

Quoted for: Town of Vienna
Customer Contact: Mary-Beth Palmer
Phone: 703-319-8617 /**Fax:** 703-319-8618 /**Email:** mary-beth.palmer@vienna.gov
Quoted by: Kyle Francis
Phone: 336-786-3665 /**Fax:** 366-786-3665 /**Email:** kyle.francis@altec.com
Altec Account Manager: Jeff Smith

REFERENCE ALTEC MODEL

A132DW	132"L x 94"W steel service body	\$14,919
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Per NJPA Specifications plus Options below

(A.) NJPA OPTIONS ON CONTRACT (Unit)

1		
2		
3		
4		

(A1.) NJPA OPTIONS ON CONTRACT (General)

1	PSWI	PURE SINE WAVE INVERTER.1800 Watts Continuous	\$2,117
2			
3			
4			
5			
6			
7			
8			

NJPA OPTIONS TOTAL: \$17,036

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT		
2	UNIT & HYDRAULIC ACC		
3	BODY	Canopy Body, LED Strip Lighting in Canopy(Roof and under shelves) and in compartments, bumpers under horizontals, bumper and grab handles per drawing, new depth of canopy for DOT	\$8,770
4	BODY & CHASSIS ACC	PVC Tubes x 2	\$638
5	ELECTRICAL	LED Cab Mounted Lightbar, LED Directional Lightbar, BACKUP ALARM CHASSIS SUPPLIED, 7 way pin trailer receptacle	\$2,276
6	FINISHING		
7	CHASSIS	Customer to Supply Chassis	
8	OTHER		

OPEN MARKET OPTIONS TOTAL: \$11,684

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$28,720

Delivery to Customer: \$660

TOTAL FOR UNIT/BODY/CHASSIS: \$29,380

(C.) ADDITIONAL ITEMS (items are not included in total above)

1		
2		
3		
4		

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer. (Parts only warranty on mounted equipment for overseas customers)

TO ORDER: To order, please contact the Altec Inside Sales Representative listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than 270-300 days ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Equipment trades must be received in operational condition (as initial inspection) and DOT compliant at the time of pick-up. Failure to comply with these requirements, may result in customer bill-back repairs.

BUILD LOCATION: Mount Airy, NC