


# TOWN OF VIENNA

## MEMORANDUM

**TO:** Mike Gallagher, Director of Public Works

**FROM:** Craig Schlemmer, Vehicle Maintenance Superintendent 

**CC:** Dave Donahue, Deputy Director Public Works; Leslie Herman, Director of Parks & Recreation; Gina Gilpin, Purchasing Agent; Katrina Pruitt, Public Works Assistant

**DATE:** October 23, 2019

**SUBJECT:** Vehicle Replacement #96

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Due for replacement according to the Vehicle Replacement Program (VRP) is vehicle #96 under the Parks & Recreation Department, Park Maintenance Division page 11. Richmond Ford West has been awarded County of York, Virginia Contract #CO7200-18-1952D for F-250 pickups.

I recommend we purchase one Pickup from this contract with the options listed:

|       |     |                               |              |
|-------|-----|-------------------------------|--------------|
| 4.47  | W2B | Crew Cab 4X4 F250 Crew 8' Box | \$ 28,800.00 |
| 4.61  | TBM | LT245/75RX17E                 | \$ 165.00    |
| 4.56  |     | Limited Slip                  | \$ 390.00    |
| 4.9   | 52B | Trailer Brake Control         | \$ 270.00    |
| 4.96  | 85L | Drop in Bedliner              | \$ 350.00    |
| 4.92  | 18B | Black Running Boards          | \$ 445.00    |
| 4.112 | 16S | Floor Mats, All-Weather       | \$ 135.00    |
| 4.134 | 76C | Exterior Back-up Chime        | \$ 140.00    |
| 4.153 | 94P | Pre-Collision Assist          | \$ 115.00    |
|       |     | Delivery 35*1.80              | \$ 63.00     |
|       |     | Total                         | \$ 30,873.00 |

The cost is \$30,873.00. The VRP estimated cost is \$45,326.00.

## Parks and Recreation

| Administration             |                 |     |             |         |               |          |          |          |          |          |          |          |          |          |          |
|----------------------------|-----------------|-----|-------------|---------|---------------|----------|----------|----------|----------|----------|----------|----------|----------|----------|----------|
| Vehicle #                  | Description     | Age | Useful Life | Mileage | Cost Per Mile | FYE 2020 | FYE 2021 | FYE 2022 | FYE 2023 | FYE 2024 | FYE 2025 | FYE 2026 | FYE 2027 | FYE 2028 | FYE 2029 |
| 48                         | Pickup          | 8   | 10 years    | 70,940  | 0.2074        |          |          | 30,410   |          |          |          |          |          |          |          |
| 50                         | Sedan           | 8   | 10 years    | 48,883  | 0.1475        |          |          | 25,256   |          |          |          |          |          |          |          |
| 95                         | Passanger Van   | 2   | 10 years    | 3380    | 0.2771        |          |          |          |          |          |          |          |          | 42,051   |          |
| Parks Maintenance          |                 |     |             |         |               |          |          |          |          |          |          |          |          |          |          |
| Vehicle #                  | Description     | Age | Useful Life | Mileage | Cost Per Mile | FYE 2020 | FYE 2021 | FYE 2022 | FYE 2023 | FYE 2024 | FYE 2025 | FYE 2026 | FYE 2027 | FYE 2028 | FYE 2029 |
| 61                         | 1 Ton           | 4   | 15 years    | 9,233   | 0.5159        |          |          |          |          |          |          |          |          |          |          |
| 63                         | Pickup          | 10  | 10 years    | 43,599  | 0.4568        | 45,326   |          |          |          |          |          |          |          |          |          |
| 64                         | Pickup          | 4   | 10 years    | 30,335  | 0.1558        |          |          |          |          |          |          | 35,276   |          |          |          |
| 80                         | Pickup          | 9   | 10 years    | 28,000  | 0.3923        |          | 25,858   |          |          |          |          |          |          |          |          |
| 90                         | Pickup          | 2   | 10 years    | 4,099   | 0.5198        |          |          |          |          |          |          |          |          | 33,728   |          |
| 92                         | 1 Ton           | 8   | 15 years    | 22,971  | 0.6167        |          |          |          |          |          |          |          | 63,155   |          |          |
| 93                         | Pickup          | 4   | 10 years    | 10,011  | 0.2657        |          |          |          |          |          |          | 31,479   |          |          |          |
| 94                         | Bucket Truck    | 5   | 15 years    | 1,934   | 2.8524        |          |          |          |          |          |          |          |          |          |          |
| 96                         | Crew Cab Truck  | 16  | 10 years    | 43,666  | 0.6628        | 45,326   |          |          |          |          |          |          |          |          |          |
| 119                        | Chipper         | 9   | 20 years    | 101**   | 28.7985       |          |          |          |          |          |          |          |          |          |          |
| 401                        | Walk Behind     | 12  | 10 years    |         |               | 9,246    |          |          |          |          |          |          |          |          |          |
| 402                        | Tractor         | 8   | 15 years    | 1196**  | 4.5292        |          |          |          |          |          |          |          | 39,989   |          |          |
| 408                        | Tractor         | 12  | 15 years    | 945**   | 16.3239       |          |          |          | 50,524   |          |          |          |          |          |          |
| 425                        | Zero Turn Mower | 7   | 10 years    | 589**   | 5.2087        |          |          |          | 10,274   |          |          |          |          |          |          |
| 429                        | ATV             | 1   | 10 years    | 96**    | 0.3547        |          |          |          |          |          |          |          |          |          |          |
| 430                        | Walk Behind     | 3   | 10 years    | 319*    | 3.3750        |          |          |          |          |          |          |          | 11,643   |          |          |
| 433                        | Seeder          | 8   | 15 years    |         |               |          |          |          |          |          |          |          | 13,181   |          |          |
| 435                        | Debris Blower   | 6   | 15 years    |         |               |          |          |          |          |          |          |          |          |          | 11,806   |
| 440                        | Skid Steer      | 3   | 12 years    | 54**    | 11.9654       |          |          |          |          |          |          |          |          |          | 38,352   |
| 443                        | Zero Turn Mower | 8   | 10 years    | 722**   | 6.0129        |          |          | 9,931    |          |          |          |          |          |          |          |
| 460                        | Zero Turn Mower | 15  | 10 years    | 1034**  | 6.1866        | 9,246    |          |          |          |          |          |          |          |          |          |
| 462                        | ATV             | 13  | 10 years    | 2523**  | 0.5979        | 10,099   |          |          |          |          |          |          |          |          | 14,736   |
| Parks & Recreation Totals: |                 |     |             |         |               | 119,242  | 25,858   | 65,597   | 60,798   | 0        | 0        | 66,755   | 127,968  | 75,779   | 64,893   |
| Addition to VRP            |                 |     |             |         |               |          |          |          |          |          |          |          |          |          |          |

\* Replacement is on order

\*\* Hours



# County of York, Virginia Contract/Contract Summary

**Central Purchasing**  
PO Box 532 Yorktown, VA 23690  
[purchasing@yorkcounty.gov](mailto:purchasing@yorkcounty.gov) 757-890-3680



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154-04

VENDOR

RICHMOND FORD WEST, LLC  
10751 WEST BRD ST  
GLEN ALLEN, VA 23060

| Vendor Number       | Vendor Contact            | Vendor Email              | Vendor Phone Number |
|---------------------|---------------------------|---------------------------|---------------------|
| 12214               | JENNIFER D CORNARO, CAM   | JCORNARO@RICHMONDFORD.COM | 757-288-9346        |
| Administrator/Buyer | Administrator/Buyer Email | Estimated Start           | Expiration Date     |
|                     |                           | 11/27/2015                | 10/09/2019          |

## Contract Description

TRUCKS: FORD F250,F350,F450 W/OPTIONS

TRUCKS: FORD F250,F350,F450 W/OPTIONS

CONTRACT# CO7200-18-1952(D) Munis#154-04

September 3, 2019

The above referenced contract has been renewed for an additional one-year option period, through October 09, 2020, under the same Terms and Conditions as indicated in the initial contract, unless otherwise modified below. This is the FINAL (4) of the FOUR (4) one year renewal in the Contract Period.

SEE ATTACHED NEW PRICE LIST FOR 2020 TRUCKS: FORD

Sign below to indicate your acceptance of the terms as specified above and return the signed document to [PURCHASING@YORKCOUNTY.GOV](mailto:PURCHASING@YORKCOUNTY.GOV).

Signature: \_\_\_\_\_

Printed Name: Jennifer Cornaro

Title: Fleet Manager

Date: 9/27/19

This document serves as a summary of a contract or an agreement between the above named Vendor and County of York, Virginia. [A copy is attached]. When this document is signed and dated by authorized representatives of both the Vendor and by County of York, Virginia, this document may be used to amend the original contract or agreement. Except as may otherwise be indicated above, all Terms, Conditions and requirements of the original contract/agreement shall remain applicable.



## PRICING: TRUCKS, FORD F250/F-350/F-450

## 2020 SUPER DUTY® PICK-UP (F-250/F-350/F-450)

## OPTIONAL EQUIPMENT

|          |   |             |
|----------|---|-------------|
| 4.1 F2A  | Regular Cab 4x2 - 8' Box with 142" wheelbase. F-250 XL        | \$23,404.00 |
| 4.2 F3A  | Regular Cab 4x2 - 8' Box with 142" wheelbase. F-350 (SRW) XL  | \$24,876.00 |
| 4.3 F3C  | Regular Cab 4x2 - 8' Box with 142" wheelbase. F-350 (DRW) XL  | \$26,683.00 |
| 4.4 F2A  | Regular Cab 4x2 - 8' Box with 142" wheelbase. F-250 XLT       | \$27,660.00 |
| 4.5 F3A  | Regular Cab 4x2 - 8' Box with 142" wheelbase. F-350 (SRW) XLT | \$29,140.00 |
| 4.6 F3C  | Regular Cab 4x2 - 8' Box with 142" wheelbase. F-350 (DRW) XLT | \$30,754.00 |
| 4.7 F2B  | Regular Cab 4x4 - 8' Box with 142" wheelbase. F-250 XL        | \$25,852.00 |
| 4.8 F3B  | Regular Cab 4x4 - 8' Box with 142" wheelbase. F-350 (SRW) XL  | \$27,333.00 |
| 4.9 F3D  | Regular Cab 4x4 - 8' Box with 142" wheelbase. F-350 (DRW) XL  | \$29,136.00 |
| 4.10 F2B | Regular Cab 4x4 - 8' Box with 137" wheelbase. F-250 XLT       | \$30,117.00 |
| 4.11 F3B | Regular Cab 4x4 - 8' Box with 142" wheelbase. F-350 (SRW) XLT | \$31,597.00 |
| 4.12 F3D | Regular Cab 4x4 - 8' Box with 142" wheelbase. F-350 (DRW) XLT | \$33,211.00 |
| 4.13 X2A | SuperCab 4x2 - 6¾' Box with 148" wheelbase. F-250 XL          | \$25,553.00 |
| 4.14 X3A | SuperCab 4x2 - 6¾' Box with 148" wheelbase. F-350 (SRW) XL    | \$26,930.00 |
| 4.15 X2A | SuperCab 4x2 - 6¾' Box with 148" wheelbase. F-250 XLT         | \$30,093.00 |
| 4.16 X3A | SuperCab 4x2 - 6¾' Box with 148" wheelbase. F-350 (SRW) XLT   | \$31,474.00 |
| 4.17 X2A | SuperCab 4x2 - 8' Box with 164" wheelbase. F-250 XL           | \$25,729.00 |
| 4.18 X3A | SuperCab 4x2 - 8' Box with 164" wheelbase. F-350 (SRW) XL     | \$27,105.00 |
| 4.19 X3C | SuperCab 4x2 - 8' Box with 164" wheelbase. F-350 (DRW) XL     | \$29,208.00 |
| 4.20 X2A | SuperCab 4x2 - 8' Box with 164" wheelbase. F-250 XLT          | \$30,269.00 |
| 4.21 X3A | SuperCab 4x2 - 8' Box with 164" wheelbase. F-350 (SRW) XLT    | \$31,650.00 |
| 4.22 X3C | SuperCab 4x2 - 8' Box with 164" wheelbase. F-350 (DRW) XLT    | \$33,564.00 |
| 4.23 X2B | SuperCab 4x4 - 6¾' Box with 148" wheelbase. F-250 XL          | \$28,005.00 |
| 4.24 X3B | SuperCab 4x4 - 6¾' Box with 148" wheelbase. F-350 (SRW) XL    | \$29,387.00 |
| 4.25 X2B | SuperCab 4x4 - 6¾' Box with 148" wheelbase. F-250 XLT         | \$32,555.00 |
| 4.26 X3B | SuperCab 4x4 - 6¾' Box with 148" wheelbase. F-350 (SRW) XLT   | \$33,935.00 |
| 4.27 X2B | SuperCab 4x4 - 8' Box with 164" wheelbase. F-250 XL           | \$28,185.00 |
| 4.28 X3B | SuperCab 4x4 - 8' Box with 164" wheelbase. F-350 (SRW) XL     | \$29,562.00 |
| 4.29 X3D | SuperCab 4x4 - 8' Box with 164" wheelbase. F-350 (DRW) XL     | \$32,061.00 |
| 4.30 X2B | SuperCab 4x4 - 8' Box with 164" wheelbase. F-250 XLT          | \$32,731.00 |
| 4.31 X3B | SuperCab 4x4 - 8' Box with 164" wheelbase. F-350 (SRW) XLT    | \$34,107.00 |
| 4.32 X3D | SuperCab 4x4 - 8' Box with 164" wheelbase. F-350 (DRW) XLT    | \$36,425.00 |
| 4.33 W2A | Crew Cab 4x2 - 6¾' Box with 160" wheelbase. F-250 XL          | \$26,154.00 |
| 4.34 W3A | Crew Cab 4x2 - 6¾' Box with 160" wheelbase. F-350 (SRW) XL    | \$28,635.00 |
| 4.35 W2A | Crew Cab 4x2 - 6¾' Box with 160" wheelbase. F-250 XLT         | \$31,204.00 |
| 4.36 W3A | Crew Cab 4x2 - 6¾' Box with 160" wheelbase. F-350 (SRW) XLT   | \$33,680.00 |
| 4.37 W2A | Crew Cab 4x2 - 8' Box with 176" wheelbase. F-250 XL           | \$26,334.00 |
| 4.38 W3A | Crew Cab 4x2 - 8' Box with 176" wheelbase. F-350 (SRW) XL     | \$28,815.00 |
| 4.39 W3C | Crew Cab 4x2 - 8' Box with 176" wheelbase. F-350 (DRW) XL     | \$30,118.00 |
| 4.40 W2A | Crew Cab 4x2 - 8' Box with 176" wheelbase. F-250 XLT          | \$31,379.00 |
| 4.41 W3A | Crew Cab 4x2 - 8' Box with 176" wheelbase. F-350 (SRW) XLT    | \$33,855.00 |
| 4.42 W3C | Crew Cab 4x2 - 8' Box with 176" wheelbase. F-350 (DRW) XLT    | \$34,973.00 |
| 4.43 W2B | Crew Cab 4x4 - 6¾' Box with 160" wheelbase. F-250 XL          | \$28,611.00 |
| 4.44 W3B | Crew Cab 4x4 - 6¾' Box with 160" wheelbase. F-350 (SRW) XL    | \$32,097.00 |
| 4.45 W2B | Crew Cab 4x4 - 6¾' Box with 160" wheelbase. F-250 XLT         | \$33,656.00 |



|   |   |             |
|---|---|-------------|
| 4.46 W3B  | Crew Cab 4x4 - 6¾' Box with 160" wheelbase. <b>F-350 (SRW) XLT</b>  | \$37,137.00 |
| 4.47 W2B  | Crew Cab 4x4 - 8' Box with 176" wheelbase. <b>F-250 XL</b>  | \$28,800.00 |
| 4.48 W3B  | Crew Cab 4x4 - 8' Box with 176" wheelbase. <b>F-350 (SRW) XL</b>  | \$32,272.00 |
| 4.49 W3D  | Crew Cab 4x4 - 8' Box with 176" wheelbase. <b>F-350 (DRW) XL</b>  | \$33,975.00 |
| 4.50 W4D  | Crew Cab 4x4 - 8' Box with 176" wheelbase. <b>F-450 XL</b>  | \$48,450.00 |
| 4.51 W2B  | Crew Cab 4x4 - 8' Box with 176" wheelbase. <b>F-250 XLT</b>   | \$33,836.00 |
| 4.52 W3B  | Crew Cab 4x4 - 8' Box with 176" wheelbase. <b>F-350 (SRW) XLT</b>   | \$37,312.00 |
| 4.53 W3D  | Crew Cab 4x4 - 8' Box with 176" wheelbase. <b>F-350 (DRW) XLT</b>   | \$38,835.00 |
| 4.54 W4D  | Crew Cab 4x4 - 8' Box with 176" wheelbase. <b>F-450 XLT</b>   | \$53,614.00 |
| <b>POWERTRAIN</b>   |   |             |
| 4.55 99T  | 6.7L Power Stroke® 4V diesel V8 (B20) TorqShift® 6-Spd Auto. SelectShift O/D.                                       | \$10,495.00 |
| 4.55.5 99N  | 7.3L 2V DECVT NA PFI V8 Gas Ten-Speed Automatic with Selectable Drive Modes: Normal, Tow/Haul, Eco & Deep Sand/Snow | \$2,045.00  |
| 4.56  | Limited slip or locking differential w/ optional axle ratios  | \$390.00    |
| <b>WHEELS</b>   |   |             |
| 4.58 64F  | 18" Argent Painted Steel w/Painted Hub Covers/Center Ornaments (4). <b>Optional on F-350 (SRW) XL.</b>              | \$455.00    |
| 4.59.1 642/3  | 20" Premium Polished  | \$1420.00   |
| 4.59.2 64J  | Forged Polished Aluminum  | \$600.00    |
| 4.59.5 649  | 20" Chrome PVD  | \$1,340.00  |
| 4.60.5 945  | Stainless Steel Wheel Cover   | \$380.00    |
| <b>TIRES</b>  |   |             |
| 4.61 TBM  | LT245/75Rx17E BSW A/T (5).  | \$165.00    |
| 4.61.5 TBL  | LT245/75Rx17E OWL A/T (4) (inner & spare BSW A/T).  | \$250.00    |
| 4.62 TCD  | LT265/70Rx17E OWL A/T (4) (spare tire - A/T BSW).   | \$455.00    |
| 4.63 TCH  | LT275/65Rx18E BSW A/S (5).  | \$no cost   |
| 4.64 TDU  | LT275/70Rx18E OWL A/T   | \$290.00    |
| 4.65 TDX  | LT275/70Rx18E BSW A/T (4), 4x4 (spare tire- A/T).   | \$265.00    |
| 4.65.5 TCW  | LT275/65Rx20E OWL A/T   | \$no cost   |
| <b>GROUPS/PACKAGES (see Packaged Options/Emissions Page for Content and Restrictions)</b> |   |             |
| 4.66 96V  | XL Value Package.   | \$725.00    |
| 4.67 17F  | XL Décor Package  | \$220.00    |
| 4.68 17V  | XLT Value Package.  | \$1600.00   |
| 4.69 90L  | Power Equipment Group.  | \$1125.00   |
| 4.70 17S  | STX   | \$1,825.00  |
| 4.71 17P  | XLT Premium Package.  | \$3025.00   |
| 4.72 17X  | FX4 Off-Road Package.   | \$400.00    |
| 4.73 473  | Snow Plow Prep Package.   | \$250.00    |
| 4.74 471  | Camper Package.   | \$160.00    |
| 4.74.5 47B  | Snow Plow/Camper Package  | \$245.00    |
| 4.75 67H  | Heavy Service Front Suspension Package.   | \$125.00    |
| 4.76 63R  | Heavy Service Front Suspension Package for Pickup Box Delete.   | \$125.00    |
| 4.77 68D  | 10,000 GVWR Package (avail. Only on F-350 SRW).   | \$no cost   |
| 4.77.5 68L  | 11,400 GVWR Package   | \$no cost   |
| 4.78 66D  | Pickup Box Delete   | \$(441.00)  |
| <b>FUNCTIONAL</b>   |   |             |
| 4.79 512  | Spare tire and wheel  | \$295.00    |



|            |  |            |
|------------|--|------------|
| 4.80 213   | Electronic Shift-on-the –Fly – 4x4 (auto-manual locking hubs & rotary control I/P; req. with center flow-through console).   | \$ No Cost |
| 4.81 41H   | Engine Block Heater.   | \$100.00   |
| 4.83 62R   | Transmission Power Take-Off Provision (Req. 6.7L Power Stroke® diesel engine; incl. Transmission mounted live drive and stationary mode PTO).  | \$280.00   |
| 4.84 86A-D | Engine Idle Shutdown (Avail. w/6.7L Power Stroke® diesel, NA w/Reverse Vehicle Aid Sensor – 76R). <b>Must select 5, 10, 15 or 20 minutes</b>   | \$250.00   |
| 4.85 98F   | CNG/LPG Gaseous Engine Prep Package  | \$315.00   |
| 4.86 67B   | Dual Extra HD Alternators  | \$115.00   |
| 4.86.5 67E | Extra-Extra Heavy Duty Alternator  | \$85.00    |
|            | <b>Trailer Towing Equipment</b>  |            |
| 4.88 54K   | Manual Telescoping Trailer Tow Mirrors (Power Heated Glass, heated convex spotter mirror & integrated Clearance Lamps/Turn Signals). <b>Packaged Option on all XL</b>                            | \$no cost  |
| 4.89 54F   | PowerScope™ Trailer Tow Mirrors (Power Telescoping, Power Folding w/Power Heated Glass, Heated Convex spotter Mirror & integrated Clearance Lights/Turn Signals).                                | \$280.00   |
| 4.90 52B   | Trailer Brake Controller (TBC verified to be compatible w/electric actuated drum brakes only; 7 & 4 way combo trailer tow socket and bracket deleted w/66D Pickup Box Delete; Std. on F-350 DRW. | \$270.00   |
| 4.91.1 535 | Trailer Tow Package – High Capacity  | \$1130.00  |
| 4.91.2 15J | Gooseneck Hitch Kit  | \$250.00   |
| 4.91.3 15E | Gooseneck Dual Hitch Kit   | \$370.00   |
| 4.91.4 15L | 5 <sup>th</sup> Wheel Hitch Kit (18k)  | \$1095.00  |
| 4.91.5 15K | 5 <sup>th</sup> Wheel Hitch Kit (25k)  | \$1495.00  |
| 4.91 53W   | 5 <sup>th</sup> Wheel/Gooseneck Hitch Prep Package (8 ft. box only; NA w/Stowable Bed Extender – 85B).   | \$500.00   |
|            | <b>Cab Steps</b>   |            |
| 4.92 18B   | 6" Angular black Molded in color Running Board. Std. on F-350 DRW and F-450.   | \$445.00   |
| 4.92.5 18D | Extended Running Boards  | \$740.00   |
| 4.93 18C   | 6"Chrome Tubular step bar.   | \$695.00   |
|            | <b>KEY EXTERIOR OPTIONS</b>  |            |
| 4.94 592   | Roof clearance Lights (Std. On F-350 DRW and F-450).   | \$95.00    |
| 4.95 85G   | Tailgate Step (Incl. TailGate Assist™, step and handle).   | \$375.00   |
| 4.96 85L   | Drop-in Bedliner   | \$350.00   |
| 4.97 85S   | ToughBed® (Spray-in bedliner; Includes tailgate guard, black box bed tie down hooks and black bed attachment bolts; NA w/66D Pickup box Delete).   | \$595.00   |
|            | <b>Box</b>   |            |
| 4.98 62X   | Tool/Cargo Box by Weatherguard   | \$575.00   |
| 4.98.1 21X | Vehicle Safe by Console Vault  | \$330.00   |
| 4.98.2 52R | Bed Ramps  | \$695.00   |
| 4.98.3 66L | Box Rail Lighting, LED Lighting System (P552)  | \$60.00    |
| 4.98.4 66B | Box Link Cleats – Locking (XL)   | \$75.00    |
| 4.98.5 62Y | Premium Aluminum Tool/Cargo Box by Weatherguard  | \$790.00   |
|            | <b>Rear Windows</b>  |            |
| 4.99 43B   | Defrost w/Fixed and Privacy Glass  | \$60.00    |



|                              |   |           |
|------------------------------|---|-----------|
| 4.100 435                    | Power Sliding Rear Window   | \$405.00  |
| 4.101 76S                    | Remote Start System (Req. Power Equipment Group – 90L: NA w/Air Conditioning Delete – 572).   | \$250.00  |
| 4.102 59H                    | Center High-mounted Stop Lamp (CHMSL) (F-350 only; CHMSL is deleted from vehicles over 10,000lbs. GVWR with 66D Pick up Box Delete; replaced with black cover.) | \$no cost |
| 4.103 924                    | Privacy Glass   | \$30.00   |
| <b>KEY INTERIOR OPTIONS</b>  |   |           |
| 4.104 41A                    | Rapid-Heat Supplemental Cab Heater (req. 6.7L Power Stroke® diesel engine, 67D Extra Heavy Duty Alternator or 67A Dual Alternators and air conditioning).       | \$250.00  |
| 4.105 76R                    | Reverse Vehicle Aid Sensor (NA w/66D Pickup Box Delete or 63T Engine Idle Shutdown).  | \$295.00  |
| 4.106.1 873                  | CHMSL Camera (w/4.2 or 8 screen)  | \$200.00  |
| 4.106.2 65B                  | Trailer Camera (optional w/4.2 or 8 screen)   | \$375.00  |
| 4.106.3 653                  | Trailer Camera & TPMS   | \$725.00  |
| 4.106.4 872                  | Rear View Camera & Prep Kit (with P/U box delete)   | \$415.00  |
| 4.107 66S                    | Upfitter Switches (4)   | \$165.00  |
| <b>Audio</b>                 |   |           |
| 4.109 39S                    | SiriusXM Satellite Radio.   | \$185.00  |
| 4.110.5 913                  | SYNC 3  | \$450.00  |
| 4.111 21N                    | Navigation System   | \$570.00  |
| <b>Floor Covering</b>        |   |           |
| 4.112 16S                    | Floor Mats, All-Weather (NA w/166 Carpet Delete) (Deletes Carpeted Mats).   | \$135.00  |
| <b>Front Seats</b>           |   |           |
| 4.113 1S                     | Cloth 40/20/40 Split Bench.   | \$315.00  |
| 4.114 LS                     | Vinyl 40/Mini-Console/40.   | \$355.00  |
| 4.115<br>4S/4A/4S            | Cloth High Back Bucket.   | \$615.00  |
| 4.116 2A                     | Luxury cloth 40/Console/40 (w/6-way power driver).  | \$945.00  |
| <b>LPO/FLEET OPTIONS</b>     |   |           |
| 4.117 62M                    | Adjustable Gas and Brake Pedals   | \$120.00  |
| 4.120 18A                    | Upfitter Interface Module   | \$295.00  |
| 4.121 166                    | Carpet <b>Delete</b> (NA w/16S All-Weather Floor Mats). <b>Fleet Option on all XLT</b>  | \$(38.00) |
| 4.122 525                    | Cruise Control  | \$235.00  |
| 4.123 942                    | Daytime Running Lamps.  | \$45.00   |
| 4.124 98R                    | Operator Commanded Regeneration (OCR)   | \$250.00  |
| 4.126 41P                    | Skid Plates, Transfer Case & Fuel Tank (4x4 only).  | \$100.00  |
| 4.127 51X                    | Spare Tire <b>Delete</b> (also deletes jack and frame-mounted carrier).   | \$(61.00) |
| 4.128 926                    | Speed Limitation – 65mph governed top speed   | \$80.00   |
| 4.129 927                    | Speed Limitation – 75-mph governed top speed  | \$80.00   |
| 4.129.1 47C                  | Fleet Commercial Graphics (up to 6 sq ft)   | \$250.00  |
| 4.129.2 47D                  | Fleet Commercial Graphics (up to 12 sq ft)  | \$315.00  |
| 4.129.3 47E                  | Fleet Commercial Graphics (up to 20 sq ft)  | \$425.00  |
| <b>MISCELLANEOUS OPTIONS</b> |   |           |
| 4.132 85M                    | Bed Mat (NA w/85S ToughBed® or 66D Pickup Box Delete).  | \$150.00  |
| 4.133 61S                    | Splash Guards/Mud flaps (Front)   | \$130.00  |
| 4.133.5 62S                  | Splash Guards/Mud flaps (Rear)  | \$130.00  |



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| 4.134 76C   | Exterior Back-up Chime  | \$140.00   |
| 4.135 91S   | LED Warning Strobes – Amber   | \$675.00   |
| 4.135.5 91G | LED Warning Strobes – White   | \$725.00   |
| 4.136 61L/M | Front Wheel Well Liner  | \$180.00   |
| 4.136.5 61N | Front & Rear Wheel Well Liners  | \$325      |
| 4.138 43V   | Panoramic Moonroof  | \$1495.00  |
| 4.139 18L   | TPMS Delete (optional F350 SRW over 10k GVWR only)  | \$no cost  |
| 4.140 86M   | Dual Batteries (78 amp) on 6.2L Gas   | \$210.00   |
| 4.141 16F   | Carpet Flooring w/STX   | \$60.00    |
| 4.144 60B   | BLIS w/Cross Traffic Alert  | \$540.00   |
| 4.146 43C   | 110V/440W Outlet  | \$175.00   |
| 4.146.5 87H | Hood Deflector – Black Molded   | \$130.00   |
| 4.148.1 PGR | Paint, Green (Fleet Only)   | \$660.00   |
| 4.148.2 PW6 | Paint, Green Gem (Fleet Only)   | \$660.00   |
| 4.148.3 PMB | Paint, Orange (Fleet Only)  | \$660.00   |
| 4.148.4 PBY | Paint, School Bus Yellow (Fleet Only)   | \$660.00   |
| 4.148.5 PE4 | Paint, Vermillion Red (Fleet Only)  | \$660.00   |
| 4.148.6 PAT | Paint, Yellow (Fleet Only)  | \$660.00   |
| 4.148.7 PD4 | Paint, Rapid Red Metallic Tinted Clearcoat  | \$395.00   |
| 4.148.8 PAZ | Paint, Star White Metallic Tri-Coat   | \$595.00   |
| 4.149 17Y   | Tremor Off-Road Package – req. 4x4 and 6.7L Diesel or 7.3L Gas Engine; NA w/8' Box or F-450   | \$3,975.00 |
| 4.150 53Q   | F-250 Trailer Tow High Capacity w/Ultimate Trailer Tow Camera System and Pro Trailer Backup Assist Package (req. 6.7L Power Stroke® Diesel engine; NA w/Pickup Box Delete (66D))  | \$1600.00  |
| 4.151 96G   | F-350 Heavy-Duty Payload Package (req. F-350 DRW and 4x2; NA w/ 7.3L Gas Engine (99N))  | \$215.00   |
| 4.152 60C   | Audible Lane Departure Warning (req. 66D Pickup Box Delete; NA w/F-450)   | \$115.00   |
| 4.153 94P   | Pre-Collision Assist with Automatic Emergency Braking (AEB) and Forward Collision Warning   | \$115.00   |
| 4.154 595   | Halogen Fog Lamps (req. XL Décor Group (17F) on XL)   | \$130.00   |
| 4.156 53R   | Ultimate Trailer Tow Camera System w/ <b>Pro Trailer Backup Assist</b> Package (NA w/ Pickup Box Delete (66D))  | \$1600.00  |
| 4.157 96F   | Fleet Driver Assistance Package (Optional on XL Fleet Only)(NA with P/U Box Delete)<br>Includes:<br>-BLIS® (Blind Spot Information System) w/Cross-Traffic Alert and Trailer Tow (BLIS sensor in taillamp)<br>- Lane-Keeping Alert<br>- Pre-Collision Assist with Automatic Emergency Braking (AEB) and Forward Collision Warning | \$995.00   |
| 4.158 65A   | Individual Trailer TPMS (Includes six (6) TPMS sensors)<br><b>Note:</b> Trailer TPMS sensors only compatible on wheels with a .452' diameter valve stem   | \$55.00    |
| 4.159 21D   | Tonneau Pickup Box Cover – Soft Folding (NA w/Aluminum Crossbed Toolbox (62X/62Y), Stowable Loading Ramps (52R) or Drop-in Bedliner (85L))  | \$525.00   |
| 4.160 21E   | Tonneau Pickup Box Cover – Hard Folding (NA w/Aluminum Crossbed Toolbox (62X/62Y), Stowable Loading Ramps (52R) or  | \$995.00   |



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|           | Drop-in Bedliner (85L)   |             |
| 4.161 21J | Tonneau Pickup Box Cover – Retractable (NA w/Aluminum Crossbed Toolbox (62X/62Y), Stowable Loading Ramps (52R) or Drop-in Bedliner (85L) | \$1695.00   |
| 4.162     | <b>Charge per mile if Delivery <u>not</u> to York County Fleet Maintenance, Yorktown VA.</b>   | \$1.80/mile |
| 4.163     | <b>Service Manual on CD</b>  | \$200.00    |