

CONTRACT & ACKNOWLEDGEMENT OF ACCEPTANCE

THIS AGREEMENT made and entered into on the 25th day of September, 2019, by and between *Eastern Salt Company, Inc.*, having a usual place of business at *134 Middle St, Suite 210, Lowell, MA 01852* and the Town of Vienna, Virginia, ("Town").

WITNESSETH:

THAT the first party for the consideration hereinafter fully set out, hereby agrees with the second party as follows:

1. Scope of Work – The Contractor shall provide and deliver road deicing salt, as the Secondary Contractor, per the terms and specifications of Montgomery County Contract #1088536,
2. Cooperative Procurement – This contract incorporates Montgomery County Maryland's IFB #1088536, Cooperative Purchase of Road Deicing Salt, issued on August 30, 2018, for Zone 2 deliveries. This IFB was conducted by Montgomery County on behalf of the Metropolitan Washington Council of Governments (COG) of which the Town is a member. The Town is named on the IFB under Zone 2.
3. Term of Contract and Renewal Options – The term of this contract shall be for an initial first term of November 1, 2019, through June 30, 2020. The Town reserves the right to extend this contract for one (1) additional one-year as set forth in the IFB, if so desired by both parties. If Montgomery County extends its contract beyond the cumulative four (4) year term, the Town shall likewise have the right to extend this contract.

4. The contractor may request a price adjustment no more frequently than once per year. The renewal of the contract shall depend on the Contractor's performance and the ability to follow instructions of this solicitation. Should the contract be renewed, the prices for the renewal contract shall be no greater than the percentage change of the CPI-U for the Washington-Arlington-Alexandria, DC-VA-MD-WV area, as listed for the most recent twelve (12) month period on the U.S. Department of Labor's Bureau of Labor Statistics website:

http://www.bls.gov/eag/eag/dc_washington_md.htm#eag_dc_washington_md.f.4

5. Invoicing – all invoices shall be sent to:

Town of Vienna, VA
Attn: Accounts Payable
127 Center Street S
Vienna, VA 22180

6. Prices and Delivery –

Delivery Location:

Town of Vienna (1,000 tons)
c/o Jonathan Wooden
(703) 319-8604
600 Mill Street NE, Vienna, VA

Prices

Zone 2 Road Deicing Salt \$74.17/ton delivered

IN WITNESS WHEREOF: the parties hereto have executed this Agreement by their duly authorized officials.

The Town of Vienna, VA



Signature

Mary T. Payton

Printed Name

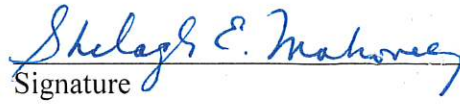
Town Manager

Title

09/30/19

Date

Eastern Salt, ~~LLC~~ Company, Inc.



Signature

Shelagh E. Mahoney

Printed Name

President

Title

September 24, 2019

Date