



# National Auto Fleet Group

A Division of Chevrolet of Watsonville

490 Auto Center Drive, Watsonville, CA 95076

(855) 289-6572 • (855) BUY-NJPA • (831) 480-8497 Fax

Fleet@NationalAutoFleetGroup.com

7/27/2016

QuotelD: 7755

David Stephens  
Town of Vienna  
Vehicle Maintenance  
127 Center St., South  
Vienna, Virginia, 22180

Dear David Stephens,

National Auto Fleet Group is pleased to quote the following vehicle(s) for your consideration.  
One (1) New/Unused (2017 Ford Escape (UOG) SE FWD, ) and delivered to your specified location, each for

## One Unit

|                |             |
|----------------|-------------|
| Base Price     | \$22,179.00 |
| Tax (0.0000 %) | \$0.00      |
| Tire fee       | \$0.00      |
| Total          | \$22,179.00 |

- per the attached specifications.

This vehicle(s) is available under the **National Joint Powers Alliance Contract 102811**. Please reference this Bid number on all purchase orders to National Auto Fleet Group. Payment terms are Net 30 days after receipt of vehicle.

Thank you in advance for your consideration. Should you have any questions, please do not hesitate to call.

Sincerely,

Jesse Cooper  
National Fleet Manager  
Email: Fleet@NationalAutoFleetGroup.com  
Office: (855) 289-6572  
Fax: (831) 480-8497



GMC

**In order to Finalize your Quote, please submit this purchase packet to your governing body for Purchase Order Approval.**  
**Once you issue a Purchase Order please send by:**

**Fax: (831) 480-8497**

**Mail: National Auto Fleet Group  
 490 Auto Center Drive  
 Watsonville, CA 95076**

**Email: Fleet@nationalautofleetgroup.com**

**We will then send a W-9 if you need one**

**Please contact our main office with any questions:  
 1-855-289-6572**

**Vehicle Configuration Options**

**ENGINE**

| Code | Description   |
|------|---|
| 99D  | ENGINE: 1.5L ECOBOOST, -inc: auto start-stop technology (STD) |

**TRANSMISSION**

| Code | Description  |
|------|--|
| 446  | TRANSMISSION: 6-SPEED AUTOMATIC W/SELECTSHIFT, (STD) |

**WHEELS**

| Code | Description  |
|------|--|
| 64N  | WHEELS: 17" SPARKLE SILVER PAINTED ALUMINUM, (STD) |

**PRIMARY PAINT**

| Code | Description  |
|------|--------------|
| YZ   | OXFORD WHITE |

**PAINT SCHEME**

| Code | Description    |
|------|----------------|
| —    | STANDARD PAINT |

#### SEAT TYPE

| Code | Description   |
|------|---|
| KL   | MEDIUM LIGHT STONE, CLOTH BUCKETS W/60/40 SPLIT REAR SEAT, -inc: 10-way power driver's seat w/power lumbar adjust, 4-way manual passenger seat and driver/passenger seat back map pockets |

#### AXLE RATIO

| Code | Description            |
|------|------------------------|
| —    | 3.21 AXLE RATIO, (STD) |

#### ADDITIONAL EQUIPMENT

| Code | Description   |
|------|---|
| 942  | DAYTIME RUNNING LAMPS (DRL), -inc: Non-configurable   |
| 153  | FRONT LICENSE PLATE BRACKET, -inc: Standard in states requiring two license plates and optional to all others |
| 50C  | ALL-WEATHER FLOOR MATS (FRONT & REAR)   |

#### OPTION PACKAGE

| Code | Description          |
|------|----------------------|
| 200A | EQUIPMENT GROUP 200A |

#### SHIP THRU CODES

| Code | Description |
|------|-------------|
|------|-------------|

## 2017 Fleet/Non-Retail Ford Escape SE FWD

### WINDOW STICKER

2017 Ford Escape SE FWD  
1.5 L/91 Intercooled Turbo Regular Unleaded I-4  
6 Speed Automatic w/OD

Interior:  
Exterior 1: OXFORD WHITE  
Exterior 2: No color has been selected.

| CODE   | MODEL   | MSRP               |
|--|---|--------------------|
| U0G  | 2017 Ford Escape SE FWD   | \$25,100.00        |
|  | <b>OPTIONS</b>  |                    |
| 99D  | ENGINE: 1.5L ECOBOOST, -inc: auto start-stop technology (STD)   | \$0.00             |
| 446  | TRANSMISSION: 6-SPEED AUTOMATIC W/SELECTSHIFT, (STD)  | \$0.00             |
| 64N  | WHEELS: 17" SPARKLE SILVER PAINTED ALUMINUM, (STD)  | \$0.00             |
| YZ   | OXFORD WHITE  | \$0.00             |
| —  | STANDARD PAINT  | \$0.00             |
| KL   | MEDIUM LIGHT STONE, CLOTH BUCKETS W/60/40 SPLIT REAR SEAT, -inc: 10-way power driver's seat w/power lumbar adjust, 4-way manual passenger seat and driver/passenger seat back map pockets | \$0.00             |
| —  | 3.21 AXLE RATIO, (STD)  | \$0.00             |
| 942  | DAYTIME RUNNING LAMPS (DRL), -inc: Non-configurable   | \$45.00            |
| 153  | FRONT LICENSE PLATE BRACKET, -inc: Standard in states requiring two license plates and optional to all others   | \$0.00             |
| 50C  | ALL-WEATHER FLOOR MATS (FRONT & REAR)   | \$75.00            |
| 200A   | EQUIPMENT GROUP 200A  | \$0.00             |
|  | <b>SUBTOTAL</b>   | <b>\$25,220.00</b> |
|  | Advert/ Adjustments   | \$0.00             |
|  | Manufacturer Destination Charge   | \$895.00           |
|  | <b>TOTAL PRICE</b>  | <b>\$26,115.00</b> |
| Est City: 23 MPG<br>Est Highway: 30 MPG<br>Est Highway Cruising Range: 471.00 mi |   |                    |

Any performance-related calculations are offered solely as guidelines. Actual unit performance will depend on your operating conditions.

**Standard Equipment****MECHANICAL**

|   |
|---|
| Engine: 1.5L EcoBoost -inc: auto start-stop technology  |
| Transmission: 6-Speed Automatic w/SelectShift   |
| 3.21 Axle Ratio   |
| GVWR: 4,520 lbs   |
| 50-State Emissions System   |
| Transmission w/Oil Cooler   |
| Front-Wheel Drive   |
| Battery w/Run Down Protection   |
| Gas-Pressurized Shock Absorbers   |
| Front And Rear Anti-Roll Bars   |
| Electric Power-Assist Speed-Sensing Steering  |
| 15.7 Gal. Fuel Tank   |
| Quasi-Dual Stainless Steel Exhaust w/Chrome Tailpipe Finisher   |
| Strut Front Suspension w/Coil Springs   |
| Short And Long Arm Rear Suspension w/Coil Springs   |
| 4-Wheel Disc Brakes w/4-Wheel ABS, Front Vented Discs, Brake Assist, Hill Hold Control and Electric Parking Brake |
| Brake Actuated Limited Slip Differential  |

**EXTERIOR**

|  |
|--|
| Wheels: 17" Sparkle Silver Painted Aluminum  |
| Tires: P235/55R17 A/S BSW -inc: Low-Rolling- Resistance, mini spare tire             |
| Steel Spare Wheel  |
| Spare Tire Mounted Inside Under Cargo  |
| Clearcoat Paint  |
| Body-Colored Front Bumper w/Metal-Look Rub Strip/Fascia Accent                       |
| Body-Colored Rear Bumper w/Gray Rub Strip/Fascia Accent and Metal-Look Bumper Insert |
| Gray Bodyside Cladding and Gray Wheel Well Trim                                      |
| Chrome Side Windows Trim   |
| Body-Colored Door Handles  |
| Body-Colored Power Side Mirrors w/Convex Spotter and Manual Folding                  |
| Fixed Rear Window w/Fixed Interval Wiper, Heated Wiper Park and Defroster            |
| Variable Intermittent Wipers   |
| Deep Tinted Glass  |
| Fully Galvanized Steel Panels  |
| Lip Spoiler  |
| Colored Grille w/Chrome Surround   |
| Liftgate Rear Cargo Access   |
| Tailgate/Rear Door Lock Included w/Power Door Locks                                  |
| Fully Automatic Aero-Composite Halogen Daytime Running Headlamps w/Delay-Off         |
| LED Brakelights  |
| Front Fog Lamps  |
| Laminated Glass  |

## ENTERTAINMENT

Radio: AM/FM Single CD/MP3 -inc: 6 speakers, automatic volume control, compass, speed sensitive volume and SiriusXM satellite radio w/6 month prepaid subscription (48 contiguous states/service NOT AVAILABLE in Alaska or Hawaii)

Radio w/Seek-Scan, Clock and Radio Data System

Integrated Roof Antenna

SYNC Communications & Entertainment System -inc: enhanced voice recognition, 911 Assist, VHR, SYNC Services, AppLink, Bluetooth, steering wheel controls and smart charging USB port

1 LCD Monitor In The Front

## INTERIOR

4-Way Passenger Seat -inc: Manual Recline and Fore/Aft Movement

Front Facing Manual Reclining Fold Forward Seatback Rear Seat

Cloth Buckets w/60/40 Split Rear Seat -inc: 10-way power driver's seat w/power lumbar adjust, 4-way manual passenger seat and driver/passenger seat back map pockets

Manual Tilt/Telescoping Steering Column

Gauges -inc: Speedometer, Odometer, Engine Coolant Temp, Tachometer, Trip Odometer and Trip Computer

Power Rear Windows and Fixed 3rd Row Windows

SYNC Services Selective Service Internet Access

5 Person Seating Capacity

Front Cupholder

Rear Cupholder

Remote Keyless Entry w/Integrated Key Transmitter, Illuminated Entry and Panic Button

Keypad

Cruise Control w/Steering Wheel Controls

HVAC -inc: Underseat Ducts and Console Ducts

Dual Zone Front Automatic Air Conditioning

Illuminated Glove Box

Driver Foot Rest

Full Cloth Headliner

Cloth Door Trim Insert

Metal-Look Gear Shift Knob

Interior Trim -inc: Metal-Look Instrument Panel Insert, Metal-Look Door Panel Insert, Metal-Look Console Insert, Chrome And Metal-Look Interior Accents

Day-Night Rearview Mirror

Driver And Passenger Visor Vanity Mirrors w/Driver And Passenger Illumination

Full Floor Console w/Covered Storage, Mini Overhead Console w/Storage and 4 12V DC Power Outlets

Front Map Lights

Fade-To-Off Interior Lighting

Full Carpet Floor Covering -inc: Carpet Front And Rear Floor Mats

Carpet Floor Trim

Cargo Area Concealed Storage

Cargo Space Lights

FOB Controls -inc: Trunk/Hatch/Tailgate

Interior Concealed Storage, Driver / Passenger And Rear Door Bins, 2nd Row Underseat Storage and Audio Media Storage

|  |
|--|
| Power 1st Row Windows w/Driver 1-Touch Up/Down                                 |
| Delayed Accessory Power  |
| Power Door Locks w/Autolock Feature  |
| Systems Monitor  |
| Trip Computer  |
| Outside Temp Gauge   |
| Analog Display   |
| Seats w/Cloth Back Material  |
| Manual w/Tilt Front Head Restraints and Manual Adjustable Rear Head Restraints |
| Front Center Armrest and Rear Center Armrest                                   |
| 2 Seatback Storage Pockets   |
| Securilock Anti-Theft Ignition (pats) Engine Immobilizer                       |
| 4 12V DC Power Outlets   |
| Air Filtration   |

#### SAFETY

|   |
|---|
| Advancetrac w/Roll Stability Control Electronic Stability Control (ESC) And Roll Stability Control (RSC)                                  |
| ABS And Driveline Traction Control  |
| Side Impact Beams   |
| Dual Stage Driver And Passenger Seat-Mounted Side Airbags   |
| Low Tire Pressure Warning   |
| Dual Stage Driver And Passenger Front Airbags   |
| Safety Canopy System Curtain 1st And 2nd Row Airbags  |
| Airbag Occupancy Sensor   |
| Driver Knee Airbag  |
| Mykey System -inc: Top Speed Limiter, Audio Volume Limiter, Early Low Fuel Warning, Programmable Sound Chimes and Beltminder w/Audio Mute |
| Rear Child Safety Locks   |
| Outboard Front Lap And Shoulder Safety Belts -inc: Rear Center 3 Point, Height Adjusters and Pretensioners                                |
| Back-Up Camera  |