



# Town of Vienna

Charles A. Robinson Jr. Town  
Hall  
127 Center Street South  
Vienna VA, 22180

## Legislation Details (With Text)

<b>File #:</b>	18-1091	<b>Version:</b>	1	<b>Name:</b>	
<b>Type:</b>	Action Item	<b>Status:</b>		Agenda Ready	
<b>File created:</b>	11/20/2018	<b>In control:</b>		Town Council Meeting	
<b>On agenda:</b>	12/10/2018	<b>Final action:</b>			
<b>Title:</b>	Purchase of SpeedAlert signs with speed display and Traffic Suite management equipment				
<b>Sponsors:</b>					
<b>Indexes:</b>					
<b>Code sections:</b>					
<b>Attachments:</b>	1. Sole Source Procurement - Unsigned Copy, 2. I-66 TMP Radar Speed Dectors - Town of Vienna, 3. Waiver Quote & Sole Source				

Date	Ver.	Action By	Action	Result
12/10/2018	1	Town Council Meeting	approved	Pass

### Subject:

Purchase of SpeedAlert signs with speed display and Traffic Suite management equipment

### EXPLANATION AND SUMMARY :

The Department of Public Works requests approval of a sole-source purchase from All Traffic Solutions for SpeedAlert signs with speed display and web-based data reporting. All Traffic Solutions has a U.S. patent for the web-based data-reporting, making these proprietary products solely engineered and manufactured by intuitive Control Systems, LLC, the parent company of All Traffic Solutions.

The Town's traffic engineering staff requests Council approval for the purchase of eight (8) radar speed display SpeedAlert signs with speed display, solar battery and panels as well as Traffic Suite (24 months) management equipment, which are proprietary products solely engineered and manufactured by Intuitive Control Systems, LLC, the parent company of All Traffic Solutions. Quote# Q-39279, dated 11/08/18, is for \$59,477.50.

Under the agreement the Town has with VDOT for traffic mitigation associated with the I-66 project, VDOT has approved a FY 2019 reimbursement for two pole-mounted signs at \$6,400 each (\$12,800 total). Additional funds were allocated for radar signs in the Town's Capital Improvement Program in an amount of approximately \$30,000, and staff has identified \$17,200 in the traffic engineering operating budget to fund this purchase.

**Departmental Recommendation :** Recommend approval

**Finance Recommendation :** Recommend approval

**Purchasing Recommendation :** Recommend approval

**Town Attorney Recommendation :** Town Council may approve a sole-source contract upon a written

justification and recommendation - and publication.

**Town Manager's Recommendation** : I recommend the Town Council approve a sole-source contract award to All Traffic Solutions for SpeedAlert signs, as presented.

Cost and Financing: \$59,477.50

Account Number: 300-000-0000-39425-48101 \$29,477.50 / 318POLI034-EQUIPMENT  
100-104-1041-14140-48201 - \$12,200  
100-104-1041-14140-48101 - \$5,000  
300-000-0000-39425-48101 / 318POLI034-EQUIPMENT, VDOT I66  
TMP AGREEMENT - \$12,800

Decision Needed by This date: 12/10/18

**PROPOSED/SUGGESTED MOTION**

"I move to approve a sole-source contract award to All Traffic Solutions in the amount of \$59,477.50 for SpeedAlert signs and Traffic Suite management."

Or

Other action deemed necessary by Council.