

**INVITATION FOR BID SUMMARY REPORT  
AND AWARD RECOMMENDATION**

Date: February 21, 2018

**Bid Number and Title:** IFB 18-13 Pavement Marking – As Needed

**Bid Opening Date and Time:** February 16, 2018, 11:00 AM

**Bids Opened by:** Gina Gilpin, Purchasing Agent

**Witnessed by:** David Donahue, Deputy Director of Public Works

**Total Bids Received:** Three (3)

Bids were received from three (3) vendors for the subject IFB. The results of the bids are detailed on the Bid Tabulation, attached.

Midlantic Marking, Inc. was the low bidder with a total bid amount of **\$48,927.50**. Midlantic Marking has been determined to be a responsive and responsible bidder, and has met the specifications of the IFB.

Award is recommended to be made to:

Midlantic Marking, Inc.  
PO Box 7997  
Gaithersburg, MD 20898

In the amount of **\$48,927.50**

**IFB 18-13 PAVEMENT MARKING - AS NEEDED**

Bid Opening 2/16/18 11:00 AM

Opened by Gina Gilpin Witnessed by David Donahue

Midlantic Marking, Inc.  
PO Box 7997  
Gaithersburg, MD 20898

Mullen's Markings, Inc.  
16306 Braggs Corner Road  
Culpeper, VA 22701

JenSpy Inc  
11001 Pierson Dr, Unit G  
Fredericksburg, VA 22408

NO.	ITEM DESCRIPTION	UNIT	QUANTITY	UNIT PRICE	AMOUNT	UNIT PRICE	AMOUNT	UNIT PRICE	AMOUNT
1	YELLOW LIQUID TRAFFIC MARKING 4"	LF	95,000	\$0.10	\$9,500.00	\$0.23	\$21,850.00	\$0.32	\$30,400.00
2	WHITE LIQUID TRAFFIC MARKING 4"	LF	23,675	\$0.10	\$2,367.50	\$0.24	\$5,682.00	\$0.32	\$7,576.00
3	ERADICATION (LINE REMOVAL)	LF	300	\$3.00	\$900.00	\$3.65	\$1,095.00	\$1.72	\$516.00
4	STRIPING, YELLOW THERMOPLASTIC (CLASS I) 4"	LF	5,000	\$0.70	\$3,500.00	\$0.80	\$4,000.00	\$0.67	\$3,350.00
5	STRIPING, WHITE THERMOPLASTIC (CLASS I) 4"	LF	5,000	\$0.70	\$3,500.00	\$0.75	\$3,750.00	\$0.67	\$3,350.00
6	CROSSWALK, 6" WIDTH THERMOPLASTIC (CLASS I)	LF	2,500	\$2.00	\$5,000.00	\$1.85	\$4,625.00	\$2.27	\$5,675.00
7	CROSSWALK, 12" DIAGONAL MARKINGS - THERMOPLASTIC (CLASS I) SPEED HUMP MARKINGS	LF	2,500	\$3.00	\$7,500.00	\$5.00	\$12,500.00	\$4.92	\$12,300.00
8	CROSSWALK 24" LONGITUDINAL MARKINGS -THERMOPLASTIC (CLASS I)	LF	1,000	\$5.00	\$5,000.00	\$8.00	\$8,000.00	\$6.15	\$6,150.00
9	STOP BAR - THERMOPLASTIC (CLASS I) 24"	LF	1,500	\$5.00	\$7,500.00	\$8.00	\$12,000.00	\$6.15	\$9,225.00
10	LANE DIRECTIONAL ARROWS, THERMOPLASTIC (CLASS I)	EA	20	\$70.00	\$1,400.00	\$90.00	\$1,800.00	\$111.00	\$2,220.00
11	STOP AHEAD LETTERS, THERMOPLASTIC (CLASS I)	EA SET	10	\$180.00	\$1,800.00	\$1,250.00	\$12,500.00	\$1,250.00	\$12,500.00
12	SCHOOL LETTERS, 9' HIGH, THERMOPLASTIC PER MUTCD	EA SET	4	\$240.00	\$960.00	\$1,250.00	\$5,000.00	\$877.00	\$3,508.00
				<b>TOTAL</b>	<b>\$48,927.50</b>	<b>TOTAL</b>	<b>\$92,802.00</b>	<b>TOTAL</b>	<b>\$96,770.00</b>

**Gilpin, Gina**

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**From:** Donahue, David  
**Sent:** Tuesday, February 20, 2018 2:29 PM  
**To:** Gilpin, Gina  
**Cc:** Gallagher, Michael  
**Subject:** IFB 18-13 Pavement Marking

Gina, I reviewed the bids for pavement marking and the apparent low bidder, Midlantic Marking Inc. submitted a responsive and responsible bid. Therefore I recommend award of the contract t Midlantic Marking Inc.

Dave