



Quote #: 11483702-02

Date: 02/21/2014

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Title: Town of Vienna - VoIP Project - VASCUP Contract UCP-3491557JC

To: Tony Mull
Town of Vienna
127 Center Street, South
Vienna, VA 22180

From: Bobby Newton
Presidio Networked Solutions
12120 Sunset Hills Road
Suite 202
Reston, VA 20190

Phone: (703) 255-6364

Email: tmull@viennava.gov

Comments: VASCUP Contract UCP-3491557JC

Phone: 301.623.1027

Fax:

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Account Manager: Dave Jain

#	Part #	Description	Qty	Price	Ext Price
AKKADIAN LABS					
1	AKK-CO	Akkadian Console Operator	1	\$1,050.00	\$1,050.00
2	AKK- CO-MNT	Akkadian Console Operator Maintenance - 1 Year	1	\$227.37	\$227.37
Total [AKKADIAN LABS]:					\$1,277.37
CISCO					
3	R-CBE6K-K9	Cisco Business Edition 6000-Electronic SW Delivery-Top Level	1	\$0.00	\$0.00
4	CON-ESW-RCBE6KK	ESSENTIAL SW Cisco Business Editi	1 for 36 mo(s)	\$0.00	\$0.00
5	BE6K-SW-9.X	Cisco Business Edition 6000 - Software Version 9.X	1	\$0.00	\$0.00
6	BE6K-START-UWL25	BE 6000 - User License Starter Bundle with 25 UWL Licenses	1	\$440.00	\$440.00
7	BE6K-UCL-ESS	Cisco Business Edition 6000 - Essential User Connect License	6	\$17.60	\$105.60
8	BE6K-UWL-STD	Cisco Business Edition 6000 - Workspace License Standard	130	\$143.00	\$18,590.00
9	JAB9-DSK-UWL	Jabber for Desktop 9.x for CUWL Only	180	\$0.00	\$0.00
10	JAB9-IPAD-UWL	Cisco Jabber for iPad	180	\$0.00	\$0.00
11	IPAD-UWL-RTU	Jabber for iPad Right to Use Certificate	1	\$0.00	\$0.00
12	JAB9-DSK-UWL-RTU	Jabber for Desktop Right to Use Certificate	1	\$0.00	\$0.00
13	UCM-9X-UWLBESTD	BE6K UCM 9.X CUWL BE Users - Single Fulfillment	155	\$0.00	\$0.00
14	UCSS-U-6KUWLBE-3-1	BE6K UCSS for CUWL-BE User - 3 Years - 1 User	155 for 36 mo(s)	\$30.80	\$4,774.00
15	CON-ESW-UCM9XU0B	ESSENTIAL SW BE6K UCM 9.X CUWL BE Users - Single F BE	155 for 36 mo(s)	\$47.25	\$7,323.75
16	UCXN-9X-BE-SC-PTS	Unity Connection 9.x SpeechConnect Ports	2	\$0.00	\$0.00
17	UCXN-9X-BE-UWL	Cisco Business Edition 6000 - Unity Cn CUWL STD license	155	\$0.00	\$0.00
18	WBX-IM1-NH-UWL	Included WebEx Messenger Users (1 Year Term)	155	\$0.00	\$0.00
19	WEBEX-UWL-BE-PAK	WebEx PAK - CUWL BE	1	\$0.00	\$0.00
20	BE6K-PAK	Cisco Business Edition 6000 - PAK - Single Fulfillment	1	\$0.00	\$0.00

21	UCM-9X-UCL-ESS	BE6K UCM 9X Essential User Connect License - Single	6	\$0.00	\$0.00
22	UCSS-U-6K-ESS-3-1	BE6K - UCSS for Essential User - 3 Years - 1 User	6 for 36 mo(s)	\$3.08	\$18.48
23	CON-ESW-UCM9XUCL	ESSENTIAL SW BE6K UCM 9X Essential	6 for 36 mo(s)	\$4.50	\$27.00
24	CAB-9K12A-NA=	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	3	\$13.75	\$41.25
25	CP-8961-C-K9=	Cisco UC phone 8961, Charcoal, Standard handset	5	\$264.00	\$1,320.00
26	CP-8831-MIC-WRLS=	Wireless Microphone Kit for Cisco IP Conference Phone 8831	6	\$286.00	\$1,716.00
27	CP-MIC-WRLS-S-US	Cisco Wireless Microphones with US DECT Frequency	6	\$0.00	\$0.00
28	R-EMRGNCY-RSPNDR	EMRGNCY RSPNDR ESD	1	\$0.00	\$0.00
29	CON-SES4-EMRGNCY	SC ESS ADV SAS EmrgncyRspndr	1 for 36 mo(s)	\$0.00	\$0.00
30	ER90-SW-NEW-K9	EMRGNCY RSPNDR 90 SW NEW	1	\$0.00	\$0.00
31	ER90-USR-10-NEW	EMRGNCY RSPNDR 90 USR LIC 10 PHNS NEW	16	\$88.00	\$1,408.00
32	CON-SES4-ER90USR0	SC ESS ADV SAS EMRGNCY RSPNDR 90 US	16 for 36 mo(s)	\$67.50	\$1,080.00
33	UCSS-U-ER-3-10	UCSS Emergency Responder - 10 Users 3 Year Sub	16 for 36 mo(s)	\$18.48	\$295.68
34	ER90-USR-10	EMRGNCY RSPNDR 90 USR LIC 10 PHNS	16	\$0.00	\$0.00
35	ER-PAK	EMRGNCY RSPNDR PAK	1	\$0.00	\$0.00
36	ER90-SW-LIC	EMRGNCY RSPNDR 90 SW LIC	1	\$0.00	\$0.00
37	ER90-SW-MED-K9	EMRGNCY RSPNDR 90 SW MEDIA	1	\$0.00	\$0.00
38	CP-PWR-CUBE-4=	IP Phone power transformer for the 89/9900 phone series	5	\$28.60	\$143.00
39	ATA187-I1-A=	Cisco ATA 187 with configurable impedance	6	\$132.00	\$792.00
40	ATA187PWRCORD-NA	ATA187 power supply cable for North America	6	\$0.00	\$0.00
41	BE6K-ST-BDL-K9=	Cisco BE6000 Medium Density Server, Export Restricted SW	3	\$4,136.00	\$12,408.00
42	CON-SNTP-BE6KSTBD	SMARTNET 24X7X4 Cisco Business Edition 6000 UCS Srv 9.0	3 for 36 mo(s)	\$859.50	\$2,578.50
43	UC-A03-D500GC3	500GB 6Gb SATA 7.2K RPM SFF Hot Plug/Drive Sled Mounted	12	\$0.00	\$0.00
44	UC-RAID-9271	MegaRAID 9271-8i + Battery Backup for C240 and C220	3	\$0.00	\$0.00
45	UC-MR-1X082RY-A	8GB DDR3-1600-MHz RDIMM/PC3-12800/Dual Rank/1.35v	12	\$0.00	\$0.00
46	CAB-9K12A-NA	Power Cord, 125VAC 13A NEMA 5-15 Plug, North America	3	\$0.00	\$0.00
47	BE6K-SW-APP-9.X	Cisco Business Edition 6000 - Software App Version 9.X	3	\$0.00	\$0.00
48	CIT-PSU-BLKP	Power Supply Blanking Panel/Filler	3	\$0.00	\$0.00
49	LIC-VCS-BASE-K9	License Key - VCS Encrypted Software Image	3	\$0.00	\$0.00
50	LIC-VCS-GW	Enable GW Feature (H323-SIP)	3	\$0.00	\$0.00
51	VMW-VS5-HYP-K9	Cisco UC Virt. Hypervisor 5.x (2-socket)	3	\$0.00	\$0.00

52	UC-PSU-650W	650W Power Supply Unit For UCSC C220 Rack Server	3	\$0.00	\$0.00
53	UC-CPU-E5-2609	2.4 GHz E5-2609/80W 4C/10MB Cache/DDR3 1066MHz	6	\$0.00	\$0.00
54	CIT-SD-16G-C220	16GB SD Card Module for C220 servers	3	\$0.00	\$0.00
55	CTI-VCSC-BE6K-PAK	Config Only E-Delivery VCS Control PAK PID	3	\$0.00	\$0.00
56	LIC-VCS-10+	Video Comm Server 10 Add Non-traversal Network Calls	3	\$0.00	\$0.00
57	VMW-VS5-SNS	Cisco UC Virt. Hypervisor 5.x - SnS	3	\$0.00	\$0.00
58	LIC-VCSE-5+	Video Communication Server - 5 Traversal Calls	3	\$0.00	\$0.00
59	R2XX-RAID10	Enable RAID 10 Setting	3	\$0.00	\$0.00
60	CP-8945-K9=	Cisco Unified Phone 8945, Phantom Grey, Standard Handset	89	\$231.00	\$20,559.00
61	UCSC-PSU-650W=	650W power supply for C-series rack servers	3	\$277.20	\$831.60
62	CP-CKEM-C=	Cisco Unified IP Color Key Expansion Module, Charcoal	5	\$206.80	\$1,034.00
63	CON-SNT-CPCKEMC1	SMARTNET 8X5XNBD Cisco Unified IP Color Key	5 for 36 mo(s)	\$22.50	\$112.50
64	CP-PWR-CORD-NA=	Power Cord, North America	5	\$4.40	\$22.00
65	CP-8831-K9=	Cisco Unified IP Conference Phone 8831 base and controller	6	\$613.80	\$3,682.80
66	CP-3905=	Cisco Unified SIP Phone 3905, Charcoal, Standard Handset	33	\$43.56	\$1,437.48
67	WS-C4507RE+96V+	WS-C4507R+E Chassis, two WS-X4648-RJ45V+E, Sup7L-E, LAN Base	1	\$12,100.00	\$12,100.00
68	CON-SNTP-C4507REV	SMARTNET 24X7X4 WS-C4507R+E Chassis,2 WS-X4648-RJ45V+E	1 for 12 mo(s)	\$1,756.98	\$1,756.98
69	WS-X45-SUP7L-E	Catalyst 4500 E-Series Supervisor LE, 520Gbps	1	\$0.00	\$0.00
70	WS-X45-SUP7L-E/2	Catalyst 4500 E-Series Supervisor LE, 520Gbps red	1	\$6,597.25	\$6,597.25
71	C4500E-S7-4748RJV	2x WS-4748-RJ45V+E upgrade for 7-slot bundle	1	\$0.00	\$0.00
72	WS-X4748-RJ45V+E	Catalyst 4500E 48-Port PoE 802.3at 10/100/1000(RJ45)	1	\$0.00	\$0.00
73	WS-X4748-RJ45V+E	Catalyst 4500E 48-Port PoE 802.3at 10/100/1000(RJ45)	1	\$0.00	\$0.00
74	S45EU-33-1511SG	CAT4500e SUP7-E/SUP7L-E Universal Image	1	\$0.00	\$0.00
75	PWR-C45-6000ACV	Catalyst 4500 6000W AC dual input Power Supply (Data + PoE)	1	\$2,197.25	\$2,197.25
76	CAB-US620P-C19-US	NEMA 6-20 to IEC-C19 13ft US	4	\$0.00	\$0.00
77	PWR-C45-6000ACV/2	Catalyst 4500 6000W AC dual input Power Supply (Data + PoE)	1	\$2,197.25	\$2,197.25
78	C4500E-IPB	Paper IP Base License	1	\$0.00	\$0.00
79	C2911-VSEC-CUBE/K9	C2911 UC SEC CUBE Bundle, PVDm3-16, UC SEC Lic, FL-CUBEE-25	2	\$2,373.80	\$4,747.60
80	CON-SNTP-2911VSCC	SMARTNET 24X7X4 C2911 VSEC CUBE Bundle, PVDm3-16, UC SEC	2 for 36 mo(s)	\$1,584.00	\$3,168.00
81	S29UK9-15204M	Cisco 2901-2921 IOS UNIVERSAL	2	\$0.00	\$0.00
82	FL-CUBEE-25	Unified Border Element Enterprise License - 25 sessions	2	\$1,317.80	\$2,635.60

83	PVDM3-16U128	PVDM3 16-channel to 128-channel factory upgrade	2	\$2,310.00	\$4,620.00
84	PWR-2911-AC	Cisco 2911 AC Power Supply	2	\$0.00	\$0.00
85	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m	2	\$0.00	\$0.00
86	FL-CUBEE-25	Unified Border Element Enterprise License - 25 sessions	2	\$0.00	\$0.00
87	PI-MSE-PRMO-INSRT	Insert, Packout - PI-MSE	2	\$0.00	\$0.00
88	SL-29-IPB-K9	IP Base License for Cisco 2901-2951	2	\$0.00	\$0.00
89	SL-29-UC-K9	Unified Communication License for Cisco 2901-2951	2	\$0.00	\$0.00
90	HWIC-BLANK	Blank faceplate for HWIC slot on Cisco ISR	8	\$0.00	\$0.00
91	ISR-CCP-EXP	Cisco Config Pro Express on Router Flash	2	\$0.00	\$0.00
92	MEM-2900-512MB-DEF	512MB DRAM for Cisco 2901-2921 ISR (Default)	2	\$0.00	\$0.00
93	MEM-CF-256MB	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR	2	\$0.00	\$0.00
94	SL-29-SEC-K9	Security License for Cisco 2901-2951	2	\$0.00	\$0.00
95	SM-S-BLANK	Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR	2	\$0.00	\$0.00
96	CP-9971-C-CAM-K9=	Cisco UC Phone 9971, Charcoal, Std Hndst with Camera	18	\$521.40	\$9,385.20

Total [CISCO]: \$130,145.77

INSTALLATION/TRAINING

97	PS-SVC-FF	Fixed Fee for Presidio employee labor	1.00	\$40,000.00	\$40,000.00
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Deliverable: Installation

Total [INSTALLATION/TRAINING]: \$40,000.00

AD PROFESSIONAL SERVICES

98	PS-SVC-FF	Fixed Fee for Presidio employee labor	1.00	\$2,711.00	\$2,711.00
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Deliverable: Kick-off

99	PS-SVC-FF	Fixed Fee for Presidio employee labor	1.00	\$6,779.00	\$6,779.00
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Deliverable: Preparation

100	PS-SVC-FF	Fixed Fee for Presidio employee labor	1.00	\$12,202.00	\$12,202.00
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Deliverable: Deployment

101	PS-SVC-FF	Fixed Fee for Presidio employee labor	1.00	\$5,423.00	\$5,423.00
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Deliverable: Closeout

Total [AD PROFESSIONAL SERVICES]: \$27,115.00

Sub Total: \$198,538.14

Grand Total: \$198,538.14



Quote #: 11483702-02

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Quote valid for 30 days from date shown above. Prices may NOT include all applicable taxes and shipping charges. All prices subject to change without notice. Supply subject to availability.

This quotation subject to Presidio Standard Terms and Conditions as follows:

Credit: Net 30 Days (all credit terms subject to prior Presidio credit department approval)

The price included herein reflects a 3% discount for payment by cash, check or wire transfer. This discount will not apply in the event that customer pays using a credit card or debit card.

Delivery: FOB origin (FOB destination (CONUS) applicable to Federal Government Customers only) Orders shipped from a manufacturer to Presidio at customer request for warehousing, configuration, storage or otherwise, shall be deemed to have been shipped to customer FOB origin.

Changes to the above Terms and Conditions must be accepted in writing by Presidio Networked Solutions

Preprinted terms appearing on Customer Purchase Orders must be accepted in writing by Presidio Networked Solutions to be applicable.

Size Business: Large; CAGE Code: OKD05; DUNS 15-405-0959; CEC: 15-506005G; Tax ID# 58-1667655

Product is warranted by the Manufacturer, not by Presidio Networked Solutions. Please consult Manufacturer for warranty terms.

Opened product is non-returnable. Unopened equipment is non-returnable after 30 days from shipment date. Presidio reserves the right to deny RMA requests in the event the Manufacturer will not provide for an authorized return. If integration of product is performed at a Presidio facility, transfer of ownership occurs as of inception of integration regardless of shipment terms as manufacturers will not accept return of open product.

Please inspect equipment thoroughly against packing list before opening.

Pricing for Professional Services are best-effort estimates only. Actual pricing will be finalized as part of a mutually-agreeable Statement of Work.

Import Clearance and Documentation - Customer shall be responsible for the Customs clearance process, where applicable, and for obtaining any and all required license and permits as well as satisfying any formalities required to import the Products into the Territory in accordance with all applicable laws and regulations, including but not limited to the payment of duties, taxes, surcharges, fees and any special assessments and take all other actions required in connection with the importation and Customs clearance of Products. Customer shall be responsible for ensuring documentation necessary for the import and Customs clearance process and recordkeeping meets all applicable laws and regulations.

Export Controls - (i) Customer shall comply with all applicable Export Control Laws, including but not limited to the U.S. Department of Commerce's Export Administration Regulations, in the performance of this Agreement and in the import, export, re-export, shipment, transfer, use, operation, maintenance, repair or disposal of Products and any related parts, components, accessories, know-how or technology. "Export Control Laws" means all export control, economic sanction and antiboycott laws and regulations of the United States and other jurisdictions, including but not limited to the U.S. Export Administration Regulations, the U.S. International Traffic in Arms Regulations and the U.S. Department of Treasury's economic sanctions regulations. (ii) Product and any related parts, components, accessories, know-how and technology must not be re-exported or transferred to restricted persons and sanctioned countries designated by the U.S. Government, including Cuba, Iran, North Korea, Sudan and Syria, unless authorized in advance by the Company and the U.S. Government. (iii) Customer acknowledge that transfers of Product and any related parts, components, accessories, know-how and technology may be subject to the terms and conditions of an export license, license exception or other authorization pursuant to Export Control Laws. Customer agree to comply fully with the terms of any licenses, license exceptions or authorizations and to provide Presidio Networked Solutions access to records needed to confirm such compliance upon request. (iv) Customer further acknowledges that certain Products may contain encryption and may be restricted for export, re-export, shipment or transfer to government end users in certain countries.

Customer hereby authorizes and agrees to make timely payment for products delivered and services rendered, including payments for partial shipments

Customer Signature

Date