



Town of Vienna

Charles A. Robinson Jr.
Town Hall
127 Center Street South
Vienna VA, 22180

Legislation Text

File #: 18-1091, **Version:** 1

Subject:

Purchase of SpeedAlert signs with speed display and Traffic Suite management equipment

EXPLANATION AND SUMMARY :

The Department of Public Works requests approval of a sole-source purchase from All Traffic Solutions for SpeedAlert signs with speed display and web-based data reporting. All Traffic Solutions has a U.S. patent for the web-based data-reporting, making these proprietary products solely engineered and manufactured by intuitive Control Systems, LLC, the parent company of All Traffic Solutions.

The Town's traffic engineering staff requests Council approval for the purchase of eight (8) radar speed display SpeedAlert signs with speed display, solar battery and panels as well as Traffic Suite (24 months) management equipment, which are proprietary products solely engineered and manufactured by Intuitive Control Systems, LLC, the parent company of All Traffic Solutions. Quote# Q-39279, dated 11/08/18, is for \$59,477.50.

Under the agreement the Town has with VDOT for traffic mitigation associated with the I-66 project, VDOT has approved a FY 2019 reimbursement for two pole-mounted signs at \$6,400 each (\$12,800 total). Additional funds were allocated for radar signs in the Town's Capital Improvement Program in an amount of approximately \$30,000, and staff has identified \$17,200 in the traffic engineering operating budget to fund this purchase.

Departmental Recommendation : Recommend approval

Finance Recommendation : Recommend approval

Purchasing Recommendation : Recommend approval

Town Attorney Recommendation : Town Council may approve a sole-source contract upon a written justification and recommendation - and publication.

Town Manager's Recommendation : I recommend the Town Council approve a sole-source contract award to All Traffic Solutions for SpeedAlert signs, as presented.

Cost and Financing: \$59,477.50

Account Number: 300-000-0000-39425-48101 \$29,477.50 / 318POLI034-EQUIPMENT
100-104-1041-14140-48201 - \$12,200
100-104-1041-14140-48101 - \$5,000

300-000-0000-39425-48101 / 318POLI034-EQUIPMENT, VDOT I66
TMP AGREEMENT - \$12,800

Decision Needed by This date: 12/10/18

PROPOSED/SUGGESTED MOTION

"I move to approve a sole-source contract award to All Traffic Solutions in the amount of \$59,477.50 for SpeedAlert signs and Traffic Suite management."

Or

Other action deemed necessary by Council.