



May 3<sup>rd</sup>, 2019

Town of Vienna  
Attn: Gina M. Gilpin, CPPB  
127 Center Street S,  
Vienna, VA 22180

Subject: Town of Vienna Contract Renewal  
Reference: Contract IFB 18-06 Tree Maintenance and Removal—As needed

Dear Ms. Gilpin,

RTEC Treecare wishes exercise its option to increase prices, per the terms of the IFB. We understand that this price increase shall not exceed the percentage increase for the most recent twelve (12) months of the CPI-U rate for our region.

In looking at the CPI-U rate for our region, RTEC is requesting to increase its prices by the most recent rate of 1.6%. RTEC understands that this rate increase is subject to department consideration.

We look forward to another year of servicing the Town and its residents.

Sincerely,

A handwritten signature in black ink, appearing to read "James Sagen", with a long, sweeping horizontal line extending to the right.

James Sagen  
Contracting Specialist  
[james@rtectreecare.com](mailto:james@rtectreecare.com)

