TOWN OF VIENNA, VIRGINIA RFP #15-04

PROFESSIONAL AUDITING SERVICES - NON-BINDING COST PROPOSAL

1. Audit Services (1):

| - | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 |
|------|--------|--------|--------|--------|--------|--------|
| \$ _ | 42,500 | 43,350 | 44,200 | 45,075 | 46,000 | 47,000 |

(1) The RFP calls for a six year contract which may be renewable for three additional one year terms. Fees for those additional renewal years will be the lower of CPI or 3%.

2. Hourly Rates by Staff (2):

| | Hourly Rate | |
|------------------------------|----------------|-----|
| Member | \$ | 175 |
| Quality Control Member | \$ | 150 |
| Technical Director | \$ | 125 |
| Technology Consultant | \$ | 100 |
| Senior Accountants | \$ | 110 |
| Staff Accountants | \$ | 80 |
| Clerical/Administrative Aide | \$ | 75 |

(2) These hourly rates would apply for any agreed upon procedures or consulting engagements as applicable during the term of the engagement.

The non-binding cost estimates above are based on current governmental accounting and auditing standards. Any effects of significant changes in these standards will be discussed with management. Any fee adjustment will be mutually agreed upon.

Company Name: Robinson, Farmer, Cox Associates

Address: 10709 Spotsylvania Avenue, Suite 101-A, Fredericksburg, VA 22408

Telephone: 540-898-8983

Name & Title of Person

Submitting Bid: Andrew P. Grossnickle, CPA - Member

Signature: