


# TOWN OF VIENNA

## MEMORANDUM

**TO:** Mike Gallagher, Director of Public Works

**FROM:** Craig Schlemmer, Vehicle Maintenance Superintendent 

**CC:** Dave Donahue, Deputy Director Public Works; Leslie Herman, Director of Parks & Recreation; Gina Gilpin, Purchasing Agent; Katrina Pruitt, Public Works Assistant

**DATE:** October 23, 2019

**SUBJECT:** Vehicle Replacement #63

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Due for replacement according to the Vehicle Replacement Program (VRP) is vehicle #63 under the Parks & Recreation Department, Park Maintenance Division page 11. Richmond Ford West has been awarded County of York, Virginia Contract #CO7200-17-1953C for F-450 Cab & Chassis.

I recommend we purchase one Cab & Chassis from this contract with the options listed:

4.83		Crew Cab 4X4 F-450 CC XL	\$ 38,633.00
4.106.7	TGK	225/70R19.5	\$ 215.00
4.14	52B	Trailer Brake	\$ 270.00
4.117	67X	Extra Heavy Suspension	\$ 215.00
4.131		Limited Slip 4.88	\$ 360.00
4.141	18B	Running Board - Black	\$ 445.00
4.186	94P	Pre-Collision Assist/Emg Brake	\$ 115.00
4.151	16S	Floor Mats, All-Weather	\$ 135.00
4.143	872	Rear View Camera and Prep Kit	\$ 415.00
		Delivery 31 * 1.80	\$ 55.80
		Total	\$ 40,858.80

The cost is \$40,858.80 for the Cab & Chassis; the cost of the dump body is \$15,873.00 and will be purchased from Wilbar Truck for a total cost of \$56,731.80. The VRP estimated cost is \$45,326.00.

## Parks and Recreation

Administration															
Vehicle #	Description	Age	Useful Life	Mileage	Cost Per Mile	FYE 2020	FYE 2021	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027	FYE 2028	FYE 2029
48	Pickup	8	10 years	70,940	0.2074			30,410							
50	Sedan	8	10 years	48,883	0.1475			25,256							
95	Passanger Van	2	10 years	3380	0.2771									42,051	
Parks Maintenance															
Vehicle #	Description	Age	Useful Life	Mileage	Cost Per Mile	FYE 2020	FYE 2021	FYE 2022	FYE 2023	FYE 2024	FYE 2025	FYE 2026	FYE 2027	FYE 2028	FYE 2029
61	1 Ton	4	15 years	9,233	0.5159										
63	Pickup	10	10 years	43,599	0.4568	45,326									
64	Pickup	4	10 years	30,335	0.1558							35,276			
80	Pickup	9	10 years	28,000	0.3923		25,858								
90	Pickup	2	10 years	4,099	0.5198									33,728	
92	1 Ton	8	15 years	22,971	0.6167								63,155		
93	Pickup	4	10 years	10,011	0.2657							31,479			
94	Bucket Truck	5	15 years	1,934	2.8524										
96	Crew Cab Truck	16	10 years	43,666	0.6628	45,326									
119	Chipper	9	20 years	101**	28.7985										
401	Walk Behind	12	10 years			9,246									
402	Tractor	8	15 years	1196**	4.5292								39,989		
408	Tractor	12	15 years	945**	16.3239				50,524						
425	Zero Turn Mower	7	10 years	589**	5.2087				10,274						
429	ATV	1	10 years	96**	0.3547										
430	Walk Behind	3	10 years	319*	3.3750								11,643		
433	Seeder	8	15 years										13,181		
435	Debris Blower	6	15 years												11,806
440	Skid Steer	3	12 years	54**	11.9654										38,352
443	Zero Turn Mower	8	10 years	722**	6.0129			9,931							
460	Zero Turn Mower	15	10 years	1034**	6.1866	9,246									
462	ATV	13	10 years	2523**	0.5979	10,099									14,736
<b>Parks &amp; Recreation Totals:</b>						119,242	25,858	65,597	60,798	0	0	66,755	127,968	75,779	64,893
Addition to VRP															

\* Replacement is on order

\*\* Hours

# County of York, Virginia Contract/Contract Summary



**Central Purchasing**  
 PO Box 532 Yorktown, VA 23690  
[purchasing@yorkcounty.gov](mailto:purchasing@yorkcounty.gov) 757-890-3680



## 154-06

VENDOR

RICHMOND FORD WEST, LLC  
 10751 WEST BRD ST  
 GLEN ALLEN, VA 23060

Vendor Number	Vendor Contact	Vendor Email	Vendor Phone Number
12214	JENNIFER D CORNARO	JCORNARO@RICHMONDFORD.COM	757-288-9346
Administrator/Buyer		Administrator/Buyer Email	Expiration Date
			10/09/2020
		Estimated Start	
		04/16/2018	

**Contract Description**

TRUCK:FORD F350/F450/F550 OPTIONS  
 TRUCKS: FORD CHASSIS F350/F450/ F550 W/OPTIONS  
 CONTRACT# CO7200-17-1953(C)  
 Munis#154-06

September 25, 2019

The above referenced contract has been renewed for an additional one-year option period, through October 09, 2020, under the same Terms and Conditions as indicated in the initial contract, unless otherwise modified below. This is the FINAL (4) of the FOUR (4) one year renewal in the Contract Period.

SEE ATTACHED NEW PRICE LIST FOR THE FORD 2020 SUPER DUTY CHASSIS CAB

Sign below to indicate your acceptance of the terms as specified above and return the signed document to [PURCHASING@YORKCOUNTY.GOV](mailto:PURCHASING@YORKCOUNTY.GOV).

Signature: \_\_\_\_\_

Printed Name: Jennifer Cornaro

Title: Fleet Manager

Date: 9/27/19

**This document serves as a summary of a contract or an agreement between the above named Vendor and County of York, Virginia. [A copy is attached]. When this document is signed and dated by authorized representatives of both the Vendor and by County of York, Virginia, this document may be used to amend the original contract or agreement. Except as may otherwise be indicated above, all Terms, Conditions and requirements of the original contract/agreement shall remain applicable.**

## Pricing Sheet: F-350 F-450 F-550

## 2020 SUPER DUTY® CHASSIS CAB (F-350CC/F-450CC/F-550)

**OPTIONAL EQUIPMENT**

4.1	Regular Cab 4x2 – Cab to Axle 60” with 145” wheelbase. <b>F-350CC SRW XL</b>	\$ 26,163.00
4.2	Regular Cab 4x2 – Cab to Axle 60” with 145” wheelbase. <b>F-350CC DRW XL</b>	\$ 27,021.00
4.3	Regular Cab 4x2 – Cab to Axle 60” with 145” wheelbase. <b>F-450CC XL</b>	\$ 32,802.00
4.4	Regular Cab 4x2 – Cab to Axle 60” with 145” wheelbase. <b>F-550 XL</b>	\$ 33,763.00
4.5	Regular Cab 4x2 – Cab to Axle 60” with 145” wheelbase. <b>F-350CC SRW XLT</b>	\$ 29,261.00
4.6	Regular Cab 4x2 – Cab to Axle 60” with 145” wheelbase. <b>F-350CC DRW XLT</b>	\$ 30,119.00
4.7	Regular Cab 4x2 – Cab to Axle 60” with 145” wheelbase. <b>F-450CC XLT</b>	\$ 35,935.00
4.8	Regular Cab 4x2 – Cab to Axle 60” with 145” wheelbase. <b>F-550 XLT</b>	\$ 36,900.00
4.9	Regular Cab 4x2 – Cab to Axle 84” with 169” wheelbase. <b>F-350 DRW XL</b>	\$ 27,174.00
4.10	Regular Cab 4x2 – Cab to Axle 84” with 169” wheelbase. <b>F-450CC XL</b>	\$ 32,951.00
4.11	Regular Cab 4x2 – Cab to Axle 84” with 169” wheelbase. <b>F-550 XL</b>	\$ 33,916.00
4.12	Regular Cab 4x2 – Cab to Axle 84” with 169” wheelbase. <b>F-350CC DRW XLT</b>	\$ 30,272.00
4.13	Regular Cab 4x2 – Cab to Axle 84” with 169” wheelbase. <b>F-450CC XLT</b>	\$ 36,088.00
4.14	Regular Cab 4x2 – Cab to Axle 84” with 169” wheelbase. <b>F-550 XLT</b>	\$ 37,054.00
4.15	Regular Cab 4x2 – Cab to Axle 108” with 193” wheelbase. <b>F-450CC XL</b>	\$ 33,104.00
4.16	Regular Cab 4x2 – Cab to Axle 108” with 193” wheelbase. <b>F-550 XL</b>	\$ 34,070.00
4.17	Regular Cab 4x2 – Cab to Axle 108” with 193” wheelbase. <b>F-450CC XLT</b>	\$ 36,246.00
4.18	Regular Cab 4x2 – Cab to Axle 108” with 193” wheelbase. <b>F-550 XLT</b>	\$ 37,207.00
4.19	Regular Cab 4x2 – Cab to Axle 120” with 205” wheelbase. <b>F-450CC XL</b>	\$ 33,262.00
4.20	Regular Cab 4x2 – Cab to Axle 120” with 205” wheelbase. <b>F-550 XL</b>	\$ 34,223.00
4.21	Regular Cab 4x2 – Cab to Axle 120” with 205” wheelbase. <b>F-450CC XLT</b>	\$ 36,395.00
4.22	Regular Cab 4x2 – Cab to Axle 120” with 205” wheelbase. <b>F-550 XLT</b>	\$ 37,360.00
4.23	Regular Cab 4x4 – Cab to Axle 60” with 145” wheelbase. <b>F-350CC SRW XL</b>	\$ 29,035.00
4.24	Regular Cab 4x4 – Cab to Axle 60” with 145” wheelbase. <b>F-550 XL</b>	\$ 30,070.00

	wheelbase. <b>F-350CC DRW XL</b>	
4.25	Regular Cab 4x4 – Cab to Axle 60” with 145” wheelbase. <b>F-450CC XL</b>	\$ 35,342.00
4.26	Regular Cab 4x4 – Cab to Axle 60” with 145” wheelbase. <b>F-550 XL</b>	\$ 36,312.00
4.27	Regular Cab 4x4 – Cab to Axle 60” with 145” wheelbase. <b>F-350CC SRW XLT</b>	\$ 32,133.00
4.28	Regular Cab 4x4 – Cab to Axle 60” with 145” wheelbase. <b>F-350CC DRW XLT</b>	\$ 33,168.00
4.29	Regular Cab 4x4 – Cab to Axle 60” with 145” wheelbase. <b>F-450CC XLT</b>	\$ 38,479.00
4.30	Regular Cab 4x4 – Cab to Axle 60” with 145” wheelbase. <b>F-550 XLT</b>	\$ 39,445.00
4.31	Regular Cab 4x4 – Cab to Axle 84” with 169” wheelbase. <b>F-350CC DRW XL</b>	\$ 30,228.00
4.32	Regular Cab 4x4 – Cab to Axle 84” with 169” wheelbase. <b>F-450CC XL</b>	\$ 35,495.00
4.33	Regular Cab 4x4 – Cab to Axle 84” with 169” wheelbase. <b>F-550 XL</b>	\$ 36,461.00
4.34	Regular Cab 4x4 – Cab to Axle 84” with 169” wheelbase. <b>F-350CC DRW XLT</b>	\$ 33,326.00
4.35	Regular Cab 4x4 – Cab to Axle 84” with 169” wheelbase. <b>F-450CC XLT</b>	\$ 38,633.00
4.36	Regular Cab 4x4 – Cab to Axle 84” with 169” wheelbase. <b>F-550 XLT</b>	\$ 39,598.00
4.37	Regular Cab 4x4 – Cab to Axle 108” with 193” wheelbase. <b>F-450CC XL</b>	\$ 35,650.00
4.38	Regular Cab 4x4 – Cab to Axle 108” with 193” wheelbase. <b>F-550 XL</b>	\$ 36,614.00
4.39	Regular Cab 4x4 – Cab to Axle 108” with 193” wheelbase. <b>F-450CC XLT</b>	\$ 38,786.00
4.40	Regular Cab 4x4 – Cab to Axle 108” with 193” wheelbase. <b>F-550 XLT</b>	\$ 39,752.00
4.41	Regular Cab 4x4 – Cab to Axle 120” with 205” wheelbase. <b>F-450CC XL</b>	\$ 35,803.00
4.42	Regular Cab 4x4 – Cab to Axle 120” with 205” wheelbase. <b>F-550 XL</b>	\$ 36,772.00
4.43	Regular Cab 4x4 – Cab to Axle 120” with 205” wheelbase. <b>F-450CC XLT</b>	\$ 38,940.00
4.44	Regular Cab to Axle 120” with 205” wheelbase. <b>F-550 XLT</b>	\$ 39,905.00
4.45	SuperCab 4x2 – Cab to Axle 60” with 168” wheelbase. <b>F-350CC SRW XL</b>	\$ 28,068.00
4.46	SuperCab 4x2 – Cab to Axle 60” with 168” wheelbase. <b>F-350CC DRW XL</b>	\$ 29,326.00
4.47	SuperCab 4x2 – Cab to Axle 60” with 168” wheelbase. <b>F-450CC XL</b>	\$ 34,807.00
4.48	SuperCab 4x2 – Cab to Axle 60” with 168” wheelbase. <b>F-550 XL</b>	\$ 35,772.00
4.49	SuperCab 4x2 – Cab to Axle 60” with 168” wheelbase. <b>F-350CC SRW XLT</b>	\$ 31,408.00

4.50	SuperCab 4x2 – Cab to Axle 60” with 168” wheelbase. <b>F-350CC DRW XLT</b>	\$ 32,665.00
4.51	SuperCab 4x2 – Cab to Axle 60” with 168” wheelbase. <b>F-450CC XLT</b>	\$ 38,181.00
4.52	SuperCab 4x2 – Cab to Axle 60” with 168” wheelbase. <b>F-550 XLT</b>	\$ 39,146.00
4.53	SuperCab 4x2 – Cab to Axle 84” with 192” wheelbase. <b>F-450CC XL</b>	\$ 34,960.00
4.54	SuperCab 4x2 – Cab to Axle 84” with 192” wheelbase. <b>F-550 XL</b>	\$ 35,926.00
4.55	SuperCab 4x2 – Cab to Axle 84” with 192” wheelbase. <b>F-450CC XLT</b>	\$ 38,335.00
4.56	SuperCab 4x2 – Cab to Axle 84” with 192” wheelbase. <b>F-550 XLT</b>	\$ 39,300.00
4.57	SuperCab 4x4 – Cab to Axle 60” with 168” wheelbase. <b>F-350CC SRW XL</b>	\$ 31,340.00
4.58	SuperCab 4x4 – Cab to Axle 60” with 168” wheelbase. <b>F-350CC DRW XL</b>	\$ 32,397.00
4.59	SuperCab 4x4 – Cab to Axle 60” with 168” wheelbase. <b>F-450CC XL</b>	\$ 37,878.00
4.60	SuperCab 4x4 – Cab to Axle 60” with 168” wheelbase. <b>F-550 XL</b>	\$ 38,843.00
4.61	SuperCab 4x4 – Cab to Axle 60” with 168” wheelbase. <b>F-350CC SRW XLT</b>	\$ 34,679.00
4.62	SuperCab 4x4 – Cab to Axle 60” with 168” wheelbase. <b>F-350CC DRW XLT</b>	\$ 35,736.00
4.63	SuperCab 4x4 – Cab to Axle 60” with 168” wheelbase. <b>F-450CC XLT</b>	\$ 41,252.00
4.64	SuperCab 4x4 – Cab to Axle 60” with 168” wheelbase. <b>F-550 XLT</b>	\$ 42,218.00
4.65	SuperCab 4x4 – Cab to Axle 84” with 192” wheelbase. <b>F-450CC XL</b>	\$ 38,032.00
4.66	SuperCab 4x4 – Cab to Axle 84” with 192” wheel base. <b>F-550 XL</b>	\$ 38,997.00
4.67	SuperCab 4x4 – Cab to Axle 84” with 192” wheel base. <b>F-450CC XLT</b>	\$ 41,406.00
4.68	SuperCab 4x4 – Cab to Axle 84” with 192” wheel base. <b>F-550 XLT</b>	\$ 42,371.00
4.69	Crew Cab 4x2 – Cab to Axle 60” with 179” wheelbase. <b>F-350CC SRW XL</b>	\$ 29,028.00
4.70	Crew Cab 4x2 – Cab to Axle 60” with 179” wheelbase. <b>F-350CC DRW XL</b>	\$ 28,784.00
4.71	Crew Cab 4x2 – Cab to Axle 60” with 179” wheelbase. <b>F-450CC XL</b>	\$ 35,561.00
4.72	Crew Cab 4x2 – Cab to Axle 60” with 179” wheelbase. <b>F-550 CC XL</b>	\$ 36,527.00
4.73	Crew Cab 4x2 – Cab to Axle 60” with 179” wheelbase. <b>F-350CC SRW XLT</b>	\$ 33,038.00
4.74	Crew Cab 4x2 – Cab to Axle 60” with 179” wheelbase. <b>F-350CC DRW XLT</b>	\$ 32,796.00
4.75	Crew Cab 4x2 – Cab to Axle 60” with 179” wheelbase.	\$ 39,612.00

	<b>F-450CC XLT</b>	
4.76	Crew Cab 4x2 – Cab to Axle 60” with 179” wheelbase. <b>F-550 XLT</b>	\$ 40,572.00
4.77	Crew Cab 4x2 – Cab to Axle 84” with 203” wheelbase. <b>F-450CC XL</b>	\$ 35,719.00
4.78	Crew Cab 4x2 – Cab to Axle 84” with 203” wheelbase. <b>F-550 XL</b>	\$ 36,680.00
4.79	Crew Cab 4x2 – Cab to Axle 84” with 203” wheelbase. <b>F-450CC XLT</b>	\$ 39,761.00
4.80	Crew Cab 4x2 – Cab to Axle 84” with 203” wheelbase. <b>F-550 XLT</b>	\$ 40,731.00
4.81	Crew Cab 4x4 – Cab to Axle 60” with 179’ wheelbase. <b>F-350CC SRW XL</b>	\$ 32,098.00
4.82	Crew Cab 4x4 – Cab to Axle 60” with 179’ wheelbase. <b>F-350CC DRW XL</b>	\$ 31,856.00
4.83	Crew Cab 4x4 – Cab to Axle 60” with 179’ wheelbase. <b>F-450CC XL</b>	\$ 38,633.00
4.84	Crew Cab 4x4 – Cab to Axle 60” with 179’ wheelbase. <b>F-550 XL</b>	\$ 39,598.00
4.85	Crew Cab 4x4 – Cab to Axle 60” with 179’ wheelbase. <b>F-350CC SRW XLT</b>	\$ 36,110.00
4.86	Crew Cab 4x4 – Cab to Axle 60” with 179’ wheelbase. <b>F-350CC DRW XLT</b>	\$ 35,867.00
4.87	Crew Cab 4x4 – Cab to Axle 60” with 179’ wheelbase. <b>F-450CC XLT</b>	\$ 42,678.00
4.88	Crew Cab 4x4 – Cab to Axle 60” with 179’ wheelbase. <b>F-550 XLT</b>	\$ 43,648.00
4.89	Crew Cab 4x4 – Cab to Axle 84” with 203” wheelbase. <b>F-450CC XL</b>	\$ 38,786.00
4.90	Crew Cab 4x4 – Cab to Axle 84” with 203” wheelbase. <b>F-550 XL</b>	\$ 39,756.00
4.91	Crew Cab 4x4 – Cab to Axle 84” with 203” wheelbase. <b>F-450CC XLT</b>	\$ 42,837.00
4.92	Crew Cab 4x4 – Cab to Axle 84” with 203” wheelbase. <b>F-550 XLT</b>	\$ 43,797.00
	<b>POWERTRAIN</b>	
4.93 99T	6.7L OHV Power Stroke® Diesel V8 (B20)/TorqShift® 6-Spd SelectShift™ Automatic – O/D.	<del>\$ 9120.00</del> \$ 10,495.00
4.93.1 99N	7.3L 2V DECVT NA PFI V8 Gas/□TorqShift® Ten- Speed Automatic with Selectable Drive Modes: Normal, Tow/Haul, Eco & Deep Sand/Snow	\$ 1,705.00
	<b>WHEELS</b>	
4.94 64A	17” Argent Painted Steel.	\$ no cost
4.95 64W	17” 6 Spoke Cast Aluminum w/Bright Hub Covers/Center Ornaments (4).	<del>\$ 600.00</del>
4.96 64J	17” Forged Polished Aluminum w/Bright Hub Covers/Center Ornaments (4).	\$ 600.00
4.97 64F	18” Argent Painted Steel w Painted hub Cover/Center Ornaments (4).	<del>\$ 455.00</del>
4.98 648	18” Cast Aluminum w/Bright Hub Covers/Center Ornaments (4).	<del>\$ 855.00</del>

4.99 64D	19.5" Forged Polished Aluminum w/Bright Hub Covers/Center Ornaments (4).	\$ 1095.00
	<b>TIRES</b>	
4.100 TCH	LT275/65Rx18E BSW All-Season (4). <b>F-350CC SRW</b> (requires 64F)	\$ no cost
4.101 TBM	LT245/75Rx17E BSW All-Terrain (6). <b>F-350CC DRW</b>	\$ 165.00
4.101.5 TD8	LT245/75Rx17E BSW All-Season	\$ 170.00
4.102 TBL	LT245/75Rx17E OWL All-Terrain (4) (inner & spare are BSW A/T). <b>F-350CC DRW XLT</b>	\$ 250.00
4.103 TDX	LT275/70Rx18E BSW All-Terrain (4), 4x4 only. <b>F-350CC SRW</b> (requires 64F)	<del>\$ 165.00</del> \$ 265.00
4.104 TDU	LT275/70Rx18E OWL All-Terrain (4), 4x4 only (opt. spare is LT275/70Rx18E BSW A/T) <b>F-350CC SRW XLT</b>	<del>\$ 250.00</del> \$ 290.00
4.105 THB	<del>225/70Rx19.5G BSW Traction (incl. 4 traction tires on the rear &amp; 2 A/S tires on the front. Opt. Spare is BSW A/S). <b>F-450/550</b></del>	<del>\$ 190.00</del>
4.106 TGB	<del>225/70Rx19.5G BSW Max Traction (4x4) (incl. 4 traction tires on the rear &amp; 2 traction tires on the front. Not recommended for over the road applications; could incur irregular front tire wear and/or NVH. Opt. spare is traction). <b>F-450/550</b></del>	<del>\$ 215.00</del>
4.106.5 TCD	LT265/70Rx17E OWL All-Terrain	\$ 455.00
4.106.6 TGM	225/70Rx19.5G BSW Traction (includes 4 traction tires on the rear and 2 A/P tires on the front. Optional. spare is 225/70Rx19.5G BSW A/P)	\$ 190.00
4.106.7 TGK	225/70Rx19.5G BSW Traction, 4X4 (includes 4 traction tires on the rear and 2 traction tires on the front. Not recommended for over the road applications; could incur irregular front tire wear and/or NVH. Optional spare is 225/70Rx19.5G BSW Traction.)	\$ 215.00
4.107 61J	Jack (2-ton mechanical – F-350 SRW/4-ton hydraulic – F-350 DRW/6-ton hydraulic F-450 & F-550).	\$ 55.00
4.108 512	Spare Tire & Wheels (Excl. carrier; Incl. Jack (61J)).	\$ 350.00
	<b>GROUPS/PACKAGES (see Dealer Product Guide for more information)</b>	
4.109 531	Trailer Tow Package.	\$ 45.00
4.110 96V	XL Value Package.	<del>\$ 1000.00</del> \$ 725.00
4.110.5 17V	XLT Value Package.	\$ 1600.00
4.111 17F	XL Décor Group.	\$ 220.00
4.112 90L	Power Equipment Group	\$ 1125.00
4.115 68L	16,000 GVWR Package	\$ no cost
4.116 67H	Heavy Service Front Suspension Package	\$ 125.00
4.117 67X	Extra Heavy Suspension Package.	\$ 125.00
4.118 68D	Payload Downgrade package	\$ no cost
4.119 68U	Payload Upgrade Package (F-550 only w/141" WB & 6.8L engine) 19,000#. <b>F-550 XL and XLT</b> (requires X8L)	\$ 815.00
4.120 68M	Payload Plus Upgrade Package (avail. On F-550 only) 19,500#. <b>F-550 XL and XLT</b> (requires X8L)	\$ 1155.00



4.121 473	Snow Plow Prep Package.	\$ <del>185.00</del> \$ 250.00
4.122 535	Trailer Tow Package – High Capacity (avail. On F-450 & F-550 only). (requires 99T) (with selection of 68D, requires X4L) (requires 68M or X4L)	\$ 1080.00/580
4.123 86S	Low Deflection Package (Avail. On F450 & F550 only)	\$ 110.00
4.123.1 474	Wrecker Package (avail. on F-450 only; req. 145" WB)	\$ 300.00
<b>FUNCTIONAL</b>		
4.124 213	Electronic Shift On the Fly 4x4 (auto manual locking hubs & rotary control on I/P; NA w/6.8L engine).	\$ <del>185.00</del>
4.125 41H	Engine Block Heater.	\$ 100.00
4.126 41P	Transfer Case Skid Plates – 4x4 (SuperCab and Crew Cab only).	\$ 100.00
4.127 62R	Transmission PTO (requires 99T)	\$ 280.00
4.128 86A	Engine Idle Shutdown – 5 minutes	\$ 250.00
4.128.5 86B	Engine Idle Shutdown – 10 minutes	\$ 250.00
4.129 86C	Engine Idle Shutdown – 15 minutes	\$ 250.00
4.129.5 86D	Engine Idle Shutdown – 20 minutes	\$ 250.00
4.130 98F	CNG/LPG Gaseous Engine Prep Package	\$ 315.00
4.130.1 98G	CNG/Propane Gaseous Engine Prep Package (req. 7.3L Gas Engine w/ F-450 or F-550)	\$ 315.00
4.131	Limited Slip axle with choice of ratio. 4.10, 4.30, 4.88	\$ 360.00
4.132	Electric Locking Axle F350 SRW only 3.73 or 4.10	\$ 390.00
4.133 98R	Operator Commanded Regeneration (OCR) (Req. 6.7L Power Stroke Diesel engine)	\$ 250.00
<b>Alternators</b>		
4.134 67B	Dual Extra HD Alternator	\$ 115.00
4.135 67E	Extra-Extra Heavy-Duty Alternator	\$ 85.00
<b>Fuel Tanks</b>		
4.136 65M	28.5 Gallon Mid-Ship (NA w/189" WB Regular Cabs & 200" WB Crew Cabs equipped w/gas engines; Forced on SRW w/Base Payload).	\$ 125.00
4.137 65C	Dual Diesel – combines 40-gal aft-of-axle & 28.5 gal mid-ship tank	\$ 625.00
<b>Trailer Towing Equipment</b>		
4.139 54F	PowerScope™ Trailer Tow Mirrors (Power Telescoping, Power Folding w/Power Heated Glass, Heated Convex Spotter Mirror & Integrated Clearance Lights/Turn Signals.	\$ 280.00
4.140 52B	Trailer Brake Controller (TBC verified to be compatible w/electronic actuated drum brakes only. NA w/531 Trailer Tow Pkg.).	\$ 270.00
<b>Steps</b>		
4.141 18B	6" Angular Black Molded in Color Running Board.	\$ 445.00
<b>KEY EXTERIOR OPTIONS</b>		
4.142 59H	Center High-mounted Stop Lamp (CHMSL) <b>Optional on XL and XLT with GVWR over 10,000lbs.</b>	\$ no cost
4.143 872	Rear View Camera and Prep Kit	\$ 415.00
<b>Rear Windows</b>		
4.144 43B	Defrost w/fixed and privacy glass	\$ 60.00

4.145 41A	Rapid-Heat Supplemental Cab Heater (req. 6.7L diesel engine and Dual Alternators; NA w/572 air cond., delete).	\$ 250.00
4.146 76S	Remote Start System (req. Power Equipment Group).	\$ 250.00
	<b>Audio</b>	
4.147 585	AM/FM Stereo/SYNC/MP3 Player/Clock	\$ <del>550.00</del>
4.148 39S	SiriusXM Satellite Radio.	\$ 185.00
4.149.5 913	SYNC 3	\$ 450.00
4.150 21N	Navigation System	\$ 570.00
4.150.5 87S	Ford Pass Connect	\$ <del>225.00</del>
	<b>Floor Covering</b>	
4.151 16S	Floor Mats, All-Weather	\$ 135.00
	<b>Front Seats</b>	
4.152 1S	Cloth 40/20/40 Split Bench.	\$ 100.00
4.153 LS	Vinyl 40/Mini-Console/40 on Regular Cab only.	\$ 355.00
4.154 1S	Cloth 40/20/40 Split Bench. On Crew Cabs	\$ 315.00
4.155 4S	Cloth High Back Bucket on Regular Cab only.	\$ 515.00
4.156 4S	Cloth High Back Bucket. On Crew Cabs	\$ 615.00
4.157 2A/2S	Luxury Cloth 40/Console/40 (w/6-way power driver) available on SuperCab and Crew Cab only.	\$ 945.00
	<b>LPO/FLEET OPTIONS</b>	
4.158 62M	Adjustable Pedals.	\$ 120.00
4.159 M57	Air conditioning <del>Delete</del> (NA with Remote Start).	\$ <del>(602.00)</del>
4.160 47A/47L/ 47J	Ambulance/Fire Rescue Prep Package.	\$ 1205.00
4.161 166	Carpet <del>Delete</del> (replaced w/black floor mat, NA w/16S All-Weather Floor Mats).	\$ (38.00)
4.162 525	Cruise Control.	\$ 235.00
4.163 942	Daytime Running Lamps.	\$ 45.00
4.164 435	Window, Power Sliding Rear	\$ 405.00
4.165 63C	Aft-axle Frame Extension (beyond wheelbase)	\$ 115.00
4.166 58Y	Radio <del>Delete</del> .	\$ <del>(38.00)</del>
4.167 926	Speed Limitation – 65mph governed top speed (NA w/ 6.8L engine)	\$ 80.00
4.168 927	Speed Limitation – 75mph governed top speed (NA w/ 6.8L engine)	\$ 80.00
4.169 91S	LED Warning Strobes – Amber	\$ 675.00
4.169.5 91G	LED Warning Strobes – White	\$ 725.00
	<b>FORD WORK SOLUTIONS (see dealer package for more information)</b>	
4.170 87F	Crew Chief™ (Telematics) by Telogis™.	\$ <del>800.00</del>
	<b>MISCELLANEOUS OPTIONS</b>	
4.171 76C	Exterior Back-up Chime (late availability).	\$ 140.00
4.173 61S	Splash Guards/Mud Flaps (Front only)	\$ 75.00
4.173.5 87H	Hood Deflector – Black Molded	\$ 130.00
4.174 43C	110V/400W Outlet	\$ <del>75.00</del> \$ 175.00
4.175 18A	Upfitter Interface Module	\$ 295.00
4.176 63A	Utility Lighting System	\$ 160.00

4.177-555	Rear Inflatable Seat Belts w/Rear Belt Monitor	\$ 185.00
4.178-76Z	Security Strategy (Enhanced)	\$ 60.00
4.179-86M	Dual Batteries (78 amp) on 6.2L Gas	\$ 210.00
4.180-924	Privacy Glass	\$ 30.00
4.181-21X	Vehicle Safe by Console Vault	\$ 330.00
4.182-18L	TPMS Delete (optional F350 SRW over 10k GVWR only)	\$ no cost
4.183-945	Stainless steel wheel cover	\$ 410.00
4.184-67P	Extra HD Front End Suspension – GAWR 7500lbs	\$ 285.00
4.184.1-61L	Front Wheel Well Liners	\$ 180.00
4.184.2-PGR	Paint, Green (Fleet Only)	\$660.00
4.184.3-PW6	Paint, Green Gem (Fleet Only)	\$660.00
4.184.4-PMB	Paint, Orange (Fleet Only)	\$660.00
4.184.5-PBY	Paint, School Bus Yellow (Fleet Only)	\$660.00
4.184.6-PE4	Paint, Vermillion Red (Fleet Only)	\$660.00
4.184.7-PAT	Paint, Yellow (Fleet Only)	\$660.00
4.185-60C	Audible Lane Departure Warning (reqs. Pre-Collision Assist with Automatic Emergency Braking (AEB) and Forward Collision Warning)	\$ 115.00
4.186-94P	Pre-Collision Assist with Automatic Emergency Braking (AEB) and Forward Collision Warning	\$ 115.00
4.187-595	FOG Lamps (reqs. XL Décor (17F) on XL)	\$ 130.00
4.188-90A	Driver Heated Seat w/ Variable Temperature – req. XLT Value Pkg (17V) and Power-Sliding w/Defrost (435) or Defrost with Fixed (43B)	\$ 115.00
4.189-63G	Bright Grille (reqs. XL Décor Group (17F))	\$ NC
4.190	<b>Charge per mile if Delivery <u>not</u> to York County Fleet Maintenance Yorktown VA.</b>	\$ 1.80/mile
4.191	Service Manual on CD	\$ 200.00