile W&OD Trail which supports regional recreational activity and connectivity.

4.7. Scope

The specific work to be undertaken by the successful firm for the Parks System Master Plan process is described in this section, and respondents should include in their proposals how they will assist the Town with completing this work as well as any new ideas that may have not been included in the Scope of Services. The work described in this section is the minimum required to complete this process. In their submittals, firms should propose additions or edits to this scope that lend to the best process and product. The Director will be evaluating which firm can most effectively blend multiple documents, spreadsheets, ideas, and plan into one Parks System Master Plan and provide expertise, knowledge, and ideas to create a realistic plan. Following the firm's selection process, a meeting will be held with the successful firm to negotiate the final scope of work and a contract for services. Therefore, the Town reserves the right to revise the final scope of work.

A. Project Kick-off

The first step in the project will be to hold an onsite meeting with Town staff to establish objectives for the project, including confirming roles and responsibilities and finalizing the project methodology, scope of services, timeline and format and content of deliverables.

B. Review Relevant Town Reports & Documents

- The successful offeror should be familiar with the following documents and use relevant information to inform the economic development strategy and market study. The following documents can be accessed on the Town's website at: www.viennava.gov and are incorporated by reference.

2019 Town of Vienna Strategic Plan

2015 Town of Vienna Comprehensive Plan (Adopted May 2016; Amended February 2020)

- Chapter 3 – Parks & Recreation and Governmental Land Uses
- Chapter 6 – Community Facilities and Services
- Chapter 7 –Parks and Recreational Facilities, Recreational Programs

Town Code provisions related to parks

- Chapter 20 – Public Parks & Recreational Facilities
- Chapter 25 – Historic Structures, Sites & Places
- Chapter 27.5 Tree Board

2018 National Citizen Survey

2022 Capital Budget

2021 Annual Comprehensive Financial Report (ACFR) and audited financial statements

Town of Vienna Fiscal Year 2022-23 Adopted Budget

2022 Bond Funding Credit Presentation (Attachment)

- Utilize and/or compile data on participation, land use trends, 10- minute walk access to parks, programming, operation technology and acquisition opportunities.
- Utilize and/or compile an inventory document for each designated park, include amenities, functionality, accessibility, condition, and convenience, etc.
- Review available funding and financing strategies that are options for funding future improvements.
- Revise usable and workable definitions and recommendations for parks to include updated acreages.

C. Internal Assessment and Project Administration

- Provide the Parks and Recreation Steering Committee with a presentation of your approach to the planning process and provide monthly progress reports.
- Co-present approach to Parks System Master Plan along with community staff to Elected Officials and provide monthly progress reports.
- Participate in progress meetings with the community's Project Manager as often as necessary, but not less than once per month until the final plan is approved.
- Provide progress reports with all invoices for payment.

D. Community Engagement

Public involvement is critical and adds value to the decision-making process. The planning process must result in a shared clearly defined vision for the Parks driven by the community and stakeholders. The successful firm will propose a stakeholder outreach strategy that describes how the community, staff and council will be provided opportunities to participate in the development of the plan. Submittals should include at a minimum the following:

- Identify, describe, and implement a comprehensive strategy and methodology for community involvement.
- Hold at least two sets of 2-by-2 Council Meetings: participate in up to ten (10) virtual 2-by-2 meetings with six Council members, Mayor, and Town Manager. These meetings will be scheduled by the Town and will consist of not more than two (2) jurisdictional body members. The purpose of these meetings is to gain early understanding of vision, goals, objectives, and potential limitations regarding project outcomes based on opinions of individual participants. Firm to prepare an up to two (2)-page summary overview.
- Attend at least 2 public community engagement meetings, 3 special events (Oktoberfest & 2 Chillin' on Church) and 3 stakeholder meetings with various groups.
- Review existing engagement documents conducted by the park and recreation department or other departments to compile available information about community needs. Summarize and identify gaps in data.
- Provide well-organized and directed activities, techniques and formats that will ensure an equitable, inclusive, open and proactive public participation process is achieved. These methods should solicit quality input from as many people as possible, including under-resourced populations and users and non-users of the services and facilities.
- Act as professional facilitators to gather specific information about services, use, preferences and any agency strengths, weaknesses, opportunities, and threats.
- Provide written records and summaries of the results of all public process and communications strategies that can be shared with the public.
- Help to build consensus and agreement on the plan and if consensus is not possible, provide information for informed and equitable decision making for the Parks and Recreation Staff.

E. Resource and Data Collection

- Conduct analysis that considers the fair and just quantity, distribution, inclusivity, condition, cultural relevancy, connections and proximity of parks, green space, programs, recreation centers and services. Evaluation criteria should be based on the expressed values of the community and focus on improved health and environmental outcomes.

- Provide an assessment and analysis of the Town's current level of programs, services, and maintenance in relation to present and future goals, objectives, and directives.
- Compile an inventory and assessment of the existing parks, trails, green space, and facilities in Geographic Information System (GIS). Include amenities, functionality, accessibility, condition, and convenience, etc. Compare to national benchmarking tools. Confirm park acreage.
- Provide a community-wide statistically valid community needs assessment survey on recreation and park programs and facilities. The return rate should accurately represent a sampling of the population, including vulnerable populations, so that an analysis can be segmented by race, gender, age, and other demographic groups.
- Review and interpret demographic trends and characteristics of the community, using information from the Town of Vienna Comprehensive Plan and other regional and local sources.
- Review available funding and financing strategies that are options for funding future improvements.
- Report on Assessment of Existing Conditions. Provide a draft for staff to provide edits and comments. Provide a final interim report to staff which ultimately becomes part of the final report.

F. Vision and Goals for the Park System

- Develop a set of common goals and a vision for the park system.

G. Implementation

- Develop an action plan that includes strategies, priorities and an analysis of budget support and funding mechanisms for the short-, mid- and long-term for the park system, green space, trails and recreation programs and services. The action plan should prioritize strategies by their level of impact on social, health and environmental outcomes.
- Prioritize recommendations for needs regarding land acquisition, and the construction or development of parks, trails, green space, and recreation facilities.
- Prioritize recommendations for maintenance, renovation and operations of parks, staffing, trails, and recreation facilities.
- Recommend collaborative partnerships and other solutions to minimize duplications or enhance opportunities for collaborative partnerships.
- Identify areas of service shortfalls and projected impact of future trends.
- Provide useable and workable definitions and recommendations for designated park and green space with acreages and parameters defined as appropriate.
- Recommend parcels for rezoning to a park zone with the assistance of Town Staff.

- Develop recommendations for operations, staffing, maintenance, programming, and funding needs.
- Provide a clear plan for development of programming based on demand analysis.
- Evaluation of the feasibility, cost-effectiveness/return on investment of suggested strategies and recommendations.

H. Robinson Property

As part of this project, the Town requests an assessment of a specific .75-acre parcel, the Robinson Property, in the context of the overall Vision and Goals of this plan. Reference page 9 of the document “Town Parks & Property Identified for Parks/Recreational Use”.

- Describe and assess the nature of the property, including proximity to neighbors and the size and shape of the parcel.
- Develop three (3) potential options for the use of this property, for discussion with staff and council.
- The final report should include at least two options for use of the property.

I. Create an Action Plan - Strategic Plan

The firm must develop a real-time action strategic plan which includes goals, objectives, strategies, ideas, priorities, budget support, and funding mechanisms for five years. The Action Plan must be a matrix with narrative while being easily readable and concise. It must be phased with priorities including various sections to advance the Town and importantly, it must consider community growth and organizational structure. It is important to build the Strategic Plan through five core areas:

- Vision – What are the overall goals for the park system over the next 10 to 20 years?
- Goals – Planned, broad, achievable targets in a Four+ -year timeframe that will support the Town’s vision. Goals are the “what” the Parks & Recreation Department plans to achieve.
- Strategies – The measures taken to achieve the Town’s goals over an approximately two-to-four-year period. Strategies represent “how” the Parks & Recreation Department will arrive at its goals.
- Action steps – The specific projects, programs, best practices, or tasks, usually employed over a six-to-eighteen-month timeframe that Parks & Recreation staff will undertake to complete identified strategies.
- Target dates – The dates by which the Parks & Recreation Department plans to complete an action step. Target dates may shift as other opportunities and priorities arise. Dates represent calendar, rather than fiscal, years.

J. Development of Final Plans, Supporting Materials and Presentation

- The Park System Master Plan must include written goals, objectives, policy statements, a financial and action plan that articulates a clear vision and “roadmap” and model for the Town’s Park and recreation department’s future.
- The action plan should be clear about time frames for each action item and include the items of highest priority.
- A summary of existing conditions, service gaps, inventories and system-wide metrics, distribution metrics, and population demographics and outcome metrics.
- Charts, graphs, maps, and other data as needed to support the plan and its presentation to the appropriate audiences.
- A park typology (i.e., neighborhood parks, pocket parks, common greens, civic plazas).
- Provide a 5-year financial forecast plan, ADA plan, parking and path assessments, land acquisition opportunities, community development and impact fees.
- The Firm will make at least three (3) on-site presentations to report and summarize findings to staff and Town Council during Town Council meetings.
 - The first presentation will be focused on kicking off the project, reconfirming vision, goals, objectives, timeline, and measures of success
 - The second presentation will be a presentation of early concept ideas for the Robinson Property
 - The third presentation will be presentation of final recommendations
- The final report must be submitted as follows:
 - A color version of the draft Master Plan document consisting of three (3) printed and bound color copy and an electronic copy in an Adobe Portable Document Format (PDF).
 - A color version of the final Master Plan document consisting of fifteen (15) printed and bound color copies, one (1) printed and unbound copy and an electronic copy in an Adobe Portable Document Format (PDF)
 - In their native files (Word, Adobe, InDesign, GIS, CADD, Photoshop, etc.).

K. Staff Services and Progress Reporting

The Town will assist the Firm in managing the operational aspects of the project and coordinating with relevant parties. The Town will provide overall support for project tasks and assign staff to serve as a lead liaison for specific aspects and/or sections of the projects. The director will provide all existing documentation and contact information for staff and local organizations. Town Staff will also schedule, coordinate the availability of staff based on their work schedules and make all necessary arrangements for meetings and interviews conducted by the consultant during this project.

The Firm and Director will hold progress meetings in person, over the phone or virtually as often as necessary, but in no case less than once per month until a final plan is approved by Town Council. The Director shall schedule the progress meetings, as necessary, at key times during the development of the Plan. The Director shall receive a draft on all reports, on which edits, and comments can be made to the Firm. The Firm shall provide the Director with at least one (1) copy of all completed or partially completed reports, studies, forecasts, maps, or plans, as deemed necessary by the Director.

5. INFORMATION FOR OFFERORS

5.1. [Submission of Proposals and Proposal Opening](#)

Proposals shall be submitted electronically via the Town's eProcurement Portal.

KEEP A COPY OF THE RFP FOR YOUR FILES AND DO NOT SUBMIT IT WITH THE PROPOSAL PACKAGE. By submitting the Proposal, the offeror acknowledges they have read this solicitation, understand it, and agree to be bound by its terms and conditions. Proposals shall not be submitted by mail or delivered in person.

The Offeror shall assume full responsibility for the timely upload of their proposal package to the OpenGov website. Proposals will not be accepted in person at Vienna's Town Hall or any other department.

5.2. [Proposal Documents](#)

Proposal Documents include the following: Offeror's proposal, addendums, and any attachments. All requirements and obligations of the Proposal Documents are hereby incorporated by reference into the Contract Documents and are binding on the Successful Offeror upon Award of the Contract.

5.3. [Offerors Referred to Laws](#)

The provisions of this Contract shall be interpreted in accordance with the laws of the Commonwealth of Virginia and in accordance with the laws, ordinances, regulations, permits and resolutions of the Town of Vienna. When there is conflict between state or local contract language and federal rules, the federal-aid or most conservative rule prevail.

Offeror certifies that it does not and will not during the performance of this contract violate (i) the provisions of the Federal Immigration Reform and Control Act of 1986, as amended, and § 40.1-11.1, Code of Virginia, which prohibits the employment of illegal aliens, and (ii) the provisions of Federal and State employment and wage hour laws. The contractor shall include and enforce the language in the last sentence in every subcontract issued under this contract and shall require the subcontractor to do the same.

5.4. [Right to Reject Proposals](#)

The Town expressly reserves the right to reject any or all proposals, to waive any informalities or irregularities in the proposals received, and to accept that proposal which in its judgment, best serves the interest of the Town.

5.5. [Protest of Award or Decision to Award](#)

Any offeror may protest the award or decision to award a contract by submitting a protest in writing to the Procurement Officer or his designee, or other official designated by the Town of Vienna, no later than ten (10) days after the award or the announcement of the decision to award, whichever occurs first; provided, however, that no protest shall lie for a claim that the selected offeror is not a responsible offeror. The written protest shall include the basis for the protest and the relief sought. The Procurement Officer shall issue a decision within ten (10) days of the receipt of the protest stating the

reasons for the action taken. This decision shall be final unless the offeror institutes legal court action in the Town of Vienna within ten (10) days of receipt of the written decision.

If prior to award, it is determined that the decision to award is arbitrary or capricious, then the sole relief shall be a finding to that effect. The Procurement Officer or his designee, shall cancel the proposed award or revise it to comply with the law. If, after an award, it is determined that an award of a contract was arbitrary or capricious, then the sole relief shall be as hereinafter provided. Where the award has been made but performance has not begun, the performance of the contract may be declared void by The Town. Where the award has been made and performance has begun, the Procurement Officer or his designee may declare the contract void upon a finding that this action is in the best interest of the Town. Where a contract is declared void, the performing contractor shall be compensated for the cost of performance at a rate specified in the contract up to the time of such declaration. In no event shall the performing contractor be entitled to lost profits.

Pending final determination of a protest, the validity of a contract awarded and accepted in good faith in accordance with this article shall not be affected by the fact that a protest or appeal has been filed.

An award need not be delayed for the period allowing an offeror to protest, but in the event of a timely protest, no further action to award the contract will be taken unless there is written determination that proceeding without delay is necessary to protect the public interest or unless the proposal or offer would expire.

5.6. Subcontracting

If one or more subcontractors are required, the Contractor is encouraged to utilize small, minority-owned, and women-owned business enterprises. Upon contract award, the prime contractor agrees to make maximum effort to provide the names addresses of each subcontractor, that subcontractor's status as defined by the Town of Vienna as a small, minority-owned, and/or woman-owned business, and the type and dollar value of the subcontracted goods/services provided.

5.7. Expensed Incurred in Preparing Proposal

The Town accepts no responsibility for any expense incurred by the offeror in the preparation and presentation of a proposal and such expenses are to be borne exclusively by the offeror.

5.8. Nonappropriation

All funds for payments by the Town under this Contract are subject to the availability of an annual appropriation for this purpose by the Town Council. In the event of non-appropriation of funds by the Town Council for the goods or services provided under this Contract or substitutes for such goods or services, which are as advanced or more advanced in their technology, the Town will terminate the Contract without termination charge or other liability to the Town on the last day of the then current fiscal year or when the appropriation made for the then current year for the services covered by this Contract is spent, whichever event occurs first. If funds are not appropriated at any time for the continuation of this Contract, cancellation will be accepted by the Contractor on thirty (30) days prior written notice. However, failure to give such notice shall be of no effect and the Town shall not be obligated under this Contract beyond the date of termination.

5.9. [Contract Modifications](#)

The Town may, upon mutual agreement with the contractor, issue written modifications to the scope of work with this contract, and within the general scope thereof, accept that no modifications can be made which will result in an increase of the original price by a cumulative amount of more than \$50,000.00 or 25%, whichever is greater, without the advance written approval of the Mayor and Council. (Section 2.2-4309 of Virginia Public Procurement Act).

Should it be necessary in the best interest of the Town to make modifications, the same shall be covered by change order. The Contractor shall not begin work on any alteration requiring a change order until the written agreement, setting forth the changes/modifications, has been executed by the Town and the Contractor.

If a satisfactory agreement cannot be mutually agreed to for any item requiring a change order, the Town reserves the right to terminate the Contract as it applies to the items in question and make such arrangements as may be deemed necessary to complete the work.

The Town may, in writing, omit from the work any item other than major items found unnecessary to the project and such omission shall not be a waiver of any conditions of the Contract nor invalidate any of the provisions thereof. Major items may be omitted by change order.

The Contractor shall be paid for all work done toward the completion of the item prior to such cancellation, alteration, or suspension of work by the Town.

A major item shall be construed to be any item, the total cost of which is equal or greater than ten percent (10%) of the total. The contract amount for each separate alternate shall be computed on the basis of the proposed quantity and the contract unit price.

5.10. [Hold Harmless Clause](#)

Proposals shall provide for the Contractor holding harmless the Town of Vienna and representatives thereof from all suits, actions, or claims of any kind brought on account of any injuries or damages sustained by any person or property in consequence of any neglect in safeguarding contract work, or on account of any act or omission by the Contractor or its employees, or from any claim or amounts arising or recovered under any law, bylaw, ordinance, regulation, or decree.

5.11. [Understanding & Approach of Scope of Work](#)

Proposal shall describe the approach to the scope of work described in the Scope of Work section of this RFP, including process and schedule. Firms are encouraged to make suggestions to amend the scope of work to achieve the project goals. This criterion will be evaluated based on the proposer's understanding of the project objectives and ability to demonstrate a process that efficiently and effectively achieves the desired outcomes. Reasoned creativity is encouraged. The Vienna Parks and Recreation Department anticipates modifying, where appropriate, the objectives and/or scope of work listed in this RFP based on the firm's experience and expertise in completing similar projects.

5.12. [Proposal Response](#)

The proposal should contain all information requested and any additional information necessary to summarize the overall benefit of the proposal to the Town. Following contract negotiations, prospective consultants may be required to submit revisions to their proposals.

5.13. [Preliminary Project Schedule](#)

The following tentative schedule is anticipated for selection, contract negotiations, and contract award.

- Proposals due in July 2023.
- Proposal review, interviews, and Town Council approval to take place July and August 2023.
- Contract award expected in September 2023
- The Master Plan associated with this proposal will commence on or about September 2023.
- A specific timeline/completion date for the Parks Master Plan will occur during negotiations/scoping with the Town's preferred consultant.

6. PROPOSAL EVALUATION

An Evaluation Committee will evaluate the proposals using the following criteria.

6.1. Phase 1 - Evaluations

No.	Evaluation Criteria	Scoring Method	Weight (Points)
1.	<p>Letter of Transmittal</p> <p>Statement indicating an understanding of the work to be performed and interest in performing the scope of work.</p> <p>Discuss consultants' availability over the next eight to sixteen months; and</p> <p>Identify one (1) key contact person for communicating with the Town on the proposal and all project-related matters</p>	0-5 Points	<p>10 <i>(10% of Total)</i></p>
2.	<p>Qualifications/Project Portfolio</p> <p>Areas of specialization.</p> <p>Practice philosophy.</p> <p>Years in the business and history of Firm; and</p> <p>Examples of three (3) to five (5) projects the Firm took a lead role in the preparation of a Comprehensive Master Plan. The projects should be comparable in complexity, size, scope, and discipline (as described in the Scope of Work section) and been undertaken during the past five (5) years.</p>	0-5 Points	<p>15 <i>(15% of Total)</i></p>

3.	Project Management Introduction to the team (all firm staff and sub-consultants assigned to complete work on the project), including resumes for all the key personnel, which provide educational background/training, experience and detailed descriptions of roles played on past projects. Services/functional roles to be performed by each team member (including all subconsultants). Location of each team member. Availability and commitment of assigned professionals who will undertake the scope of work; and Technical resources of the Firm and any sub-consultants.	0-5 Points	15 <i>(15% of Total)</i>
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4.	<p>Methodology and Process to Complete all Phases of Project</p> <p>Describe the vision, strategic overview, and approach to the project.</p> <p>Express how the components above reflect your qualifications for this project.</p> <p>Discuss what parameters you will engage to develop a project that will be creative, logical, and engaging.</p> <p>Include detailed descriptions of the procedures and methods you propose to use to complete all tasks within the scope of work.</p> <p>Discuss tasks, timelines, and anticipated deliverables for each phase of the project.</p> <p>Include the proposed process and methods to assure quality, cost, and schedule control; and</p> <p>Explain in the proposal all supporting studies, models, and assumptions that will be developed or used as part of the study</p>	0-5 Points	25 <i>(25% of Total)</i>
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<p>5.</p>	<p>References</p> <p>List at least three (3) to five (5) references we may contact (preferably from the projects provided above that have been undertaken during the past five (5) years) with client contact information (current email and telephone).</p> <p>Indicate project names and the personnel assigned to this project (including all subconsultants) roles and involvement in each project.</p>	<p>0-5 Points</p>	<p>10 <i>(10% of Total)</i></p>
<p>6.</p>	<p>Schedule</p> <p>Provide a proposed detailed project work schedule with a start date on or about September 2023 (contingent upon negotiation of a final scope of work); all meetings that need to be scheduled should be built into the timeline (e.g., initial meeting with staff to review project schedule, strategic direction review, presentations of the final report, etc.).</p> <p>Include time frames for each major component of the scope of work and target dates for completing each phase of the project.</p>	<p>0-5 Points</p>	<p>15 <i>(15% of Total)</i></p>

7.	<p>Fee Proposal</p> <p>Include a total “not to exceed” figure for the scope of work (based on the estimated level of effort to be spent on each task).</p> <p>Include itemized schedule of all expenses by phase (reimbursable expenses listed separately), including a composite schedule of hours estimated for included tasks.</p> <p>Provide hourly rates for all team members, sub-consultants, and staff levels.</p> <p>Describe the methodology for billing reimbursable expenses (such as travel, production of documents, purchase of data, etc.); and</p> <p>Describe method for billing additional services beyond the initial scope of work (beyond approved not-to-exceed amount).</p>	0-5 Points	10 <i>(10% of Total)</i>
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6.2. Phase 2 - Presentations

No.	Evaluation Criteria	Scoring Method	Weight (Points)
1.	<p>Preparedness</p> <p>Was the firm prepared for their presentation?</p>	0-5 Points	25 <i>(25% of Total)</i>
2.	<p>Presentation</p> <p>Was the presentation clear, informative, and thorough?</p>	0-5 Points	50 <i>(50% of Total)</i>
3.	<p>Questions</p> <p>Did they answer questions satisfactory?</p>	0-5 Points	25 <i>(25% of Total)</i>

7. EVALUATION SCORING

7.1. Defined

An Evaluation Committee will evaluate proposals using the following criteria.

First Impression Score - 5-point scale:

0 = The proposal fails to address the criterion or cannot be assessed due to missing or incomplete information.

1 = Poor. The criterion is inadequately addressed, or there are serious inherent weaknesses.

2 = Fair. The proposal broadly addresses the criterion, but there are significant weaknesses.

3 = Good. The proposal addresses the criterion well, but a number of shortcomings are present.

4 = Very Good. The proposal addresses the criterion very well, but a small number of shortcomings are present.

5 = Excellent. The proposal successfully addresses all relevant aspects of the criterion. Any shortcomings are minor.

Numbers:

Maximum Score for any Criteria is 5.0.

Scores are entered in whole or half numbers.

Determine weighted score by multiplying Weight time Score.

Maximum Total Weighted Score is 500.

8. CONTRACT AWARD

8.1. Award of Contract

The Town of Vienna Evaluation Committee shall engage in individual discussions with two (2) or more of the Offerors deemed fully qualified by the Evaluation Committee. Repetitive informal interviews shall be permissible. Such Offerors shall be encouraged to elaborate on their qualifications and performance data or staff qualifications pertinent to the proposed project, as well as alternate concepts.

At the discussion stage, the Town may discuss non-binding estimates of total project costs including, but not limited to non-binding estimates of cost of services.

Proprietary information from competing Offerors shall not be disclosed to the public or to the competitors.

At the conclusion of the informal interviews, on the basis of evaluation factors published in the Request for Proposals and all information developed in the selection process to this point, the Evaluation Committee shall select, in the order of preference, two or more Offerors whose professional qualifications and proposed services are deemed more meritorious. Negotiations shall then be conducted, beginning with the offeror ranked first. If a contract satisfactory and advantageous to the Town of Vienna can be negotiated at a price considered fair and reasonable, the Town Council shall be advised and make the award to that offeror. Otherwise, negotiations with the offeror ranked first shall be formally terminated and negotiations conducted with the offeror ranked second, and so on until such a contract can be negotiated at a fair and reasonable price.

Should the Evaluation Committee determine in writing that only one (1) offeror is fully qualified, or that one (1) offeror is clearly more highly qualified and suitable than the others under consideration, a contract may be negotiated and awarded to that Offeror.

The award will be made to the responsible Offeror whose proposal, conforming to the solicitation, is the most advantageous and represents the best value to the Town of Vienna, costs and other factors considered.

The Town, as a municipal corporation of the Commonwealth of Virginia, is obligated and bound by the terms of this Agreement only to the extent that funds are lawfully appropriated therefore and are allocated and available to pay its obligations hereunder. In the event that and at such time as funds have not been appropriated or are not allocated and available to pay the Town's obligations under this Agreement, then the Town shall not be liable for any obligation to pay for the services referred to in this Agreement.

It is expressly agreed and understood that the selected firm is in all respects an independent Contractor as to work and is in no respect any agent, servant, or employee of the Town. The contract specifies the work to be done by the firm, but the method to be employed to accomplish the work shall be the responsibility of the firm.

9. CONTRACT TERM

The resulting contract will cover a period of one (1) year from the date of award.

10. SPECIAL TERMS AND CONDITIONS

Precedence of Terms: In the event that there is a conflict between the General Terms and Conditions and any Special Terms and Conditions used in this section, the Special Terms and Conditions shall apply.

10.1. Mandatory Use of Town Forms and Terms and Conditions

Failure to submit a proposal accompanied by the signed and dated Cover Sheet shall be a cause for rejection of the proposal. Modification of or additions to any portion of the solicitation may be cause for rejection of the proposal; however, the Town of Vienna reserves the right to decide, on a case-by-case basis, in its sole discretion, whether or not such a proposal should be considered as non-responsive.

Offerors are reminded that changes to the RFP, in the form of addenda, are often issued between the issue date and within three business (3) days before the closing of the RFP. Offerors are solely responsible for checking the Town website to ensure that they have the most current information regarding the RFP.

All addenda must be acknowledged via the Town's eProcurement Portal.

10.2. Ownership of Material

Ownership of all data, materials and documentation originated and prepared for the Town of Vienna pursuant to the RFP shall belong exclusively to the Town and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets and proprietary information submitted by an offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the offeror must invoke the protections of this section prior to or upon submission of the data or other materials and must identify the data or other materials to be protected and state the reasons why protection is necessary.

10.3. Default

In case of failure to deliver services in accordance with the contract terms and conditions, the Town of Vienna, after due oral or written notice, may procure them from other sources and hold the consultant/vendor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the Town of Vienna may have.

10.4. Obligation of Offeror

By submitting a proposal, the offeror covenants and agrees that they have satisfied themselves, from their own investigation of the conditions to be met, that they fully understand their obligation and that they will not make any claim for or have right to cancellation or relief from the contract because of any misunderstanding or lack of information.

10.5. Withdrawal/Modification of Proposal

Proposals may be withdrawn or modified by written notice received from Offerors prior to the time fixed for proposal receipt.

10.6. Receipt and Opening of Proposals

In the case of proposals received in response to a Request for Proposals, public openings are not required; however, if a public opening is held, only the names of the Offerors are read aloud.

10.7. Qualifications of Offerors

The Town of Vienna may make such reasonable investigations as deemed proper and necessary to determine the ability of the offeror to perform the work, and the offeror shall furnish to the Town of Vienna all such information and data for this purpose as may be requested. The Town of Vienna reserves the right to inspect the Offeror's physical facilities prior to award to satisfy questions regarding the Offeror's capabilities. The Town of Vienna further reserves the right to reject any proposal if the evidence submitted by, or investigations of, such offeror fails to satisfy the Town that such offeror is properly qualified to carry out the obligations of the contract and to complete the work contemplated therein.

10.8. Debarment Status

By submitting their proposals, all Offerors certify that they are not currently debarred from submitting proposals on contracts by any agency of the Commonwealth of Virginia, nor are they an agent of any person or entity that is currently debarred from submitting proposals on contracts by any agency of the Commonwealth of Virginia.

10.9. Cancellation of Contract

The Town of Vienna reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty upon ten (10) days written notice to the consultant. Any contract cancellation notice shall not relieve the consultant of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.

10.10. Rights of the Town of Vienna

The Town of Vienna further reserves the right to request information relative to experience, reference and/or financial status of a firm.

10.11. Conflict of Interest

The Offeror certifies that to the best of its knowledge no employee of the Owner nor any member thereof, nor any public agency or official affected by the proposal, has a pecuniary interest in the business of the Offeror, and that no person associated with the Offeror has any interest that would conflict in any manner with the performance of the proposal.

10.12. Insurance

By signing and submitting a proposal under this solicitation, the Offeror certifies that if awarded the contract, it will have the insurance coverage specified on the Insurance Checklist within ten (10) days of notification of award. Additionally, the Offeror certifies that it will maintain all required insurance coverage during the entire term of the contract and that all insurance coverage will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

During the period of the contract the Owner reserves the right to require the Firm to furnish the certificates of insurance for coverage required to the Procurement Division.

Insurance Coverages and Limits Required:

A. Worker's Compensation - Standard Virginia Worker's Compensation Policy.

B. Employers Liability - \$100,000.00

C. Broad Form Comprehensive General Liability - \$1,000,000.00 combined single limit. The Town of Vienna is to be named as an additional insured with respect to the services being procured. This coverage is to include Premises/Operations Liability, Products and Completed Operations Coverage, Independent Contractor's Liability, Owner's and Contractor's Protective Liability and Personal Injury Liability.

D. Automobile Liability - \$500,000.00. Combined single limit.

E. Professional Liability/Errors and Omissions Coverage - Proof of professional liability coverage must accompany the Consultant's written proposal.

Additionally, it will maintain these during the entire term of the contract and that all insurance coverages will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

During the period of the contract, the Town reserves the right to require the consultant to furnish certificates of insurance for the coverage required.

The Town of Vienna, Virginia is to be named as an additional insured and this is to be so noted on Certificate of Insurance. The policy shall be delivered to the Town of Vienna PRIOR to the commencement of any work.

A thirty (30) day written notice of cancellation or non-renewal shall be furnished by certified mail to the purchasing office at the address indicated on the solicitation.

10.13. Ownership of documents

Any reports, studies, photographs, negatives or other documents prepared by the Offeror in the performance of its obligations under this contract shall be the exclusive property of the Owner, and all such materials shall be remitted, without restriction, to the Owner by the Offeror upon completion, termination or cancellation of the contract. Offeror shall not use, willingly allow, or cause to have such materials used for any purpose other than performance of the Offeror's obligations under this contract without the prior written consent of the Owner.

11. TOWN OF VIENNA GENERAL TERMS & CONDITIONS

VENDOR: THE GENERAL TERMS AND CONDITIONS WHICH FOLLOW APPLY TO ALL PURCHASES AND BECOME A DEFINITE PART OF EACH FORMAL INVITATION FOR BID, REQUEST FOR PROPOSALS, PURCHASE ORDER AND/OR OTHER AWARD ISSUED BY THE TOWN OF VIENNA, VIRGINIA, UNLESS OTHERWISE SPECIFIED IN THE SOLICITATION DOCUMENTS. BIDDERS/OFFERORS OR THEIR AUTHORIZED REPRESENTATIVES ARE EXPECTED TO FULLY INFORM THEMSELVES AS TO THE CONDITIONS, REQUIREMENTS, AND SPECIFICATIONS BEFORE SUBMITTING BIDS/PROPOSALS; FAILURE TO DO SO WILL BE AT THE BIDDERS'/OFFERORS' OWN RISK AND HE CANNOT SECURE RELIEF ON THE PLEA OF ERROR.

SUBJECT TO STATE, COUNTY AND LOCAL LAWS AND ALL RULES, REGULATIONS AND LIMITATIONS IMPOSED BY LEGISLATION OF THE FEDERAL GOVERNMENT, BIDS/PROPOSALS ON ALL SOLICITATIONS ISSUED BY THE PURCHASING OFFICE WILL BIND BIDDERS/OFFERORS TO APPLICABLE CONDITIONS AND REQUIREMENTS HEREIN SET FORTH UNLESS OTHERWISE SPECIFIED IN THE SOLICITATION.

11.1. [Clarification of Terms](#)

If any prospective bidder/offeror has questions about the specifications or other solicitation documents, the prospective bidder/offeror should contact the Procurement Officer or the person whose name appears on the face of solicitation NO LATER THAN SEVEN (7) WORKING DAYS BEFORE opening/closing date. Any revisions to the solicitation will be made only by addendum issued by the Procurement Officer.

11.2. [Preparation & Submission](#)

In order to be considered for selection, the bidder/offeror must submit a complete response to the Invitation for Bid/Request for Proposals. The bid/proposal shall be signed by an authorized representative of the bidders'/offerors' firm and uploaded to the Town's eProcurement Portal by the time and date specified on the cover page.

11.3. [Late Bids/Proposals](#)

LATE bids/proposals will not be accepted by the Town's eProcurement Portal. The Town of Vienna will not accept hard copies hand delivered to Town Hall or any other departments. The Town of Vienna will not accept mailed bids/proposals.

11.4. [Pricing Errors](#)

In case of an error in price extension, the firm fixed unit price shall govern.

11.5. [Bid/Proposal Acceptance Period](#)

Proposals shall be binding upon the offeror for ninety (90) days following the proposal due date. Any bid/proposal on which the bidder/offeror shortens the acceptance period may be rejected.

11.6. Taxes

The Town of Vienna is exempt from the payment of federal excise or state sales taxes on all tangible, personal property for its use or consumption. The Purchasing Office will furnish a Tax Exemption Certificate (Form ST-12) upon request and if applicable to this contract.

11.7. Samples

Samples, if required, must be furnished free of expense to the Town of Vienna on or before date specified; if not destroyed in examination, they will be returned to bidder/offeror, if requested, at their expense. Each sample must be marked with the bidder's/offeror's name and address, Town's solicitation request number and opening date.

11.8. Trade Secrets/Proprietary Information

Trade secrets or proprietary information submitted by an Offeror in response to this Request for Proposal shall not be subject to public disclosure under the Virginia Freedom of Information Act (FOIA); however, the Offeror must invoke the protection of this section prior to or upon submission of data or materials to be protected and state the reasons why protection is necessary (Section 2.2-4342F of the Code of Virginia).

11.9. Delivery

Proposal must show the number of days required to provide the services/reports as specified. Failure to state delivery time obligates bidder/offeror to complete delivery in fourteen (14) calendar days or as specified. An unrealistically short or long delivery promise may cause a bid/offer to be disregarded. Delivery shall be made during normal working hours, 8:00 am to 4:30 pm Monday through Friday, unless prior approval for another time period has been obtained from Consignee.

11.10. Default

In case of failure to deliver goods/services in accordance with the contractual terms and conditions, the Town of Vienna, Virginia, after due oral or written notice, may procure them from other sources and hold the defaulting Contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the Town of Vienna may have.

11.11. Town's Right to Terminate the Contract

The Contract may be terminated by the Town for any one of the following reasons:

A. If the successful bidder/offeror should be adjudged bankrupt, or make a general assignment for the benefit of its creditors, or if a receiver should be appointed on account of the successful bidder's/offeror's insolvency, or if the successful bidder/offeror should persistently or repeatedly refuse or should fail, except in cases for which extension of time is provided, to deliver the goods or services within the time specified, or if the bidder/offeror otherwise defaults, then the Town may without prejudice to any other right or remedy, and after giving the successful bidder/offeror seven (7) calendar days written notice, terminate the employment of the successful bidder/offeror and procure such goods or services from other sources. In such event, the successful bidder/offeror shall be liable to the Town for any additional cost occasioned by such failure or other default.

B. In such cases, the successful bidder/offeror shall not be entitled to receive any further payment if the expense of finishing the contract requirements, including compensation for additional; managerial and administrative services shall exceed the unpaid balance of the contract price, the successful bidder/offeror shall pay the difference to the Town.

C. If the successful bidder/offeror should fail to make prompt payment to Subcontractor(s) for material or labor, persistently disregards laws, ordinances or the instruction of the Town, or otherwise be in substantial violation of any provisions of the Contract;

D. Failure of the Contractor to promptly make good any defects in materials or work or any defects of any other nature, the correction of which has been directed in writing by the Town;

E. Substantial evidence of collusion for the purpose of illegally procuring a contract or perpetrating fraud on the Town in the construction of work under contract.

F. Prior to termination of the Contract, the successful bidder/offeror and their Surety shall be notified in writing by the Town of the condition which makes termination of contract imminent. Ten (10) days after this notice is given, if a satisfactory effort has not been made by the successful bidder/offeror or their Surety to correct the conditions, the Town may declare the Contract terminated and notify the successful bidder/offeror and their Surety accordingly.

G. Upon receipt of notice of contract termination, the successful bidder/offeror shall immediately discontinue all operations. The Town may then proceed with the work in any lawful manner that they may elect until the project is final and complete.

H. The Town reserves the right to take possession of the premises and of all materials, tools and appliances thereon and finish the work by whatever method is deemed expedient. In such case, the successful bidder/offeror shall not be entitled to receive any further payment. If the expense of finishing the work, including compensation for additional managerial and administrative services, shall exceed the unpaid balance of the contract price, the successful bidder/offeror shall pay the difference to the Town. The expense incurred by the Town as herein provided, and the damaged incurred through the Contractor's default, shall be certified by the Town.

I. Termination of the contract under this section is without prejudice to any rights or remedies of the Town.

J. The Town reserves the right to cancel and terminate any resulting contract, in whole or in part, without penalty, upon 60 days written notice to the Contractor/ Consultant. Any contract cancellation notice shall not relieve the Contractor/Consultant of the obligation to delivery and/or perform on all outstanding services performed prior to the effective date of cancellation.

K. Notwithstanding anything to the contrary contained in the contract between the Town and the successful bidder/offeror, the Town may, without prejudice to any other rights it may have, terminate the contract for convenience and with cause, by giving thirty (30) days written notice to the successful bidder/offeror.

In the event the Contract is terminated for cause related to the Contractor/Consultant's (or its Subcontractor's) hiring of unauthorized aliens, Contractor/Consultant, Contractor/Consultant hereby

waives any claim to lost profits and the Town will proceed in accordance with subsections f) et seq. above.

11.12. Rights of the Town of Vienna

The Town reserves the right to accept or reject all or any part of bids/proposals, waive minor technicalities/informalities and award the contract to the lowest responsive and responsible bidder or most qualified and best suited offeror to best serve the interest of the Town.

11.13. Contractor's Performance

A. Goods and services must be delivered and rendered strictly in accordance with this bid/proposal and shall not deviate in any way from the terms, conditions, prices, quality, quantity, delivery instructions, and specifications of this bid/proposal.

B. All goods and/or services delivered and/or rendered shall comply with all applicable federal, state, and local laws, and shall not infringe any valid patent or trademark. The successful bidder/offeror shall indemnify, keep, save, and hold the Town, its officers and employees, harmless from any liability for infringement and from any and all claims or allegations of infringement by the bidder/offeror or the Town, its officers and employees, arising from, growing out of, or in any way involved with the goods delivered or services rendered pursuant to this purchase.

C. In the event that suit is brought against the Town, its officers and/or its employees, either independently or jointly with the bidder/offeror, the bidder/offeror shall defend the Town, its officers and employees, in any such suit at no cost to them. In the event that final judgment is obtained against the Town, its officers, and/or its employees, either independently or jointly with the bidder/offeror, then the bidder/offeror shall pay such judgment, including costs and attorney's fees, if any, and hold the Town, its officers and employees, harmless there from.

D. The successful bidder/offeror shall ensure that its employees shall observe and exercise all necessary caution and discretion so as to avoid injury to person or damage to property of any and all kinds.

E. The successful bidder/offeror shall not, in its product literature or advertising, refer to this purchase or the use of the bidder's/offeror's goods or services by the Town of Vienna, Virginia.

F. The successful bidder/offeror shall cooperate with Town officials in performing the specified work so that interference with the Town's activities will be held to a minimum.

11.14. Drug-Free Workplace to be Maintained by the Contractor

(Code of Virginia Section 2.2-4312): During the performance of this contract, the contractor agrees to (i) provide a drug-free workplace for the contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibitions, (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor. For the purposes of

this section, “drug-free workplace” means a site for the performance of work done in connection with a specific contract awarded to a contractor in accordance with the Virginia Public Procurement Act, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession, or use of any controlled substance or marijuana during the performance of the contract.

11.15.No Discrimination Against Faith-Based Organizations

The Town of Vienna does not discriminate against faith-based organizations as that term is defined in Virginia Code Section 2.2-4343.1.

11.16.Anti-Trust

By entering into a contract, the bidder/offeror conveys, sells, assigns, and transfers to the Town of Vienna all rights, title and interest in and to all causes of the action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the Town of Vienna under said contract.

11.17.Indemnification

The Contractor agrees to indemnify, defend and hold harmless the Town of Vienna, Virginia, its officers, agents, and employees from any claim, damages and actions of any kind or nature, whether at law or in equity, arising from or caused by the use of any materials, goods, or equipment of any kind or nature furnished by the contractor or any services of any kind or nature furnished by the contractor, provided that such liability is not attributable to the sole negligence of the using department or to failure of the using department to use the materials, goods or equipment in the manner already and permanently described by the contractor on the materials, goods or equipment delivered. The vendor agrees to protect the Town from claims involving infringement of patent or copyrights.

11.18.Assignment of Contract

A contract shall not be assignable by the Contractor, in whole or in part, without the prior written consent of the Town of Vienna, Virginia.

11.19.Contract Documents

The contract entered into by the parties shall consist of the Invitation For Bid/Request For Proposal, all addendums, the signed bid/proposal submitted by the Contractor, the Town of Vienna's standard Purchase Order, the Mandatory/Special Specifications, Special Terms and Conditions, and the General Terms and Conditions, all of which shall be referred to collectively as the Contract Documents.

If the contractor has a standard contract form, this form shall be submitted with the bid/proposal submittal for the Town's review of its terms and conditions.

11.20.License Requirement

All firms doing business in the Town of Vienna are required to be organized or authorized to transact business in the Commonwealth of Virginia or include in its bid or proposal a statement describing why the bidder or offeror is not required to be so authorized. Bidders/Offerors do not, however, need to show such evidence prior to bidding or submitting a proposal. Additionally, all firms doing business in

the Town of Vienna are required to be licensed in accordance with the Town's "Business, Professional and Occupational Licensing (BPOL) Tax" Ordinance. Wholesale and retail merchants without a business location in the Town are exempt from this requirement. Questions concerning the BPOL Tax should be directed to the Finance Department, Business License Office, Telephone number (703) 255-6321. The BPOL License number must be indicated on the submitted bid/proposal form.

11.21.Award

The contract shall be awarded to the lowest responsive and responsible bidder or the most qualified and best suited offeror.

The Town Council will award all contracts in the amount of seventy-five thousand dollars (\$75,000.00) or more.

The Procurement Officer will award all contracts less than seventy-five thousand dollars (\$75,000.00).

The Procurement Officer shall sign all contract documents, with the exception of "Construction" contracts, and issue a purchase order to the successful bidder/offeror.

11.22.Compensation

A. It is the Town's policy not to pay for any goods or services until the same have been actually received.

B. Individual contractors shall provide the Purchasing Office their social security numbers and proprietorships, partnerships and corporations shall provide the federal employer identification numbers (Code of Virginia, Section 2.2-4354.2). This information shall be provided in the space indicated on the Bid/Proposal Form. The successful bidder/offeror shall submit a complete itemized invoice on each item or service, which is delivered under the contract.

C. The successful bidder/offeror shall indicate the purchase order number on the front of each invoice and on the outside of each package or shipping container.

D. Cash discounts shall be deducted in accordance with the terms of the bid/proposal.

E. Payment shall be rendered to the successful bidder/offeror for satisfactory compliance with the general terms, conditions and specifications of this bid/proposal. The required payment date shall be either: (i) the date on which payment is due under the terms of the contract for the provision of such goods or services; or (ii) if such date is not established by contract, not more than forty-five (45) days after goods or services are received or not more than forty-five (45) days after the invoice is rendered, whichever is later (Code of Virginia, Section 2.2-4352).

F. Unless otherwise provided under the terms of the contract for the provisions of goods and services, if the Town fails to pay by the payment date, the Town agrees to pay the financial charge assessed by the successful bidder/offeror, which does not exceed one percent per month (Code of Virginia, Section 2.2-4354.4).

11.23.Method of Payment

Upon satisfactory delivery of the merchandise and/or satisfactory completion of the services, all invoices and statements shall reference the purchase order number and be submitted to:

Town of Vienna

ATTN: ACCOUNTS PAYABLE

127 Center St., S.

Vienna, VA 22180

or

ap@viennava.gov

The prices and payments shall be full compensation for the labor, tools, equipment, transportation and all other incidentals necessary to complete the specified terms and conditions.

11.24. Successful Bidder/Offeror's Obligation to Pay Subcontractor

A. The successful bidder/offeror awarded the contract for this project shall take one of the two following actions within seven (7) days after the receipt of amounts paid to the successful bidder/offeror by the Town for work performed by the successful bidder/offeror's subcontractor(s) under the contract (Code of Virginia, Section 2.2-4354): i) Pay the subcontractor(s) for the proportionate share of the total payment received from the Town attributable to the work performed by the subcontractor(s) under the contract; or

ii) Notify the Town and subcontractor(s), in writing, of their intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment.

B. The successful bidder/offeror shall pay interest to the subcontractor(s) on all amounts owed by the successful bidder/offeror that remain unpaid after seven (7) days following receipt by the successful bidder/offeror of payment from the Town for work performed by the subcontractor(s) under the contract, except for amounts withheld as allowed in subparagraph a (2) of this section. Unless otherwise provided under the terms of this contract, interest shall accrue at the rate of one percent (1%) per month.

C. The successful bidder/offeror shall include in each of its subcontractors a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements with respect to each lower-tier subcontractor(s).

D. The successful bidder/offeror's obligation to pay an interest charge to a subcontractor(s) pursuant to the payment clause in this section may not be construed to be an obligation of the Town. A contract modification may not be made for the purpose of providing reimbursement for such interest charge and a cost reimbursement claim may not include any amount for reimbursement for such interest charge.

11.25. Anti-Discrimination

By submitting their bids/proposals all bidders/offerors certify to the Town of Vienna that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, where applicable, and Section 2.2-4311 of the Virginia Public Procurement Act which provides: In every contract over \$10,000.00 the provisions in A and B below apply:

A. During the performance of this contract, the contractor agrees as follows: The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex or national origin except where religion, sex or national origin is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor, is an equal opportunity employer. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.

B. The Contractor will include the provisions of the foregoing paragraphs in every subcontract or purchase order of over \$10,000.00, so that the provisions will be binding upon each subcontractor or vendor.

11.26. Ethics in Public Contracting

The provisions contained in Sections 2.2-4367 through 2.2-4377 of the Virginia Public Procurement Act as set forth in the Code of Virginia (1950), as amended, shall be applicable to all contracts solicited or entered into by the Town of Vienna. A copy of these provisions may be obtained from the Procurement Officer upon written request.

By submitting their bids/proposals, all bidders/offerors certify that their bids/proposals are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other bidder/offeror, supplier, manufacturer or subcontractor in connection with their bid/proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised unless consideration of substantially equal or greater value was exchanged.

11.27. Criminal Sanctions

The provisions referenced in Item 27 supplement, but do not supersede, other provisions of law including, but not limited to, the State and Local Government Conflict of Interests Act (§§ 2.2-3100 et seq.), the Virginia Governmental Frauds Act (§§ 18.2-498.1 et seq.), and Articles 2 (§§ 18.2-438 et seq.) and 3 (§§ 18.2-446 et seq.) of Chapter 10 of Title 18.2. The provisions apply notwithstanding the fact that the conduct described may not constitute a violation of the State and Local Government Conflict of Interests Act.

11.28. Applicable Law and Courts

Any contract resulting from this solicitation shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The Contractor shall comply with applicable federal, state and local laws and regulations.

11.29. Laws and Regulations

The Contractor shall give all notices and comply with all laws, ordinances, rules, regulations and lawful orders of any public authority bearing on the performance of the work.

The Contractors and Subcontractors shall comply with the Virginia Contractor's Registration Law, Title 54.1, Chapter 11, Code of Virginia (1950), as amended.

All non-resident Contractors and Subcontractors submitting bids on the work described herein shall register with the Department of Labor and Industry under the provisions of Subsection 40.1-30 of the Code of Virginia (1950), as amended.

This contract and all other contracts and subcontracts are subject to the provisions of Articles 3 and 5, Chapter 4, Title 40.1, Code of Virginia (1950), as amended, relating to labor unions and the "right to work," and all Contractors and Subcontractors, whether residents or non-residents of the Commonwealth, who perform work related to the project shall comply with all of said provisions.

The Contractor shall furnish the Owner copies of affidavits upon request giving original dates, renewal dates and expiration dates of all labor contracts related to any phase of the work to be performed on the job site under this contract.

The provisions of all rules and regulations governing safety as adopted by the Safety Codes Commission of the Commonwealth of Virginia, issued by the Department of Labor and Industry under Title 40.1 of the Code of Virginia (1950), as amended, shall apply to all work under this contract.

The Contractor/Consultant shall comply with all laws and regulations of the Commonwealth of Virginia and the United States with respect to the employment of unauthorized aliens. Contractor/Consultant shall not hire or subcontract any portion of the work under this Contract to any individual the Contractor knows or reasonably should know to be an unauthorized alien as defined by 8 U.S.C. §1324a(h)(3). A violation of this provision shall constitute a material breach of the Contract and the Town may, in its sole discretion, terminate the contract.

11.30. Debarment Status

By submitting their bid/proposal, Bidders/Offerors certify that they are not currently debarred by the Commonwealth of Virginia or any Political Subdivision from submitting bids/offers on contracts for the type of services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.

11.31. Record Retention/Town Audits

A. The successful bidder/offeror shall retain, during the performance of the contract and for a period of five (5) years from the completion of the contract, all records pertaining to the successful bidder's/offeror's bid/proposal and any contract awarded pursuant to this Request for Proposal. Such records shall include but not be limited to all paid vouchers including those for out-of-pocket expenses; other reimbursement supported by invoices, including successful bidder's/offeror's copies of periodic estimates for partial payments; ledgers; cancelled checks; deposit slips; bank statements; journals; contract amendments and change orders; insurance documents; payroll documents; timesheets;

memoranda; and correspondence. Such records shall be available to the Town on demand and without advance notice during the successful bidder's/offeree's normal working hours.

B. Town personnel may perform in-progress and post-audits of the successful bidder's/offeree's records as a result of a contract awarded pursuant to this Request for Proposal. Files would be available on demand and without notice during normal working hours.

11.32. Modification of Contract

The Town may, upon mutual agreement with the Contractor, issue written modifications to the scope of work of this contract, and within the general scope thereof, except that no modifications can be made which will result in an increase of the original contract price by a cumulative amount of more than \$50,000.00 or twenty-five percent (25%) of the amount of the original contract, whichever is greater, without the advance written approval of the Mayor and the Town Council. (Section 2.2-4309 of Virginia Public Procurement Act).

Should it become necessary, for the best interest of the Town, to make modifications, the same shall be covered by change order. The Contractor shall not begin work on any alteration requiring a change order until the agreement, setting forth the changes/modifications, has been executed in writing by the Town and the Contractor.

If a satisfactory agreement cannot be mutually agreed to for any item requiring a change order, the Town reserves the right to terminate the contract as it applies to the items in question and make such arrangements as may be deemed necessary to complete the work.

The Town may, in writing, omit from the work any item, other than major items, found unnecessary to the project and such omission shall not be a waiver of any condition of the contract nor invalidate any of the provisions thereof. Major items may be omitted by change order.

The Contractor shall be paid for all work done toward the completion of the item prior to such cancellation, alteration or suspension of the work by the Town.

A major item shall be construed to be any item, the total cost of which is equal to or greater than ten percent (10%) of the total; contract amount for each separate alternate, computed on the basis of the proposed quantity and the contract unit price.

11.33. Specification Familiarity

A. It is the Offeror's responsibility to examine this entire RFP carefully. If a question arises as to the meaning or intent of these documents, inquiry must be made in writing to the Procurement Officer.

B. The submission of a proposal shall indicate that the Offeror thoroughly understands the terms and conditions of the RFP.

11.34. Contract and Forms

A. Offerors are advised that the Town does not sign standard contract forms that may be used by the offeror. The selected Offeror will be expected to enter into a contract with the Town for the commodities outlined in this RFP. The form of contract will be the Town's Purchase Order and/or Agreement.

B. The proposal form contains a signature line for the offeror that must be signed when submitting a proposal. The signature certifies the offeror is an agent of officer authorized to bind the Contractor to the terms and conditions of the RFP.

11.35. Addenda and Interpretations

No interpretation of the meaning of these documents will be made to any offeror orally. Any request for an interpretation must be in writing addressed to Town of Vienna, 127 Center Street, South, Vienna, VA 22180, Attention: Procurement Officer or emailed to jerry.amacker@viennava.gov. To be given consideration, requests must be received at least five days prior to the date fixed for the submission of Proposals. Any and all such interpretations and any supplemental instructions will be returned in writing to the prospective offeror requesting such interpretations or will be in the form of written addenda which, if issued, will be sent to all prospective offerors, at the respective addresses furnished for such purpose, not later than three days prior to the date fixed for the submission of Proposals. Failure of any offeror to receive any such addenda or interpretations shall not relieve said offeror from any obligation under their Proposal as submitted. All addenda so issued shall become part of the Contract Documents.

11.36. Insurance

The Contractor shall provide the Procurement Officer with a Certificate of Insurance PRIOR to the start of any work under the contract and agrees to maintain such insurance until the completion of the contract. The minimum limits of liability shall be:

Workers' Compensation -- Standard Virginia Workers' Compensation Policy

Employer's Liability -- \$100,000.00

Broad Form Comprehensive General Liability--\$1,000,000.00.

Combined Single Limit coverage to include:

Premises - Operations; Products/Completed Operations;

Contractual; Independent Contractors; Owners and Contractors

Protective; Personal Injury (Libel, Slander, Defamation of Character, etc.)

Automobile Liability--\$500,000.00 Combined Single Limit.

Professional Liability/Errors and Omissions Coverage - Proof of professional liability coverage must accompany the Consultant's written proposal.

The Town of Vienna, Virginia is to be named as an additional insured and this is to be so noted on Certificate of Insurance.

The policy shall be delivered to the Town of Vienna PRIOR to the commencement of any work.

A thirty (30) day written notice of cancellation or non-renewal shall be furnished by certified mail to the purchasing office at the address indicated on the solicitation.

Contractor's signature on this solicitation constitutes certification that, if awarded the contract, Contractor shall obtain the required coverage as specified herein within ten (10) days of notification of award.

11.37. Worker's Compensation and Employer's Liability

A. The successful Bidder's/Offeror's insurance shall cover the bidder/offeror and its subcontractors of every tier of those sources of liability which would be covered by the latest edition of the standard Worker's Compensation Policy, as filed for use in the Commonwealth of Virginia by the National Council on Compensation Insurance, without restrictive endorsements, but including Broad Form All States Endorsement. In addition to coverage for the Virginia Worker's Compensation Act, where appropriate, coverage is to be included for the United States Longshore and Harbor Worker's Compensation Act, Maritime including Jones Act, Federal Liability Act and any other applicable federal or state law.

B. Subject to the restrictions of coverage found in the standard Worker's Compensation Policy, there shall be no maximum limit on the amount of coverage for liability imposed by the Virginia Worker's Compensation Act, the United States Longshore and Harbor Worker's Compensation Act, or any other coverage customarily insured under Part One of the standard Worker's Compensation Policy. The minimum amount of coverage for those coverages customarily insured under Part Two of the standards Worker's Compensation (inclusive of any amounts provided by an umbrella or excess policy) shall be \$1,000,000 bodily injury by accident each accident, \$1,000,000 bodily injury by disease each employee, and \$1,000,000 bodily injury by disease policy limit or aggregate where such aggregate is applicable under the terms of the standard Worker's Compensation Policy.

11.38. Professional Liability

A. The successful bidder/offeror shall provide the Town of Vienna with an Errors and Omissions Liability Policy (E&O Policy). The policy shall cover the Town of Vienna for all sources of liability which would be covered by the latest edition of the standard Errors and Omissions Liability Coverage Form, as filed for use in the Commonwealth of Virginia by the Insurance Services Office without the attachment of restrictive endorsements.

B. The policy shall be endorsed to include the Town of Vienna's officials, officers, agents and employees as insured. The E&O Policy shall include the successful Offeror and the offeror's subcontractors of every tier as the designated in the declarations.

C. The minimum E&O Policy limits to be provided by the successful Offeror (inclusive of any amounts provided by an umbrella or excess policy) shall be \$1,000,000 per occurrence combined single limit for bodily injury liability and property damage liability. The limits afforded by the E&O Policy (or umbrella or excess policy with respect to it) shall apply only to the Town of Vienna officials, officers, agents and employees and only to claims arising out of or in connection with the work under this contract.

The insurance provided by the successful Offeror pursuant to the resulting contract shall apply on a primary basis and any other insurance or self-insurance maintained by the Town of Vienna or the Town of Vienna official, officer, agent or employee shall be excess of and not contributing with the insurance provided by or on behalf of the Offeror.

The coverages other than Worker's Compensation may be either on an occurrence or a claims-made basis. Provided, however, that claims-made coverage for other than the Products/Completed Operations shall respond to claims arising out of accidents, occurrences, incidents and offenses happening after the commencement of the resulting contract but before the end of the contract completion date provided that the claim is made within five years after the contract completion date.

Prior to commencing work under a resulting contract, the successful Offeror shall furnish the Town of Vienna with a Certificate(s) of Insurance naming the Town of Vienna, its officers, employees and agents, as additional insureds, giving a forty-five (45) day notice of cancellation, non-renewal, or change in the insurance coverage, and/or restrictions.

11.39.Safety

All contractors and subcontractors performing services for the Town of Vienna are required to comply with OSHA standards and accepted safety rules and regulations.

11.40.Ownership of Product/Services

All control work, compilation of notes, work sheets, and any and all interim and final products and materials shall be the sole property of the Town of Vienna.

11.41.Collusion

By submitting a bid/proposal in response to this solicitation, the Bidder/Offeror represents that in the preparation and submission of this bid/proposal, said Bidder/Offeror did not, either directly or indirectly, enter into any combination or arrangement with any person, Bidder/Offeror or corporation or enter into any agreement, participate in any collusion, or otherwise take any action in the restraint of free, competition in violation of the Sherman Act (15 U.S.C. Section 1) or Sections 59.1-9.1 through 59.1-9.17 or Sections 59.1-68.6 through 59.1-68.8 of the Code of Virginia.

12. **VENDOR QUESTIONNAIRE**

12.1. Primary Contact*

Please provide the following information for the main contact for all communication regarding this solicitation:

Name

Title

Phone Number

Email Address

*Response required

12.2. Secondary Contact - Optional

Please provide the following information for the secondary contact for all communication regarding this solicitation:

Name

Title

Phone Number

Email Address

12.3. Certification Regarding Debarment*

This is to certify that this person/firm/corporation is not now debarred by the Federal Government or by the Commonwealth of Virginia or by any other state, town, city, or county from submitting proposals for such work nor are they an agent of any person or entity that is now debarred.

Please confirm

*Response required

12.4. State Corporate Commission*

Please download the below documents, complete, and upload.

- [Attachment A \(SCC\).docx](#)

*Response required

12.5. SWaM Status*

A certified SWaM Business is one that holds a current certification from the Virginia Department of Small Business and Supplier Diversity (SBSD), the U.S. Small Business Association (SBA), the Women's

Business Enterprise National Council (WBENC), National Minority Supplier Development Council (NMSDC) or from other U.S. State and some local government supplier diversity program.

Is your company a certified Small, Woman or Minority Owned (SWaM) Business or Disadvantaged Business Enterprise?

Yes

No

*Response required

[12.6. Certification Type](#)

What is your company's certification type?

Select all that apply

Small Business

Woman-Owned Business

Minority-Owned Business

Service-Disabled Veteran (SDV)

Disadvantaged Business Enterprise (DBE)

[12.7. Certification Information](#)

If applicable, please provide the Certification Entity/Agency and the Certification Number(s).

[12.8. Proposal*](#)

Please upload your proposal here.

*Response required

[12.9. Other Documents](#)

Please upload other documents here.

[12.10. Authorization*](#)

In accordance with the terms, conditions and specifications of this Request for Proposal, the authorized person(s) agrees to furnish the items and/or services requested. The authorized person(s) acknowledges that their proposal is valid for a period of 90 days from the due date and certifies they have read, understand, and agrees to all terms and conditions and requirements of this Request for Proposal, and is authorized to contract on behalf of the firm submitting the response.

In the space below, enter the name and contact email of the person who has signature authority for the Offeror's company, and is hereby agreeing to the statement above.

*Response required