



**MORIN BUILDING
8570 EXECUTIVE PARK AVENUE
FAIRFAX, VIRGINIA 22031**

INVITATION FOR BIDS

Number:	IFB 17-15
Requirement:	Purchase of Vehicles
Date Issued:	February 24, 2017
Deadline for Questions:	2:00 p.m., Tuesday, March 7, 2017
Bid Due Date:	2:00 p.m., Wednesday, March 15, 2017
IFB Delivery Location and Place of Bid Opening:	Procurement Department Fairfax Water 8570 Executive Park Avenue Fairfax, Virginia 22031
Procurement Contact:	Mary Pennington, CPPB Buyer II Telephone: (703) 289-6263 Facsimile: (703) 289-6262 E-Mail: procmp@fairfaxwater.org

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ATTACHMENT 1 Bid Submission Form

ATTACHMENT 2 References

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SECTION 1

1. SUMMARY INFORMATION AND SUBMISSION OF BIDS

1.1 Introduction

The Fairfax County Water Authority, doing business as Fairfax Water (FW) was created under the Virginia Water and Waste Authorities Act pursuant to resolutions adopted by Fairfax County on September 26, 1957. Fairfax Water is managed by a ten member Board of Directors appointed for three-year terms by the Fairfax County Board of Supervisors.

1.2 Objective

The objective of this Invitation to Bid (IFB) is to establish a five-year, annually renewable contract with a firm qualified to provide Fairfax Water with current production model vehicles of various types and sizes as described and defined herein.

1.3 Questions and Communications

All contact between prospective Bidders and FW with respect to this solicitation will be formally held at scheduled meetings or in writing through the Issuing Office. Questions and comments regarding the meaning or interpretation of any aspect of this solicitation must be submitted in writing to the Procurement Contact identified on the cover page to this solicitation and must be received on or before the deadline for submitting questions. Only written questions will be accepted. Questions and/or comments which are submitted after the deadline set forth on the cover page to this solicitation will not be answered.

FW shall respond to all timely questions and comments that are properly submitted and are deemed to address a matter that is relevant and substantive in nature within a reasonable period of time, in the form of a written Addendum that will be transmitted to all prospective Bidders at the addresses furnished to FW for such purpose. Oral communications between FW and any Bidder regarding the interpretation or meaning of any aspect of this IFB are not authorized and may not be relied upon for any purpose.

1.4 Bid Opening and Instructions for Submitting Bids

The deadline for submitting bids and the location for opening bids is shown on the cover sheet. Bids will be opened immediately following the deadline for submitting bids. Bids will be opened in accordance with the provisions of the Virginia Public Procurement Act.

All bids must be submitted in a sealed package(s), no other form of submission will be accepted (i.e., E-mail, Facsimile, etc.). Bid packages must be identified on the outside as follows:

From:	_____	_____
	Name of Bidder	Due Date
	_____	_____
	Street	IFB No.
	SAMPLE	
	_____	_____
	City, State, Zip Code	IFB Title

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Attn: Mary Pennington, CPPB
Buyer II

1.5 Bid Submission Form

Attachment 1 is the bid submission form. It must be completed and signed by an agent who is fully authorized to bind the individual or organization submitting the offer to sell, to the terms, conditions and specifications contained herein as well as any addenda to this solicitation.

1.6 Proprietary Information

- A. Except as provided herein or as otherwise set forth in §2.2-4342 of the Virginia Public Procurement Act (Va. Code Ann. §2.2-4300 *et seq.*, the “Act”), all proceedings, records, contracts and other public records relating to procurement transactions shall be open to inspection in accordance with the Virginia Freedom of Information Act (Va. Code Ann. §2.2-3700 *et seq.*, the “Virginia FOIA”).
- B. A Bidder, Offeror or Contractor shall have the right to identify data or other materials submitted in connection with this procurement as trade secrets or proprietary information, which shall not be subject to inspection pursuant to either §2.2-4342 of the Act or the Virginia FOIA, by submitting to Fairfax Water prior to or at the time of submission of its proposal or bid a separate, written notice on its letterhead stationery setting forth the following: (i) a statement indicating that the Bidder, Offeror, or Contractor wishes to invoke the protections of this section; (ii) an identification of the data or other materials for which protection is sought; and (iii) a statement with regard to why protection is necessary.

1.7 Addenda to the IFB

- A. FW reserves the right to amend this solicitation at any time prior to the deadline for submitting Bids. If it becomes necessary to revise any part of this IFB, notice of the revision will be given in the form of an Addendum that will be provided to all prospective Bidders who are on record with FW as having received this solicitation. If, in the opinion of FW, the deadline for the submission of bids does not provide sufficient time for consideration of any Addendum, then such deadline may be extended at the discretion of FW.
- B. It shall be the responsibility of each Bidder to contact the Purchasing Contact identified on the cover page to this solicitation prior to submission of a bid hereunder in order to determine whether any Addenda have been issued in connection with this procurement. Notwithstanding any provision to the contrary, the failure of any Bidder to receive any Addenda shall neither constitute grounds for withdrawal of its bid, nor relieve such Bidder from any responsibility for incorporating the provisions of any Addenda in its proposal.

1.8 Receipt of Addenda

Acknowledge receipt of each addendum by signing it and submitting it by the bid deadline. Failure to return a signed addendum may result in a bid being determined non-responsive.

1.9 Late Bids

Bids or unsolicited amendments to bids arriving after the bid submission deadline will not be considered.

1.10 Contract Award

Contract award will be made to the lowest responsive and responsible bidder. Fairfax Water reserves the right to make a single award to the low aggregate bidder, or multiple awards based on the best combination of low bids, or to the lowest bidder for each item. Whenever the lowest responsive and responsible bidder is a resident of a state other than Virginia and such state under its laws allows a resident contractor of that state a percentage preference, a like preference shall be allowed to the lowest responsive and responsible bidder who is a resident of Virginia and is the next lowest bidder. If the lowest bidder is a resident contractor of a state with an absolute preference, the bid preference shall not be considered.

1.11 Public Notice of Award

Public notice of award will be posted on the official FW web site (<http://www.fcwa.org/procurement/index.htm>).

1.12 Definitions

- A. **Award** – means the decision by FW to execute a contract after all necessary approvals have been obtained.
- B. **Bid** – means the response by a Bidder to an Invitation for Bids issued by a procurement agency to obtain goods or services.
- C. **Bidder** – means any person submitting a response to an IFB.
- D. **Contract** – means the formal agreement as a result of this solicitation
- E. **Contract Completion** – means the point in time when FW Project Manager confirms in writing that the contract has been completed as contracted for and the Contractor is released from any further obligations. All remaining payments due the Contractor shall be approved for payment at this time.
- F. **Contractor** – means the successful Bidder receiving a contract as a result of this solicitation.
- G. **Default** – means that the Contractor has failed to fulfill its contractual obligations properly and on time.
- H. **FW** – means Fairfax Water. The terms Owner and FW have the same meaning.
- I. **Notice** – The term “Notice” or the requirement to notify means a written communication delivered in person, by facsimile, or by certified or registered mail to the individual or firm, or to an officer of the Contractor for whom it is intended.
- J. **Owner** – Fairfax County Water Authority.
- K. **Project** – The term “Project” means the same as the phrase “the Work.”
- L. **Project Manager** – means FW employee assigned to this project for purposes of oversight of the project. The Project Manager is responsible for all aspects of the contract (excluding contract modifications) after contract award, including but not limited to approving design changes, and authorizing payment for completed work.
- M. **Specifications** – The term “Specifications” describes the physical or functional characteristics or the nature of a good, service or construction item required. It may include a description of any requirement for inspecting, testing, or preparing a good, services or construction item for delivery.

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- N. **Work** – The word “Work” shall include all material, labor equipment and tools, appliances, machinery, transportation, and appurtenances necessary to perform and complete the Contract, and any such additional items not specifically indicated or described which can be reasonably inferred as belonging to the item described or indicated or as required by industry practice, custom or usage to complete the project as proposed by the Bidder and accepted by FW.

1.13 Term of Contract and Contract Renewal

- A. **Term:** The term of the contract shall be the time required to complete all contractual obligations. For multi-year contracts, the initial term will be one year, with the option to extend the contract for an additional four one-year periods, for a maximum total of five years.
- B. **Renewal:** Annual renewable contracts will be renewed at the then current rates, terms and conditions unless a price adjustment is requested (see section 3.3“Annual Economic Price Adjustment”). Issuance of a written renewal document and/or purchase order for the optional years will constitute notice of renewal. Failure to renew by the expiration date of the then current contract year will not automatically cancel the contract. FW may retroactively renew the contract at any time prior to the last day of the following contract year providing that FW has not formally canceled the contract.

END OF SECTION 1

2. BID SPECIFICATIONS AND RELATED REQUIREMENTS

2.1 Specifications

A. Overview

1. Furnish and delivery of current production model vehicles of various types and sizes as outlined in these specifications.
2. All vehicles are to be delivered with invoice, manufacturer's certificate of origin (MCO), temporary tags and odometer statement.

B. Compliance With Standards

1. Each vehicle furnished shall conform to all applicable Federal and Motor Vehicle Department Safety Standards and all equipment shall conform to Title 46.2 Chapter 10, of the Code of Virginia and shall include a valid state inspection sticker.
2. Each vehicle shall be the standard, model of manufacturer's latest current production and include all standard equipment as advertised with additional option equipment as specified.

C. Vehicle Requirements

1. The following specifications represent minimum requirements and quantities for each vehicle. They are located on the Bid Form.

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BID ITEM NO. 1

Item 1:	Ford Escape or approved like vehicle, Compact SUV/CUV 4 X 4
Quantity:	Three (3)
Model:	2017, or current year model Ford Escape or like vehicle, new, Compact SUV/CUV 4 X 4, with all standard equipment and options listed below
Engine:	Minimum, Turbocharged (GTDI) 2.0L Gasoline, Four (4) Cylinder Engine
Transmission:	Automatic, Six (6) speed
Fuel tank:	Minimum, 16.0 Gallon
Seating:	Five (5) passenger cloth seating
Body:	(4) Four door with rear lift gate
Wheelbase:	Minimum 105.0"
Mirrors:	Powered right/left exterior mirror
Interior:	All weather floor mats, power windows and door locks
Air Conditioning:	Manufacturer's standard factory installed air conditioner
Glass:	All glass to be standard factory tinted
Instrumentation:	Factory installed gauges and dome light. Cruise Control
Radio:	AM/FM with hands free Bluetooth connectivity
Rear View Camera:	Required
Spare Tire:	Manufacturer's standard with jack and tools
License Plate Bracket:	Front and rear license plate brackets
Virginia State Inspection:	Required
Keys:	Five (5) complete sets per vehicle. If applicable, provide vehicle key codes
Fire Extinguisher:	2.5Lb. 1A 10BC
First Aid Kit:	Standard first aid kit to support 25 people
Color:	White

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BID ITEM NO. 2

Item 2:	Ford Transit or approved like vehicle, passenger style, window van/wagon
Quantity:	Three (3)
Model:	2017, or current year model Ford Transit or like vehicle, new, passenger style, window van/wagon, rear wheel drive with all manufacturers standard equipment and options listed below
Engine:	Minimum, 3.7L V6, Gasoline/Flex Fuel with auxiliary engine oil and transmission oil coolers and gaseous prep package
Transmission:	Automatic, six (6) speeds with overdrive
Fuel Tank:	Minimum, 25.0 Gallon
Rear Axle:	3.73 gear ratio
Wheelbase:	Approximately 130.0"
Alternator:	Heavy duty, 200 Amp, minimum
Battery:	Dual, heavy duty
Body:	Double hinged side and rear double doors, standard roof height
Tires:	Manufacturer's standard all-season tires with wheel covers. Full-size spare tire, jack and lug wrench
Rear bumper:	Step type
Glass:	All around with factory standard front and privacy glass behind the driver, electric rear window defroster
Seating:	Standard vinyl with vinyl floor covering throughout
Rear View Camera:	Factory installed, to activate when vehicle shifted into reverse
Reverse Sensing System:	Required
Air Conditioning:	Manufacturer's standard factory installed air conditioner (front and rear, full headliner)
Instrumentation:	Factory installed gauges, cruise control, dome light, Power windows, door locks, and mirrors

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Radio:	AM/FM, multifunction display with steering wheel mounted controls, auxiliary input jack and Bluetooth equipped for hands free cell phone connectivity
Power Inverter:	Factory installed 110Volt, 150 Watt
License Plate Bracket:	Front and rear license plate brackets
Keys:	Five (5) complete sets of keys for each vehicle, with key codes
Fire Extinguisher:	2.5Lb. 1A 10BC
First Aid Kit:	Standard first aid kit to support 25 people
Color:	White

ADDITIONAL OPTIONAL EQUIPMENT

Safety Partition:	Weather guard or approved equal, window bulkhead with center door hinge kit, installed
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BID ITEM NO. 3

Item 3:	Ford transit or approved like vehicle, one ton cargo van, meter service
Quantity:	One (1)
Model:	2017, or current year model Ford transit or approved like vehicle, new, one ton cargo van, rear wheel drive
GVWR:	9000 lbs. minimum
Engine:	Minimum, 3.7L V6, Gasoline/Flex fuel with auxiliary engine oil and transmission oil coolers
Transmission:	Automatic, six (6) speeds with overdrive
Fuel Tank:	Minimum, 25.0 Gallon
Rear Axle:	3.73 gear ratio
Wheelbase:	Approximately 130.0"
Alternator:	Heavy duty, 200 Amp, minimum
Battery:	Dual, heavy duty
Body:	Double hinged side and rear double doors, standard roof height
Tires:	Manufacturer's standard all-season tires with wheel covers. Full-size spare tire, jack and lug wrench
Rear Bumper:	Step type
Glass:	Factory tinted front and privacy glass in side and rear doors, electric rear window defroster
Seating:	Standard vinyl with vinyl floor covering throughout
Rear View Camera:	Factory installed, to activate when vehicle shifted into reverse
Reverse Sensing System:	Required
Air Conditioning:	Manufacturer's standard factory installed air conditioner
Instrumentation:	Factory installed gauges, cruise control, dome light, Power windows, door locks, and mirrors

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Radio: AM/FM, multifunction display with steering wheel mounted controls, auxiliary input jack and Bluetooth equipped for hands free cell phone connectivity

Power Inverter: Factory installed 110Volt, 150 Watt

License Plate Bracket: Front and rear license plate brackets

Keys: Five (5) complete sets of keys for each vehicle, with key codes.

Fire Extinguisher: 2.5Lb. 1A 10BC.

First Aid Kit: Standard first aid kit to support 25 people

Color: White

ADDITIONAL OPTIONAL EQUIPMENT

Upfitting Package: Weather Guard Cable/Plumber Van package or approved equal, installed

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BID ITEM NO. 4

Item 4:	Ford F-150 on like approved vehicle, half ton full size regular cab truck
Quantity:	Three (3)
Model:	2017, or current year model Ford F-150 on like approved vehicle, new, half ton full size (6,100 lbs. GVWR) regular cab truck, 8.0 foot bed with all standard equipment and options listed below
Engine:	Minimum, six (6) Cylinder, gasoline (Ti-VCT)
Transmission:	Automatic
Fuel Tank:	Minimum, 23.0 Gallon
Rear Axle:	As required for GVWR
Wheelbase:	Minimum, 141.0"
Interior:	Vinyl seating, heavy duty all weather floor, power right/left exterior mirror, air conditioner, AM/FM with auxiliary input jack and hands free Bluetooth for cell phone connectivity, power windows and door locks, cruise control and dome light
Power Inverter:	Factory installed 110Volt.
Reverse Vehicle Aid Sensor:	Required
Rear View Camera:	Factory installed
Back up Alarm:	Required
License Plate Bracket:	Vehicle front and rear license plate brackets
Virginia State Inspection:	Required
Keys:	Five (5) sets of keys for each vehicle, if applicable, provide vehicle key codes.
Fire Extinguisher:	2.5Lb. 1A 10BC.
First Aid Kit:	Standard first aid kit to support 25 people
Color:	White

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ADDITIONAL OPTIONAL EQUIPMENT

Cab Protection: Weather guard Cab Protector Model K-1906-5 with mounting base color:
black

Toolbox: (1) Weather guard Model 127-0-02 Saddle Box

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BID ITEM NO. 5

Item 5:	Ford F-150 on like approved vehicle, half ton full size super cab truck, 4 X 4
Quantity:	One (1)
Model:	2017, or current year model Ford F-150 on like approved vehicle, new, half ton full size (7,000 lbs. GVWR) super cab truck, 4 X 4, with 6.5 foot bed and all standard equipment and options listed below
Body:	Super cab truck, (6.5) foot bed with integrated tailgate step, side box steps, cargo tie downs, front and rear license plate brackets
Engine:	Minimum, six cylinder (6), 2.7L Turbocharged- gasoline, with auto start-stop
Transfer Case/Axle:	Two (2) speeds with electronic shift-on-the-fly feature with skid plates
Axle:	3.73 gear ratio, electronic locking differential
Fuel Tank:	Minimum, 23.0 Gallon
Wheelbase:	Minimum, 145.0"
Interior:	Carpet with all-weather rubber floor mats, vinyl seats, AM/FM with Bluetooth hands free compatibility, air conditioner, Power right/left exterior mirror, integrated electric trailer brake controller, power windows, door locks, cruise control and dome light
Power Inverter:	Factory installed 110Volt
Rear View Camera:	Factory installed and designed to activate when shifted into reverse
Reverse Sensing System:	Required
Towing:	Class IV 2' hitch with four (4) and seven (7) pin wiring, 2" combination pintle/ball drawbar
Step Tubes:	Step tubes, factory installed or approved aftermarket
Virginia State Inspection:	Required
Keys:	Five (5) sets of keys for each vehicle, if applicable, provide vehicle key codes
Fire Extinguisher:	2.5Lb. 1A 10BC
First Aid Kit:	Standard first aid kit to support 25 people

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Color: White

ADDITIONAL OPTIONAL EQUIPMENT

Toolbox: (1) Weather guard Model 127-0-02 Saddle Box – bright aluminum, full size

Cab protector: Weather guard Cab Protector Model K-1906-5

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BID ITEM NO. 6

Item 6:	Ford F-150 or like approved vehicle, half ton full size super cab truck, 4 X 4
Quantity:	One (1)
Model:	2017, or current year model Ford F-150 on like approved vehicle, new, half ton full size (7,600 lbs. GVWR) super cab truck, 4 X 4, eight foot bed with all standard equipment and options listed below
Body:	Super cab truck, (8.0) foot bed with integrated tailgate step, side box steps, cargo tie downs, front and rear license plate brackets
Engine:	Minimum six (6) cylinder, 3.5L turbocharged gasoline (GTDI)
Transfer Case:	Two (2) speeds with electronic shift-on-the-fly feature and skid plates
Rear Axle:	As required for GVWR
Fuel Tank:	Minimum, 23.0 Gallon
Wheelbase:	Minimum, 163.0"
Interior:	Heavy duty all weather flooring, power windows and door locks, air conditioner, cruise control, AM/FM with auxiliary input jack and hands free Bluetooth for cell phone connectivity, power right/left exterior mirrors and dome light
Power Inverter:	Factory installed 110Volt
Rear View Camera:	Factory installed and designed to activate when shifted into reverse
Reverse Sensing System:	Required
Step Tubes:	Step tubes, factory installed or approved aftermarket
Virginia State Inspection:	Required
Keys:	Five (5) sets of keys pre-programmed for each vehicle and key codes
Fire Extinguisher:	2.5Lb. 1A 10BC
First Aid Kit:	Standard first aid kit to support 25 people
Color:	White

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ADDITIONAL OPTIONAL EQUIPMENT

Cab Protection: Weather guard Cab Protector Model K-1906-5 color: black

Toolbox: (1) Weather guard Model 127-0-02 Saddle Box - Aluminum Full Size, and
(2) Model 174-0-01 Lo-Side Boxes – Aluminum **Note: All toolboxes,
Keyed alike, delivered loose in truck bed not installed, with all
hardware!**

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BID ITEM NO. 7

Item 7:	Ford F-150 on like approved vehicle, half ton full size super cab truck, 4 X 4
Quantity:	One (1)
Model:	2017, or current year model Ford F-150 on like approved vehicle, new, half ton full size (7,600 lbs. GVWR) super cab truck, 4 X 4, eight foot bed with all standard equipment and options listed below
Body:	Super cab truck, (8.0) foot bed with integrated tailgate step, side box steps, cargo tie downs, front and rear license plate brackets
Engine:	Minimum six (6) Cylinder, 3.5L turbocharged gasoline (GTDI)
Transfer Case:	Two (2) speeds with electronic shift-on-the-fly feature and skid plates
Wheelbase:	Minimum, 163.0"
Interior:	Heavy duty all weather flooring, power windows and door locks, air conditioner, cruise control, AM/FM with auxiliary input jack and hands free Bluetooth for cell phone connectivity, power right/left exterior mirrors and dome light
Power Inverter:	Factory installed 110Volt
Rear View Camera:	Factory installed and designed to activate when shifted into reverse
Reverse Sensing System:	Required
Step Tubes:	Step tubes, factory installed or approved aftermarket
Virginia State Inspection:	Required
Keys:	Five (5) sets of keys pre-programmed for each vehicle and key codes
Fire Extinguisher:	2.5Lb. 1A 10BC
First Aid Kit:	Standard first aid kit to support 25 people
Color:	White

ADDITIONAL OPTIONAL EQUIPMENT

Cab Protection:	Weather guard Cab Protector Model K-1906-5 color: black
Toolbox:	(1) Weather guard Model 127-0-02 Saddle Box - Aluminum Full Size

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BID ITEM NO. 8

Item 8:	Ford F-150 on like approved vehicle, half ton full size super cab truck, 4 X 4
Quantity:	One (1)
Model:	2017, or current year model Ford F-150 on like approved vehicle, new, half ton full size (7,600 lbs. GVWR) super cab truck, 4 X 4, eight foot bed with all standard equipment and options listed below
Engine:	Minimum six (6) Cylinder, 3.5L turbo charged gasoline (GTDI)
Transfer Case:	Two (2) speeds with electronic shift-on-the-fly feature and skid plates
Axle:	As required for GVWR
Wheelbase:	Minimum, 163.0"
Interior:	Heavy duty all weather floor, Powered right/left exterior mirror, installed air conditioner, power windows, door locks, cruise control, dome light
Power Inverter:	Factory installed 110Volt
Reverse Sensor:	Required
Rear View Camera:	Factory installed and designed to activate when shifted into reverse
License Plate Bracket:	Vehicle front and rear license plate brackets
Step Tubes:	Step tubes, factory installed or approved aftermarket
Virginia State Inspection:	Required
Keys:	Five (5) sets of keys for each vehicle, if applicable, provide vehicle key codes
Fire Extinguisher:	2.5Lb. 1A 10BC
First Aid Kit:	Standard first aid kit to support 25 people
Color:	White

ADDITIONAL OPTIONAL EQUIPMENT

Work Cap: A.R.E. Deluxe commercial unit with:
26" inches in height
Same color as vehicle
Standard Interior Features
Standard Rear Door with 1/2 Window Feature
Side doors, standard full-length side doors
Driver Side Toolbox Options of DCU: Standard Toolbox
Passenger Side Toolbox Options of DCU: Standard Toolbox
Driver Side Toolbox Shelving Options of DCU: 1
Passenger Side Toolbox Shelving Options of DCU: 6
Security Screen protected Front Window
Lighting Option of DCU: 6
Light Option of DCU: 12 Volt Light
Ladder Rack DCU: With center support and third leg
Cargo glide, model CG1000, 1,000 lbs. rated

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BID ITEM NO. 9

Item 9:	Ford F-350 Super Duty or approved like vehicle, full size truck, Super Cab with Utility Body
Quantity:	One (1)
Model:	2017, or current year model Ford F-350 Super Duty or approved like vehicle, New, Full Size 10,700 lbs. GVWR Truck, Super Cab with Utility Body, 4 X 4. With all standard equipment and options listed below
Engine:	Minimum 6.2L V8, gasoline/flex fuel with gaseous prep package, auxiliary engine oil and transmission oil coolers
Transmission:	Automatic, Minimum (6) six speed
Transfer case:	Two (2) speeds with electronic shift-on-the-fly feature. Skid plates Fuel tank and Transfer case minimum
Axle:	As required for GVWR
Wheelbase:	Minimum, 158.0"
Snow Plow Package:	Required
Mirrors:	Manual telescoping trailer tow with power heated glass and integrated clearance lights and turn signals
Interior:	Heavy duty all weather floor, power windows and door locks
Air Conditioning:	Manufacturer's standard factory installed air conditioner
Glass:	All glass shall be standard factory tinted
Instrumentation:	Factory installed gauges, cruise control and dome light
Towing:	Class IV receiver, H/D flasher, electric trailer brake controller, four and seven way plugs, removable 2" inch ball and pintle hook combination hitch
Power Inverter:	Factory installed 110Volt
Rear View Camera:	Factory installed and designed to activate when shifted into reverse
Back up Alarm:	Required
License Plate Bracket:	Front and rear license plate brackets
Step Tubes:	Step tubes, factory installed or approved aftermarket

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Virginia State Inspection: Required

Keys: Five (5) complete sets of keys per vehicle, if applicable, provide vehicle key codes

Fire Extinguisher: 2.5Lb. 1A 10BC

First Aid Kit: Standard first aid kit to support 25 people

Color: White

UTILITY BODY SPECIFICATIONS AND OPTIONAL EQUIPMENT (FCWA CONFIGURATION "A")

Utility Body: Reading Body model # US98SW or Equal: with 3 compartments on left side and three compartments on right side, 42" high by 98" long; height from body floor to be 26", roadside compartmentation "A" configuration, curbside compartments "B" configuration

Utility Body Options: Reading manual master locking system or equal: slam action tail gate, Rhino-tuff stuff or Line-X sprayed in bed liner, applied to floor, front, sides, and tailgate, removable angular ladder racks installed curbside

Rear Bumper: Safety step type with end risers and recess in hitch area, non-slip surface

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BID ITEM NO. 10

Item 10:	Ford F-350 Super Duty or approved like vehicle, full size truck, Super Cab with Utility Body
Quantity:	Two (2)
Model:	2017, or current year model Ford F-350 Super Duty or approved like vehicle, new, full size 10,700 lbs. GVWR truck, Super Cab with Utility Body, 4 X 4. With all standard equipment and options listed below
Engine:	Minimum 6.2L V8, gasoline/flex fuel with gaseous prep package, auxiliary engine oil and transmission oil coolers
Transmission:	Automatic, Minimum (6) six speed
Transfer Case:	Two (2) speeds with electronic shift-on-the-fly feature. Skid plates Fuel tank and Transfer case minimum
Axle:	As required for GVWR
Snow Plow Package:	Required
Mirrors:	Manual telescoping trailer tow with power heated glass and integrated clearance lights and turn signals
Radio:	AM/FM with auxiliary input jack and hands free Bluetooth for cell phone connectivity
Interior:	Heavy duty all weather floor, power windows and door locks
Air Conditioning:	Manufacturer's standard factory installed air conditioner
Glass:	All glass standard factory tint
Instrumentation:	Factory installed gauges, cruise control and dome light
Towing:	Class IV receiver, H/D flasher, factory installed electric trailer brake controller, four and seven way plugs, removable 2" inch ball and pintle hook combination hitch
Power Inverter:	Factory installed 110Volt
Rear View Camera:	Factory installed and designed to activate when shifted into reverse
Back up Alarm:	Required
Wheelbase:	Minimum, 158.0"

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Step Tubes:	Step tubes, factory installed or approved aftermarket
License Plate Bracket:	Front and rear license plate brackets
Virginia State Inspection:	Required
Keys:	Five (5) complete sets of keys shall be furnished with each vehicle. If applicable, provide vehicle key codes
Fire Extinguisher:	2.5Lb. 1A 10BC
First Aid Kit:	Standard first aid kit to support 25 people
Color:	White

UTILITY BODY SPECIFICATIONS AND OPTIONAL EQUIPMENT (FCWA CONFIGURATION "B")

Utility Body:	Reading Body model # US98SW or Equal: with 3 compartments on left side and three compartments on right side, 42" high by 98" long; height from body floor to be 26", roadside compartmentation "A" configuration, curbside compartments "B" configuration
Utility Body Options:	Reading manual master locking system or equal: slam action tail gate, Rhino-tuff stuff or Line-X sprayed in bed liner, applied to floor, front, sides, and tailgate, removable angular ladder racks installed curbside
Rear Bumper:	Safety step type with end risers and recess in hitch area, non-slip surface

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BID ITEM NO. 11

Item 11:	Ford F-350 Super Duty or approved like vehicle, full size truck, super cab with utility body
Quantity:	One (1)
Model:	2017, or current year model Ford F-350 Super Duty or approved like vehicle, new, full size 10,700 lbs. GVWR truck, Super Cab with Utility Body, 4 X 4 with all standard equipment and options listed below
Engine:	Minimum 6.2L V8, gasoline/flex fuel with gaseous prep package, auxiliary engine oil and transmission oil coolers
Transmission:	Automatic, minimum (6) six speed
Transfer case:	Two (2) speeds with electronic shift-on-the-fly feature. Skid plates fuel tank and transfer case minimum
Axle:	As required for GVWR
Snow Plow Package:	Required
Mirrors:	Manual telescoping trailer tow with power heated glass and integrated clearance lights and turn signals
Radio:	AM/FM with auxiliary input jack and hands free Bluetooth for cell phone connectivity
Interior:	Heavy duty all weather floor, power windows and door locks
Air Conditioning:	Manufacturer's standard factory installed air conditioner
Glass:	All glass standard factory tint
Instrumentation:	Factory installed gauges, cruise control and dome light
Towing:	Class IV receiver, H/D flasher, factory installed electric trailer brake controller, four and seven way plugs, removable 2" inch ball and pintle hook combination hitch
Power Inverter:	Factory installed 110Volt
Rear View Camera:	Factory installed and designed to activate when shifted into reverse
Back up Alarm:	Required
Wheelbase:	Minimum, 158.0"

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Step tubes:	Step tubes, factory installed or approved aftermarket
License Plate Bracket:	Front and rear license plate brackets
Virginia State Inspection:	Required
Keys:	Five (5) complete sets of keys shall be furnished with each vehicle. If applicable, provide vehicle key codes
Fire Extinguisher:	2.5Lb. 1A 10BC
First Aid Kit:	Standard first aid kit to support 25 people
Color:	White

UTILITY BODY SPECIFICATIONS AND OPTIONAL EQUIPMENT (FCWA CONFIGURATION "C")

Utility Body:	Reading Body model # US98SW or Equal: with three compartments on left side and three compartments on right side, 42" high by 98" long, height from body floor to be 26", roadside compartmentation "A" configuration, curbside compartments "A" configuration
Utility Body options:	Reading latch-matic locking system or Equal: full compartment lighting with cargo light, 6" high 12 gauge steel plate sub-floor with channel supports, standard slam-action tailgate, Rhino-tuff stuff or Line-X sprayed in bed liner, applied to floor, front, sides, and tailgate
Rear Bumper:	Safety step type with end risers and recess in hitch area, non-slip surface

BID ITEM NO. 12

Item 12:	Ford F-350 Super Duty or approved like vehicle, full size truck, Super Cab with Utility Body
Quantity:	One (1)
Model:	2017, or current year model Ford F-350 Super Duty or approved like vehicle, new, full size 10,700 lbs. GVWR Truck, Super Cab with Utility Body, 4 X 4. With all standard equipment and options listed below
Engine:	Minimum, 6.2L V8, gasoline/flex fuel with gaseous prep package, auxiliary engine oil and transmission oil coolers
Transmission:	Automatic, Minimum (6) six speed with tow/haul mode
Transfer Case:	Two (2) speeds with electronic shift-on-the-fly feature. Skid plates Fuel tank and Transfer case minimum.
Axle:	As required for GVWR
Snow Plow Package:	Required
Mirrors:	Manual telescoping trailer tow with power heated glass and integrated clearance lights and turn signals
Interior:	Heavy duty all weather floor, power windows and door locks
Air Conditioning:	Manufacturer's standard factory installed air conditioner
Glass:	All glass shall be standard factory tinted
Instrumentation:	Factory installed gauges, cruise control and dome light
Towing:	Class IV receiver, H/D flasher, electric trailer brake controller, four and seven way plugs, removable 2" inch ball and pintle hook combination hitch
Power Inverter:	Factory installed 110Volt
Rear View Camera:	Factory installed and designed to activate when shifted into reverse
Back up Alarm:	Required
License Plate Bracket:	Front and rear license plate brackets
Step Tubes:	Step tubes, factory installed or approved aftermarket

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Wheelbase:	Minimum, 158.0"
Virginia State Inspection:	Required
Keys:	Five (5) complete sets of keys per vehicle, if applicable, provide vehicle key codes.
Fire Extinguisher:	2.5Lb. 1A 10BC.
First Aid Kit:	Standard first aid kit to support 25 people.
Color:	White

UTILITY BODY SPECIFICATIONS AND OPTIONAL EQUIPMENT (FCWA CONFIGURATION "D")

Utility Body:	Reading Body model # US98SW or Equal: with 3 compartments on left side and three compartments on right side, 42" high by 98" long; height from body floor to be 26", roadside compartmentation "A" configuration, curbside compartments "B" configuration
Utility Body Options:	Reading manual master locking system or equal: slam action tail gate, Rhino-tuff stuff or Line-X sprayed in bed liner, applied to floor, front, sides, and tailgate, removable flat ladder racks installed curbside
Rear Bumper:	Safety step type with end risers and recess in hitch area, non-slip surface
Snow Plow:	Boss Snow Plow Power Poly V 8' 2" with smart hitch 2 mounting system and smart touch 2 controls

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BID ITEM NO. 13

Item 13:	Ford F-350 Super Duty or approved like vehicle, full size truck, Super Cab with Utility Body
Quantity:	Three (3)
Model:	2017, or current year model Ford F-350 Super Duty or approved like vehicle, new, full size 10,700 lbs. GVWR truck, Super Cab with Utility Body, 4 X 4. With all standard equipment and options listed below
Engine:	Minimum, 6.2L V8, gasoline/flex fuel with gaseous prep package, auxiliary engine oil and transmission oil coolers
Transmission:	Automatic, Minimum (6) six speed with tow/haul mode
Transfer Case:	Two (2) speeds with electronic shift-on-the-fly feature. Skid plates Fuel tank and Transfer case minimum
Axle:	As required for GVWR
Snow Plow Package:	Required
Mirrors:	Manual telescoping trailer tow with power heated glass and integrated clearance lights and turn signals
Interior:	Heavy duty all weather floor, power windows and door locks
Air Conditioning:	Manufacturer's standard factory installed air conditioner
Glass:	All glass shall be standard factory tinted
Instrumentation:	Factory installed gauges, cruise control and dome light
Towing:	Class IV receiver, H/D flasher, electric trailer brake controller, four and seven way plugs, removable 2" inch ball and pintle hook combination hitch
Power Inverter:	Factory installed 110Volt
Rear View Camera:	Factory installed and designed to activate when shifted into reverse
Back up Alarm:	Required
License Plate Bracket:	Front and rear license plate brackets
Step Tubes:	Step tubes, factory installed or approved aftermarket
Wheelbase:	Minimum, 158.0"

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Virginia State Inspection: Required

Keys: Five (5) complete sets of keys per vehicle, if applicable, provide vehicle key codes

Fire Extinguisher: 2.5Lb. 1A 10BC

First Aid Kit: Standard first aid kit to support 25 people

Color: White

UTILITY BODY SPECIFICATIONS AND OPTIONAL EQUIPMENT (FCWA CONFIGURATION "E")

Utility Body: Reading Body model # US98SW or Equal: with 3 compartments on left side and three compartments on right side, 42" high by 98" long; height from body floor to be 26", roadside compartmentation "A" configuration, curbside compartments "B" configuration

Utility Body options: Reading manual master locking system or equal: slam action tail gate, Rhino-tuff stuff or Line-X sprayed in bed liner, applied to floor, front, sides, and tailgate, removable flat ladder racks installed curbside

Rear Bumper: Safety step type with end risers and recess in hitch area, non-slip surface

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BID ITEM NO. 14

Item 14:	Ford F-350 Super Duty or approved like vehicle, full size truck, Standard Cab
Quantity:	One (1)
Model:	2017, or current year model Ford F-350 Super Duty or approved like vehicle, new, full size 10,700 lbs. GVWR truck, Standard Cab, Pick-up truck 4 X 4 with eight foot bed (8) with all standard equipment and options listed below
Engine:	Minimum 6.2L V8, gasoline/flex fuel with gaseous prep package, auxiliary engine oil and transmission oil coolers
Transmission:	Automatic, Minimum (6) six speed with tow/haul mode
Transfer Case:	Two (2) speeds with electronic shift-on-the-fly feature. Skid plates Fuel tank and Transfer case minimum
Axle:	3.73 ratio, limited slip
Mirrors:	Manual telescoping trailer tow with power heated glass and integrated clearance lights and turn signals
Snow Plow Package:	Required
Upfitter Switches:	Required, four (4)
Radio:	AM/FM with auxiliary input jack and hands free Bluetooth for cell phone connectivity
Interior:	Heavy duty all weather floor, vinyl 40/20/40 split bench seat, power windows and door locks
Air Conditioning:	Manufacturer's standard factory installed air conditioner
Glass:	All glass standard factory tint
Instrumentation:	Factory installed gauges, cruise control and dome light
Towing:	Class IV receiver, H/D flasher, factory installed electric trailer brake controller, four and seven way plugs, removable 2" inch ball and pintle hook combination hitch
Power Inverter:	Factory installed 110Volt
Wheelbase:	Minimum, 137.0"

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Cab Steps:	Manufacturers standard
Truck Bed and Bed Liner:	Manufacturers standard four (4) point cargo tie downs, six (6) retractable stake pocket tie downs, spray in factory bed liner and tailgate with factory integrated tailgate and bed side steps.
License Plate Bracket:	Front and rear license plate brackets
Reverse Sensor:	To activate automatically in reverse, audible alarm with increasing frequency as vehicle nears object, as available from the manufacturer or dealer
Rear View Camera:	Factory installed and designed to activate when shifted into reverse
Back up Alarm:	Required
Virginia State Inspection:	Required
Keys:	Five (5) complete sets of keys shall be furnished with each vehicle. If applicable, provide vehicle key codes.
Fire Extinguisher:	2.5Lb. 1A 10BC
First Aid Kit:	Standard first aid kit to support 25 people
Color:	White

ADDITIONAL OPTIONAL EQUIPMENT

Snow Plow:	Boss Snow Plow Power Poly V 8' 2" with cast iron plow shoes, smart hitch 2 mounting system and smart touch 2 controls
Undercoating:	Fully undercoated body, frame, axle housings, and hard brake lines to protect from snow plow activities and ice treatment chemical exposure

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BID ITEM NO. 15

Item 15:	Ford Transit Connect or approved like vehicle, compact van
Quantity:	One (1)
Model:	2017, or current year model Ford Transit Connect or approved like vehicle, new, compact van, front wheel drive with all manufacturers standard equipment and options listed below
Engine:	Minimum, 2.5L DOHC I4, gasoline
Transmission:	Automatic, six (6) speeds with overdrive
Alternator:	Heavy duty, 150 Amp, minimum
Wheelbase:	Approximately 120"
Body:	Sliding side doors and rear double doors, standard roof height
Tires:	Manufacturer's standard all-season tires with wheel covers. Full-size spare tire, jack and lug wrench
Glass:	Factory standard solar tint front and privacy glass behind the driver, electric rear window defroster
Seating:	Standard with vinyl floor covering throughout
Rear View Camera:	Factory installed, to activate when vehicle shifted into reverse
Reverse Sensing System:	Required
Air Conditioning:	Manufacturer's standard factory installed air conditioner
Instrumentation:	Factory installed gauges, cruise control, dome light, power windows, door locks, and mirrors
Radio:	AM/FM, multifunction display with steering wheel mounted controls, auxiliary input jack and Bluetooth equipped for hands free cell phone connectivity
License Plate Bracket:	Front and rear license plate brackets
Keys:	Five (5) complete sets of keys for each vehicle, with key codes
Fire Extinguisher:	2.5Lb. 1A 10BC
First Aid Kit:	Standard first aid kit to support 25 people

Color: White

ADDITIONAL OPTIONAL EQUIPMENT

Adrian steel general service package # 5219 Consisting of or approved equal

4 each #AD1232TC14 AD series Shelf 32"

2 each #DC12 Drawer Component 12"

3 each #DC6 Drawer Component 6"

1 each #DK32TC Door Kit

1 each #P2TCS14 Steel Partition

2 each #RKDTC14 Rail Kit - 70"

1 each #TA1 Four Hook Bar

6 each #28 Blue Bin

1 each #919 Three Drawer Combo

With resilient rubber/vinyl flooring

Installed per manufacturer's instructions

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BID ITEM NO. 16

Item 16:	Ford Transit or approved like vehicle, high roof, Long Wheelbase Van
Quantity:	One (1)
Model:	2017, or current year model Ford Transit or approved like vehicle, new, one ton cargo van, rear wheel drive
GVWR:	9000 lbs. minimum
Engine:	Minimum, 3.7L V6, Gasoline/Flex Fuel with auxiliary engine oil and transmission oil coolers
Transmission:	Automatic, six (6) speeds with overdrive
Rear Axle:	3.73 gear ratio
Wheelbase:	Approximately 148.0"
Alternator:	Heavy duty, 200 Amp, minimum
Battery:	Dual, heavy duty
Body:	Sliding side door, rear double doors, high roof height, approximately 148" wheelbase
Tires:	Manufacturer's standard all-season tires with wheel covers. Full-size spare tire, jack and lug wrench
Rear Bumper:	Step type
Glass:	Factory tinted front and privacy glass in side and rear doors, electric rear window defroster
Seating:	Standard vinyl with vinyl floor covering
Rear View Camera:	Factory installed, to activate when vehicle shifted into reverse
Reverse Sensing System:	Required
Air Conditioning:	Manufacturer's standard factory installed air conditioner
Instrumentation:	Factory installed gauges, cruise control, dome light, Power windows, door locks, and mirrors.
Radio:	AM/FM, multifunction display with steering wheel mounted controls, auxiliary input jack and Bluetooth equipped for hands free cell phone connectivity

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Power Inverter:	Factory installed 110Volt
License Plate Bracket:	Front and rear license plate brackets
Keys:	Five (5) complete sets of keys for each vehicle, with key codes
Fire Extinguisher:	2.5Lb. 1A 10BC
First Aid Kit:	Standard first aid kit to support 25 people
Color:	White

ADDITIONAL OPTIONAL EQUIPMENT

Upfitting Package:	Weather Guard or Approved Equal
Steel Partition:	(Perforated top) with swing door kit
Road Side:	Work desk - top (42"W X 18" D), (2) drawer cabinet with dividers, (4) drawer cabinet with dividers and wheel well cabinet
Curb Side:	Welded stack unit (with dividers), catalog file unit, (2) drawer cabinet with dividers, (4) drawer cabinet, and wheel well cabinet with (3) hooks rear of cabinet, can holder and caulk tube holder mounted to front of cabinet near side door opening, grab handle mounted on partition at curb side door, Luverne side step
Mounted to Partition in Cargo Area:	2.5Lb 1A 10BC Fire extinguisher , safety triangle kit, first aid kit, hard hat holder, 3000 Watt pure sine wave power inverter-Model: UP12/3000PCUL
Grab Strap:	Mounted above rear door
Flooring:	Two piece "ULTRAGRIP" flooring in cargo area
Conduit Carrier:	6" X 10' PVC, weather guard 239 conduit kit
Safety Lights:	Amber 5" LED beacon mounted to ladder rack beacon holder, (4) surface mounted amber LED lights 2 front and 2 rear with illuminated battery hot switch mounted on dash
Ladder Rack:	Weather guard EZ-glide 2, double drop down rack

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BID ITEM NO. 17

ITEM 17:	Ford F-550 Super Duty or approved like vehicle, Standard Cab Crane Body Truck
Quantity:	One (1)
Model:	2017, or current year model Ford F-550 Super Duty or approved like vehicle, new, full size Standard Cab, Crane Body Truck, Dual rear wheel, 4x2
GVWR:	18000 lbs. minimum
Cab to Axle:	60" minimum – or as required for utility body installation
Wheelbase:	As required by cab to axle
Engine:	Minimum, V8, gasoline/flex fuel with auxiliary engine oil and transmission oil coolers
Axle/Springs/Frame:	As required for vehicle GVWR
Transmission:	Automatic with tow/haul mode
Transmission Cooling:	Auxiliary air to oil transmission cooler as available from the manufacturer or dealer
Steering:	Power steering, adjustable tilt-wheel
Brake System:	Anti-lock Braking System (ABS)
Restraint System:	Front driver and front passenger air bags required
Fuel System:	Manufacturer's standard fuel tank
Tires:	Manufacturer's standard tire. All primary tires and wheels shall be identical (i.e., no cross brands or models). Each vehicle shall be equipped with a full-size spare tire, jack and lug wrench
Mirrors:	Power with heated glass
Radio:	AM/FM Stereo
Interior:	Heavy duty all weather floor, Power windows and Door locks
Air Conditioning:	Manufacturer's standard factory installed air conditioner
Windshield Wipers:	Electric, two speed, with intermittent wipe and washer system

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Glass:	All glass shall be standard factory tinted
Rear Window:	Fixed
Instrumentation:	Factory installed gauges and dome light. Cruise Control
Towing:	Tow Package including Class IV receiver, HD Flasher, and removable 2" inch ball pintle hook combination
Back up Alarm:	Required
Rear View Camera:	Factory installed, to activate when vehicle shifted into reverse
License Plate Bracket:	Vehicle shall be preconfigured for front and rear license plates or equipped with front and rear license plate brackets
Virginia State Inspection:	Required
Keys:	Five (5) complete sets of keys shall be furnished with each vehicle. If applicable, provide vehicle key codes
Fire Extinguisher:	2.5Lb. 1A 10BC
First Aid Kit:	Standard first aid kit to support 25 people
Color:	White

ADDITIONAL OPTIONAL EQUIPMENT

BODY AND CRANE SPECIFICATIONS

Knapheide 6108D54J Utility Body or approved equal

Utility Body:	Galvanized steel painted white to match truck, 108" long x 94" wide x 40" tall compartments, 54" wide floor, 20" deep compartments, double spring over center door retainer on vertical compartments, LED Compartment Lights, 250lb capacity divider shelves, Drawer Units (2) 3" Drawer 250Lb. rollers Full width Full depth mounted in over axle compartments, stainless paddle activated rotary latches, slam action tailgate, automotive quality door seals, LED stop/tail, back up lights, stainless steel hinges on doors, rubber coated tailgate chains, factory crane reinforcement on right rear corner of utility body, rear manual outriggers with removable cranks, (2) 12" grab handles rear of body outside S/T/T lights, (2) cable steps one per side of rear bumper, body fully undercoated, spray liner cargo floor, walls, bulkhead
Chock Holders:	(2) Curbside fender skirt
Ladder rack:	Road side

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Cargo Glide:	1000lb Capacity, 100% extension with E-Track Mounted to deck surface around perimeter
Rear Bumper:	21"D work bench rear bumper with through compartment, removable vise stand
Safety Lights:	Whelen amber R416 LED Beacon Mounted directly to cab with photo cell option, Whelen amber IONA (4) 2-Mounted rear of body by S/T/T, 2-Mounted front grill, lighted switches wired "hot" mounted in cab on dash
Crane:	Auto Crane Model 3203EH PR FM or approved equal
Capacity:	3,200 lbs, with FM360 degree continuous hydraulic power rotation, hydraulic power boom elevation, manual extensions, FM Remote, 1000CCA; Battery upgrade, master disconnect switch in same cabinet, battery isolator, Resettable Circuit Breaker
Air Compressor:	Champion HGR7-3K or approved equal, with 13HP Kohler Gas Engine 175PSI @ 30CFM 30 gallon horizontal air tank Splash lubricated two stage pump Electric Start Installed in Cargo area at bulkhead, with filter regulator lubricator mounted in right rear compartment
Air Hose Reel:	Reelcraft Hose Reel 3/8" x 50' spring rewind mounted in right rear compartment with access through rear panel
Power Inverter:	2000 Watt Tripp Lite Inverter with (2) 110V Outlets, mounted curb side rear compartment
Auxiliary Lighting:	Go Light Model 20074 LED with wireless hand held and wireless dash mount control, light mounted under ladder rack road side rear facing
Spring Reinforcement:	To level truck, as necessary

2.2 Estimated Quantities and Delivery Locations

The quantities specified herein are estimates based upon current consumption and projected demand for the next contract year, and shall not be construed to represent an amount which FW shall be obligated to purchase. The exact amounts ordered may be more or less subject to FW's actual needs. Bidder acknowledges and agrees that FW will only be responsible for the amounts actually purchased. The exact amounts ordered may be more or less subject to FW's actual needs.

2.3 Warranty

- A. In addition to any other warranties expressed or implied, the specific warranties of Merchantability and Fitness for a Particular Purpose apply to all orders placed as a result of this solicitation.
- B. If at any time, any contract item fails to conform to the bid/contract specifications, the Contractor shall, at no additional cost to FW, promptly replace the defective item. If the Contractor is unable to remedy such nonconformity during a time period consistent with the requirements, FW may undertake to remedy the nonconformity and in such case Contractor shall reimburse FW for any costs thereby incurred.
- C. Warranty coverage shall begin from the actual in-service date at FW and must include at least three full years or 36,000 miles of bumper to bumper coverage of all operations of vehicles furnished. Warranty is to be with either the manufacturer or a service facility authorized by the manufacturer to perform warranty services. All costs for warranty service (including transportation and insurance) shall be included in the warranty and at no additional cost to FW.

2.4 Authorized Manufacturer's Representative

Bidder must be an authorized sales representative of the vehicle's original Equipment Manufacturer (OEM) being bid by your firm.

2.5 References

Each Bidder shall submit with its Bid, three references (See Attachment 2 – References). References shall be from customers of similar size and scope of operations as FW, to whom the Bidder has supplied the same services within the past 12 months. References shall be able to attest without reservation to the fact that the Bidder provided the contracted goods/services without a significant problem of any kind, and at any time during the contract period.

2.6 Insurance Claims against Bidder

In addition to the mandatory insurance requirements listed in Subsection 3.25 (Insurance Requirements) and at the request of FW, the apparent low bidder shall submit a list of all insurance claims made against it within the past 12 months. Failure to include this information within ten calendar days of request by FW may result in rejection of your bid.

END OF SECTION 2

SECTION 3

3 STANDARD TERMS AND CONDITIONS

3.1 Authorization to do Business in Virginia

Each bidder that is organized or authorized to transact business in the Commonwealth of Virginia pursuant to Title 13.1 or Title 50 of the Virginia Code shall include with its bid the identification number issued to it by the Virginia State Corporation Commission. Any bidder that is not authorized to transact business in Virginia as a foreign entity under Title 13.1 or title 50 of the Virginia Code or as otherwise required by law shall include in its bid a statement describing why the bidder is not required to be so authorized.

3.2 Additional Quantities

FW reserves the right to purchase additional quantities of the goods or services specified herein at the bid price for up to one year from the date of contract award. By submitting a bid in response to this solicitation, bidder agrees to provide the item bid, or the then current version of the bid item at the price originally bid.

3.3 Annual Economic Price Adjustment

- A. In the case of annually renewable contracts, the Contractors may submit a request for contract price increases once annually for each renewal year. Economic increases shall be limited to the increase specified in the Bureau of Labor Statistics for the 12 month period ending 90 days prior to the end of the then current contract year.
- B. For services: Annual rate increases will be based on the Consumer Price Index-U (CPI-U).
- C. For commodities: If the CPI-U is not the appropriate index for the item(s) being bid, the bidder may substitute any other single BLS price index (e.g. Producer Price Index – metals) providing that the substitute price index constitutes the greatest component of the contract item. Multiple price indexes will not be considered for the same bid item. Bidder may specify a different index for different bid items based on the conditions identified above. Bidder must specify the specific BLS Group and BLS Item that is to be used (e.g. BLS Group: Metals and products; BLS Item: Pressure pipe and fittings, ductile iron (BLS Series ID# WPU10150237).
- D. Negative BLS index: If the agreed upon index is a negative number the contractor shall reduce contract rates by the same amount for new contract year.

3.4 Anti-Discrimination

By submitting their bids, Bidders certify to FW that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and §11-51 of the Virginia Public Procurement Act.

- A. During the performance of the contract, the Contractor agrees as follows:

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1. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, or disabilities, except where religion, sex or national origin is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
 2. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, will state that such Contractor is an equal opportunity employer.
 3. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting these requirements.
- B. The Contractor will include the provisions above in every subcontract or purchase order so that the provisions will be binding upon each subcontractor or vendor.
- C. Fairfax Water does not discriminate against faith-based organizations on the basis of the organization's religious character, or impose conditions that (a) restrict the religious character of the faith-based organization, except as provided by law, or (b) impair, diminish, or discourage the exercise of religious freedom by the recipients of such goods, services, or disbursements.

3.5 Antitrust

By entering into a contract, the Contractor conveys, sells, assigns, and transfers to FW all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by FW.

3.6 Arrearage

By submitting a Bid in response to this solicitation, the individual or firm submitting the bid shall be deemed to represent that it is not in arrears in the payment of any obligation due and owing FW, the Commonwealth of Virginia, or any public body in the Commonwealth of Virginia, including but not limited to any obligation to pay taxes and/or employee benefits. Bidder further agrees that it shall make diligent efforts to avoid becoming in arrears during the Term of any Contract awarded hereunder.

3.7 Assignment of Interest

The Contractor shall not assign any interest in any resulting Contract and shall not transfer any interest in the same without prior written consent of FW, which FW shall be under no obligation to grant.

3.8 Availability of Funds

It is understood and agreed between the parties herein that FW shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this agreement.

3.9 Brand Names

In the case of bids specifying brand names or models:

- A. Unless otherwise provided in this solicitation, the name of a certain brand, make or manufacturer does not restrict Bidders to the specific brand, make or manufacturer named, but conveys the general

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style, type, character, and quality of the article desired. Any article that FW, in its sole discretion, determines to be the equal of that specified, considering quality, workmanship, economy of operation, and suitability for the purpose intended, shall be accepted. Each Bidder is responsible to clearly identify the product being offered (by manufacturer's name, model, part number, etc.) and to provide sufficient descriptive literature, catalog cuts and technical detail to enable FW to determine if the product offered meets the requirements of the solicitation. Failure to furnish adequate data for evaluation purposes may result in declaring an offer non-responsive. Unless the Bidder clearly indicates that the product offered is an "equal" product, such bid will be considered to offer the brand name product specified in this solicitation.

- B. For purposes of this solicitation and any contract that may result here from, FW's designation of any one or more manufacturers and/or suppliers as "preapproved" or "acceptable" shall signify only that such manufacturers and/or suppliers previously have submitted work samples or the like to FW which satisfied FW's requirements. FW's designation of any one or more manufacturers and/or suppliers as "preapproved" or "acceptable" shall in no event be deemed or construed to be a representation or warranty on the part of FW of any such manufacturer's or supplier's capability or capacity (in terms of financial wherewithal, personnel and equipment availability, managerial ability or otherwise) of performing any of the requirements of this solicitation in accordance with the terms and conditions hereof. Each Bidder shall conduct such independent investigation into the qualifications, experience and abilities of its selected manufacturers and suppliers as it deems appropriate under the circumstances.

3.10 Cancellation

FW may cancel this solicitation at any time and for any reason prior to contract award.

3.11 Compliance with Laws, Regulations and Codes

The Bidder hereby represents and warrants that:

- A. It is qualified and properly licensed to do business in the Commonwealth of Virginia and that it will take such action as, from time to time hereafter, may be necessary to remain so qualified;
- B. It is not in arrears with respect to the payment of any monies due and owing FW, the Commonwealth of Virginia, or any department or unit thereof, including but not limited to the payment of taxes and employee benefits, and that it shall not become so in arrears during the term of this Contract;
- C. It shall comply with all federal, State and local laws, regulations, and ordinances applicable to its activities and obligations under this Contract; and
- D. It shall obtain at its expense, all licenses, permits, insurance, and governmental approval, if any, necessary to the performance of its obligations under this Contract.

3.12 Contract Changes / Change Orders

- A. No verbal agreement or conversation with any officer, agent or employee of FW either before or after the execution of any Contract resulting from this solicitation or follow-on negotiations, shall affect or modify any of the terms, conditions, specifications, or obligations contained in the solicitation, or resulting Contract. No alterations to the terms and conditions of the Contract shall be valid or binding upon FW unless made in writing and signed by the purchasing contact identified on the cover page. Contract changes shall be in writing, and shall be on official FW Purchasing Department letterhead. In any event and in all circumstances, the Contractor shall be solely liable and responsible for any

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Contract changes, deviations, etc., made without first receiving written authorization to deviate from the Contract by the FW Project Manager.

B. Changes can be made to the contract in any of the following ways:

1. The parties may agree in writing to modify the scope of the contract. An increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract.
2. FW may order changes within the general scope of the contract at any time by Notice to the Contractor. Changes within the scope of the contract include, but are not limited to, things such as services to be performed, the method of packing or shipment, and the place of delivery or installation. The Contractor shall comply with the notice upon receipt. The Contractor shall be compensated for any additional costs incurred as the result of such order and shall give FW a credit for any savings. Said compensation shall be determined by one of the following methods:
 - a. By mutual agreement between the parties in writing; or
 - b. By agreeing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the Contractor accounts for the number of units of work performed, subject to FW's right to audit the Contractor's records and/or to determine the correct number of units independently; or
 - c. By ordering the Contractor to proceed with the work and keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The Contractor shall present FW with all vouchers and records of expenses incurred and savings realized. FW shall have the right to audit the records of the Contractor, as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by Notice to the Purchasing Department. Neither the existence of a claim nor a dispute resolution process, litigation or any other provision of this contract shall excuse the Contractor from promptly complying with the changes ordered by FW or with the performance of the contract generally.

3.13 Contractor's Responsibilities

- A. The Contractor shall be responsible for all products and/or services as required by this IFB. The use of subcontractors is prohibited unless:
 1. A request to include a subcontractor is included in the bid and,
 2. The Bidder receives written approval to use a subcontractor prior to, or as part of the formal contract between the parties.
- B. Even when properly authorized by FW, the use of a subcontractor does not relieve the Contractor of liability under the contract.
- C. The Contractor, at its sole expense, shall be responsible for damage to FW and non-FW property as a result of its failure, or its subcontractor's failure to protect such facilities and utilities.
- D. The Contractor, at its sole expense, shall immediately repair or replace FW property damaged by (or caused by) the Contractor or its Subcontractor(s). Replacements will be of equal or better quality than the property damaged property, and all such work must be approved by FW Project Manager.

3.14 Debarment Status

By submitting a Bid in response to this solicitation, each Bidder certifies that it is not currently debarred by the federal government, the Commonwealth of Virginia, or any agency or department thereof from submitting a bid or proposal in connection with any procurement project and that it is not an agent of any person or entity that currently is so debarred.

3.15 Delivery

In the case of solicitations that require delivery to FW:

- A. By submitting a bid in response to this solicitation, the Bidder guarantees delivery of contract items within the timeframe specified herein or as indicated in the bidders bid submission form. Failure to deliver within the time specified, or as amended in writing by FW, or failure to make replacements of rejected Contract items, shall constitute a breach of contract and may be grounds for a declaration of default in addition to any other remedies FW may be entitled to.
- B. Deliveries must be made by within the delivery time specified in the bid submission document. If a delay is anticipated, the Contractor must provide as much advanced notice as possible to FW. Failure to honor a delivery schedule may result in damages to FW. The Contractor is liable for any and all costs incurred by FW due to such failures.
- C. Homeland Security Advisory System: If the Homeland Security Advisor System places the water / waste water industry in Codes Orange or Red, all deliveries shall be between the hours 7:30 a.m. and 2:00 p.m., Monday through Friday unless specially requested by the plant. As each delivery leaves the Contractor's yard, the Plant is to be advised as to the driver's name and trailer number and estimated arrival time. Upon arrival, the driver will be required to show photo ID and the trailer number will be checked and verified before delivery is allowed on site. Failure to follow these procedures may result in a refusal of the delivery at the Contractor's risk and expense.

3.16 Duration of Bids

Bids shall be valid for a minimum of 90 days following the deadline for submitting bids. If an award is not made during that period, all bids shall be automatically extended for another 90 days. Bids will be automatically renewed until such time as either an award is made or proper notice is given to FW of Bidder's intent to withdraw its bid. Bids may only be withdrawn by submitting written notice at least seven days before the expiration of the then current 90-day period.

3.17 Ethics in Public Contracting

Contractor hereby certifies that it has familiarized itself with Article 4 of Title 11 of the Virginia Public Procurement Act, Section 11-72 through 80, Virginia Code Annotated, and that all amounts received by it, pursuant to a contract resulting from this solicitation, are proper and in accordance therewith.

3.18 Examination of Records

Bidder agrees that in any resulting contract, either FW or its duly authorized representative shall have access to and the right to examine and copy any directly pertinent books, documents, papers, and records of the Contractor involving transactions related to any resulting contract. This obligation shall expire

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five years after the final payment for the final service performed as a result of any and all contract(s) awarded pursuant to this solicitation, or until audited by FW, whichever is sooner. Contractor will provide reasonable access to any and all necessary documents and upon demand provide copies of documents if so required by FW or its representative(s). FW will reimburse the Contractor for any reasonable expenses it incurs as a result of such a request.

3.19 Familiarity with Specifications

Each Bidder shall bear responsibility for thoroughly examining this solicitation in its entirety. In the event that Bidder has any questions or comments regarding the proper meaning or intent of any aspect of this solicitation, then such Bidder shall submit all such questions and comments in writing to the Procurement Contact identified on the cover sheet of this solicitation.

The submission by a Bidder of a Bid in response to this solicitation shall be deemed to constitute a representation on the part of such Bidder that it has thoroughly examined this solicitation and has submitted any and all questions and comments it may have regarding the meaning or interpretation of this solicitation to Fairfax Water in the manner prescribed herein.

3.20 Formation of Contract

- A. The words "Contract" and "Purchase Order" are used interchangeably unless the context otherwise plainly requires. The documents comprising the Contract shall be accorded the following order of precedence:
 - 1. Any Change Orders;
 - 2. All Purchase Orders;
 - 3. Any Addenda to the IFB;
 - 4. This IFB (including all Appendices and Attachments hereto); and
 - 5. The Bidder's completed Bid Tabulation Form (including any drawings and submittals).
- B. The contract to be entered into as a result of this IFB shall be by and between the Bidder as Contractor and FW. It shall include the following items, which are listed in order of precedence:
 - 1. The fully executed contract between the parties, or FW Purchase Order,
 - 2. The IFB and any Addenda to the IFB,
 - 3. The Bidder's response to the IFB (including any drawings and submittals), and
 - 4. All correspondence between the parties regarding this IFB.
- C. Anything called for by one of the contract documents and not called for by the others shall be of like effect as if required or called for by all, except that a provision clearly designed to negate or alter a provision contained in one or more of the other contract documents shall have the intended effect.

3.21 Governing Law; Venue; Waiver of Jury Trial

Notwithstanding any provision to the contrary, this solicitation and any resulting contract shall be governed in all respects by the laws of the Commonwealth of Virginia. Any dispute arising hereunder which is not otherwise resolved by the parties shall be resolved by a court of competent jurisdiction in the Commonwealth of Virginia. The Contractor and FW hereby waive any right such party may have to a trial by jury in connection with any such litigation.

3.22 Incorporation by Reference

This solicitation is issued in accordance with, and controlled by, the Virginia Public Procurement Act (VPPA), which is incorporated into and made part of the solicitation. By submitting a bid in response to this solicitation, all Bidders acknowledge the VPPA and agree to be bound by it. A copy of the VPPA is available for inspection at the Purchasing Department at FW. It is also available at the Virginia Department of General Services, Department of Purchases and Supply Website:

<http://www.eva.virginia.gov/pages/eva-vppa.htm>

3.23 Indemnification and Responsibility for Claims and Liability

With respect to any contract that results from this solicitation, Bidder is bound by the following:

- A. The Contractor shall indemnify, save harmless and defend FW, or any employee of FW, against liability for any suits, actions, or claims of any character whatsoever arising from or relating to the performance of the Contractor or its subcontractors under this contract.
- B. FW has no obligation to provide legal counsel or defense, or pay attorney's fees to the Contractor or its subcontractors in the event that a suit or action of any character is brought by any person not party to the contract, against the Contractor or its subcontractors as a result of or relating to the Contractor's obligations under this contract.
- C. FW has no obligation for the payment of any judgments or the settlement of any claims against the Contractor or its subcontractors as a result of or relating to the Contractor's obligations under this contract.
- D. The Contractor shall pay all royalties and license fees necessary for performance of the contract. The Contractor shall defend all suits or claims for infringement of any patent rights or other proprietary rights arising from or related to performance of the resulting contract and shall save FW harmless from any loss, including Attorneys' fees arising out of any such claim.

3.24 Negotiation with Low Bidder

If the lowest bid submitted by a responsive and responsible bidder exceeds available funds for this procurement, then Fairfax Water may, in its discretion, conduct negotiations with the lowest responsive and responsible bidder (the "Low Bidder") in an effort to obtain a contract price that is within available funds. In such event, Fairfax Water will notify the Low Bidder verbally or in writing that its bid exceeds available funds and will schedule a conference with the Low Bidder, Fairfax Water staff, and such advisors and consultants as Fairfax Water deems appropriate in order to discuss possible modifications to the scope of the procurement that may result in a price that is within available funds. The conference and any subsequent negotiations may be conducted in person or by telephone. If, during the conference, the parties arrive at an acceptable modification to the scope of the project and a contract price that is within available funds, then Fairfax Water may award a contract to the Low Bidder based upon the newly-modified terms and conditions. Otherwise, the Low Bidder will, within 15 days after the date of the conference (or such longer or shorter period as may be specified in writing by Fairfax Water), submit to Fairfax Water a written addendum to its original Bid Form which describes its proposed modification(s)

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to the scope of the procurement and sets forth the Low Bidder's newly adjusted bid price. Fairfax Water may conduct further negotiations with the Low Bidder or request additional clarifications or modifications. If the Low Bidder's proposed modifications are acceptable to Fairfax Water and the associated contract price is within available funds, then Fairfax Water may award a contract to the Low Bidder based upon the modified terms and conditions. If the proposed modifications are not acceptable to Fairfax Water, or the associated price reductions are not within available funds, then Fairfax Water will terminate negotiations and reject all bids.

3.25 No Waiver or Estoppel

Neither the inspection by FW nor any of its employees, nor any payment of money, nor payment for, nor acceptance of any Commodity by FW, nor any extension of time shall operate as a waiver of any provision of this Contract, or of any power herein reserved to the Owner or of any right to damage herein provided. No waiver of any breach of this Contract shall be held to be a waiver of any other subsequent breach. All remedies provided in this Contract to FW shall be construed as cumulative and shall be in addition to each and every other remedy herein provided. Neither FW, nor any officer, employee, or authorized representative of FW, will be bound, precluded, or estopped by any action, determination, decision, acceptance, return, certificate, or payment made or given under or in connection with the Contract by any officer, employee or authorized representative of the Owner, at any time either before or after final completion and acceptance of the Work and payment therefore from: (a) showing the true and correct classification, amount, quality, or character of the Commodities delivered, or that any determination, decision, acceptance, return certificate or payment was incorrect or was improperly made in any respect, or that the Commodities or any part thereof do not in fact conform to the requirements of the Contract; (b) demanding and recovering from the Contractor any overpayment made to the Contractor or such damages as FW may sustain by reason of the Contractor's failure to comply with the requirements of the Contract; or (c) both of the foregoing clauses (a) and (b).

3.26 Pass-through Price Increases and Decreases

For annually renewable contracts:

- A. Increases: FW recognizes that the Contractor's sources of supply and transportation may pass onto the Contractor unanticipated and significant price increases. FW will consider requests by the Contractor to allow "pass-through" price increases when accompanied with sufficient proof. Only the Contractor's direct supplier's price increases will be considered. FW reserves the right to accept or reject all such requests. FW will not allow price increases that are greater than the amount passed on to the Contractor, or for a period outside of the then current contract year.
- B. Decreases:
 - 1. Pass through price increases shall cease at the end of the then current contract year and contract pricing will return to the pre-pass through rate. The contractor will be eligible for and only upon request, the annual economic price increase as defined in subsection 3.3 above.
 - 2. Prior to the end of the then current contract year, the pass through increase shall be reduced or eliminated when and as the cause of the increase is reduced or eliminated.
- C. Pass through price increases will not be a substitute for poor planning by the Contractor. Pass through increase will not be allowed for the first six months of any contract year. Price increases will be effective upon the date such a request is received in writing; and will not be made retroactive.

3.27 Payment Clauses Required in All Contracts

Section § 2.2-4352 of the Virginia Public Procurement Act requires the following:

- A. That any contract awarded by FW include the following clauses:
 - 1. The Contractor shall take one of the two following actions within seven days after receipt of amounts paid to the contractor by FW for work performed by any subcontractor(s) under the contract:
 - a. The Contractor shall pay its subcontractor(s) for the proportionate share of the total payment received from FW attributable to the work performed by the subcontractor under that contract; or
 - b. Notify FW and any subcontractor(s), in writing, of his intention to withhold all or a part of the subcontractor's payment with the reason for nonpayment.
 - 2. Bidders shall include in their offer submissions either: (i) if an individual contractor, their social security numbers; and (ii) proprietorships, partnerships, and corporations to provide their federal employer identification numbers.
 - 3. The contractor shall pay interest to the subcontractor(s) on all amounts owed by the Contractor that remain unpaid after seven days following receipt by the Contractor of payment from FW for work performed by the subcontractor under the contract, except for amounts withheld as allowed in subdivision 1.
 - 4. Unless otherwise provided under the terms of this contract, interest shall accrue at the rate of one percent per month.
- B. The contractor shall include in each of its subcontracts a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements with respect to each lower-tier subcontractor.
- C. A contractor's obligation to pay an interest charge to a subcontractor pursuant to the payment clause in this section shall not be construed to be an obligation of FW. A contract modification shall not be made for the purpose of providing reimbursement for the interest charge. A cost reimbursement claim shall not include any amount for reimbursement for the interest charge.

3.28 Payment

- A. Invoices: All invoices are to be sent directly to FW Accounts Payable department by mail, fax, or e-mail. Invoices shall include the FW Purchase Order / Contract number and the contractor's FEIN. Invoices are not to be sent to the contract Project Manager, or other departmental reps. Failure to comply may result in late payments for which FW will not be liable.
- B. Terms: All payments will be Net 30 from the date of receipt of a valid invoice at FW Finance Department. Payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.
- C. Invoices: The Contractor shall submit invoices for items ordered, delivered and accepted, directly to the Finance Department, to the attention of Accounts Payable. Invoices shall show FW Purchase Order or contract number and are subject to review and approval by FW Project Manager

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- D. **Partial Payments:** Requests for partial payments or advanced payments must be submitted as part of the Price Bid along with a justification. FW reserves the right to accept, reject or negotiate requests for partial payments. If the request is rejected, the Bidder must waive the requirement in order to remain in consideration.
- E. **Refunds:** If the Contractor is declared to be in default, FW will be eligible for a full and immediate refund for all payments made to the Contractor. **Partial Payments:** Requests for partial payments or advanced payments must be submitted as part of the Price Offer along with a justification. FW reserves the right to accept, reject or negotiate requests for partial payments. If the request is rejected, the Bidder must waive the requirement in order to remain in consideration.
- F. **Unreasonable Charges:** Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, final payment is contingent on a determination of reasonableness with respect to all invoiced charges. Charges that appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, FW shall promptly notify the Contractor, in writing, as to those charges that it considers unreasonable and the basis for the determination.

3.29 Precedence of Terms

These General Terms and Conditions shall apply in all instances. In the event there is a conflict between any of the other General Terms and Conditions and any Special Terms and Conditions in this solicitation, the Special Terms and Conditions shall apply.

3.30 Price Firm Period

Bid pricing shall be firm and fixed as originally offered and accepted for the first 12 months of the contract.

3.31 Price and Title

All prices are for Commodities delivered F.O.B. the facility set forth on the Purchase Order and shall represent the entire cost to FW. Title for such Commodities shall pass to FW upon receipt and acceptance thereof at FW's designated facility.

3.32 Purchase and Sale Transaction

Any transaction for the purchase and sale of any Commodity shall be effected by FW's issuance to the Contractor of a Purchase Order, in which event the Contractor covenants and agrees to furnish all Commodities described therein in strict accordance with the terms and conditions of such Purchase Order and the other documents that together constitute the Contract.

3.33 Rider Clause

Subject to the mutual agreement between the parties, any contract awarded on the basis of this solicitation may be used by any public entity (to include jurisdictions comprising the Metropolitan Washington Council of Governments), to enter into a contract for the services described and defined herein. For single purchases, the contract may be used for up to 12 months from the actual date of

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contract award. For multi-year contracts, the contract may be used throughout the effective period of the contract. Contracts awarded as a result of this solicitation will be subject to these terms and conditions, and/or such terms and conditions as may be required by the controlling body for the public agency using the contract. Pricing shall be as offered by the successful Offeror and subsequently accepted by FW.

3.34 Taxes

FW is exempt from Federal Excise Taxes, Virginia State Sales and Use Taxes, and the District of Columbia Sales Taxes and Transportation Taxes. FW's tax identification number is 54-6025290.

3.35 Termination of Contract

- A. For Cause. In the event that the Contractor: (1) fails to deliver any Commodity or Service in accordance with the time period established therefore in the Contract; or (2) fails to furnish any Commodity or Service which conforms in all respects to the requirements of the Contract; then FW, without prejudice to any other rights or remedies it may have at law or in equity (including its right to seek damages from the Contractor), shall have the right to terminate the Contract and any outstanding Purchase Orders by issuing a written notice of termination to the Contractor. Such notice of termination shall describe in reasonable detail the grounds for the termination and shall take effect immediately upon receipt by the Contractor.

If, after issuance of a notice of termination under this Section it is determined for any reason that cause for such termination did not exist, then the rights and obligations of the parties shall be the same as if the notice of termination had been delivered under the provisions of subsection B (termination for convenience) hereof; provided, however, that the Contractor in such event shall be deemed to have received seven days prior written notice of such termination. Any compensation due the Contractor pursuant to subsection B shall be offset by the cost to FW of remedying the default by the Contractor. The Contractor shall in no event be entitled to receive any consequential damages or any anticipated profits with respect to Commodities not yet furnished to, and accepted by, FW as of the effective date of any such termination.

- B. For Convenience. FW shall have the right to terminate the Contract and/or any outstanding Purchase Orders issued hereunder at its own convenience for any reason by giving seven business days prior written notice of termination to the Contractor. In such event, the Contractor shall be paid an amount equal to the actual cost of any Commodity delivered to, and accepted by, FW and the actual cost of any equipment, goods or materials ordered by the Contractor hereunder in good faith which could not be canceled, less the salvage value thereof, provided sufficient substantiation is furnished to FW. Any subcontract entered into by the Contractor in connection with the transactions contemplated hereby shall contain a similar termination provision for the benefit of the Contractor and FW. The Contractor shall in no event be entitled to receive anticipated profits on any Commodities not yet furnished to and accepted by FW as of the effective date of any such termination.

3.36 Unit Prices Prevail

In the event that there is a mathematical error on the summary sheet, the unit price for each item shall prevail. All costs to provide the goods and/or services specified in this solicitation shall be shown on the attached bid summary sheet. Line items left blank will be interpreted as at no cost to FW.

3.37 Virginia Freedom of Information Act

Except as provided herein, all proceedings, records, contracts and other public records relating to procurement transactions shall be open to the inspection of any citizen, any interested person, firm, or corporation, in accordance with the Virginia Freedom of Information Act.

3.38 Warranty

- A. The contractor warrants that, unless otherwise specified, all materials and equipment incorporated in the work under the contract shall be new, in first class condition, and in accordance with the contract documents. The contractor further warrants that all workmanship shall be of the highest quality and in accordance with contract documents and shall be performed by persons qualified at their respective trades.
- B. Materials and equipment shall be fully guaranteed against defects in material and workmanship for a period of 12 months following date of final acceptance. Should any defect be noted by the FW, the Project Manager will notify the contractor of such defect or non-conformance. Notification will state either (1) that the contractor shall replace or correct, or (2) FW does not require replacement or correction, but an equitable adjustment to the contract price will be negotiated. If the contractor is required to correct or replace, it shall be at no cost to FW and shall be subject to all provisions of this clause to the same extent as materials initially delivered. If the contractor fails or refuses to replace or correct the deficiency, the office issuing the purchase order may have the materials corrected or replaced with similar items and charge the contractor the costs occasioned thereby or obtain an equitable adjustment in the contract price.
- C. Work not conforming to these warranties shall be considered defective.
- D. This warranty of materials and workmanship is separate and independent from and in addition to any of the contractor's other guarantees or obligations in this contract.
- A. NOTE: Any implied warranties, including but not limited to the warranty for "Merchantability and Fitness for A Particular Purpose" cannot be waived and are a mandatory part of this solicitation and any ensuing Contract.

3.39 Immigration Reform and Control Act of 1986

By entering this Contract, the Contractor certifies that it does not and will not during the performance of this Contract violate the provisions of the Federal Immigration Reform and Control Act of 1986, which prohibits employment of illegal aliens.

END OF SECTION 3

4. SPECIAL TERMS AND CONDITIONS

4.1 Delays

- A. By the Contractor: After prior written warning to the Contractor, FW may declare the Contractor in default for unacceptable delays. If such a declaration is made, FW reserves the unilateral right to cure the default by any means available to FW, including (but not limited to) liquidated damages, redeeming the Contractor's Performance Bond (or other security as agreed to by FW prior to contract award); and to recover any additional costs, lost funds and/or related expenses. This is not a limitation of FW's legal rights to recover damages due to Contractor default in any other way.
- B. By FW: The Contractor shall not be responsible for delays caused by FW, its agents, or other Contractors. To the extent that the Contractor is unable to proceed due to the actions or inaction's of FW, its agents, employees or other Contractors, the Contractor shall be granted an extension to the installation schedule equal to the documented amount of time the Contractor was prevented from performing work. The Contractor shall not be eligible for damages as a result of FW delays.

4.2 Force Majeure

If a delivery is delayed by Act of God, terrorism, war, embargo, fire, or explosion not caused by the negligence or intentional act of the Contractor or his subcontractors or supplier(s), a reasonable extension of time as FW deems appropriate may be granted. Upon receipt of a written request and justification for any extension from the Contractor FW may in its sole discretion (i) extend the time for delivery of the Commodity; (ii) suspend the Contract in whole or in part and obtain one or more of the Commodities elsewhere for a time, or (iii) terminate the Contract; all without liability to Contractor on the part of FW, as the case may be. Contractor's request and justification shall be subject to such substantiation and further inquiries as FW may require.

END OF SECTION 4

ATTACHMENT 1

BID SUBMISSION FORM

COMPANY NAME: _____

ADDRESS: _____

CONTACT PERSON: _____

TELEPHONE: _____ E-MAIL: _____

FAX: _____ FED ID #: _____

Pursuant to Title 13.1 or Title 50 of the Virginia Code provide the identification number issued to your firm by the Virginia State Corporation Commission (VSCC) in the space provided below, If your firm is not required to be authorized to transact business under Title 12.1 or Title 50, or any other law; provide a statement why your firm is not required to be so authorized.

Company Name_____
Identification Number

If you do not have a VSCC identification number, explain why it is not required in the space below:

All bidders must specify the following information:

Bids of alternate or equivalent items must include three sets of descriptive literature sufficient to properly evaluate your bid. Failure to comply may result in rejection of your bid.

Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
1.	Ford Escape or approved like vehicle, Compact SUV/CUV 4 X 4	3	EA	\$	\$
	Model Name: _____				
	Manufacturer: _____				
	Delivery Time: _____ Calendar days after receipt of order				

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Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
2.	Ford Transit or approved like vehicle, passenger style, window van/wagon	3	EA	\$	\$
<p>Model Name: _____</p> <p>Manufacturer: _____</p> <p>Delivery Time: _____ Calendar days after receipt of order</p>					

Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
3.	Ford transit or approved like vehicle, one ton cargo van	1	EA	\$	\$
<p>Model Name: _____</p> <p>Manufacturer: _____</p> <p>Delivery Time: _____ Calendar days after receipt of order</p>					

Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
4.	Ford F-150 or like approved vehicle, half ton full size regular cab truck	3	EA	\$	\$
<p>Model Name: _____</p> <p>Manufacturer: _____</p> <p>Delivery Time: _____ Calendar days after receipt of order</p>					

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Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
5.	Ford F-150 or like approved vehicle, half ton full size super cab truck, 4 X 4	1	EA	\$	\$
<p>Model Name: _____</p> <p>Manufacturer: _____</p> <p>Delivery Time: _____ Calendar days after receipt of order</p>					

Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
6.	Ford F-150 or like approved vehicle, half ton full size super cab truck, 4 X 4	1	EA	\$	\$
<p>Model Name: _____</p> <p>Manufacturer: _____</p> <p>Delivery Time: _____ Calendar days after receipt of order</p>					

Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
7.	Ford F-150 or like approved vehicle, half ton full size super cab truck, 4 X 4	1	EA	\$	\$
<p>Model Name: _____</p> <p>Manufacturer: _____</p> <p>Delivery Time: _____ Calendar days after receipt of order</p>					

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Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
8.	Ford F-150 or like approved vehicle, half ton full size super cab truck, 4 X 4	1	EA	\$	\$
<p>Model Name: _____</p> <p>Manufacturer: _____</p> <p>Delivery Time: _____ Calendar days after receipt of order</p>					

Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
9.	Ford F-350 Super Duty or approved like vehicle, full size truck, Super Cab with Utility Body	1	EA	\$	\$
<p>Model Name: _____</p> <p>Manufacturer: _____</p> <p>Delivery Time: _____ Calendar days after receipt of order</p>					

Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
10.	Ford F-350 Super Duty or approved like vehicle, full size truck, Super Cab with Utility Body	2	EA	\$	\$
<p>Model Name: _____</p> <p>Manufacturer: _____</p> <p>Delivery Time: _____ Calendar days after receipt of order</p>					

IFB # 17-15

Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
11.	Ford F-350 Super Duty or approved like vehicle, full size truck, Super Cab with Utility Body	1	EA	\$	\$
	Model Name: _____ Manufacturer: _____ Delivery Time: _____ Calendar days after receipt of order				

Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
12.	Ford F-350 Super Duty or approved like vehicle, full size truck, Super Cab with Utility Body	1	EA	\$	\$
	Model Name: _____ Manufacturer: _____ Delivery Time: _____ Calendar days after receipt of order				

Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
13.	Ford F-350 Super Duty or approved like vehicle, full size truck, Super Cab with Utility Body	3	EA	\$	\$
	Model Name: _____ Manufacturer: _____ Delivery Time: _____ Calendar days after receipt of order				

IFB # 17-15

Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
14.	Ford F-350 Super Duty or approved like vehicle, full size truck, Standard Cab	1	EA	\$	\$
Model Name: _____					
Manufacturer: _____					
Delivery Time: _____ Calendar days after receipt of order					

Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
15.	Ford Transit Connect or approved like vehicle, compact van	1	EA	\$	\$
Model Name: _____					
Manufacturer: _____					
Delivery Time: _____ Calendar days after receipt of order					

Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
16.	Ford Transit or approved like vehicle, high roof long wheelbase van	1	EA	\$	\$
Model Name: _____					
Manufacturer: _____					
Delivery Time: _____ Calendar days after receipt of order					

IFB # 17-15

Bid Item	Description	Quantity	Unit of Issue	Unit Price	Total Price
17.	Ford F-550 Super Duty or approved like vehicle, Standard Cab Crane Body Truck	1	EA	\$	\$
Model Name: _____					
Manufacturer: _____					
Delivery Time: _____ Calendar days after receipt of order					

* All bids are to be quoted as FOB Destination. Include all necessary costs in your bid submission (see above). Failure to include the cost of shipping and handling will be interpreted as included in the unit price for each item. FW will not pay for shipping and handling charges not included in your bid.

- **TERMS:** _____ All bids will be interpreted as 2%-30, Net 30, unless otherwise specified herein. FW's minimum payment term is Net 30 days. By submitting an offer to sell in response to this solicitation, all bidders acknowledge and agree to this requirement.

By my signature I certify that I am acting as an agent or in the case of an LLP, the Partner or Managing Partner for the firm identified below and I am fully authorized to bind the firm to the terms, conditions and specifications of this solicitation, as well as any addenda thereto.

Company Name: _____

Signature: _____ Printed Name: _____

Title: _____ Date _____

ATTACHMENT 2

REFERENCES

BIDDER'S NAME: _____

1. COMPANY NAME: _____

ADDRESS: _____

CONTACT PERSON: _____

TELEPHONE: (____) - _____ - _____

FAX: (____) - _____ - _____

E-MAIL: _____

2. COMPANY NAME: _____

ADDRESS: _____

CONTACT PERSON: _____

TELEPHONE: (____) - _____ - _____

FAX: (____) - _____ - _____

E-MAIL: _____

3. COMPANY NAME: _____

ADDRESS: _____

CONTACT PERSON: _____

TELEPHONE: (____) - _____ - _____

FAX: (____) - _____ - _____

E-MAIL: _____

IFB # 17-15

BIDDERS' NAME: _____

4. **COMPANY NAME:** _____
ADDRESS: _____

CONTACT PERSON: _____
TELEPHONE: () - - _____
FAX: () - - _____
E-MAIL: _____

5. **COMPANY NAME:** _____
ADDRESS: _____

CONTACT PERSON: _____
TELEPHONE: () - - _____
FAX: () - - _____
E-MAIL: _____