


TOWN OF VIENNA

MEMORANDUM

TO: Mike Gallagher, Director of Public Works

FROM: Craig Schlemmer, Vehicle Maintenance Superintendent 

CC: Jonathan Wooden, Operations Superintendent, Operations Superintendent; Wayne Walker, Sanitation Supervisor; Gina Gilpin, Purchasing Agent; Katrina Pruitt, Public Works Assistant

DATE: August 15, 2020

SUBJECT: Replacement Sanitation Truck, Unit 75

Truck #75 is due for replacement as part of the Vehicle Replacement Program (VRP), page 6, Department of Public Works, Sanitation Division.

I recommend we purchase a Heil Sanitation Truck with optional Bayne DTL1110 Rotary Actuated Dual Cart Tipper on a Mack Chassis through Environmental Solutions Group, 2030 Hamilton Place Boulevard, Suite 200, Chattanooga, TN, 37421 utilizing Sourcewell contract #091219-THC for Solid Waste and Recycling Equipment.

The VRP estimated cost is \$272,588; the actual cost is \$258,550,



HENDERSON

PRODUCTS, INC.

22686 FISHER ROAD
WATERTOWN, NY 13601
PHONE: 315-785-0994
FAX: 315-785-0146

CUSTOMER QUOTE

Page 1
Quote #136606
Rev #21

To: TOWN OF VIENNA

Attn:

Quote Date: 8/12/2020

Valid Until: 9/11/2020

Sourcewell Contract# 080818-HPI

Sourcewell #: 080818-HPI

Quoted:

SOURCEWELL PACKAGE - DUPLICATE VIN # 3HAEDMMR6LL237749

Quoted By: Chris Talbot

Phone: 563-927-2828

Cell: 973-252-3833

Fax: 563-927-2521

Email: ctalbot@hendersonproducts.com

Henderson Products is pleased to present the following quote. Please contact us if you have any questions.

MARKE SA Dump Body

BODY LENGTH: 10ft BODY LENGTH

SIDE STYLE: STRAIGHT SIDES

SIDE HEIGHT (FROM FLOOR): 30" SIDE HEIGHT

REAR BODY PROFILE: STANDARD STRAIGHT VERTICAL GATE

REAR CORNER POSTS: REAR BOLSTERS 8" ABOVE SIDES

BOARD POCKETS: 2" WIDE BOARD POCKETS

HOIST TYPE: 8/17 UNDERBODY HOIST W/ SUBFRM

HOIST CYLINDER/MODEL: UB 8/17 CYLINDER, CLASS 50, 18.6 TON LIFT CAPACITY

UB HOIST BUSHINGS: GREASABLE PINS

HYDRAULIC PUMP: NO FACTORY SUPPLIED HYDRAULIC PUMP

CYLINDER CRADLE STYLE: STANDARD HOIST CRADLE

INSTALL SUBFRAME AND/OR CYLINDER: SHIP LOOSE - DEALER TO INSTALL

EXTRA BODY PROP: NO EXTRA BODY PROP

HYDRAULIC RESERVOIR: NO RESERVOIR - DEALER TO SUPPLY

FLOOR MATERIAL: 3/16" AR400 FLOOR

FLOOR TO SIDE RADIUS: 45 DEGREE FLOOR TO SIDE

LONGSILL MATERIAL: 8" I-BEAM LONGSILLS (STANDARD SKIP WELD)

SIDES/HEADSHEET MATERIAL: 10GA GRADE 50 SIDES/HEAD

SIDE BRACING TYPE: SINGLE WELD-ON INTERMEDIATE SIDE BRACE

SIDE BRACE MATERIAL: 10GA GRADE 50 SIDE BRACING

TOP RAIL STYLE: SLOPED STYLE (reqd for Hi-Lift gate option)

CONTOURED FRONT CORNER POSTS: NO FRONT CORNER POSTS

REAR CORNER POST MATERIAL: 10GA GRADE 50 REAR CORNER POSTS

TAILGATE STYLE: STANDARD TAILGATE

TAILGATE SHEET MATERIAL: 10GA GRADE 50 TAILGATE SHEET

TAILGATE BRACING: DOUBLE HORIZONTAL TAILGATE BRACING

TAILGATE BRACE MATERIAL: 10GA GRADE 50 TAILGATE BRACING

TAILGATE TOP PIVOT HARDWARE: 1-1/4" PINS, 1" PLATES, NON-GREASABLE

TAILGATE LATCH TYPE: AIR PANCAKE TAILGATE RELEASE, SS BUSHINGS

TAILGATE RELEASE VALVE: NO TAILGATE RELEASE VALVE

TAILGATE PIN LANYARDS: NO TAILGATE PIVOT PIN LANYARDS

TAILGATE LIFT LOOP: NO TAILGATE LIFT LOOP OR DRING

LATCH JAWS: LOWER TG LATCH JAWS, NON-GREASABLE

COAL CHUTE: NO COAL CHUTE

REAR FACE LIGHT HOLES: (2) OBOURND LIGHT HOLES, EA BOLSTER REAR FACE





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REAR SIDE MARKER LIGHT HOLE: **STD 2.5" SIDE MARKER LIGHT HOLES**
EXTERIOR LIGHT BOXES INSTALLED: **NO EXTERIOR LIGHT BOXES**
LIGHTING PACKAGE: **NO OEM LIGHTING PACKAGE**
BODY HINGE CONSTRUCTION: **STD SUBFRAME INTEGRAL HINGE**
BODY HINGE TYPE: **GREASELESS COMPOSITE BUSHING HINGE BLOCKS (I)**
BODY HINGE PAINT: **YES, REAR HINGE PAINTED @ FACTORY**
PAINT PREPARATION: **WASH AND PRIME (MILD STEEL BODY)**
CABSHIELD STYLE: **STANDARD WELD ON CABSHIELD**
CABSHIELD MATERIAL: **10GA W/ 7GA END PLATES (GRADE 50)**
CABSHIELD SIZE: **40" X 86" CABSHEILD (FULL CAB)**
CABSHIELD MOUNTED LIGHT HOLES: **FOUR OVALS, (1) FACING EACH SIDE, (2) FACING**

FORWARD

INSTALL CABSHIELD: **HENDERSON IDC INSTALLED CABSHIELD**
ASPHALT LIP: **BOLT ON ASPAHLT LIP**
ASPHALT LIP MATERIAL: **GRADE 50 MILD STEEL**
ASPHALT LIP STYLE: **12" BOLT ON, 7GA MILD WITH 1/4" ENDPLATES**
ASPHALT LIP INSTALLED: **HENDERSON IDC INSTALLED ASPHALT LIP**
WALK RAILS: **NO WALKRAILS ON LOWER RUBRAILS**
TARP RAILS: **TARP RAILS ON BOTH SIDES OF BODY**
TARP RAIL MATERIAL: **MILD STEEL TARP RAIL**
TARP RAIL TYPE: **3/4" ROUND (MILD STEEL)**
SIDE LADDERS: **(YES) SIDE LADDER - Pick From List Below**
SIDE LADDER MATERIAL: **MILD STEEL LADDER CONTRUCTION - Pick From List Below**
DRIVER'S SIDE FRONT LADDER: **FOLD DOWN SIDE LADDER, DS FRONT (MILD)**
INSTALL DRIVER SIDE FRONT LADDER: **DRIVERS SIDE FRONT LADDER HENDERSON IDC**

INSTALLED

DRIVER'S SIDE REAR LADDER: **NO DRIVERS SIDE REAR LADDER**
CURBSIDE FRONT LADDER: **NO CURBSIDE FRONT LADDER**
CURBSIDE REAR LADDER: **NO CURB SIDE REAR LADDER**
STEP(S): **NO STEP(S)**
GRAB HANDLES: **NO GRAB HANDLES**
Show Options: **No Additional Options**
Option 1 Description: **SIDE MARKER LIGHTS IN CABSHIELD FACING SIDES**

Installation Workup

Facility: **IDC-NY**
Chassis Delivery To Henderson: **Truck Dealer/Customer Delivers**
Completed Truck Delivery Method: **Drive-Away Service**
Completed Truck Delivery Method Notes: **DELIVER TO VA**
Chassis Make: **International**
Chassis Model Yr: **2019**
Chassis Model: **HB507**
Useable CA/CT: **86**
Front Axle Rating: **14,000**
Rear Axle Rating: **23,000**
Front Frame Ext?: **Yes**
Frnt Frame Ext Type: **Full**





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Front Frame Wall: **Single Wall**
Front Frame Width: **34"**
Pump Location: **Transmission Mount Pump**
Transmission Type: **Automatic**
Transmission Model: **Allison Transmission**

Hitch Type: **Low Profile or Manual Tilt Type Hitch**
Mount Type: **Bumper to frame kit from factory, sales to order w/unit**
Front Bumper: **OEM Bumper Cut and Split**

Front Plow Type: **Standard Henderson Plow**
Plow Markers (Front Plow): **IDC Install of fact supplied markers, sales to order w/ unit**

Rubber Deflector Install: **Supplied/Installed @ Factory, sales to order w/ unit**
Plow Jack Install: **Supl'd/Instl'd on plow @ Factory, Sales order with unit**

Dump Body Type: **Mark E Single Axle**
Floor Length: **(10') Floor length**
Hoist Type: **Underbody Hoist with Subframe**
Cylinder Type: **Double Acting**
Body Material (Sides/ends): **Painted Steel Type Body Material**
Tailgate Release Type: **IDC supplied Electric over air valve**
Pressure Protection Valve: **Direct to air tank valve (Int & Mack ONLY)**
Cabshield Install: **Supl'd by fact, welded to body @ IDC, sales to order w/ unit**
Asphalt Lip (FF Only): **Supld by Fact, instll @ IDC, Bolt On (Sales order with unit)**

Ladder(s): **Supplied by factory, Install @ IDC (sales to order w/ unit)**
Ladder Install QTY (Dump): **(1) LADDER INSTALLED @ IDC (LABOR ONLY)**
Ladder Install Style (Dump) 1: **Fold Down Side Ladder**
Ladder Install Loc 1 (Dump): **Driver Side Front**
Sideboards: **Wood (Un-Painted), supplied/installed by IDC**

Sideboard Notes:

*** Need to verify with Customer ***

DUPLICATE VIN # 3HAEDMMR6LL237749
Tarp Brand: **US Tarp (order 86" c/s if using integral shield)**
Tarp System: **Electric Tarp, Straight Arms, w/ Wind Deflector**
Tarp Material: **Black Vinyl (Asphalt rated)**
Tarp Length: **13' Body Length or Shorter (BV, US)**
Body Install Options 1: **RUBBER WHEEL CHOCKS MOUNTED 2 PER SIDE ON THE SPLASH SHIELDS**

Body Spec Notes:

DUPLICATE VIN # 3HAEDMMR6LL237749

Chassis Accessories: **Yes (SELECT RELATED OPTIONS BELOW)**
Mudflaps (Rear): **Swinging w/Logo**
Mudflap Type (Rear): **36" Swinging, SS (with LOGO)**





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Mudflaps (Front): **Body Mounted Stone Shields**

Mudflap Type (Front): **Body Mounted, SS Stone Shields (welded to body) (no MK3/mb3)**

Pintle Plate: **Yes (select from options below)**

Pintle Plate Configuration: **3/4" Plate, BP200 Holes, SA w/SubFrm (w/3LTC)**

Pintle Plate D-Rings: **Qty (2) 1" D-rings, 50 deg bend**

Pintle Hook: **45 Ton**

Glad Hands: **Glads, Fixed, Strt, Serv & Emerg, w/Dust Covr, Drop Hoses, Pr**

Trailer Plug (1): **7 Pin Trailer Plug, Truck end 7-Way RV, new style (municipal)**

Trailer Plug (2): **7 Pin Trailer Plug, Round**

Auto Tire Chains: **OnSpot Chains**

Truck Wash: **Complete Truck Wash/Clean/Vac 1**

Warranty: **Standard 1 Year Warranty**

Training: **Yes, Training Required**

Install Touch-up: **Basic Installation Touch-Up**

Electrical: **Yes (SELECT RELATED OPTIONS BELOW)**

Power Distribution Panel: **Power Distribution Panel**

Misc Electrical Supplies: **Req'd Misc Elect Supplies**

Plow Lights: **Plow Lts, LED, Heated, Tlite, Round, Pair**

Plow Light Brackets: **Plow Lt Brckts, SS, Mnt to Fact Hood Mnt Mirror, INTL, Pair**

Worklight(s) QTY: **(QTY 1) Work Light (Select type below)**

Worklight (1) Type: **LED, Worklight, 4in Round (Optilux)**

Worklight (1) Gen Location: **Rear Spinner**

Cabshield Warning Light Qty: **Qty 4 Lights (Order Holes with Unit)**

Cabshield Warning Lights: **QTY 4, 6" LED Oval Strokes, Amber (order holes w/unit)**

Cabshield Lighting Harness: **Cabshield Warning Lights Only (qty 2-6)**

Rear Dump Bolster (S/T/T): **LED S/T/T, kit (NY/NJ) (order holes)**

OEM Light Remount: **Remount OEM Chassis Lights**

Rear Dump Bolster Strokes: **6" LED Oval Strokes, Amber, 1 PR, (order holes w/unit)**

Front Body Marker Light(s): **LED Front Body Marker Lights-(order holes w/ body)**

Back up alarm: **Relocate chassis supplied b/u alarm (verify if incl w/ OEM)**

Body up switch/light: **Body UP Switch/Body Up Light (Trucklite)**

Brake controller: **Brake Controller, Voyager Brake Controller**

Backbone & Wire Standoffs: **10' Backbone (For SA)**

Switchbox: **Switchbox, 6 switch, illuminated (prefered)**

Camera: **Optimo**

Camera Kit: **Camera Sys, 5" LCD 1 Camera, CD**

Electrical Install Opt 1: **spinner light installed on the driver's side rear of body**

Electrical Spec Notes:

DUPLICATE VIN # 3HAEDMMR6LL237749

Hydraulics: **Full Hydraulic Package**

Hyd Supplier: **Certified (Select Pkg Below)**

Hyd Supplier (Spec): **18336080**

Controls Type: **Electric Controls**





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PTO Type: **Included in Hydraulics Package**
Reservoir Type: **Supplied With Hydraulics**
Valve Enclosure Type: **Supplied With Hydraulics**
Low Oil Indicator: **Yes, included in Hyd Pkg**
Quick Coupler Upgrade: **Standard Quick Couplers**
Hyd Options 1: **SPREADER QUICK DISCONNECTS QTY:2 HTE156.304**

Hydraulics Notes:

DUPLICATE VIN # 3HAEDMMR6LL237749

IDC Paint Location: **IDC-NY**
Body Paint Type: **Wet Paint**
Wet Paint (Body): **8-10' Mark E or Mark 3 Body**
Wet Paint Asphalt Lip: **Wet Paint Asphalt Lip (NY)**
Paint Code & Color (from color charts): **MATCH CAB**

Reversible snow plow

Plow Length: **10' length**
Moldboard Trip: **Full trip with 2 external compression springs**
Pushframe Type: **Standard Circle Frame with Top Mount Cylinders**
Moldboard Height: **36" height**
Moldboard Shield: **Integral shield**
Moldboard Sheet Material: **10 GA GR50 steel (standard)**
Hydraulic Cylinders: **3" x 1 1/2" x 10" reversing nitrided cylinders**
Paint: **Henderson Orange**
12" Rubber Deflector: **Yes, w/ SS Backer**
Install Rubber Deflector: **Yes**
36" Plastic Side Markers, Pair: **Yes**
Parking Jack, Screw Adjustable: **Yes**
Install Parking Jack: **Yes**
Cutting Edge: **Std 5/8" x 8" One Piece AASHTO punch**
Hitch, Plow Portion: **Pin hitch**
Plow portion hitch width: **30.5"**
Plow Portion Installed on Plow: **Yes**
Hitch, Truck Portion: **See HPH or HCH for Truck portion hitch**
Custom Option Fields: **Note Custom Details Below**
Option 1 Description: **LOW PROFILE TRUCK PORTION 30.5, 3X2 CYL. # 156035**
Option 2 Description:
Option 3 Description:
Option 4 Description:
Option 5 Description:
Option 6 Description:





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Total configured price: \$69,126.16
INCLUDES FREIGHT
Sourcewell package discount: 10%
Discounted single package price: \$63,513.00
Package(s) : 1
Total: \$63,513.00

Signed: _____ Date: _____

Quote notes:
080818-HPI

FORM E

CONTRACT ACCEPTANCE AND AWARD



(Top portion of this form will be completed by Sourcewell if the vendor is awarded a contract. The vendor should complete the vendor authorized signatures as part of the RFP response.)

Sourcewell Contract #: 080818-HPI

Proposer's full legal name: Henderson Products Inc.

Based on Sourcewell's evaluation of your proposal, you have been awarded a contract. As an awarded vendor, you agree to provide the products and services contained in your proposal and to meet all of the terms and conditions set forth in this RFP, in any amendments to this RFP, and in any exceptions that are accepted by Sourcewell.

The effective date of the Contract will be October 29, 2018 and will expire on October 29, 2022 (no later than the later of four years from the expiration date of the currently awarded contract or four years from the date that the Sourcewell Chief Procurement Officer awards the Contract). This Contract may be extended for a fifth year at Sourcewell's discretion.

Sourcewell Authorized Signatures:

Jeremy Schwartz

701440620E604E3...

SOURCEWELL DIRECTOR OF OPERATIONS AND
PROCUREMENT/CPO SIGNATURE

Jeremy Schwartz
(NAME PRINTED OR TYPED)

DocuSigned by:

Chad Coquette

3F75E02BA647446

SOURCEWELL EXECUTIVE DIRECTOR/CEO SIGNATURE

Chad Coquette
(NAME PRINTED OR TYPED)

Awarded on October 22, 2018

Sourcewell Contract # 080818-HPI

Vendor Authorized Signatures:

The Vendor hereby accepts this Contract award, including all accepted exceptions and amendments.

Vendor Name HENDERSON PRODUCTS INC.

Authorized Signatory's Title DIRECTOR OF FINANCE

David Westergaard

VENDOR AUTHORIZED SIGNATURE

DAVID WESTERGAARD

(NAME PRINTED OR TYPED)

Executed on OCT. 29, 2018

Sourcewell Contract # 080818-HPI